

# Reimagining end-to-end IT Services

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Paul Gottsegen  
Chief Marketing and Strategy Officer

Manas Chakraborty  
Head, Integrated Services Group



# CIOs need to be the driving catalyst for business transformation...but don't have time or money to focus on fundamental change via *technology*



are regularly consulted for the organization's strategy & future



desire their CIO's to take advantage of digital initiatives



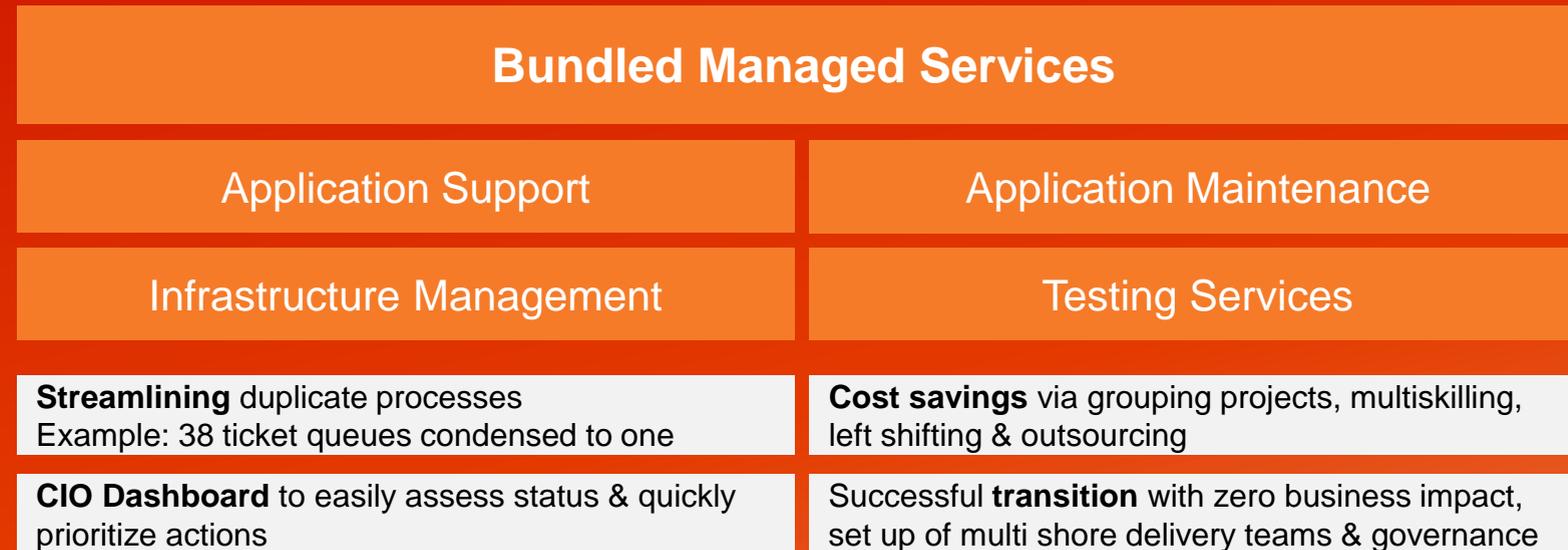
& majority of CIO's time go into non business innovation work

## Primary Cause: Fragmented Delivery of IT

- 1 Multi-Vendors & differing levels of maturity within vendors & sub-departments
- 2 Rise of Departmental IT
- 3 Rapid technological changes and adoption

# Technology company striving to be on competitive edge

- Due to poor IT services levels, CIO bandwidth largely consumed by fixing issues at the expense of transformation projects
- Siloed IT efforts limited the ability to streamline processes for efficiency & implement best practices
- Poor service level, duplicate & broken processes, no SLA-culture, no CIO Dashboard



200+ Applications  
24 x 7 Support

39 SLA's  
98+% Achievement

42% TCO Reduction  
20% Passback in Y1

# Stark Choice on Managing end to end IT (Dev-Test-Apps-Ops)

[Monolithic]	[Composable]
Black box to client	Flexible solution composed on-demand
Lift and Shift	Integrate Agile, DevOps and Automation
Focus on Run the Business	Leverage existing client tools
Replace existing framework & tools	Pre-built API integrations
Strong lock-in	Full life cycle: Plan, Build, Test, Deploy, Run
Single vendor	RPA and machine learning

# We propose a smart composable solution

**UNIFIED & CONTINUOUS**  
DevOps, Agile, & Automation



Continuous Delivery

**ACROSS THE FULL STACK**



**DELIVERED VIA CAPE**  
Enterprise Platform



# Our solution integrates multiple traditional IT Services - *Reimagining End-to-End IT*

*A unique integrated way to manage End-to-End IT services in a modular approach, tailored for the customer landscape*

**IT “As a Service”**

**Unified DevOps and  
Agile**

**API driven  
composable platform**

**Continuous  
Automation**

# Aligned with customer expectations and recommendations



Integrate multiple services to glue lifecycle together



Move a smaller set of change through the life cycle



LEAN and process optimization



Use repurposed tool sets for end to end services view

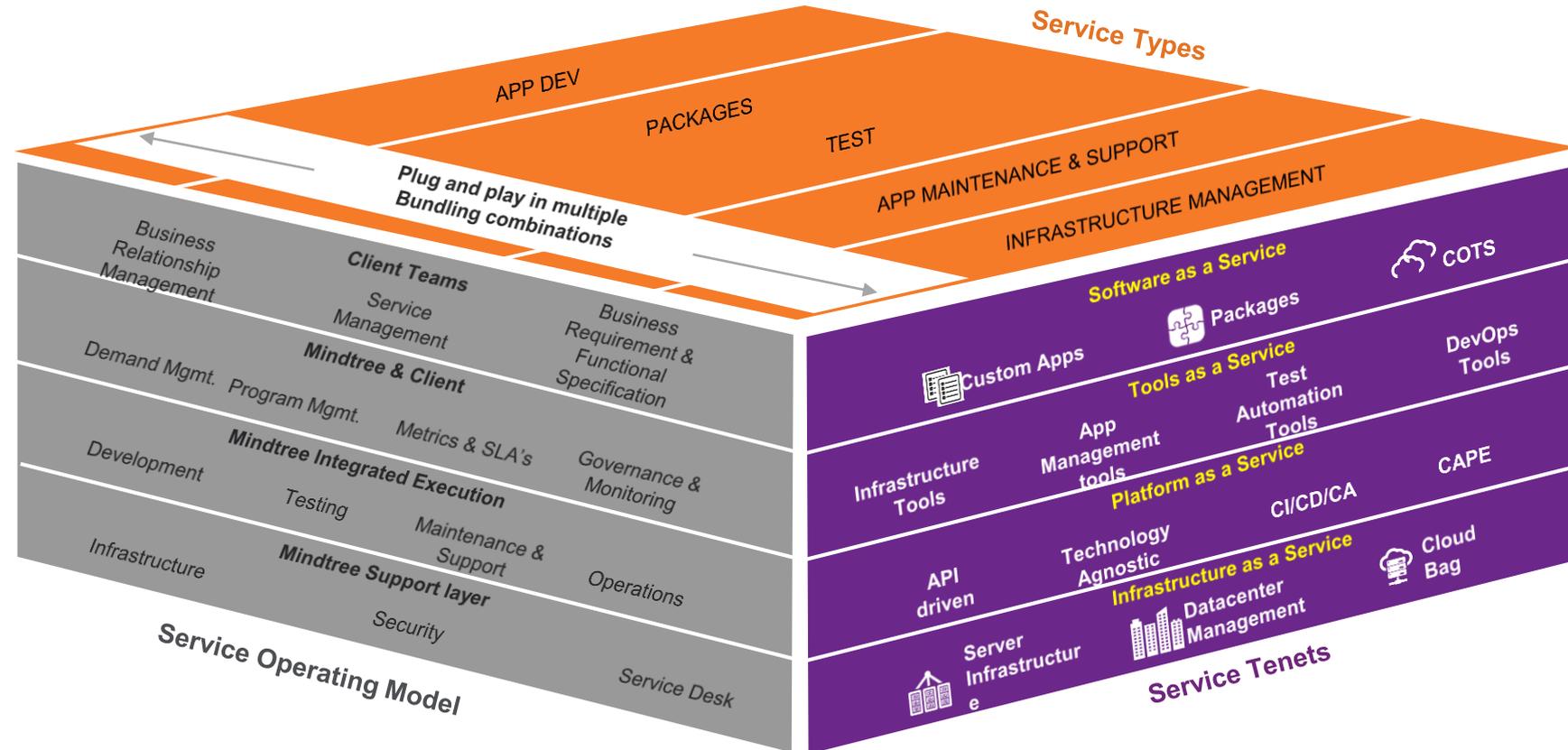


Work through an integrated Operating Model



Automate the entire lifecycle

...and is flexible, allowing it to plug and play in multiple bundling combinations



# Cape Platform - Compose, Provision, Operate and Visualize the Enterprise

## INFRASTRUCTURE



Infrastructure Provisioning

## OPERATIONS



Infrastructure Management  
and Monitoring

## APP DEVELOPMENT & TEST



Agile DevOps  
Tool Suite



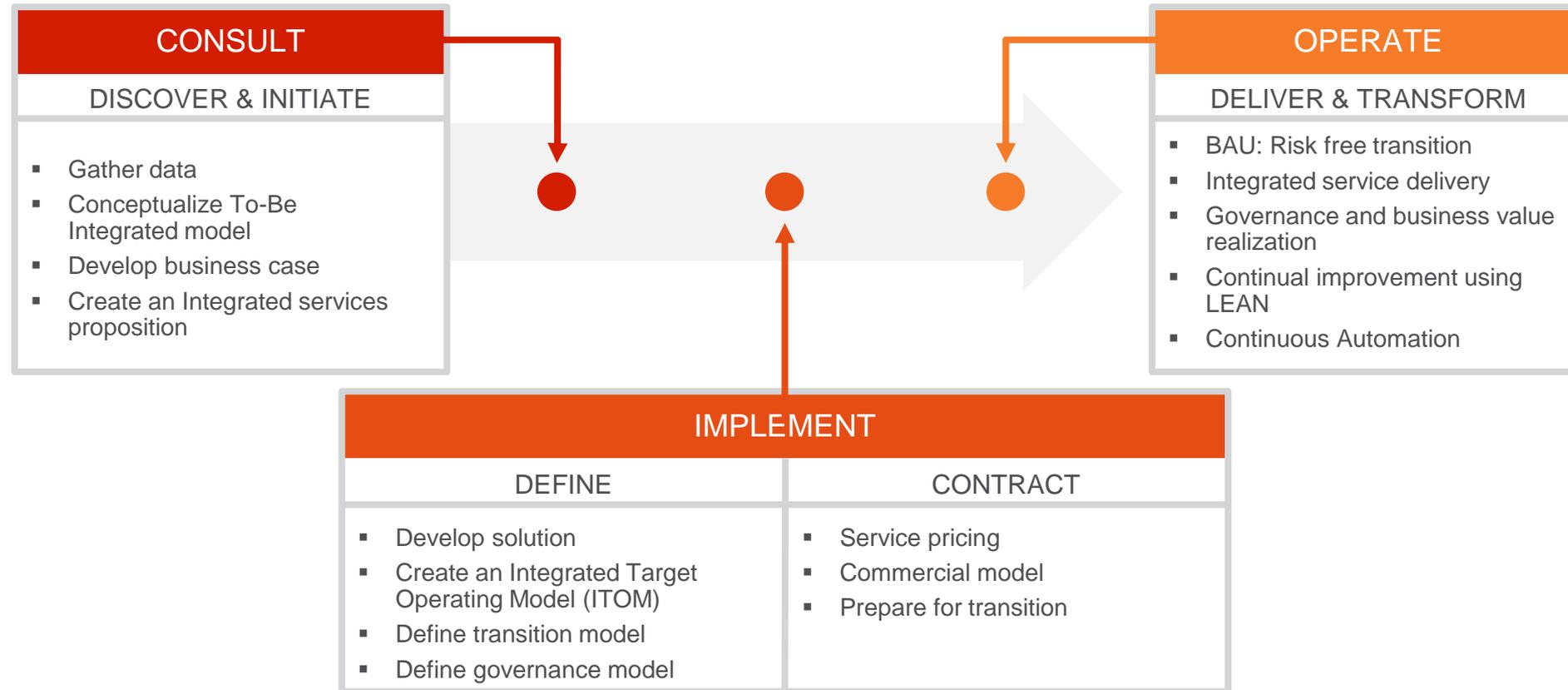
Dynamic Test Engineering

## APP MAINTENANCE & SUPPORT

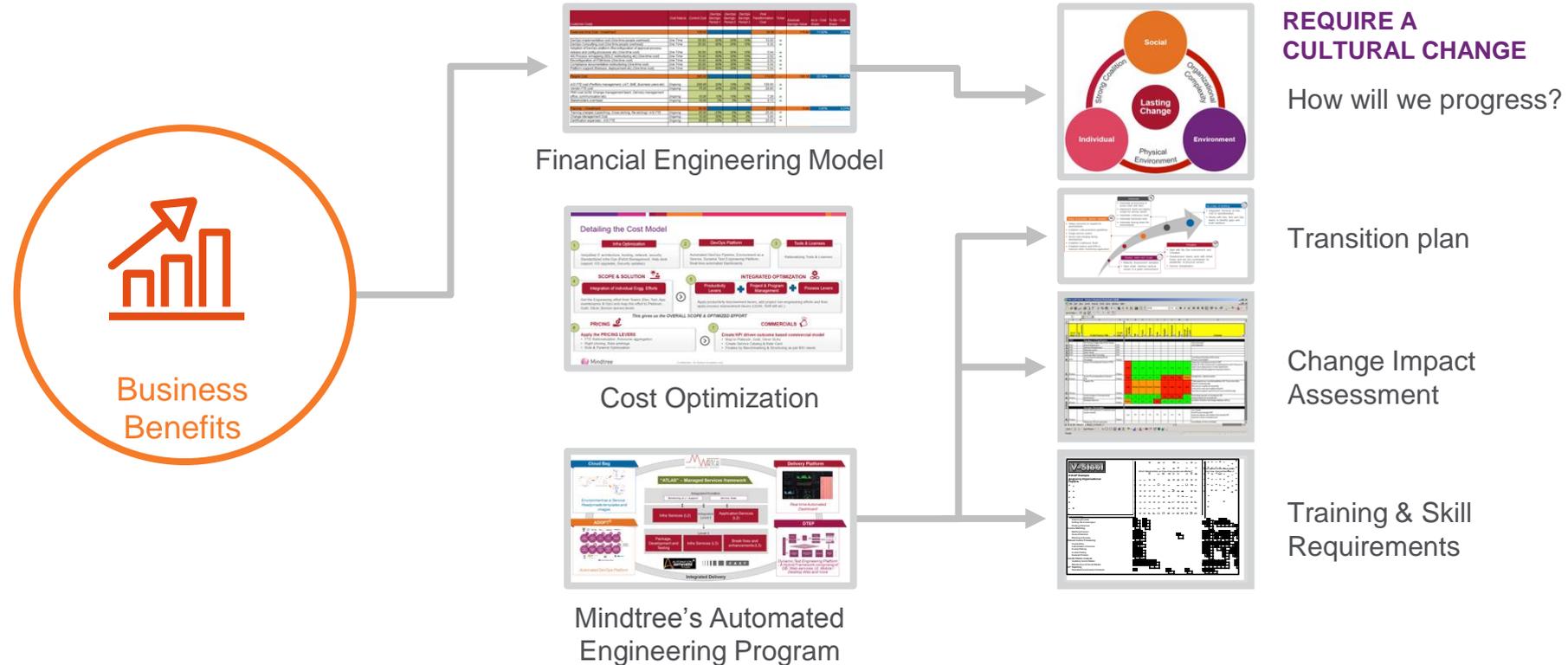


Managed Services  
Framework

# This is deployed via our three-step CIO model approach



# Saving 25-30% on core operations



# Initial Validation

## Banking Client

*"You guys are building some amazing stuff. Seem to be thinking about the future"*

*"I was surprised with what I saw, this is exactly what we are trying to build for the new digital platform. Very impressed"*

## Technology Client

*Our solution is impressive and was keen to see our practical approach to implementing this in the right areas and see resultant benefits*

## Hospitality Client

*"Very relevant given the pace & investments XX is putting in their IT."*

# Mindtree differentiators

- *Configurable* API driven **composable platform** tailored to specific customer needs
- *Flexible* solution customized to **leverage existing customer tool sets** with pre-built API's for seamless integration
- *Inbuilt Automation* suite comprising of comprehensive library of **RPA and Machine learning capabilities**
- *LEAN driven Business Value Realization* model to apply productivity, delivery and process optimization levers
- *Unifying Agile, DevOps & Automation* to manage End-to-End IT via (**'3 C' approach**) – CI/CD/CA
- *"As a Service" Offering* on **Pay Per Use** financial construct (Integrated options)
- *Collaborative CIO framework* (Consult, Implement, Operate) to onboard customers
- *Culture* – Focused on **change management**

Better positioned and willing to make it possible (Large vendors not wanting to cannibalize their existing revenues by bringing such disruptions)

# Integrated optimization saves time and money

Infrastructure aggregation benefits across multi service line

Cycle time reduction to end to end automation

Licenses/tools optimization and rationalization

FTE rationalization due to service aggregation

Increased efficiency and elapsed time reduction across ADMS environment