

**AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2020**

*Rs in million, except per share data*

Particulars	Quarter ended			Year ended	
	March 31, 2020	December 31, 2019	March 31, 2019	March 31, 2020	March 31, 2019
Revenue from operations	20,505	19,653	18,394	77,643	70,215
Other income, net	183	348	290	756	893
<b>Total income</b>	<b>20,688</b>	<b>20,001</b>	<b>18,684</b>	<b>78,399</b>	<b>71,108</b>
<b>Expenses</b>					
Employee benefits expense	12,933	12,535	11,504	50,647	44,211
Finance costs (refer note 6)	128	133	-	529	29
Depreciation and amortisation expense (refer note 6)	679	699	428	2,754	1,641
Other expenses (refer note 7)	4,336	4,055	4,088	16,182	15,360
<b>Total expenses</b>	<b>18,072</b>	<b>17,422</b>	<b>16,020</b>	<b>70,112</b>	<b>61,241</b>
<b>Profit before tax</b>	<b>2,612</b>	<b>2,579</b>	<b>2,664</b>	<b>8,287</b>	<b>9,867</b>
Tax expense					
Current tax (refer note 8)	725	662	712	2,333	2,456
Deferred tax	(174)	(53)	(31)	(354)	(129)
<b>Net profit for the period</b>	<b>2,061</b>	<b>1,970</b>	<b>1,933</b>	<b>6,308</b>	<b>7,540</b>
Other comprehensive income:					
A. (i) Items that will not be reclassified to profit or loss	(37)	7	(7)	(109)	(86)
(ii) Income tax relating to items that will not be reclassified to profit or loss	9	(2)	2	26	21
B. (i) Items that will be reclassified to profit or loss	(3,189)	110	-	(3,128)	262
(ii) Income tax relating to items that will be reclassified to profit or loss	1,114	(38)	-	1,093	-
<b>Total other comprehensive income (loss)</b>	<b>(2,103)</b>	<b>77</b>	<b>(5)</b>	<b>(2,118)</b>	<b>197</b>
<b>Total comprehensive income (loss) for the period</b>	<b>(42)</b>	<b>2,047</b>	<b>1,978</b>	<b>4,190</b>	<b>7,737</b>
Paid up equity share capital (face value Rs. 10/- each)	1,646	1,646	1,642	1,646	1,642
Reserves	29,920	29,932	31,418	29,920	31,418
Earnings per share (EPS): (refer note 9)					
Basic EPS (Rs.)	12.53	11.97	12.08	38.35	45.94
Diluted EPS (Rs.)	12.52	11.96	12.05	38.33	45.84

**AUDITED SEGMENT REVENUE AND RESULTS**

*Rs in million*

Particulars	Quarter ended			Year ended	
	March 31, 2020	December 31, 2019	March 31, 2019	March 31, 2020	March 31, 2019
<b>Segment revenue</b>					
Retail, CPG and Manufacturing	4,164	4,048	4,076	16,439	15,660
Banking, Financial Services and Insurance	4,195	4,195	4,015	16,479	15,472
High Technology and Media	8,816	8,139	7,290	31,793	27,586
Travel and Hospitality	3,330	3,271	3,013	12,932	11,497
<b>Total</b>	<b>20,505</b>	<b>19,653</b>	<b>18,394</b>	<b>77,643</b>	<b>70,215</b>
<b>Segment results</b>					
Retail, CPG and Manufacturing	865	740	673	2,844	2,578
Banking, Financial Services and Insurance	715	627	184	2,000	628
High Technology and Media	1,529	1,317	1,560	4,754	5,810
Travel and Hospitality	402	379	385	1,299	1,628
<b>Total</b>	<b>3,511</b>	<b>3,063</b>	<b>2,802</b>	<b>10,897</b>	<b>10,644</b>
<b>Unallocable</b>					
Expenses	954	699	428	2,837	1,641
Finance costs	128	133	-	529	29
Other income	183	348	290	756	893
<b>Profit before tax</b>	<b>2,612</b>	<b>2,579</b>	<b>2,664</b>	<b>8,287</b>	<b>9,867</b>

**Notes on segment information**

**Principal segments**

The Company is structured into four industry verticals – Retail, CPG and Manufacturing (RCM), Banking, Financial Services and Insurance (BFSI), High Technology and Media (Hi-tech) and Travel and Hospitality (TH). Accordingly, the Company has presented its segment results under these business segments.

**Segment assets and liabilities**

Segregation of assets, liabilities, depreciation and other non-cash expenses into various business segments has not been carried out as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segment assets and liabilities has been made.

## AUDITED STANDALONE BALANCE SHEET

Rs in million

Particulars	As at	
	March 31, 2020	March 31, 2019
<b>ASSETS</b>		
<b>Non-current assets</b>		
Property, plant and equipment	3,400	3,757
Capital work in progress	136	297
Right-of-use assets (refer note 6)	5,201	-
Goodwill	4,730	4,730
Other intangible assets	759	1,180
Financial assets		
Investments	820	1,216
Loans	457	675
Deferred tax assets (Net)	1,835	388
Other non-current assets	1,693	1,889
	<b>19,031</b>	<b>14,132</b>
<b>Current assets</b>		
Financial assets		
Investments	6,944	6,836
Trade receivables	14,389	13,356
Cash and cash equivalents	3,894	2,547
Bank balances other than cash and cash equivalents	1,961	-
Loans	99	123
Other financial assets	2,805	2,528
Other current assets	1,981	2,268
Non-current assets held for sale	461	-
	<b>32,534</b>	<b>27,658</b>
<b>TOTAL ASSETS</b>	<b>51,565</b>	<b>41,790</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
Equity share capital	1,646	1,642
Other equity	29,920	31,418
	<b>31,566</b>	<b>33,060</b>
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
Financial liabilities		
Borrowings	-	5
Lease liabilities (refer note 6)	4,964	-
Other financial liabilities	1,798	1
Other non current liabilities	-	173
	<b>6,762</b>	<b>179</b>
<b>Current liabilities</b>		
Financial liabilities		
Lease liabilities (refer note 6)	699	-
Trade payables		
Total outstanding dues of micro enterprises and small enterprises	8	3
Total outstanding dues of creditors other than micro enterprises and small enterprises	2,579	2,128
Other financial liabilities	5,250	2,434
Other current liabilities	1,597	1,838
Provisions	1,724	1,399
Current tax liabilities (Net)	1,380	749
	<b>13,237</b>	<b>8,551</b>
	<b>19,999</b>	<b>8,730</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>51,565</b>	<b>41,790</b>

## AUDITED STANDALONE STATEMENT OF CASH FLOWS

Rs in million

Particulars	For the year ended	
	March 31, 2020	March 31, 2019
<b>Cash flow from operating activities</b>		
Profit for the year	6,308	7,540
Adjustments for :		
Income tax expense	1,979	2,327
Depreciation and amortization expense	2,754	1,641
Impairment loss recognized on non-current assets held for sale	39	-
Share based payments to employees	102	89
Allowance for expected credit losses	160	107
Finance costs	529	29
Interest income on financial assets at amortised cost	(189)	(146)
Net gain on disposal of property, plant and equipment	(12)	(19)
Net gain on disposal of right-of-use assets	(8)	-
Net gain on financial assets designated at fair value through profit or loss	(509)	(421)
Unrealised exchange difference on lease liabilities	246	-
Unrealised exchange difference on derivatives	320	(95)
Effect of exchange differences on translation of foreign currency cash and cash equivalents	(287)	(132)
<i>Changes in operating assets and liabilities</i>		
Trade receivables	(1,193)	(3,308)
Other assets	(156)	(348)
Bank balances other than cash and cash equivalents	(1,961)	-
Trade payables	537	422
Other liabilities	908	692
Provisions	325	181
<b>Net cash provided by operating activities before taxes</b>	<b>9,892</b>	<b>8,559</b>
Income taxes paid, net of refunds	(1,640)	(2,255)
<b>Net cash provided by operating activities</b>	<b>8,252</b>	<b>6,304</b>
<b>Cash flow from investing activities</b>		
Purchase of property, plant and equipment	(1,241)	(1,747)
Proceeds from sale of property, plant and equipment	21	39
Interest income on financial assets at amortised cost	133	76
Purchase of investments	(33,066)	(18,161)
Proceeds from sale of investments	33,924	17,860
<b>Net cash (used in) investing activities</b>	<b>(229)</b>	<b>(1,933)</b>
<b>Cash flow from financing activities</b>		
Issue of share capital (net of issue expenses paid)	4	3
Payment of lease liabilities	(490)	-
Finance costs (including interest towards lease liabilities)	(529)	(40)
Repayment of long-term borrowings	(5)	(4)
Repayment of short-term borrowings	-	(3,000)
Dividends paid (including distribution tax)	(5,940)	(2,180)
<b>Net cash (used in) financing activities</b>	<b>(6,960)</b>	<b>(5,221)</b>
Effect of exchange differences on translation of foreign currency cash and cash equivalents	287	132
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>1,350</b>	<b>(718)</b>
Cash and cash equivalents at the beginning of the year	2,544	3,262
<b>Cash and cash equivalents at the end of the year</b>	<b>3,894</b>	<b>2,544</b>

<b>Cash and cash equivalents</b>		<i>Rs in million</i>			
Particulars	As at				
	March 31, 2020	March 31, 2019			
Balances with banks in current accounts and deposit accounts	3,871	2,531			
Other bank balances	23	16			
<b>Cash and cash equivalents as per balance sheet</b>	<b>3,894</b>	<b>2,547</b>			
Book overdrafts used for cash management purposes	-	(3)			
<b>Cash and cash equivalents as per statement of cash flows</b>	<b>3,894</b>	<b>2,544</b>			

  

<b>Reconciliation of liabilities from financing activities for the year ended March 31, 2020</b>						<i>Rs million</i>
Particulars	As at March 31, 2019	Proceeds/ impact of Ind AS 116	Repayment	Fair value changes	As at March	
					31, 2019	31, 2020
Long-term borrowings (including current portion)	10	-	(5)	-	-	5
Lease liabilities	-	5,907	(490)	246	-	5,663
<b>Total liabilities from financing activities</b>	<b>10</b>	<b>5,907</b>	<b>(495)</b>	<b>246</b>	<b>-</b>	<b>5,668</b>

  

<b>Reconciliation of liabilities from financing activities for the year ended March 31, 2019</b>						<i>Rs million</i>
Particulars	As at March 31, 2018	Proceeds	Repayment	Fair value changes	As at March	
					31, 2018	31, 2019
Long-term borrowings (including current portion)	14	-	(4)	-	-	10
Short-term borrowings	3,000	-	(3,000)	-	-	-
<b>Total liabilities from financing activities</b>	<b>3,014</b>	<b>-</b>	<b>(3,004)</b>	<b>-</b>	<b>-</b>	<b>10</b>

**Notes to audited Standalone financial results for the quarter and year ended March 31, 2020**

- The information presented above is extracted from the audited standalone interim financial statements for the quarter and year ended March 31, 2020 and the audited standalone financial statements for the year ended March 31, 2020. The standalone interim financial statements for the quarter and year ended March 31, 2020 have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 – 'Interim Financial Reporting' (Ind AS 34). The standalone financial statements for the year ended March 31, 2020 has been prepared in accordance with the Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and relevant amendment rules thereafter. The above results were reviewed by the Audit Committee and thereafter have been adopted by the Board at its meeting held on April 24, 2020.
- The statement of financial results have been audited by the Company's auditors. The Company's auditors have issued an unmodified audit opinion on the financial results. The audit report has been filed with the stock exchanges and is also available on the Company's website.
- Estimation uncertainty relating to COVID-19 outbreak**  
The Company has considered internal and certain external sources of information including credit reports, economic forecasts and industry reports up to the date of approval of the financial statements in determining the impact on various elements of its financial statements. The Company has used the principles of prudence in applying judgments, estimates and assumptions including sensitivity analysis and based on the current estimates, the Company expects to fully recover the carrying amount of trade receivables including unbilled receivables, goodwill, intangible assets and investments. The eventual outcome of impact of the global health pandemic may be different from those estimated as on the date of approval of these financial statements.
- The Board of Directors have recommended a final dividend of 100% (Rs 10 per equity share of par value Rs 10 each) for the financial year ended March 31, 2020 which is subject to the approval of shareholders at the Annual General Meeting.
- Board changes and changes in Key Managerial Personnel:**  
(i) Mr. Milind Sarwate, Independent Director, has resigned from the company due to the re-organization of his portfolio of Board membership across various companies with effect from April 24, 2020. The Board has placed on record its appreciation for the valuable services and contribution by him during his tenure.  
(ii) Mr. Senthil Kumar was appointed as Chief Financial Officer with effect from March 11, 2020.
- The Company has adopted Ind AS 116 'Leases' with the date of initial application being April 1, 2019. Ind AS 116 replaces Ind AS 17 – Leases and related interpretation and guidance. The Company has applied Ind AS 116 using the modified retrospective approach, under which the cumulative effect of initial application is recognised in retained earnings at April 1, 2019. As a result, the comparative information has not been restated.  
On transition to Ind AS 116, the Company recognised right-of-use assets amounting to Rs 6,369 million, related accumulated depreciation amounting to Rs 138 million, lease liabilities amounting to Rs 5,800 million and Rs 157 million (credit) in retained earnings as at April 1, 2019. The Company has discounted lease payments using the applicable incremental borrowing rate as at April 1, 2019 for measuring the lease liability. During the quarter and year ended March 31, 2020, the Company has recognised interest expense on lease liabilities amounting to Rs 128 million and Rs 529 million respectively and depreciation on right-of-use assets amounting to Rs 233 million and Rs 959 million respectively.
- Other expenses includes:  
(i) Foreign exchange loss of Rs 275 million and Rs 83 million (net of foreign exchange income) for the quarter and year ended March 31, 2020 respectively. In the comparative periods, the net foreign exchange gain presented under other income aggregating to Rs 187 million, Rs 47 million and Rs 267 million for the quarter ended December 31, 2019, quarter ended March 31, 2019 and year ended March 31, 2019 respectively.  
(ii) Contribution of Rs 200 million towards PM CARES Fund for the quarter and year ended March 31, 2020.
- Tax expense for the year ended March 31, 2019 is after considering the tax reversal arising pursuant to the Scheme of Amalgamation of the Company's wholly-owned subsidiary.
- EPS for the interim periods are not annualized.

For and on behalf of the Board of Mindtree Limited

Bengaluru, India  
April 24, 2020

Debashis Chatterjee  
CEO & Managing Director