



Possibilities Summit



INVESTOR DAY

February 23



Vinit Teredesai
Chief Financial Officer

UP NEXT

Maximizing Shareholder Value

MAXIMIZING SHAREHOLDER VALUE



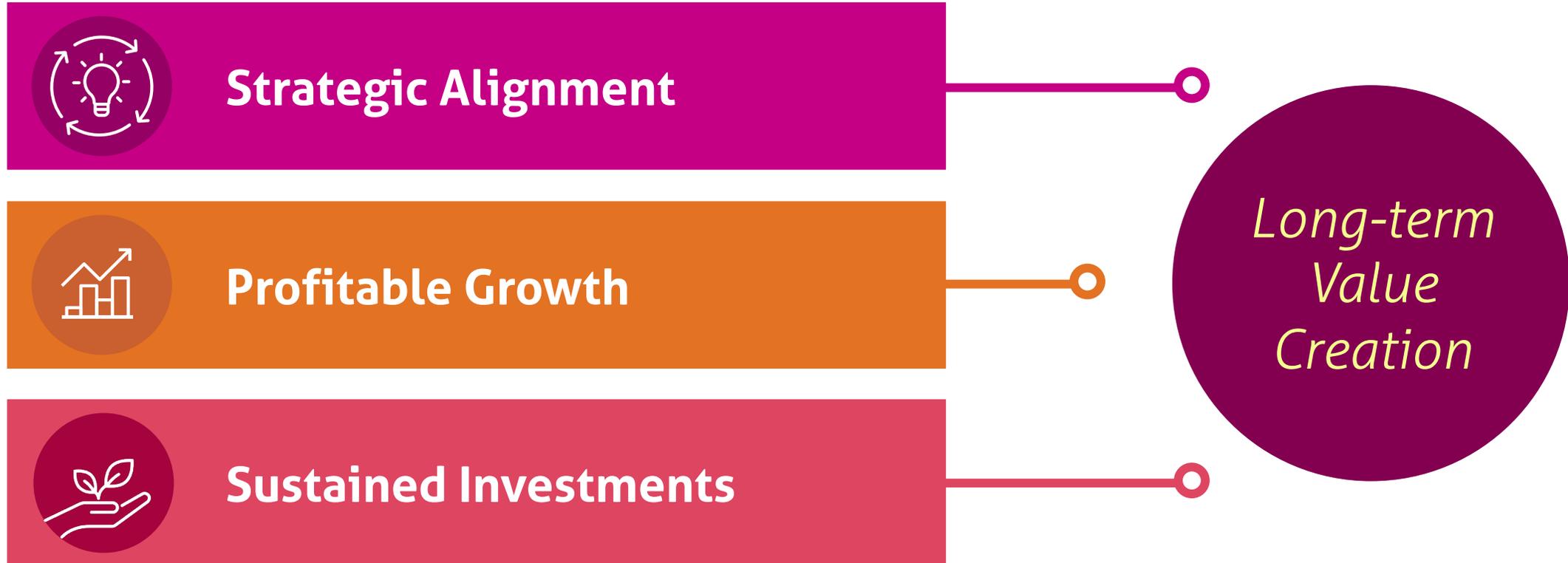
Mindtree

A Larsen & Toubro Group Company

Get
to the future,
+ *faster* *

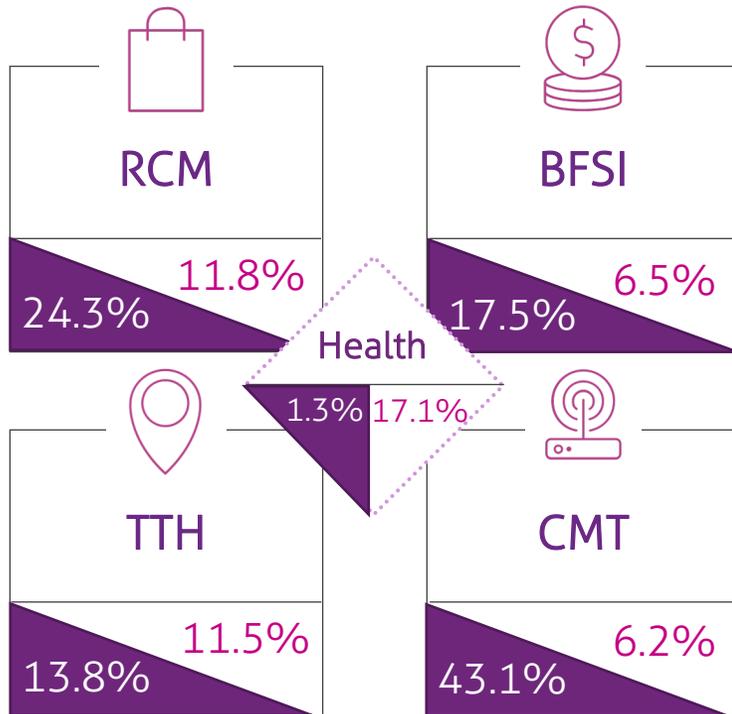
Vinit Teredesai
Chief Financial Officer

Our Commitment to Maximizing Value

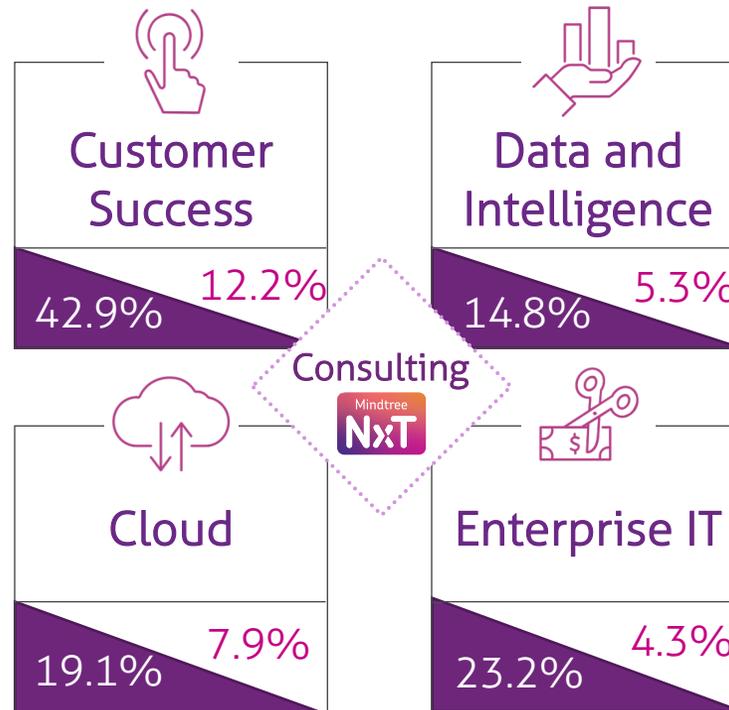


Delivering On Our Simple and Focused Strategy...

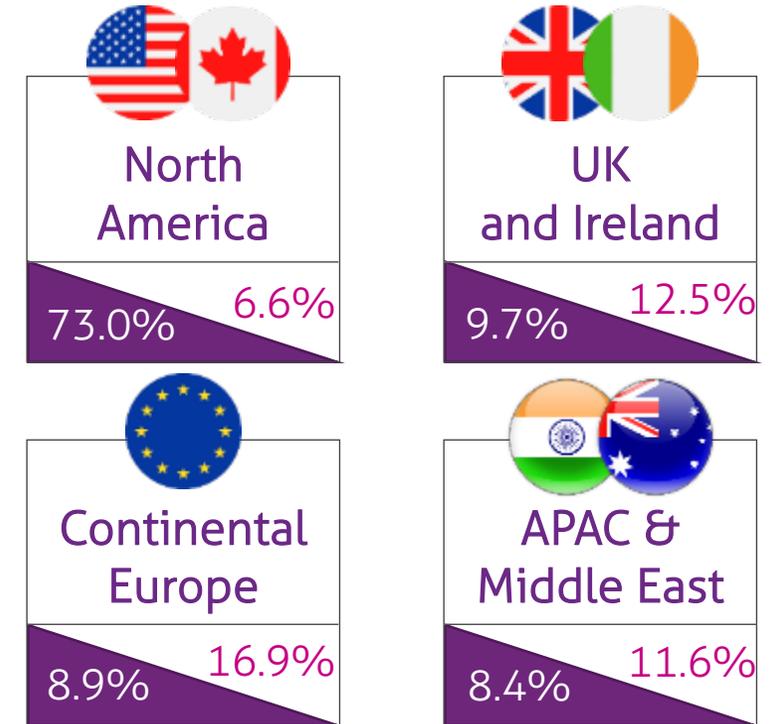
INDUSTRY GROUPS



SERVICE LINES



GEOGRAPHIES

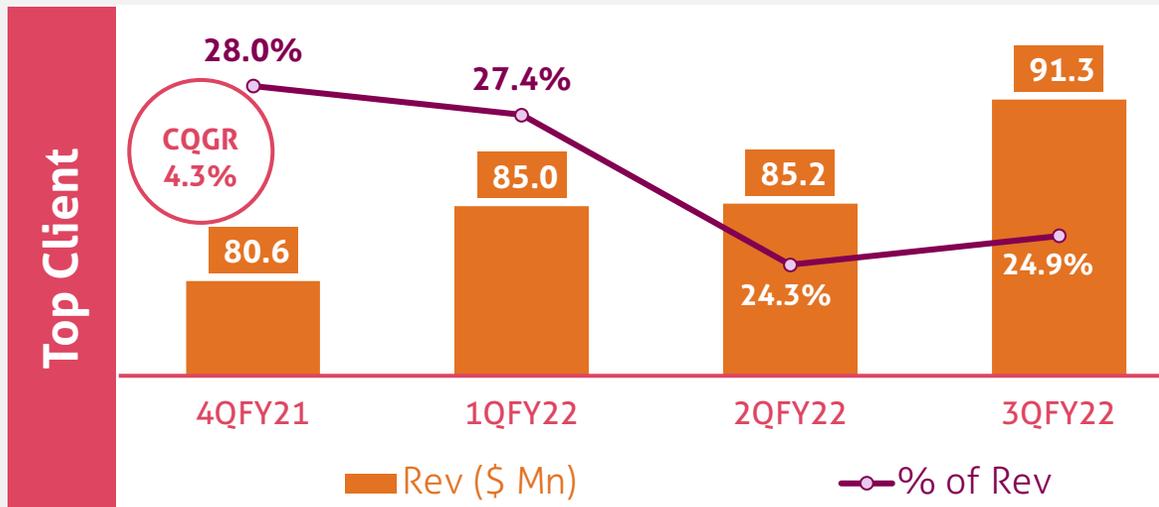
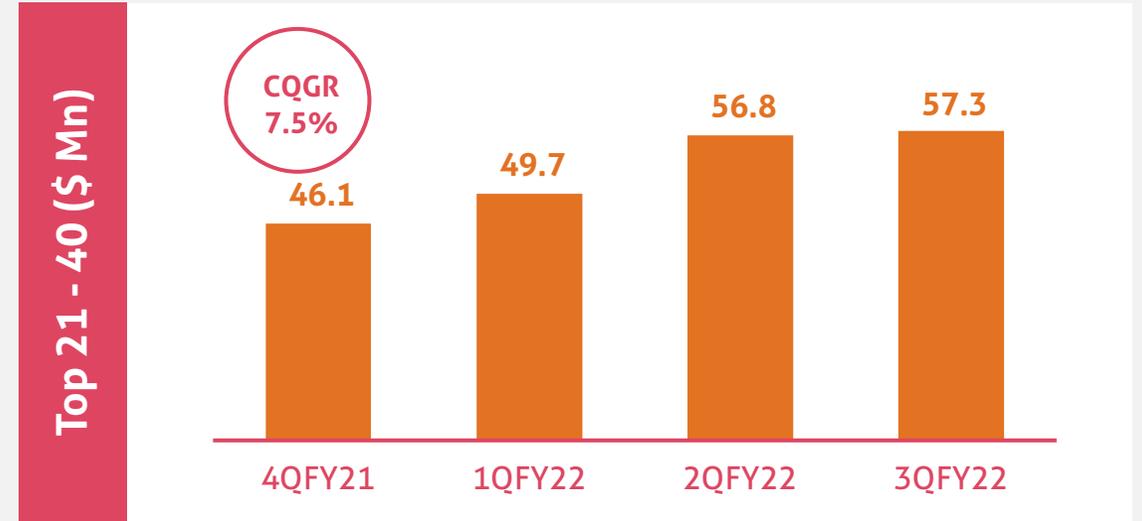
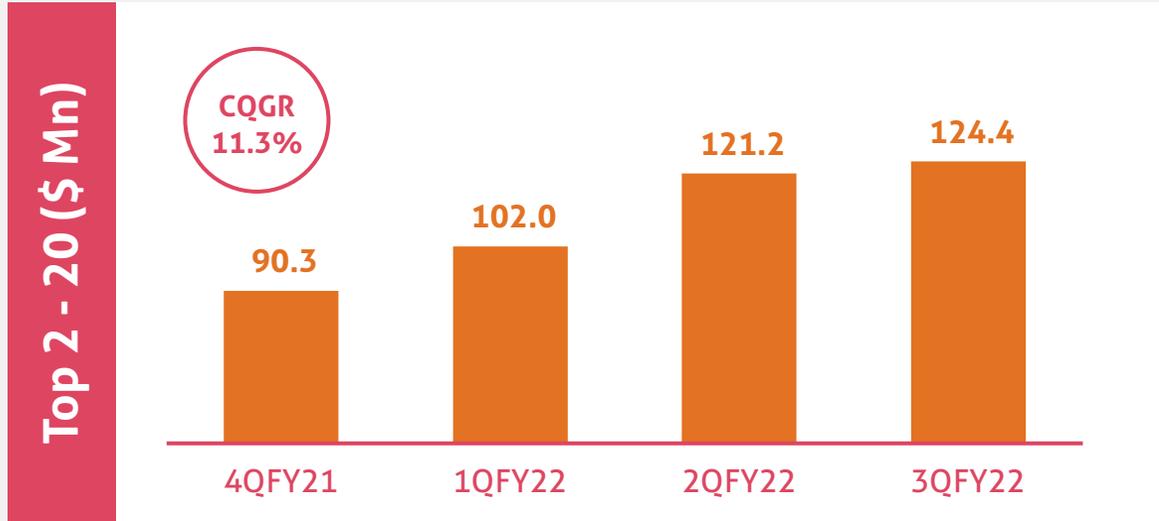


Company CQGR: 8.3%

 % of Rev (3QFY22)

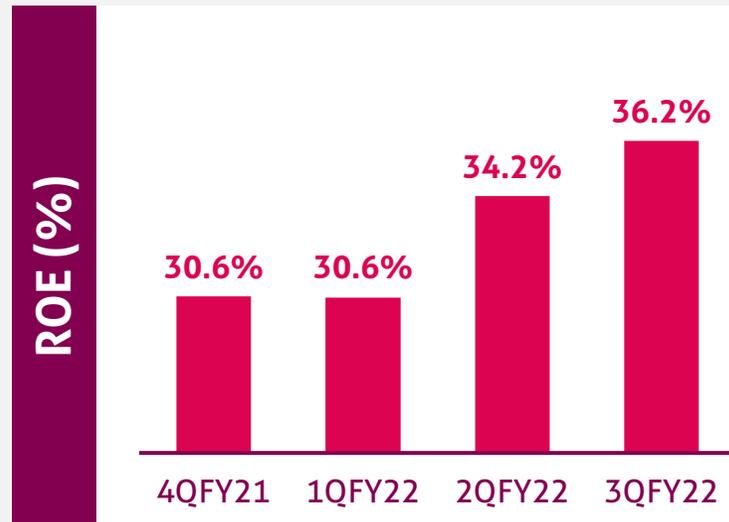
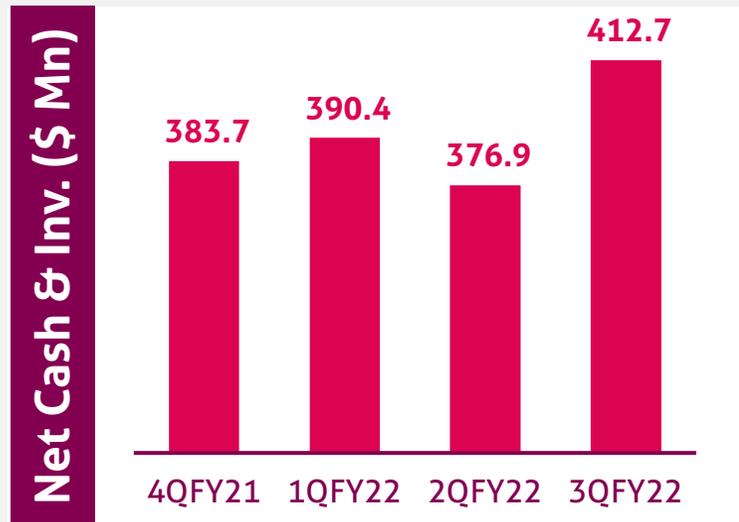
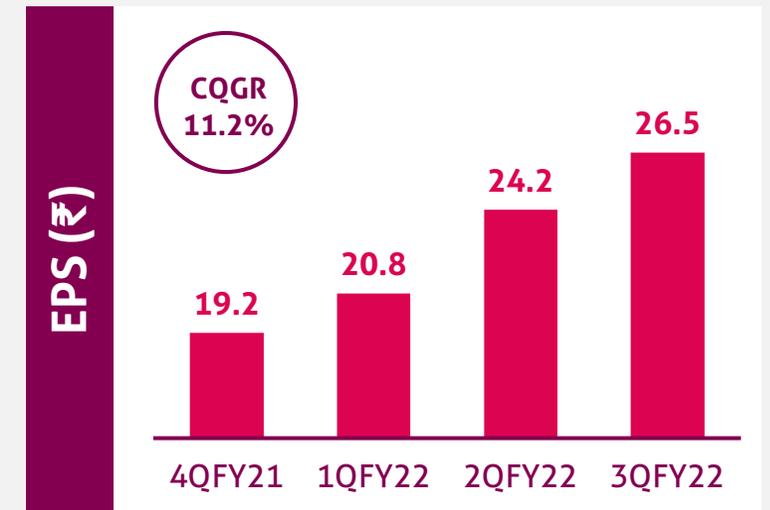
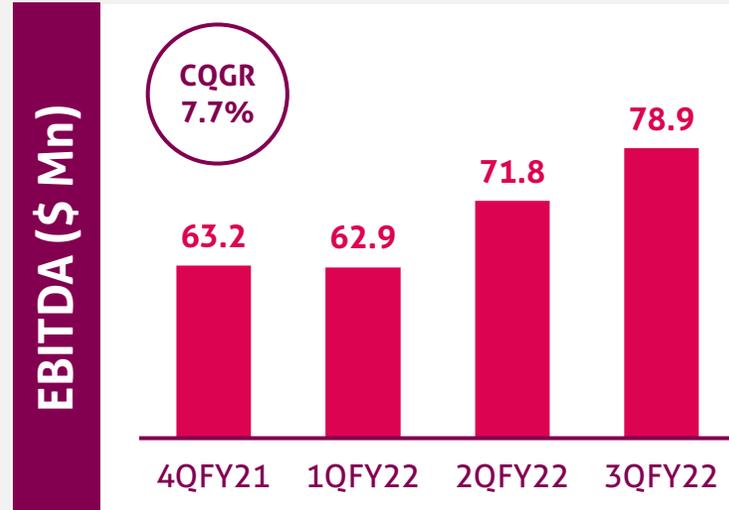
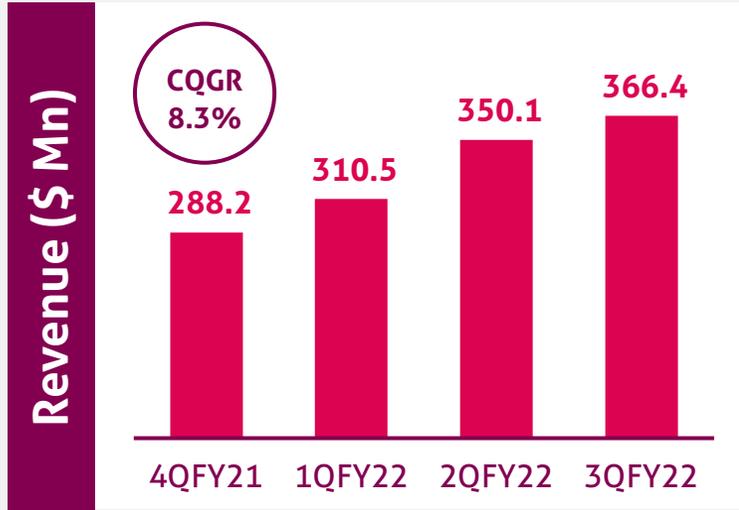
 CQGR (4QFY21-3QFY22)

...With Growth Acceleration Across Our Client Bands



Revenue (LTM)	Q4FY21	Q3FY22
\$1Mn+ clients	118	136
\$5Mn+ clients	44	52
\$10Mn+ clients	20	33
\$20Mn+ clients	7	9
\$50Mn+ clients	1	1
\$100Mn+ clients	1	1

Growing Profitably, With Focus On Efficiency



*Strong growth,
driving operating leverage and
sustaining robust margins
through rigorous efficiency
management*

Our Disciplined Investments to Drive Future Growth



Expanding Hyperscaler Ecosystem



Select M&A and Structured deals



Go-to-Market and Sales



Industry X.0, Healthcare & Next-Gen Tech



Consulting and Domain capabilities



Environmental, Social, Governance



Distributed Global Delivery Model



Rejuvenating Talent Strategy

Strong Fundamentals, Leading To Maximizing Value

Cash & Investments

At an all-time high \$412.7 Mn

Strong Balance Sheet

3QFY22 OCF to EBITDA at 87.7% | FCF to EBITDA at 77.6%

Market Capitalization

Increased: 92% | Highest: 140%

Dividend Payout

Dividend payout ratio 35%+

Shareholder Returns

Superior returns: 94% | Highest returns: 141%

Market Capitalization and Shareholder Returns based on period: 1 Apr'21 – 31 Jan'22

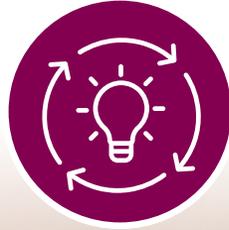
*Shareholder Returns = $[(Price1 - Price0) + Dividend] / Price0$
Highest figure based on closing price of 17 Nov'21*

Committed to Long-term Value Maximization

Strategy Execution



Strategic Investments



Profitable Growth



Maximize Value



Excellence in Integrated Reporting & High Standards of Governance