

MindTree Limited
Balance sheet

	Note	As at December 31, 2011	(Rs in Million) As at March 31, 2011
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	3.1.1	405	400
Reserves and surplus	3.1.2	8,177	7,364
		<u>8,582</u>	<u>7,764</u>
Non-current liabilities			
Long term borrowings	3.2.1	37	41
Other long term liabilities	3.2.2	74	206
		<u>111</u>	<u>247</u>
Current liabilities			
Short term borrowings	3.3.1	265	-
Trade payables		185	167
Other current liabilities	3.3.2	3,088	1,456
Short term provisions	3.3.3	652	530
		<u>4,190</u>	<u>2,153</u>
		<u>12,883</u>	<u>10,164</u>
ASSETS			
Non-current assets			
Fixed assets			
Tangible assets	3.4.1	2,679	2,951
Intangible assets	3.4.1	45	55
Capital work in progress		7	1
Non-current investments	3.4.2	30	30
Deferred tax assets (net)	3.4.3	290	216
Long-term loans and advances	3.4.4	484	416
Other non-current assets	3.4.5	202	111
		<u>3,737</u>	<u>3,780</u>
Current assets			
Current investments	3.5.1	2,117	1,105
Trade receivables	3.5.2	4,155	2,825
Cash and cash equivalents	3.5.3	976	440
Short term loans and advances	3.5.4	300	350
Other current assets	3.5.5	1,598	1,664
		<u>9,146</u>	<u>6,384</u>
		<u>12,883</u>	<u>10,164</u>

Significant accounting policies and notes to the accounts 2&3

As per our report attached
For **B S R & Co.**
Chartered Accountants
Firm registration No. 101248W

For **MindTree Limited**

Supreet Sachdev
Partner
Membership No. 205385

N. Krishnakumar
CEO & Managing Director

S. Janakiraman
Director

Rostow Ravanan
Chief Financial Officer

Rajesh Srichand Narang
Company Secretary

Place: Bangalore
Date : January 18, 2012

Place: Bangalore
Date : January 18, 2012

MindTree Limited
Statement of profit and loss

Particulars	Note	(Rs in Million)			
		For the quarter ended		For the nine months ended	
		December 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
Revenue from operations		5,197	3,848	13,895	11,179
Other income	3.6	9	95	370	361
Total revenues		5,206	3,943	14,265	11,540
Expense:					
Employee benefit expense	3.7	3,242	2,506	9,082	7,240
Finance costs	3.7	1	2	2	2
Depreciation and amortisation expense	3.4.1	173	206	527	528
Other expenses	3.7	1,056	892	2,865	2,600
Total expenses		4,472	3,606	12,476	10,370
Profit before tax		734	337	1,789	1,170
Tax expense:	3.4.3				
Current tax		137	24	365	270
Deferred tax		(9)	8	(71)	(10)
Profit for the period		606	305	1,495	910
Earnings per equity	3.2				
Equity shares of par value Rs 10 each					
Basic		14.99	7.66	37.16	22.92
Diluted		14.89	7.46	37.16	22.24
Weighted average number of equity shares used in computing earnings per share					
Basic		40,389,594	39,822,097	40,224,672	39,708,444
Diluted		40,663,496	40,883,863	40,229,359	40,926,845

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MindTree Limited
Cash flow statement

(Rs in Million)
For the nine months ended December 31,
2011 **2010**

Cash flow from operating activities		
Profit before tax	1,789	1,170
Adjustments for :		
Depreciation and amortisation	527	528
Amortization of stock compensation	-	1
Interest expense	2	2
Interest / dividend income	(81)	(49)
(Profit)/Loss on sale of fixed assets	(1)	-
Profit on sale of investments	(14)	-
Provision for diminution in the value of investments	1	-
Gains on dissolution of subsidiaries	-	(221)
Exchange difference on derivatives	246	(87)
Effect of exchange differences on translation of foreign currency cash and cash equivalents	(32)	(1)
Operating profit before working capital changes	2,437	1,343
Increase in trade receivables	(1,330)	(358)
(Decrease)/ increase in loans and advances and other assets	(80)	(269)
(Decrease)/ increase in liabilities and provisions	893	6
Net cash provided by operating activities before taxes	1,920	722
Income taxes and FBT paid	(404)	(455)
Net cash provided by operating activities	1,516	267
Cash flow from investing activities		
Purchase of fixed assets	(303)	(745)
Proceeds from sale of fixed assets	2	3
Interest /dividend received from investments	78	50
Purchase of investments	(6,275)	(5,916)
Sale/maturities of investments	5,276	6,397
Net cash used in investing activities	(1,222)	(211)
Cash flow from financing activities		
Issue of share capital (net of issue expenses paid)	127	96
Interest paid on loans	(2)	(2)
Proceeds from loans	261	13
Dividends paid (including distribution tax)	(176)	(151)
Net cash provided by/ used in financing activities	210	(44)
Effect of exchange differences on translation of foreign currency cash and cash equivalents	32	1
Net increase in cash and cash equivalents	536	13
Cash and cash equivalents of MindTree Wireless Private Limited at the beginning of the period	-	32
Cash and cash equivalents at the beginning of the period	440	349
Cash and cash equivalents at the end of the period	976	394

As per our report attached
For **BSR & Co.**
Chartered Accountants
Firm registration No. 101248W

For **MindTree Limited**

Supreet Sachdev
Partner
Membership No. 205385

N. Krishnakumar
CEO & Managing Director

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MindTree Limited
Significant accounting policies and notes to the accounts
For the quarter and nine months ended December 31, 2011

1. Background

MindTree Limited ('MindTree' or 'the Company') is an international Information Technology consulting and implementation company that delivers business solutions through global software development. The Company is structured into two business units – Information Technology ('IT') Services and Product Engineering ('PE') Services. IT Services offer consulting and implementation and post production support for customers in manufacturing, financial services, travel and leisure and other industries, in the areas of e-business, data warehousing and business intelligence, supply chain management, ERP and maintenance and re-engineering of legacy mainframe applications. PE Services provides full life cycle product engineering, professional services and sustained engineering services. It also enables faster product realization by leveraging the expertise in the areas of hardware design, embedded software, middleware and testing and through MindTree's own IP building blocks in the areas of Bluetooth, VOIP, IVP6, iSCSI and others in datacom, telecom, wireless, storage, industrial automation, avionics, consumer products and computing.

The Company is head quartered in Bangalore and has offices in India, United States of America, United Kingdom, Japan, Singapore, Australia, Germany, Switzerland, Sweden, UAE, Netherlands, Canada and France.

2. Significant accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared and presented under the historical cost convention on the accrual basis of accounting except for certain financial instruments which are measured at fair values and comply with the Accounting Standards prescribed by Companies (Accounting Standards) Rules, 2006, as amended, other pronouncements of the Institute of Chartered Accountants of India (ICAI) and the relevant provisions of the Companies Act, 1956, (the 'Act') to the extent applicable.

2.2 Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting principles ('GAAP') in India requires management to make estimates and assumptions that affect the reported amounts of income and expenses of the period, assets and liabilities and disclosures relating to contingent liabilities as of the date of the financial statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognised prospectively in future periods.

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

2.3 Fixed assets and depreciation

- 2.3.1 Fixed assets are carried at cost of acquisition (including directly attributable costs such as freight, installation, etc.) or construction less accumulated depreciation. Borrowing costs directly attributable to acquisition or construction of those fixed assets, which necessarily take a substantial period of time to get ready for their intended use, are capitalised.
- 2.3.2 Acquired intangible assets are capitalised at the acquisition price. Internally generated intangible assets are recorded at cost that can be measured reliably during the development phase and when it is probable that future economic benefits that are attributable to the assets will flow to the Company.
- 2.3.3 Leases under which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Such assets acquired on or after April 1, 2001 are capitalised at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term.
- 2.3.4 Advances paid towards the acquisition of fixed assets, outstanding at each balance sheet date are shown under capital advances. The cost of the fixed asset not ready for its intended use on such date, is disclosed under capital work-in-progress.
- 2.3.5 Depreciation is provided on the straight-line method. The rates specified under schedule XIV of the Companies Act, 1956 are considered as minimum rates. If the management's estimate of the useful life of a fixed asset at the time of the acquisition of the asset or of the remaining useful life on a subsequent review is shorter than that envisaged in the aforesaid schedule, depreciation is provided at a higher rate based on the management's estimate of the useful life/remaining useful life. Pursuant to this policy, the management has estimated the useful life as under:

Asset classification	Useful life
Buildings	25-30 years
Computer systems (including software)	1-3 years
Test Equipment	3 years
Furniture and fixtures	5 years
Electrical installations	3-5 years
Office equipment	4-5 years
Motor vehicles	4-5 years
Plant and machinery	4 years
Intellectual property	5 years

- 2.3.6 Fixed assets individually costing Rs 5,000 or less are fully depreciated in the year of purchase/ installation. Depreciation on additions and disposals during the period is provided on a pro-rata basis.

MindTree Limited

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2011

2.3.7 The cost of leasehold land is amortised over the period of the lease. Leasehold improvements and assets acquired on finance lease are amortised over the lease term or useful life, whichever is lower.

2.4 Investments

2.4.1 Non-current investments are carried at cost less any other-than-temporary diminution in value, determined on the specific identification basis.

2.4.2 Current investments are carried at the lower of cost and fair value. The comparison of cost and fair value is carried out separately in respect of each investment.

2.4.3 Profit or loss on sale of investments is determined as the difference between the sale price and carrying value of investment, determined individually for each investment.

2.5 Cash and cash equivalents

Cash and cash equivalents in the cash flow statement comprises cash in hand and balance in bank in current accounts, deposit accounts and in margin money deposits.

2.6 Cash flow statement

Cash flows are reported using the indirect method, whereby net profit before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from regular revenue generating, investing and financing activities of the Company are segregated.

2.7 Employee benefits

2.7.1 Gratuity is a defined benefit scheme and is accrued based on actuarial valuations at the balance sheet date, carried out by an independent actuary. The Company has an employees' gratuity fund managed by ICICI Prudential Life Insurance Company, SBI Life Insurance Company and Life Insurance Corporation of India. Actuarial gains and losses are charged to the statement of profit and loss.

2.7.2 Compensated absences are a long-term employee benefit and is accrued based on actuarial valuations at the balance sheet date, carried out by an independent actuary. The Company accrues for the expected cost of short-term compensated absences in the period in which the employee renders services.

2.7.3 Contributions payable to the recognised provident fund, which is a defined contribution scheme, are charged to the statement of profit and loss.

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

2.8 Revenue recognition

2.8.1 The Company derives its revenues primarily from software services. Revenue from software development on time-and-material basis is recognised as the related services are rendered. Revenue from fixed price contracts is recognised using the proportionate completion method, which is determined by relating the actual project cost of work performed to date to the estimated total project cost for each contract. Unbilled revenue represents cost and earnings in excess of billings while unearned revenue represents the billing in excess of cost and earnings. Provision for estimated losses, if any, on incomplete contracts are recorded in the period in which such losses become probable based on the current contract estimates. Revenues are stated net of discounts and include expenses billed to the customers at a mark-up.

Maintenance revenue is recognized ratably over the period of the maintenance contract.

2.8.2 Provision for discounts is recognised on an accrual basis in accordance with contractual terms of agreements with customers and is shown as reduction of revenues.

2.8.3 Dividend income is recognised when the right to receive payment is established.

2.8.4 Interest income is recognized using the time proportion method, based on the transactional interest rates.

2.9 Foreign exchange transactions

2.9.1 The Company is exposed to foreign currency transactions including foreign currency revenues and receivables. With a view to minimize the volatility arising from fluctuations in currency rates, the Company enters into foreign exchange forward contracts and other derivative instruments.

2.9.2 Foreign exchange transactions are recorded using the exchange rates prevailing on the dates of the respective transactions. Exchange differences arising on foreign exchange transactions settled during the period are recognised in the statement of profit and loss for the period.

2.9.3 Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rates on that date; the resultant exchange differences are recognized in the statement of profit and loss. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction.

MindTree Limited

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2011

- 2.9.4 In respect of integral operations, monetary assets and liabilities are translated at the exchange rate prevailing at the date of the balance sheet. Non-monetary items are translated at the historical rate. The items in the statement of profit and loss are translated at the rates prevailing on the dates of the respective transactions. The differences arising out of the translation are recognised in the statement of profit and loss.
- 2.9.5 Forward exchange contracts and other similar instruments that are not in respect of forecasted transactions are accounted for using the guidance in Accounting Standard ('AS') 11, 'The effects of changes in foreign exchange rates'. For such forward exchange contracts and other similar instruments covered by AS 11, based on the nature and purpose of the contract, either the contracts are recorded based on the forward rate/fair value at the reporting date, or based on the spot exchange rate on the reporting date. For contracts recorded at the spot exchange rates, the premium or discount at the inception is amortized as income or expense over the life of the contract.
- 2.9.6 For forward exchange contracts and other derivatives that are not covered by AS 11 and that relate to a firm commitment or highly probable forecasted transactions, the Company has adopted Accounting Standard ('AS') 30, 'Financial Instruments: Recognition and Measurement' to the extent that the adoption did not conflict with existing accounting standards and other authoritative pronouncements of the Company Law and other regulatory requirements. In accordance with AS 30, such derivative financial instruments, which qualify for cash flow hedge accounting and where Company has met all the conditions of cash flow hedge accounting, are fair valued at balance sheet date and the resultant exchange loss/(gain) is debited/credited to the hedge reserve until the transaction is completed. Other derivative instruments are recorded at fair value at the reporting date and the resultant exchange loss/ (gain) is debited/ credited to statement of profit and loss.

2.10 Warranties

Warranty costs (i.e. post contract support services) are estimated by the management on the basis of technical evaluation and past experience. Provision is made for estimated liability in respect of warranty costs in the year of recognition of revenue.

2.11 Provision and contingent liabilities

The Company creates a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event, based on a reliable estimate of such obligation.

2.12 Taxation

The current income tax charge is determined in accordance with the relevant tax regulations applicable to the Company. Deferred tax charge or credit are recognised for the future tax consequences attributable to timing difference that result between the profit offered for income taxes and the profit as per the financial statements. Deferred tax in respect of timing difference which originate during the tax holiday period but reverse after the tax holiday period is recognised in the year in which the timing difference originate. For this purpose the timing differences which originate first are considered to reverse first. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future; however, when there is a brought forward loss or unabsorbed depreciation under taxation laws, deferred tax assets are recognised only if there is virtual certainty of realisation of such assets. Deferred tax assets are reviewed as at each balance sheet date and written down or written up to reflect the amount that is reasonably/ virtually certain to be realised.

Minimum alternate tax ('MAT') paid in accordance with the tax laws, which gives rise to future economic benefits in the form of tax credit against future income tax liability, is recognised as an asset in the balance sheet if there is convincing evidence that the Company will pay normal tax after the tax holiday period and the resultant assets can be measured reliably. MAT credit entitlement can be carried forward and utilized for a period of ten years from the period in which such credit is availed.

The Company offsets, on a year on year basis, the current tax assets and liabilities, where it has a legally enforceable right and where it intends to settle such assets and liabilities on a net basis.

2.13 Earnings per share

In determining earnings per share, the Company considers the net profit after tax and includes the post-tax effect of any extra-ordinary item. The number of equity shares used in computing basic earnings per share is the weighted average number of equity shares outstanding during the period. The number of equity shares used in computing diluted earnings per share comprises weighted average number of equity shares considered for deriving basic earnings per share and also weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

2.14 Impairment of assets

The Company assesses at each balance sheet date whether there is any indication that an asset (including goodwill) may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the statement of profit and loss. If at the balance sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount. An impairment loss is reversed only to the extent that the carrying amount of asset does not exceed the net book value that would have been determined; if no impairment loss had been recognized. In respect of goodwill, impairment loss will be reversed only when it is caused by specific external events and their effects have been reversed by subsequent external events.

2.15 Employee stock options

The Company measures the compensation cost relating to employee stock options using the intrinsic value method. The compensation cost is amortized over the vesting period of the option.

3. Notes to the financial statements

3.1 Shareholders funds

3.1.1 Share capital

a) Particulars	Rs in million	
	As at December 31, 2011	As at March 31,2011
Authorised		
79,620,000 (previous year 79,620,000) equity shares of Rs 10 each	796	796
Issued, subscribed and paid-up capital		
40,483,347 (previous year: 40,035,187) equity shares of Rs 10 each fully paid	405	400

b) Reconciliation of the number of equity shares outstanding at the beginning and at the end of the reporting period is as given below:

Particulars	As at	As at
	December 31, 2011	March 31, 2011
Number of shares outstanding at the beginning of the period	40,035,187	39,514,994
Add: Shares issued on exercise of employee stock options	448,160	520,193
Number of shares outstanding at the end of the period	40,483,347	40,035,187

MindTree Limited

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2011

- c) The Company has only one class of shares referred to as equity shares having a par value of Rs 10.

Each holder of the equity share, as reflected in the records of the Company as of the date of the shareholder meeting, is entitled to one vote in respect of each share held for all matters submitted to vote in the shareholder meeting.

The Company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the Annual General Meeting.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the Company after distribution of all preferential amounts. However, no such preferential amounts exists currently. The distribution will be in proportion to the number of equity shares held by the shareholders.

- d) Equity shareholder holding more than 5 percent of equity shares along with the number of equity shares held is as given below:

Sr. No.	Name of the shareholder	As at December 31, 2011		As at March 31, 2011	
		Number of shares	%	Number of shares	%
1	Nalanda India Fund Limited	3,949,089	9.8	3,949,089	9.9
2	Walden Software Investment Ltd	3,964,205	9.8	3,964,205	9.9
3	Coffee Day Resorts Private Limited	3,055,442	7.5	-	-
4	Global Technology Ventures Limited	2,648,561	6.5	2,448,561	6.1
5	Subroto Bagchi	2,078,212	5.1	2,075,906	5.2
6	Ashok Soota	1,420,655	3.5	4,443,331	11.1

- e) The Company has not allotted any fully paid up equity shares by way of bonus shares nor has bought back any class of equity shares during the period of five years immediately preceding the balance sheet date. Details of equity shares allotted as fully paid up without payment being received in cash during the period of five years immediately preceding the balance sheet date is given below:

Particulars	As at December 31,				
	2011	2010	2009	2008	2007
Class of shares	Equity	Equity	Equity	Equity	Equity
No of shares	-	-	1,300,965*	-	-

* Allotted to the shareholders of erstwhile Aztecsoft Limited pursuant to the scheme of amalgamation.

- f) **Employee stock options**

The Company instituted the Employees Stock Option Plan ('ESOP') in fiscal 2000, which was approved by the Board of Directors (Board). Under the ESOP, the Company currently administers seven stock option programs.

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

Program 1 [ESOP 1999]

Options under this program are exercisable at an exercise price of Rs 10 per option. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees who have joined on or before September 30, 2001 or have been issued employment offer letters on or before August 7, 2001. This plan was terminated on September 30, 2001. The contractual life of each option is 11 years after the date of grant.

Outstanding options as at April 1, 2011	4,088
Granted during the period	-
Exercised during the period	88
Lapsed during the period	-
Forfeited during the period	-
Outstanding options as at December 31, 2011	4,000
Options vested and exercisable as at December 31, 2011	4,000

Program 2 [ESOP 2001]

Options under this program have been granted to employees at an exercise price of Rs 50 per option. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees who have joined on or after October 1, 2001 or have been issued employment offer letters on or after August 8, 2001 or options granted to existing employees with grant date on or after October 1, 2001. This plan was terminated on April 30, 2006. The contractual life of each option is 11 years after the date of grant.

Outstanding options as at April 1, 2011	126,763
Granted during the period	-
Exercised during the period	30,517
Lapsed during the period	5,822
Forfeited during the period	-
Outstanding options as at December 31, 2011	90,424
Options vested and exercisable as at December 31, 2011	90,424

MindTree Limited**Significant accounting policies and notes to the accounts (continued)****For the quarter and nine months ended December 31, 2011*****Program 3 [ESOP 2006 (a)]***

Options under this program have been granted to employees at an exercise price of Rs 250 per option. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees to whom the options are granted on or after May 1, 2006. This plan was terminated on October 25, 2006. The contractual life of each option is 5 years after the date of grant.

Outstanding options as at April 1, 2011	83,548
Granted during the period	-
Exercised during the period	45,258
Lapsed during the period	38,255
Forfeited during the period	35
Outstanding options as at December 31, 2011	-
Options vested and exercisable as at December 31, 2011	-

Program 4 [ESOP 2006 (b)]

Options under this program are granted to employees at an exercise price periodically determined by the Compensation Committee. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees to whom the options are granted on or after October 25, 2006. The contractual life of each option is 5 years after the date of grant.

Outstanding options as at April 1, 2011	2,308,946
Granted during the period	-
Exercised during the period	358,073
Lapsed during the period	421,868
Forfeited during the period	140,620
Outstanding options as at December 31, 2011	1,388,385
Options vested and exercisable as at December 31, 2011	758,560

Program 5 [ESOP 2008A]

Options under this program are granted to employees of erstwhile Aztecsoft Limited as per swap ratio of 2:11 as specified in the merger scheme. Each new option is entitled to 1 equity share of Rs 10 each.

Outstanding options as at April 1, 2011	150,218
Granted during the period	-
Exercised during the period	891
Lapsed during the period	22,332
Forfeited during the period	-
Outstanding options as at December 31, 2011	126,995
Options vested and exercisable as at December 31, 2011	126,285

MindTree Limited**Significant accounting policies and notes to the accounts (continued)****For the quarter and nine months ended December 31, 2011*****Directors' Stock Option Plan, 2006 ('DSOP 2006')***

Options under this program have been granted to independent directors at an exercise price periodically determined by the compensation committee. All stock options vest equally over three year vesting term at the end of 1, 2 and 3 years respectively from the date of the grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. The contractual life of each option is 4 years after the date of the grant.

Outstanding options as at April 1, 2011	165,000
Granted during the period	-
Exercised during the period	13,333
Lapsed during the period	-
Forfeited during the period	-
Outstanding options as at December 31, 2011	151,667
Options vested and exercisable as at December 31, 2011	75,001

Program 7 [ESOP 2010A]

In-principle approvals for administering the seventh stock option program i.e. ESOP 2010 (A) has been received from the BSE and NSE during the previous year for 1,135,000 equity shares of Rs. 10 each. No options have been granted under the program as at December 31, 2011.

The weighted average exercise price of options outstanding as at December 31, 2011 is Rs 10 under program 1, Rs 50 under program 2, Rs 250 under program 3, Rs 378.07 under program 4, Rs 391.03 under program 5 and Rs 495.12 under DSOP 2006.

The weighted average exercise price for stock options exercised during the quarter ended December 31, 2011 was Rs 294.03 and for the nine months ended December 31, 2011 was Rs 283.47. The options outstanding as at December 31, 2011 had a weighted average exercise price of Rs 371.48 and a weighted average remaining contractual life of 1.89 years.

The Company has recorded compensation cost for all grants using the intrinsic value-based method of accounting, in line with prescribed SEBI guidelines.

Had compensation been determined under the fair value approach described in the Guidance Note on, "Accounting for employee share based payments" issued by ICAI, the Company's net profit and basic and diluted earnings per share would have reduced to the proforma amounts as indicated:

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

Particulars	Rs in million except EPS data			
	Quarter ended December 31,		Nine months ended December 31,	
	2011	2010	2011	2010
Net profit as reported	606	305	1,495	910
Add: Stock-based employee compensation expense (intrinsic value method)	-	-	-	1
Less: Stock-based employee compensation expense (fair value method)	19	30	66	71
Pro forma net profit	587	275	1,429	839
Basic earnings per share as reported	14.99	7.66	37.16	22.92
Pro forma basic earnings per share	14.52	6.92	35.53	21.15
Diluted earnings per share as reported	14.89	7.46	37.16	22.24
Pro forma diluted earnings per share	14.42	6.74	35.53	20.52

During the nine months ended December 31, 2011, no options were granted by the Company.

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

3.1.2 Reserves and surplus

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
<i>Capital reserve</i>		
Opening balance	87	2
Additions during the period (Refer note 3.21)	-	85
	87	87
<i>Securities premium reserve</i>		
Opening balance	1,669	1,535
Additions during the period on exercise of employee stock options	122	134
	1,791	1,669
<i>General reserve</i>		
Opening balance	533	410
Add: Transfer from statement of profit and loss	89	123
	622	533
<i>Share option outstanding account</i>		
Opening balance	48	48
Additions during the period	-	-
	48	48
<i>Hedge reserve</i>		
Opening balance	81	115
Additions during the period	(687)	(34)
	(606)	81
<i>Surplus(Balance in the statement of profit and loss)</i>		
Opening balance	4,946	3,955
Add: Amount transferred from statement of profit and loss	1,495	1,231
Amount available for appropriations	6,441	5,186
Appropriations:		
Interim dividend	(101)	(50)
Final dividend	-	(50)
Dividend distribution tax	(16)	(17)
Amount transferred to general reserve	(89)	(123)
	6,235	4,946
Total	8,177	7,364

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

3.2 Non-current liabilities

3.2.1 Long term borrowings

Rs in million

Particulars	As at	As at
	December 31, 2011	March 31, 2011
<i>(Unsecured)</i>		
Other loans and advances	37	41
Total	37	41

Long term borrowings under other loans and advances represent the amount received from Council for Scientific and Industrial Research (CSIR) to develop a project under “Development of Intelligent Video Surveillance Server (IVSS) system”.

The loan is an unsecured loan carrying a simple interest of 3% per annum on the outstanding amount of the loan. The interest is payable every year along with the principal repayment. The repayment of the principal is to be made in 10 annual equal installments commencing from June 01, 2011. Any delay in repayment entails payment of penal interest @ 12% p.a. compounded monthly for the period of delay.

There is no continuing default in the repayment of the principal loan and interest amounts.

3.2.2 Other long term liabilities

Rs in million

Particulars	As at	As at
	December 31, 2011	March 31, 2011
Interest accrued but not due on borrowings	-	2
Derivative liabilities	42	179
Other long term liabilities	32	25
Total	74	206

As at December 31, 2011, the Company has outstanding forward contracts amounting to USD 98 million (As at March 31, 2011: USD 62 million) and Euro 9 million (As at March 31, 2011: Euro 5 million), option contracts USD 6 million (As at March 31, 2011: USD Nil and Euro 0.3 million), forward strips and leverage option contracts amounting to USD 43 million (As at March 31, 2011: USD 68 million). These derivative instruments have been entered to hedge highly probable forecast sales.

MindTree Limited**Significant accounting policies and notes to the accounts (continued)****For the quarter and nine months ended December 31, 2011**

In accordance with the provisions of AS 30, those derivative instruments which qualify for cash flow hedge accounting have been fair valued at balance sheet date and the resultant exchange loss has been debited to hedge reserve (Refer Note 3.1.2). Other derivative instruments that do not qualify for hedge accounting have been fair valued at the balance sheet date and resultant exchange loss of Rs 154 million for the quarter ended December 31, 2011 and exchange loss of Rs 246 million for the nine months ended December 31, 2011 (quarter ended December 31, 2010: gain of Rs 72 million, nine months ended December 31, 2010: gain of Rs 88 million) has been recorded in the statement of profit and loss.

Fair value of the above derivative instruments expected to be settled after 12 months from the date of the balance sheet have been classified under long term liabilities and amounts to Rs 42 million (As at March 31, 2011: Rs 179 million).

3.3 Current liabilities**3.3.1 Short term borrowings**

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
<i>(Secured)</i>		
Other loans and advances	265	-
Total	265	-

During the quarter, the Company has availed a packing credit loan of USD 5 million secured against the trade receivables of the Company. The Company has taken a forward exchange contract with respect to this loan. In accordance with 'AS 11' the forward premium arising at inception is amortized as expense over the life of the contract.

3.3.2 Other current liabilities

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Current maturities of long term term debt	5	5
Interest accrued but not due on borrowings	2	-
Unearned income	65	41
Unpaid dividends	3	3
Advances from customers	61	46
Employee related liabilities	802	419
Book overdraft	250	87
Other liabilities*	1,900	855
Total	3,088	1,456

*includes derivative liability of Rs 1,129 million (As at March 31, 2011: Rs 156 million)

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

3.3.3 Short term provisions

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Provision for employee benefits		
- Gratuity	17	8
- Compensated absences	257	179
Provision for taxes	234	229
Provision for discount	85	49
Dividend payable	-	50
Dividend distribution tax payable	-	8
Provision for foreseeable losses on contracts	5	2
Provision for post contract support services	5	5
Provision for disputed dues*	49	-
Total	652	530

The following table set out the status of the gratuity plan as required under AS 15 Employee Benefits.

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Obligations at the beginning of the period	265	229
Service cost	26	54
Interest cost	16	13
Benefits settled	(35)	(30)
Actuarial (gain)/loss	(1)	(1)
Obligations at end of the period	271	265
Change in plan assets		
Plans assets at the beginning of the period, at fair value	257	227
Expected return on plan assets	13	17
Actuarial gain/(loss)	19	6
Contributions	-	37
Benefits settled	(35)	(30)
Plans assets at the end of the period, at fair value	254	257

MindTree Limited
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Reconciliation of present value of the obligation and the fair value of the plan assets

Fair value of plan assets at the end of the period	254	257
Present value of defined obligations as at the end of the period	(271)	(265)
Asset/ (liability) recognized in the balance sheet	(17)	(8)

Particulars	Rs in million			
	For the quarter ended December 31,		For the nine months ended December 31,	
	2011	2010	2011	2010
Gratuity cost				
Service cost	(7)	(11)	26	33
Interest cost	5	4	16	13
Expected return on plan assets	(3)	(4)	(13)	(13)
Actuarial (gain)/loss	(2)	1	(20)	3
Net gratuity cost	(7)	(10)	9	36
Actual Return on plan assets	5	-	32	7
Assumptions				
Interest rate	8.57%	7.92%	8.57%	7.92%
Expected rate of return on plan assets	8.57%	7.92%	8.57%	7.92%
Salary increase	6.00%	10-12%	6.00%	10-12%
Attrition rate	19.10%	27.40%	19.10%	25.70%
Retirement age	60	60	60	60

The estimates of future salary increases, considered in actuarial valuation, take into account inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.

The disclosure of provisions movement as required under the provisions of Accounting Standard – 29 ‘Provisions, Contingent Liabilities and Contingent Assets’ (‘AS 29’) is as follows:-

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

Provision for post contract support services

Particulars	Rs in million	
	For the nine months ended December 31, 2011	For the year ended March 31, 2011
Balance as at beginning of the period	5	5
Provisions made during the period	-	-
Utilisations during the period	-	-
Released during the period	-	-
Provision as at the end of the period	5	5

Provision for discount

Particulars	Rs in million	
	For the nine months ended December 31, 2011	For the year ended March 31, 2011
Balance as at beginning of the period	49	50
Provisions made during the period	65	25
Utilisations during the period	(29)	(11)
Released during the period	-	(15)
Provision as at the end of the period	85	49

MindTree Limited**Significant accounting policies and notes to the accounts (continued)****For the quarter and nine months ended December 31, 2011****Provision for foreseeable losses**

Particulars	Rs in million	
	For the nine months ended December 31, 2011	For the year ended March 31, 2011
Balance as at beginning of the period	2	24
Provisions made during the period	4	19
Utilisations during the period	(1)	(11)
Released during the period	-	(30)
Provision as at the end of the period	5	2

These provisions are expected to be utilized over a period of one year.

* Represents disputed tax dues provided during the current period pursuant to unfavourable order received from the tax authorities against which the Company has preferred an appeal with relevant authority. In relation to this provision, the disclosures required by AS 29 have not been provided in accordance with paragraph 72 of AS 29.

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Significant accounting policies and notes to the accounts
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3.4 Non-current assets

3.4.1 Fixed assets

Rs in million

Assets	Gross block				Accumulated depreciation				Net book value	
	As at April 1, 2011	Additions during the period	Deletions during the period	As at December 31, 2011	As at April 1, 2011	For the period	Deletions during the period	As at December 31, 2011	As at December 31, 2011	As at March 31, 2011
Tangible assets										
Leasehold land	425	-	-	425	47	9	-	56	369	378
Buildings	1,626	-	-	1,626	174	44	-	218	1,408	1,452
Leasehold improvements	1,011	56	4	1,063	548	130	3	675	388	463
Computer systems (including software)	1,542	129	48	1,623	1,227	182	48	1,361	262	315
Test equipment	203	15	-	218	70	57	-	127	91	133
Furniture and fixtures	142	6	1	147	108	17	1	124	23	34
Electrical installations	211	20	4	227	154	26	4	176	51	57
Office equipment	386	20	3	403	275	52	3	324	79	111
Motor vehicles	3	-	1	2	2	-	1	1	1	1
Plant and machinery	8	-	-	8	1	-	-	1	7	7
Total (A)	5,557	246	61	5,742	2,606	517	60	3,063	2,679	2,951
Intangible assets										
Intellectual property (Refer note 3.10)	67	-	-	67	12	10	-	22	45	55
Total (B)	67	-	-	67	12	10	-	22	45	55
Total (A+B)	5,624	246	61	5,809	2,618	527	60	3,085	2,724	3,006
Previous year	4,512	1,162	50	5,624	1,973	691	46	2,618	3,006	

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Significant accounting policies and notes to the accounts
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3.4.2 Non-current investments

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Investment in equity instruments		
Investment in Trade - unquoted investments	8	8
Investment in subsidiary	23	23
Less: Provision for diminution in value of investments	(1)	(1)
Total	30	30
Aggregate amount of quoted investments	-	-
Aggregate market value of quoted investments	-	-
Aggregate amount of unquoted investments	31	31

Details of investment in trade unquoted investment is as given below:

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
2,400 (previous year: 2,400) equity shares in Career Community.com Limited	1	1
643,790 (previous year: 643,790) Series A Convertible Preferred Stock at US\$ 0.0001 each fully paid at premium of US \$ 0.2557 each in 30 Second Software Inc	7	7
Total	8	8

Investment in subsidiary represents investment in MindTree Software (Shenzhen) Co., Ltd.

3.4.3 Taxes

Particulars	Rs in million			
	For the quarter ended December 31,		For the nine months ended December 31,	
	2011	2010	2011	2010
Tax expense				
- Current tax	63	24	271	270
- MAT credit entitlement	74	-	94	-
	137	24	365	270
Deferred tax	(9)	8	(71)	(10)
Total	128	32	294	260

The Company has units at Bangalore and Chennai registered as Special Economic Zone (SEZ) units which are entitled to a tax holiday under Section 10AA of the Income Tax Act, 1961.

MindTree Limited**Significant accounting policies and notes to the accounts (continued)****For the quarter and nine months ended December 31, 2011**

The Company also has STPI units at Bangalore, Hyderabad and Pune which are registered as a 100 percent Export Oriented Unit, which were earlier entitled to a tax holiday under Section 10B and Section 10A of the Income Tax Act, 1961. However, certain units have completed the 10 year tax holiday period and are not eligible for deduction of profits under Section 10A/10B of the Income Tax Act, 1961.

Tax provision for the quarter ended 31 December 2011 includes a charge of Rs. 32.8 million (impact for nine months ended 31 December 2011 is Rs. 37.2 million) relating to earlier periods in a foreign jurisdiction.

Deferred tax assets (net):

Deferred tax assets included in the balance sheet comprises the following:

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Excess of depreciation as per books over depreciation allowed under Income Tax Act, 1961	208	176
Provision for doubtful debts	6	5
Compensated absence	44	33
Provision for post contract support services	-	2
Provision for discount	23	-
Others	9	-
Total deferred tax assets	290	216

3.4.4 Long term loans and advances

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
<i>(Unsecured considered good)</i>		
Capital advances	42	27
Security deposits	441	389
Advances recoverable in cash or in kind or for value to be received	1	-
Total	484	416

MindTree Limited
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3.4.5 Other non-current assets

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
<i>(Unsecured considered good)</i>		
MAT credit entitlement	199	108
Others non current assets	3	3
Total	202	111

3.5 Current assets

3.5.1 Current investments

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Investment in mutual funds	1,893	835
Less: Provision for diminution in the value of investments	(1)	-
Term deposits	225	270
Total	2,117	1,105
Aggregate amount of quoted investments	1,893	835
Aggregate market value of quoted investments	1,931	851
Aggregate amount of unquoted investments	225	270

Details of investment in mutual funds are as given below:

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
ICICI Prudential Mutual Fund	231	46
IDFC Mutual Fund	266	101
UTI Mutual Fund	152	-
HSBC Mutual Fund	50	-
Franklin Templeton Mutual Fund	170	52
DSP Blackrock Mutual Fund	115	170
Birla Sun Life Mutual Fund	263	128
Reliance Mutual Fund	161	81
Tata Mutual Fund	273	157
L&T Mutual Fund	40	40
SBI Mutual Fund	-	60
HDFC Mutual Fund	72	-
Axis Mutual Fund	50	-
Sundaram BNP Paribas Mutual Fund	50	-
Total	1,893	835

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Significant accounting policies and notes to the accounts (continued)
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Details of investments in term deposit are as given below:

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
HDFC Limited	100	170
Janalakshmi Financial Services Private Limited	125	100
Total	225	270

3.5.2 Trade receivables

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
<i>(Unsecured)</i>		
Debts overdue for a period exceeding six months		
- considered good	37	20
- considered doubtful	59	33
Other debts		
- considered good	4,118	2,805
- considered doubtful	9	2
Less: Provision for doubtful debts	(68)	(35)
Total	4,155	2,825

3.5.3 Cash and cash equivalents

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Balances with banks in current and deposit accounts	976	440
Cash on hand	-	-
Total	976	440

Balances with banks includes

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Balances in respect of unpaid dividends	3	3
Balance with banks held as margin money/towards guarantees	4	3
Bank deposits with more than 12 months of maturity	4	2

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

3.5.4 Short term loans and advances

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
<i>(Unsecured considered good)</i>		
Advances recoverable in cash or in kind or for value to be received	300	350
Total	300	350

3.5.5 Other current assets

Particulars	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Unbilled revenue	458	450
Less: Provision for doubtful assets	-	(13)
	458	437
Advance tax and tax deducted at source, net of provision for taxes	774	823
Other current assets	366	404
Total	1,598	1,664

3.6 Other income

Particulars	Rs in million			
	For the quarter ended December 31,		For the nine months ended December 31,	
	2011	2010	2011	2010
Interest income	15	6	36	18
Dividend income	18	9	45	30
Net gain/loss on sale of investments	-	-	14	-
Foreign exchange gain	(27)	78	233	81
Other non-operating income*	3	2	42	232
Total	9	95	370	361

*Refer note 3.21 and 3.8

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

3.7 Expenses

Employee benefits expense	Rs in million			
	For the quarter ended December 31,		For the nine months ended December 31,	
	2011	2010	2011	2010
Salaries and wages	2,976	2,310	8,337	6,611
Contribution to provident and other funds	244	176	678	572
Staff welfare expenses	22	20	67	57
Total	3,242	2,506	9,082	7,240

Finance Costs	For the quarter ended December 31,			
	2011	2010	2011	2010
Interest expense	1	2	2	2
Total	1	2	2	2

Other expenses	For the quarter ended December 31,			
	2011	2010	2011	2010
Travel expenses	251	255	692	686
Sub-contractor charges	200	96	488	332
Computer consumables	75	74	270	213
Legal & Professional charges	46	54	139	133
Power and fuel	45	45	139	131
Rent (Refer note 3.19)	89	89	241	267
Repairs to buildings	5	14	19	37
Repairs to machinery	6	4	11	8
Insurance	6	5	14	16
Rates and taxes	33	(9)	96	2
Audit fees	3	3	10	9
Other expenses	297	262	746	766
Total	1,056	892	2,865	2,600

3.8 Acquisition and amalgamation of MindTree Wireless Private Limited

- a) The Company acquired 412,500 equity shares of MindTree Wireless Private Limited (MWPL) [formerly Kyocera Wireless (India) Private Limited] in the fiscal year 2009-10, representing 100% of equity share capital of MWPL at a consideration of Rs. 437 million (including a contingent consideration of Rs 144 million). Consequently, MWPL became a 100% subsidiary of the Company with effect from October 1, 2009. The Company has subsequently reassessed contingent consideration payable based on forecast of estimated future revenue and during the previous year, reduced it by Rs 100 million. Consequently, the cost of investment was reduced to Rs 337 million as at March 31, 2011.

MindTree Limited

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2011

- b) The Company filed a scheme of Amalgamation (“the Scheme”) with the Hon’ble High Court of Karnataka for the merger of MWPL with the Company effective April 1, 2010 (the Appointed Date). In January 2011, the Hon’ble High Court of Karnataka approved the aforesaid Scheme vide its Order dated December 10, 2010 (‘Order’).

As per the terms of the Scheme, MWPL was amalgamated with the Company with effect from April 1, 2010. The Company has accounted for the amalgamation as amalgamation in the nature of purchase under AS-14, Accounting for Amalgamations (‘AS 14’).

Following were the salient features of the Scheme:

- a) 412,500 equity shares held by the Company in MWPL were cancelled and extinguished, from the effective date of the Scheme.
- b) All the assets and liabilities of MWPL were recorded in the books of the Company at their respective book value as on April 1, 2010.
- c) All the profits, income, expenditure ,losses accruing to MWPL with effect from the Appointed Date were treated as the profits or income or expenditure or losses, as the case may be, of the Company.

Consequent to the Order, the Company has effected the Scheme in its financial statements for the previous year ended March 31, 2011. The cost of investment in excess of net book value of MWPL as on April 1, 2010 amounted to Rs 21 million and was recorded as goodwill in the financial statements for the previous year ended March 31, 2011

In the current period, the Company reassessed the contingent consideration payable for the financial year 2010-11 and has written back contingent consideration amounting to Rs. 37 million as liability no longer required as the annual revenue threshold was not met by the Kyocera Group.

3.9 Impairment of goodwill

The management had assessed whether there is an indication that the goodwill may be impaired. Considering the restructuring of business model i.e. conversion of wireless products business into a design service business and anticipated decline in the future revenues of MWPL, the entire goodwill arising on amalgamation amounting to Rs 21 million was considered to be impaired and an impairment loss to that extent was recognized during the financial year ended March 31, 2011 and was presented under depreciation and amortisation.

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Significant accounting policies and notes to the accounts (continued)
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3.10 Purchase of Assets

During the previous year, the Company acquired certain fixed assets, RAPID software platform, customer contracts and employment contracts for a cash consideration of Rs 72 million from Sevenstrata IT Services Private Limited. The acquisition was carried out by entering into an Agreement to Sell Assets ('Agreement') with Sevenstrata IT Services Private Limited. The RAPID software acquired pursuant to the Agreement has been accounted for as an intangible as per AS-26 'Intangible Assets' ('AS 26') and valued at Rs 67 million as determined by an independent external expert. The customer contracts and employment contracts have not been assigned any value as they do not meet the criteria of an intangible asset as per AS 26. The remaining consideration represents the net book value of the assets taken over.

The Management believes the useful life of the aforesaid intangible to be 5 years as it represents the period over which the asset is expected to contribute directly or indirectly to the future cash flows of the Company.

3.11 Contingent liabilities and commitments

- a) Estimated amount of contracts remaining to be executed on capital account and not provided for as at December 31, 2011 is Rs 272 million (March 31, 2011: Rs 122 million).
- b) As of the balance sheet date, the Company's net foreign currency exposure that is not hedged by a derivative instrument or otherwise is Rs 3,708 million (March 31, 2011: Rs 2,454 million).
- c) The Company has received orders for the financial years 2000-01, 2004-05, 2005-06, 2006-07, 2007-08 and 2008-09 wherein demand of Rs 1 million, Rs 6 million, Rs 51 million, Rs 32 million, Rs 42 million and Rs 125 million respectively has been raised against the Company on account of certain disallowances, adjustments made by the income tax department. A significant portion of this amount arises from the manner of adjustment of brought forward losses in arriving at the taxable profits of the Company except for financial year 2000-01 wherein the AO has held that interest receipts are not eligible for deduction under section 10B and that losses from export earnings cannot be set off against other income. The tax demand for financial year 2008-09 also includes disallowance of portion of profit earned outside India from the STP and SEZ units.
Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Company has filed an appeal against the demands received
- d) The Company has received an assessment orders for financial years 2006-07 (A.Y 2007-08) and 2007-08 for the erstwhile subsidiary i.e. MindTree Technologies Private Limited (MTPL) with demands amounting to Rs.11 million and Rs 10 million on account of certain disallowances/ adjustments made by income tax department. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Company has filed an appeal against the demand received. The Company has not deposited the amount of demand with the department.

MindTree Limited

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2011

- e) The Company has received orders under Section 143(3) of the Income-tax Act 1961 which pertain to erstwhile Aztecsoft Limited for the financial years 2001-02, 2002-03, 2003-04, 2004-05, 2005-06, 2006-207 and 2007-08 wherein demand of Rs 91 million, Rs 49 million, Rs 61 million, Rs 16 million, Rs 58 million, Rs 119 million and Rs 219 million respectively has been raised against the Company. These demands have arisen mainly on account of transfer pricing adjustments made in the order. The Company has not accepted these orders and had been advised by its legal counsel/ advisors to prefer appeals before the Commissioner of Income Tax (Appeals).

The Company had received a favourable order from the Commissioner of Income Tax (Appeals) for the year 2001-02 where in the Commissioner of Income Tax (Appeals) has accepted the Company's contentions and quashed the demand raised. The Income tax department had appealed against the above mentioned order with ITAT. ITAT, in an earlier year have passed an order setting aside both the Order of the Commissioner of Income Tax (Appeals) as well as the Assessing Officer and has remanded the matter back to the assessment officer for re-assessment. The Company has preferred an appeal with the Hon'ble High Court of Karnataka against the order of the ITAT. Further, the Hon'ble High Court of Karnataka has stayed the operation and all further proceedings pursuant to the order passed by the ITAT.

The Company has appealed against the demands received for financial year 2002-03, 2003-04, 2004-05, 2005-06 and 2006-07 to the Commissioner of Income-tax (Appeals) where the matter is pending conclusion. Based on favourable order received by the Company for the financial year 2001-02 and an evaluation of the facts and circumstances, no provision has been made against the above orders in the financial statements.

- f) During the previous year, the Company has received an assessment order for financial year 2006-07 for the erstwhile subsidiary MindTree Wireless Private Limited from the Assistant Commissioner of Income-tax ('ACIT') with a demand amounting to Rs. 39 million on account of certain other disallowances/ Transfer Pricing adjustments made by income tax department. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Company has filed an appeal with CIT Appeals against the demand received. The Company has deposited Rs. 5 million with the department against this demand.

3.12 Quantitative details

The Company is engaged in the software development services. Such services are not capable of being expressed in any generic unit and hence, it is not possible to give the quantitative details required under paragraphs 5(viii)(c) of general instructions for preparation of the statement of profit and loss as per revised Schedule VI to the Companies Act, 1956.

MindTree Limited

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2011

3.13 Value of imports on CIF basis

Particulars	Rs in million	
	For the quarter ended December 31, 2011	For the quarter ended December 31, 2010
Capital goods	11	3
Others	4	-
Total	15	3

Particulars	Rs in million	
	For the nine months ended December 31, 2011	For the nine months ended December 31, 2010
Capital goods	51	59
Others	6	1
Total	57	60

3.14 Expenditure in foreign currency

Particulars	Rs in million	
	For the quarter ended December 31, 2011	For the quarter ended December 31, 2010
Branch office expenses	1,429	1,511
Travel expenses	50	73
Professional charges	3	3
Others	87	142
Total	1,569	1,729

Particulars	Rs in million	
	For the nine months ended December 31, 2011	For the nine months ended December 31, 2010
Branch office expenses	4,406	4,231
Travel expenses	155	212
Professional charges	6	9
Others	428	376
Total	4,995	4,828

MindTree Limited**Significant accounting policies and notes to the accounts (continued)****For the quarter and nine months ended December 31, 2011****3.15 Earnings in foreign currency**

Particulars	Rs in million	
	For the quarter ended December 31, 2011	For the quarter ended December 31, 2010
Income from software development	4,912	3,504
Other income	1	-
Total	4,913	3,504

Particulars	Rs in million	
	For the nine months ended December 31, 2011	For the nine months ended December 31, 2010
Income from software development	13,075	10,208
Other income	2	6
Total	13,077	10,214

3.16 During the quarter and nine months ended December 31, 2011 the Company has remitted in foreign currency dividend of Rs 7 million and Rs 10 million respectively (quarter and nine months ended December 31, 2010: Rs 4 million and Rs 8 million respectively).

Particulars	For the quarter ended December 31, 2011	For the quarter ended December 31, 2010
Number of shares held	2,898,930	3,208,829
Number of shareholders	47	92
Amount remitted (Rs)	7 million	4 million
Year to which dividend relates	Interim dividend 2011-2012	Interim dividend 2010-2011

Particulars	For the nine months ended December 31, 2011	For the nine months ended December 31, 2010
Number of shares held	2,898,930	3,208,829
Number of shareholders	47	92
Amount remitted (Rs)	10 million	8 million
Year to which dividend relates	Final dividend 2010-11 Interim dividend 2011-12	2010-11

MindTree Limited

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2011

3.17 Segmental reporting

The Company's operations predominantly relate to providing IT Services and PE Services. The Company considers the business segment as the primary segment and geographical segment based on the location of customers as the secondary segment.

Effective April 1, 2011, the Company has reorganized its business units to be better aligned to market needs. Consequently the financial reporting of the business unit performance to the Management has also been updated with the new organization structure. Pursuant to such re-organization, Wireless business unit which was a separate reportable segment is now considered as part of PE services for the purpose of evaluating the unit's performance and for making decisions about future allocations of resources (as these are now part of same services). Consequently, Wireless business unit is no longer considered a separate business segment. The Company has presented its segment results under IT services and PE services which are the only reportable business segments. The previous period figures have been presented after incorporating the necessary reclassification pursuant to this change in reportable segments.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income and expenditure in individual segments.

Income and direct expenses in relation to segments are categorised based on items that are individually identifiable to that segment, while the remainder of costs are apportioned on an appropriate basis. Certain expenses are not specifically allocable to individual segments as the underlying services are used interchangeably. The Company therefore believes that it is not practical to provide segment disclosures relating to such expenses and accordingly such expenses are separately disclosed as unallocable and directly charged against total income.

The assets of the Company are used interchangeably between segments, and the management believes that it is currently not practical to provide segment disclosures relating to total assets and liabilities since a meaningful segregation is not possible.

Business segments

	Rs in million		
Statement of profit and loss for the quarter ended December 31, 2011	IT Services	PE Services	Total
Revenues	3,466	1,731	5,197
Operating expenses, net	2,831	1,467	4,298
Segmental operating income	635	264	899
Unallocable expenses			173
Profit for the period before interest, other income and tax			726
Interest expense			(1)
Other income			9
Net profit before taxes			734
Income taxes			128
Net profit after taxes			606

MindTree Limited**Significant accounting policies and notes to the accounts (continued)****For the quarter and nine months ended December 31, 2011**

	Rs in million		
Statement of profit and loss statement for the quarter ended December 31, 2010	IT Services	PE Services	Total
Revenues	2,284	1,564	3,848
Operating expenses, net	1,956	1,472	3,428
Segmental operating income	328	92	420
Unallocable expenses			176
Profit for the period before interest, other income and tax			244
Interest expense			(2)
Other income*			95
Net profit before taxes			337
Income taxes			32
Net profit after taxes			305

	Rs in million		
Statement of profit and loss for nine months ended December 31, 2011	IT Services	PE Services	Total
Revenues	9,032	4,863	13,895
Operating expenses, net	7,625	4,322	11,947
Segmental operating income	1,407	541	1,948
Unallocable expenses			527
Profit for the period before interest, other income and tax			1,421
Interest expense			(2)
Other income			370
Net profit before taxes			1,789
Income taxes			294
Net profit after taxes			1,495

	Rs in million		
Statement of profit and loss statement for the nine months ended December 31, 2010	IT Services	PE Services	Total
Revenues	6,363	4,816	11,179
Operating expenses, net	5,509	4,467	9,976
Segmental operating income	854	349	1,203
Unallocable expenses			392
Profit for the period before interest, other income and tax			811
Interest expense			(2)
Other income			361
Net profit before taxes			1,170
Income taxes			260
Net profit after taxes			910

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

Geographical segments

Revenues	Rs in million			
	Quarter ended	Quarter ended	Nine months ended	Nine months ended
	December 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
America	2,931	2,323	8,089	7,000
Europe	1,448	747	3,562	2,026
India	376	323	1,094	932
Rest of World	442	455	1,150	1,221
Total	5,197	3,848	13,895	11,179

3.18 Related party transactions

Name of related party	Nature of relationship
MindTree Software (Shenzhen) Co Ltd ('MSSL'), Republic of China	Subsidiary
MindTree Wireless Pte Limited, Singapore	Dissolved w.e.f April 5, 2011
MindTree Benefit Trust	Dissolved during the previous year#
Aztec Software and Technology Services Ltd Employees Welfare Trust	Dissolved during the previous year#

Also refer note 3.21 of this schedule.

Transactions with the above related parties during the period were:

Name of related party	Nature of transaction	Rs in million	
		Quarter and nine months ended December 31, 2011	Quarter and nine months ended December 31, 2010
MindTree Software (Shenzhen) Co Ltd	NA	-	1

Balances receivable from related parties are as follows:

Name of related party	Rs in million	
	As at December 31, 2011	As at March 31, 2011
MindTree Software (Shenzhen) Co Ltd	-	-

Balances payable to related parties are as follows:

Name of related party	Rs in million	
	As at December 31, 2011	As at March 31, 2011
MindTree Software (Shenzhen) Co Ltd	1	2

MindTree Limited**Significant accounting policies and notes to the accounts (continued)****For the quarter and nine months ended December 31, 2011****Key managerial personnel:**

Dr. Albert Hieranimous	Appointed as Non-Executive Chairman with effect from April 1, 2011
Subroto Bagchi	Gardener and Vice-Chairman
N Krishnakumar	CEO & Managing Director
S Janakiraman	President & Group-CEO-PES
George M. Scalise	Non executive Director of MindTree
Mark A. Runacres	Non executive Director of MindTree
N. Vittal	Non executive Director of MindTree
R. Srinivasan	Non executive Director of MindTree
V.G.Siddhartha	Non executive Director of MindTree
David B. Yoffie	Non executive Director of MindTree
Rajesh Subramaniam	Resigned with effect from August 1, 2011

Remuneration paid to key managerial personnel during the quarter and nine months ending December 31, 2011 amounts to Rs 8 million and Rs 26 million respectively (quarter and nine months ending December 31, 2010 amounts to Rs 13 million and Rs 36 million respectively). Amounts payable by directors in the nature of travel and business expenses as at December 31, 2011 amounted to Rs Nil (March 31, 2011: Nil). Dividends paid to directors during the quarter and nine months ended December 31, 2011 amounts to Rs 13 million and Rs 19 million respectively (quarter ended and nine months ended December 31, 2010 respectively amounts to Rs. 12 million and Rs 24 million respectively).

The above remuneration excludes gratuity and compensated absences which cannot be separately identified from the composite amount advised by the actuary.

3.19 Lease Transactions

Lease rental expense under non-cancellable operating lease during the quarter and nine months ended December 31, 2011 amounted to Rs. 24 million and Rs 65 million respectively (for the quarter and nine months ended December 31, 2010 : Rs 16 million and Rs 147 million respectively). Future minimum lease payments under non-cancelable operating lease as at December 31, 2011 is as below:

Minimum lease payments	Rs in million	
	As at December 31, 2011	As at March 31, 2011
Payable -- Not later than one year	129	29
Payable -- Later than one year and not later than five years	279	18

MindTree Limited**Significant accounting policies and notes to the accounts (continued)****For the quarter and nine months ended December 31, 2011**

Additionally, the Company leases office facilities and residential facilities under cancelable operating leases. The rental expense under cancellable operating lease during the quarter and nine months ended December 31, 2011 was Rs 65 million and Rs 176 million respectively (for the quarter and nine months ended December 31, 2010 : Rs 73 million and Rs 120 million respectively).

3.20 Earnings per share

Reconciliation of number of shares used in the computation of basic and diluted earnings per share is set out below:

Particulars	For the quarter ended December 31, 2011		For the quarter ended December 31, 2010	
	Basic EPS	Diluted EPS	Basic EPS	Diluted EPS
Weighted average number of equity shares outstanding during the year	40,389,594	40,389,594	39,822,097	39,822,097
Weighted average number of equity shares resulting from assumed exercise of employee stock options		273,902	-	1,061,766
Weighted average number of equity shares for calculation of earnings per share	40,389,594	40,663,496	39,822,097	40,883,863

Particulars	For the nine months ended December 31, 2011		For the nine months ended December 31, 2010	
	Basic EPS	Diluted EPS	Basic EPS	Diluted EPS
Weighted average number of equity shares outstanding during the year	40,224,672	40,224,672	39,708,444	39,708,444
Weighted average number of equity shares resulting from assumed exercise of employee stock options		4,687	-	1,218,401
Weighted average number of equity shares for calculation of earnings per share	40,224,672	40,229,359	39,708,444	40,926,845

3.21 During the previous year, the Company has dissolved its two subsidiaries viz., Aztecsoft Disha Inc and Aztec Software Inc. Pursuant to the dissolution, the surplus in excess of the book value of investment in the subsidiaries amounting to Rs 221 million was recognised as other income in the statement of profit and loss.

Further, during the previous year, MindTree Benefit Trust and Aztec Software and Technology Services Limited Employees' Welfare Trust were dissolved as per the resolution passed by the trustees. Consequently, the funds available with these trusts amounting to Rs 85 million were received by the Company. Since these funds were primarily in the nature of capital surplus, the Company has credited the above amount to capital reserve.

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

3.22 Auditor's remuneration

Particulars	Rs in million	
	For the quarter ended December 31, 2011	For the quarter ended December 31, 2010
Audit fees	-	-
Tax audit fee	-	-
Company law matters	-	-
Management services	-	-
Other services	4	3
Reimbursement of expenses	-	-
Total	4	3

Particulars	Rs in million	
	For the nine months ended December 31, 2011	For the nine months ended December 31, 2010
Audit fees	-	-
Tax audit fee	-	-
Company law matters	-	-
Management services	-	-
Other services	13	10
Reimbursement of expenses	-	-
Total	13	10

3.23 The Company has prepared these financial statements as per the format prescribed by Revised Schedule VI to the Companies Act, 1956 ('the schedule') issued by Ministry of Corporate Affairs. Previous periods' figures have been recast/restated to conform to the classification required by the Revised Schedule VI.

MindTree Limited
Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2011

3.24 Corresponding figures for the previous period presented have been regrouped, where necessary, to conform to the current period's classification.

As per our report attached
For **B S R & Co.**
Chartered Accountants
Firm registration No. 101248W

For **MindTree Limited**

Supreet Sachdev
Partner
Membership No. 205385

N. Krishnakumar
CEO & Managing
Director

S. Janakiraman
Director

Rostow Ravanan
Chief Financial Officer

Rajesh Srichand Narang
Company Secretary

Place: Bangalore
Date: January 18, 2012

Place: Bangalore
Date: January 18, 2012