# MINDTREE LIMITED AND SUBSIDIARIES CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

			(Rupees in millions, except share data)			
		As at	As at	As at		
	Note	<b>December 31, 2016</b>	March 31, 2016	April 1, 2015		
Assets						
Goodwill	5b, 24, 25,26 & 27	4,623	4,815	740		
Property, plant and equipment	4	4,142	4,383	4,651		
Intangible assets	5a, 24, 25,26 & 27	2,119	2,632	316		
Investments	6	58	62	12		
Deferred tax assets	15	514	432	493		
Non-current tax assets		1,099	934	834		
Other non-current assets	9	1,178	1,212	934		
Total non-current assets	_	13,733	14,470	7,980		
Trade receivables	7	10,010	9,728	6,963		
Other current assets	9	1,179	1,767	1,452		
Unbilled revenues		1,761	2,132	982		
Investments	6	5,056	2,266	5,490		
Derivative assets	· ·	13	53	24		
Cash and cash equivalents	8	1,069	2,332	3,763		
Total current assets		19,088	18,278	18,674		
Total assets	_	32,821	32,748	26,654		
Equity		4.600	4.50			
Share capital		1,680	1,678	837		
Share premium		1,430	1,376	2,152		
Retained earnings		23,146	21,155	18,107		
Other components of equity	_	(411)	(30)	184		
Equity attributable to owners of the company		25,845	24,179	21,280		
Total equity		25,845	24,179	21,280		
Liabilities						
Loans and borrowings	10	14	14	18		
Other non-current liabilities	12	650	832	337		
Total non-current liabilities		664	846	355		
Loans and borrowings	10	81	420	5		
Trade payables and accrued expenses	11	1,502	1,889	1,709		
Unearned revenue		622	344	225		
Current tax liabilities		342	315	239		
Derivative liabilities		4	1	3		
Employee benefit obligations	13	654	672	371		
Other current liabilities	12	2,529	3,332	2,027		
Provisions	12	578	750	440		
Total current liabilities	_	6,312	7,723	5,019		
Total liabilities		6,976	8,569	5,374		
Total equity and liabilities	_ _	32,821	32,748	26,654		

The accompanying notes form an integral part of these consolidated interim financial statements

# MINDTREE LIMITED AND SUBSIDIARIES CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS

		Three months ended December 31,		(Rupees in millions, except share data) Nine months ended December 31,		
	Note	2016	2015	2016	2015	
Revenues		12,953	12,095	39,183	33,527	
Cost of revenues	17	(8,973)	(8,169)	(27,217)	(22,622)	
Gross profit		3,980	3,926	11,966	10,905	
Selling, general and administrative expenses	17	(2,697)	(2,218)	(8,037)	(6,073)	
Results from operating activities		1,283	1,708	3,929	4,832	
Foreign exchange gain/(loss)		32	95	92	361	
Finance expenses		(46)	(43)	(144)	(98)	
Finance and other income	19	110	75	413	367	
Profit before tax		1,379	1,835	4,290	5,462	
Income tax expense	15	(349)	(422)	(1,103)	(1,247)	
Profit for the period		1,030	1,413	3,187	4,215	
Attributable to:						
Owners of the Company		1,030	1,413	3,187	4,215	
Non-controlling interests		<u> </u>				
		1,030	1,413	3,187	4,215	
Earnings per equity share:	20					
Basic		6.13	8.43	18.99	25.15	
Diluted		6.12	8.41	18.95	25.08	
Weighted average number of equity shares used in comp	outing earnings	per equity share:				
Basic		167,972,219	167,709,200	167,888,954	167,605,475	
Diluted		168,243,128	168,172,073	168,163,745	168,080,006	

The accompanying notes form an integral part of these consolidated interim financial statements

# MINDTREE LIMITED AND SUBSIDIARIES CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

	Three months ended December 31, 2016 2015		(Rupees in millions, except share da Nine months ended December 31, 2016 20	
Profit for the period	1,030	1,413	3,187	4,215
Other comprehensive income, net of taxes				
Items that will not be reclassified to profit or loss - Defined benefit plan actuarial gains/ (losses)	5	(2)	(11)	(23)
Items that may be reclassified subsequently to profit or loss - Foreign currency translation difference relating to foreign operations - Net change in fair value of Investments Total other comprehensive income, net of taxes	(46) - (41)	(80) - (82)	(373) (3) (387)	(68) - (91)
Total comprehensive income for the period	989	1,331	2,800	4,124
Attributable to: Owners of the Company Non-controlling interests	989 - - 989	1,331 - 1,331	2,800	4,124 - 4,124

The accompanying notes form an integral part of these consolidated interim financial statements

# MINDTREE LIMITED AND SUBSIDIARIES CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

(Rupees in millions, except share data)

								(Kupc	cs in minions	, except snare data)
						Other comp	onents of equity			
Particulars	No. of shares	Share capital	Share premium	Retained earnings	Share based payment reserve	Other reserves	Foreign Currency Translation Reserve	Equity attributable to owners of the Company	Non- controlling interests	Total equity
Balance as at April 1, 2015	83,732,372	837	2,152	18,107	30	154	_	21,280	_	21,280
Issue of equity shares on exercise of options/ restricted shares	156,596	2	59	-	-		-	61	-	61
Profit for the period		-	-	4,215	-	-	-	4,215	-	4,215
Other comprehensive income		-	-	-	-	(23)	-	(23)	-	(23)
Compensation cost related to employee share based payment transaction		-	-	-	19	-	-	19	-	19
Cash dividend paid (including dividend tax thereon)		-	-	(1,714)	-	-	-	(1,714)	-	(1,714)
Exchange differences on translation of foreign operations		-	-	-	-	(68)	-	(68)	-	(68)
As at December 31, 2015	83,888,968	839	2,211	20,608	49	63	-	23,770	-	23,770
Balance as at April 1, 2015	83,732,372	837	2,152	18,107	30	154	_	21,280	_	21,280
Issue of equity shares on exercise of options/ restricted shares	160,716	2	63	-	-	-	-	65	_	65
Issue of Bonus shares	83,893,088	839	-	-	-	-	-	839	-	839
Amount utilised for bonus shares		-	(839)	-	-	-	-	(839)	-	(839)
Profit for the year		-	-	5,537	-	-	-	5,537	-	5,537
Other comprehensive income		-	-	-	-	(26)	-	(26)	-	(26)
Compensation cost related to employee share based payment transaction		-	-	-	29	-	-	29	-	29
Cash dividend paid (including dividend tax thereon)		-	-	(2,489)	-	-	-	(2,489)	-	(2,489)
Exchange differences on translation of foreign operations		-	-	-	-	-	(217)	(217)	-	(217)
As at March 31, 2016	167,786,176	1,678	1,376	21,155	59	128	(217)	24,179	-	24,179
Balance as at April 1, 2016	167,786,176	1,678	1,376	21,155	59	128	(217)	24,179	-	24,179
Issue of equity shares on exercise of options/ restricted shares	205,974	2	5	-	-	-	-	7	-	7
Profit for the period		-	-	3,187	-	-	-	3,187	-	3,187
Other comprehensive income		-	-	-		(14)	-	(14)	-	(14)
Transferred to securities premium reserve		-	49	-	(49)	-	-		-	-
Compensation cost related to employee share based payment transaction		-	-	(1.100)	55	-	-	55	-	55
Cash dividend paid (including dividend tax thereon)  Exchange differences on translation of foreign operations		-	-	(1,196)	_	-	(373)	(1,196) (373)	-	(1,196) (373)
As at December 31, 2016	167,992,150	1,680	1,430	23,146	65	114	(590)	25,845	-	25,845
As at December 51, 2010	107,772,130	1,000	1,430	23,140	03	114	(370)	23,043	_	23,043
	_1		l	l	l	I	l		l	

The accompanying notes form an integral part of these consolidated interim financial statements

# MINDTREE LIMITED AND SUBSIDIARIES CONSOLIDATED INTERIM STATEMENT OF CASH FLOW

	(Kupees in ininions, ex	_
	Nine months ended 2016	2015
	2010	2013
Cash flow from operating activities		
Profit for the period	3,187	4,215
Adjustments for :	3,107	1,213
Depreciation of property, plant and equipment	945	889
Amortisation of intangibles	437	286
Amortization of stock compensation	55	83
Finance expenses	144	98
Income tax expense	1,103	1,247
Interest / dividend income	(85)	(243)
Loss/ (gain) on sale of property, plant and equipment	(8)	(16)
Gain on sale of Investments	(57)	(14)
Net gain on financial assets designated at fair value through profit and loss	(184)	(85)
Reversal of liability towards acquisition of businesses recognised in the statement of profit and loss	(45)	(63)
Unrealised exchange difference on liability towards acquisition of businesses	(67)	-
Unrealised exchange difference on derivatives	42	4
-		
Effect of exchange differences on translation of foreign currency cash and cash equivalents	(23)	(28)
Changes in operating assets and liabilities  Trade receivables	(205)	(1.200)
Unbilled revenues	(385)	(1,288)
Other assets	371	(632) 662
	568	
Trade payables and accrued expenses	(213)	(298)
Unearned revenues	278	198
Other liabilities	(26)	355
Net cash provided by operating activities before taxes	6,037	5,433
Income taxes paid	(1,316)	(1,519)
Net cash provided by operating activities	4,721	3,914
Cash flow from investing activities	(0(1)	(1.2(5)
Expenditure on property, plant and equipment	(861)	(1,265)
Proceeds from sale of property, plant and equipment	9 (420)	23
Payment of deferred consideration liabilities	(420)	(20)
Purchase of business/acquisition	-	(3,795)
Interest income received from Investments	42	204
Dividend income received	4	63
Purchase of Investments	(9,506)	(8,637)
Proceeds from sale of mutual funds	6,959	9,719
Net cash used in/provided by investing activities	(3,773)	(3,708)
Cash flow from financing activities	_	
Issue of share capital (net of issue expenses paid)	7	28
Finance expenses	(2)	(98)
Repayment of loans and borrowings	(419)	(5)
Proceeds from short-term borrowings	-	7
Dividends paid (including distribution tax)	(1,531)	(1,713)
Net cash used in financing activities	(1,945)	(1,781)
Effect of exchange differences on translation of foreign	49	16
currency cash and cash equivalents		
Net (decrease)/increase in cash and cash equivalents	(948)	(1,559)
Cash and cash equivalents at the beginning of the period	1,937	3,608
	222	2010
Cash and cash equivalents at the end of the period (Note 8)	989	2,049

(Rupees in millions, except share data)

### 1. Company overview

Mindtree Limited ('Mindtree' or 'the Company') together with its subsidiaries Mindtree Software (Shanghai) Co. Ltd, Discoverture Solutions L.L.C., Discoverture Solutions Europe Limited (liquidated w.e.f July 05, 2016), Bluefin Solutions Limited, Bluefin Solutions Inc., Bluefin Solutions Sdn Bhd, Blouvin (Pty) Limited, Bluefin Solutions Pte Ltd, Relational Solutions, Inc. and Magnet 360, LLC, Reside LLC, M360 Investments, LLC and Numercial Truth, LLC, collectively referred to as 'the Group' is an international Information Technology consulting and implementation Group that delivers business solutions through global software development. The Group is structured into four industry verticals – Retail, CPG and Manufacturing (RCM), Banking, Financial Services and Insurance (BFSI), Technology, Media and Services (TMS), Travel and Hospitality (TH). The Group offers services in the areas of agile, analytics and information management, application development and maintenance, business process management, business technology consulting, cloud, digital business, independent testing, infrastructure management services, mobility, product engineering and SAP services.

The Company is a public limited company incorporated and domiciled in India and has its registered office at Bengaluru, Karnataka, India and has offices in India, United States of America, United Kingdom, Japan, Singapore, Malaysia, Australia, Germany, Switzerland, Sweden, South Africa, UAE, Netherlands, Canada, Belgium, France, Ireland and Republic of China. The Company has its primary listings on the Bombay Stock Exchange and National Stock Exchange in India. The consolidated financial statements were authorized for issuance by the Company's Board of Directors on January 19, 2017.

### 2. Basis of preparation of financial statements

# (a) Statement of compliance

The consolidated financial statements as at and for the three and nine months ended December 31, 2016 have been prepared in accordance with International Financial Reporting Standards and its interpretations ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

### (b) Basis of measurement

The consolidated financial statements have been prepared on a historical cost convention and on an accrual basis, except for the following material items that have been measured at fair value as required by relevant IFRS:

- i. Derivative financial instruments;
- ii. Certain financial assets and liabilities measured at fair value (refer accounting policy on financial instruments);
- iii. Share based payment transactions:
- iv. Defined benefit and other long-term employee benefits

### (c) Functional and presentation currency

The consolidated financial statements are presented in Indian rupees, which is the functional currency of the parent company and the currency of the primary economic environment in which the entity operates. All financial information presented in Indian rupees has been rounded to the nearest million except share and per share data.

# (d) Use of estimates and judgement

The preparation of consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements is included in the following notes:

- i) Revenue recognition: The Group uses the percentage of completion method using the input (cost expended) method to measure progress towards completion in respect of fixed price contracts. Percentage of completion method accounting relies on estimates of total expected contract revenue and costs. This method is followed when reasonably dependable estimates of the revenues and costs applicable to various elements of the contract can be made. Key factors that are reviewed in estimating the future costs to complete include estimates of future labor costs and productivity efficiencies. Because the financial reporting of these contracts depends on estimates that are assessed continually during the term of these contracts, recognized revenue and profit are subject to revisions as the contract progresses to completion. When estimates indicate that a loss will be incurred, the loss is provided for in the year in which the loss becomes probable.
- *ii) Income taxes:* The Company's two major tax jurisdictions are India and the U.S., though the Company also files tax returns in other foreign jurisdictions. Significant judgments are involved in determining the provision for income taxes, including the amount expected to be paid or recovered in connection with uncertain tax positions. Also refer to Note 15.
- iii) Other estimates: The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the uncollectability of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required. The stock compensation expense is determined based on the Company's estimate of equity instruments that will eventually vest.

### 3. Significant accounting policies

### (i) Basis of consolidation

**Subsidiaries** 

The consolidated financial statements incorporate the financial statements of the Parent Company and entities controlled by the Parent Company (its subsidiaries).

Control exists when the parent has power over an investee, exposure or rights to variable returns from its involvement with the investee and ability to use its power to affect those returns. Power is demonstrated through existing rights that give the ability to direct relevant activities, those which significantly affect the entity's returns. Subsidiaries are consolidated from the date control commences until the date control ceases.

The financial statement of subsidiaries are consolidated on a line-by-line basis and intragroup balances and transactions including un-realized gain/ loss from such transactions are eliminated upon consolidation. The financial statements are prepared by applying uniform policies in use at the Group.

## (ii) Functional and presentation currency

Items included in the consolidated financial statements of each of the Company's subsidiaries are measured using the currency of the primary economic environment in which these entities operate (i.e. the "functional currency"). The consolidated financial statements are presented in Indian Rupee, the national currency of India, which is the functional currency of Mindtree Limited.

### (iii) Foreign currency transactions and balances

Transactions in foreign currency are translated into the respective functional currencies using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at the exchange rates prevailing at reporting date of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of profit or loss and reported within foreign exchange gains/ (losses).

Non-monetary assets and liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

### (iv) Financial instruments

All financial instruments are recognised initially at fair value. Transaction costs that are attributable to the acquisition of the financial asset (other than financial assets recorded at fair value through profit or loss) are included in the fair value of the financial assets. Purchase or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trade) are recognised on trade date. Loans and borrowings and payable are recognised net of directly attributable transactions costs.

For the purpose of subsequent measurement, financial instruments of the group are classified in the following categories: non-derivative financial assets comprising

amortised cost, debt instruments at fair value through other comprehensive income (FVTOCI), equity instruments at FVTOCI or fair value through profit and loss account (FVTPL), non-derivative financial liabilities at amortised cost or FVTPL and derivative financial instruments (under the category of financial assets or financial liabilities) at FVTPL.

The classification of financial instruments depends on the objective of the business model for which it is held. Management determines the classification of its financial instruments at initial recognition.

- a) Non-derivative financial assets
- (i) Financial assets at amortised cost

A financial asset shall be measured at amortised cost if both of the following conditions are met:

- (a) the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and
- (b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI)

They are presented as current assets, except for those maturing later than 12 months after the reporting date which are presented as non-current assets. Financial assets are measured initially at fair value plus transaction costs and subsequently carried at amortized cost using the effective interest method, less any impairment loss.

Financial assets at amortised cost are represented by trade receivables, security deposits, cash and cash equivalents, employee and other advances and eligible current and non-current assets.

Cash and cash equivalents comprise cash on hand and in banks and demand deposits with banks which can be withdrawn at any time without prior notice or penalty on the principal.

For the purposes of the cash flow statement, cash and cash equivalents include cash on hand, in banks and demand deposits with banks, net of outstanding bank overdrafts that are repayable on demand and are considered part of the Company's cash management system.

### (ii) Debt instruments at FVTOCI

A debt instrument shall be measured at fair value through other comprehensive income if both of the following conditions are met:

- (a) the objective of the business model is achieved by both collecting contractual cash flows and selling financial assets and
- (b) the asset's contractual cash flow represent SPPI

Debt instruments included within FVTOCI category are measured initially as well as at each reporting period at fair value plus transaction costs. Fair value movements are recognised in other comprehensive income (OCI). However, the group recognises interest

income, impairment losses & reversals and foreign exchange gain loss in statement of profit and loss account. On derecognition of the asset, cumulative gain or loss previously recognised in OCI is reclassified from equity to profit and loss. Interest earned is recognised under the effective interest rate (EIR) model.

### (iii) Equity instruments at FVTOCI

All equity instruments are measured at fair value. Equity instruments held for trading is classified as FVTPL. For all other equity instruments, the group may make an irrevocable election to present subsequent changes in the fair value in OCI. The group makes such election on an instrument-by-instrument basis.

If the group decides to classify an equity instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividend are recognised in OCI. There is no recycling of the amount from OCI to statement of profit and loss, even on sale of the instrument. However, the group may transfer the cumulative gain or loss within the equity.

### (iv) Financial assets at FVTPL

FVTPL is a residual category for financial assets. Any financial asset which does not meet the criteria for categorization as at amortised cost or as FVTOCI, is classified as FVTPL.

In addition, the Group may elect to designate the financial asset, which otherwise meets amortised cost or FVTOCI criteria, as FVTPL if doing so eliminates or significantly reduces a measurement or recognition inconsistency. The Group has not designated any financial asset as FVTPL.

Financial assets included within the FVTPL category are measured at fair values with all changes in the statement of profit and loss.

### b) Non-derivative financial liabilities

- (i) Financial liabilities at amortised cost: Financial liabilities at amortised cost represented by trade and other payables are initially recognized at fair value, and subsequently carried at amortized cost using the effective interest method.
- (ii) Financial liabilities at FVTPL: Financial liabilities at FVTPL represented by contingent consideration are measured at fair value with all changes recognised in the statement of profit or loss

### C) Derivative financial instruments

The Group holds derivative financial instruments such as foreign exchange forward and option contracts to mitigate the risk of changes in foreign exchange rates on foreign currency assets or liabilities and forecasted cash flows denominated in foreign currencies. The counterparty for these contracts is generally a bank.

Derivatives are recognized and measured at fair value. Attributable transaction costs are recognized in statement of income as cost.

- (i) Cash flow hedges: Changes in the fair value of the derivative hedging instrument designated as a cash flow hedge are recognized in other comprehensive income and presented within equity in the cash flow hedging reserve to the extent that the hedge is effective. To the extent that the hedge is ineffective, changes in fair value are recognized in the statement of income. If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, then hedge accounting is discontinued prospectively. The cumulative gain or loss previously recognized in the cash flow hedging reserve is transferred to the statement of income upon the occurrence of the related forecasted transaction.
- (ii) Others: Changes in fair value of foreign currency derivative instruments not designated as cash flow hedges and the ineffective portion of cash flow hedges are recognized in the statement of profit or loss and reported within foreign exchange gains/ (losses), net under results from operating activities.

## (v) Property, plant and equipment

- a) Recognition and measurement: Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses, if any. Cost includes expenditures directly attributable to the acquisition of the asset.
- b) Depreciation: The Group depreciates property, plant and equipment over the estimated useful life on a straight-line basis from the date the assets are available for use. Assets acquired under finance lease and leasehold improvements are amortized over the shorter of estimated useful life or the related lease term. The estimated useful lives of assets for the current and comparative period of significant items of property, plant and equipment are as follows:

Category	Useful life
Buildings	5 to 30 years
Computer systems	2 to 3 years
Furniture, fixtures and equipment	3 to 7 years
Vehicles	4 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment. Subsequent expenditure relating to property, plant and equipment is capitalized only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance costs are recognized in the statement of profit or loss when incurred. The cost and related accumulated depreciation are eliminated from the consolidated financial statements upon sale or disposition of the asset and the resultant gains or losses are recognized in the statement of profit or loss.

Deposits and Amounts paid towards the acquisition of property, plant and equipment outstanding as of each reporting date and the cost of property, plant and equipment not ready for intended use before such date are disclosed under capital work- in-progress.

### (vi) Business combination, Goodwill and Intangible assets

Business combinations are accounted for using the purchase (acquisition) method. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange. The cost of acquisition also includes the fair value of any contingent consideration. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair value on the date of acquisition.

Transaction costs incurred in connection with a business combination are expensed as incurred.

### a) Goodwill

The excess of the cost of acquisition over the Company's share in the fair value of the acquiree's identifiable assets, liabilities and contingent liabilities is recognized as goodwill. If the excess is negative, a bargain purchase gain is recognized immediately in the statements of profit or loss.

### b) Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairments. Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, from the date that they are available for use. The estimated useful life of an identifiable intangible asset is based on a number of factors including the effects of obsolescence, demand, competition and other economic factors (such as the stability of the industry and known technological advances) and the level of maintenance expenditures required to obtain the expected future cash flows from the asset.

The estimated useful lives of intangibles are as follows:

Category	Useful life
Intellectual property	5 years
Computer software	2 to 3 years
Business alliance relationships	4 years
Customer relationships	3 to 5 years
Vendor relationship	5 to 10 years
Trade name	10 years
Technology	10 years
Non-compete agreement	5 years

# (vii) Leases

Leases under which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. When acquired, such assets are capitalized at fair value or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognised as an expense on a straight line basis in the statement of profit or loss over the lease term.

(viii) Impairment

### a) Financial assets

In accordance with IFRS 9, the Group applies expected credit loss (ECL) model for measurement and recognition of impairment loss. The group follows 'simplified approach' for recognition of impairment loss allowance on trade receivable.

The application of simplified approach does not require the group to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

For recognition of impairment loss on other financial assets and risk exposure, the group determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If in subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognising impairment loss allowance based on 12 month ECL.

Lifetime ECLs are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12 month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the reporting date.

ECL is the difference between all contractual cash flows that are due to the group in accordance with the contract and all the cash flows that the entity expects to receive (i.e. all shortfalls), discounted at the original EIR. When estimating the cash flows, an entity is required to consider:

- (i) All contractual terms of the financial instrument (including prepayment, extension etc.) over the expected life of the financial instrument. However, in rare cases when the expected life of the financial instrument cannot be estimated reliably, then the entity is required to use the remaining contractual term of the financial instrument;
- (ii) Cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

As a practical expedient, the Group uses a provision matrix to determine impairment loss on portfolio of its trade receivable. The provision matrix is based on its historically observed default rates over the expected life of the trade receivable and is adjusted for forward-looking estimates. At every reporting date, the historical observed default rates are updated and changes in forward-looking estimates are analysed.

Financial assets measured at amortised cost, contractual revenue receivable: ECL is presented as an allowance, i.e. as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write off criteria, the group does not reduce impairment allowance from the gross carrying amount.

# b) Non-financial assets

The Group assesses at each reporting date whether there is any objective evidence that a non financial asset or a group of non financial assets is impaired. If any such indication exists, the Group estimates the amount of impairment loss.

An impairment loss is calculated as the difference between an asset's carrying amount and the recoverable amount. Losses are recognised in statement of profit or loss and reflected in an allowance account. When the Group considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through statement of profit or loss.

The recoverable amount of an asset or cash-generating unit (as defined below) is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit").

The goodwill acquired in a business combination is, for the purpose of impairment testing, allocated to cash-generating units that are expected to benefit from the synergies of the combination.

Goodwill is tested for impairment on an annual basis and whenever there is an indication that goodwill may be impaired, relying on a number of factors including operating results, business plans and future cash flows. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the Group's cash generating units(CGU) or groups of CGU's expected to benefit from the synergies arising from the business combination. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or group of assets. Impairment occurs when the carrying amount of a CGU including the goodwill, exceeds the estimated recoverable amount of the CGU. The recoverable amount of a CGU is the higher of its fair value less cost to sell and its value-in-use. Value-in-use is the present value of future cash flows expected to be derived from the CGU.

Total impairment loss of a CGU is allocated first to reduce the carrying amount of goodwill allocated to the CGU and then to the other assets of the CGU prorata on the basis of the carrying amount of each asset in the CGU. An impairment loss on goodwill is recognised in statement of profit or loss and is not reversed in the subsequent period.

# (ix) Employee Benefit

The Group participates in various employee benefit plans. Post-employment benefits are classified as either defined contribution plans or defined benefit plans. Under a defined contribution plan, the Group's only obligation is to pay a fixed amount with no obligation to pay further contributions if the fund does not hold sufficient assets to pay all employee benefits. The related actuarial and investment risks fall on the employee. The expenditure for defined contribution plans is recognized as expense during the period when the employee provides service. Under a defined benefit plan, it is the Group's obligation to

provide agreed benefits to the employees. The related actuarial and investment risks fall on the Group. The present value of the defined benefit obligations is calculated using the projected unit credit method.

The Group has the following employee benefit plans:

### a) Social security plans

Employees Contributions payable to the social security plans, which are a defined contribution scheme, are charged to the statement of profit or loss in the period in which the employee renders services.

### *b) Gratuity*

In accordance with the Payment of Gratuity Act, 1972, the Company provides for a lump sum payment to eligible employees, at retirement or termination of employment based on the last drawn salary and years of employment with the Company. The gratuity fund is managed by the Life Insurance Corporation of India (LIC), ICICI Prudential Life Insurance Company and SBI Life Insurance Company. The Company's obligation in respect of the gratuity plan, which is a defined benefit plan, is provided for based on actuarial valuation using the projected unit credit method. The Group has applied IAS 19 (as revised in June 2011) Employee Benefits ('IAS 19R') and the related consequential amendments effective April 1, 2013. As a result, all actuarial gains or losses are immediately recognized in other comprehensive income and permanently excluded from profit or loss. Further, the profit or loss does not include an expected return on plan assets. Instead net interest recognized in profit or loss is calculated by applying the discount rate used to measure the defined benefit obligation to the net defined benefit liability or asset. The actual return on the plan assets above or below the discount rate is recognized as part of re-measurement of net defined liability or asset through other comprehensive income.

## c) Compensated absences

The employees of the Group are entitled to compensated absences. The employees can carry forward a portion of the unutilised accumulating compensated absences and utilise it in future periods or receive cash at retirement or termination of employment. The Group records an obligation for compensated absences in the period in which the employee renders the services that increases this entitlement. The Group measures the expected cost of compensated absences as the additional amount that the Group expects to pay as a result of the unused entitlement that has accumulated at the end of the reporting period. The Group recognizes accumulated compensated absences based on actuarial valuation. Non-accumulating compensated absences are recognized in the period in which the absences occur. The Group recognizes actuarial gains and losses immediately in the statement of profit or loss.

#### (x) Share based payment transaction

Employees of the Group receive remuneration in the form of equity settled instruments, for rendering services over a defined vesting period. Equity instruments granted are measured by reference to the fair value of the instrument at the date of grant.

The expense is recognized in the statement of profit or loss with a corresponding increase to the share based payment reserve, a component of equity.

The equity instruments generally vest in a graded manner over the vesting period. The fair value determined at the grant date is expensed over the vesting period of the respective tranches of such grants (accelerated amortization). The stock compensation expense is determined based on the Group's estimate of equity instruments that will eventually vest.

The fair value of the amount payable to the employees in respect of phantom stock, which are settled in cash, is recognized as an expense with a corresponding increase in liabilities, over the period during which the employees become unconditionally entitled to payment. The liability is remeasured at each reporting date and at settlement date based on the fair value of the Phantom stock options plan. Any changes in the liability are recognized in statement of profit or loss.

## (xi) Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset, if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Provisions for onerous contracts are recognized when the expected benefits to be derived by the Group from a contract are lower than the unavoidable costs of meeting the future obligations under the contract. Provisions for onerous contracts are measured at the present value of lower of the expected net cost of fulfilling the contract and the expected cost of terminating the contract.

### (xii) Revenue

The Group derives revenue primarily from software development and related services. The Group recognizes revenue when the significant terms of the arrangement are enforceable, services have been delivered and the collectability is reasonably assured. The method for recognizing revenues and costs depends on the nature of the services rendered:

#### a) Time and materials contracts

Revenues and costs relating to time and materials contracts are recognized as the related services are rendered.

### b) Fixed-price contracts

Revenues from fixed-price contracts are recognized using the "percentage-of-completion" method. Percentage of completion is determined based on project costs incurred to date as a percentage of total estimated project costs required to complete the project. The cost expended (or input) method has been used to measure progress towards completion as there is a direct relationship between input and productivity.

If the Group does not have a sufficient basis to measure the progress of completion or to estimate the total contract revenues and costs, revenue is recognized only to the extent of contract cost incurred for which recoverability is probable.

When total cost estimates exceed revenues in an arrangement, the estimated losses are recognized in the statement of profit or loss in the period in which such losses become probable based on the current contract estimates.

'Unbilled revenues' represent cost and earnings in excess of billings as at the end of the reporting period.

'Unearned revenues' represent billing in excess of revenue recognized. Advance payments received from customers for which no services are rendered are presented as 'Advance from customers'.

#### c) Maintenance contracts

Revenue from maintenance contracts is recognized ratably over the period of the contract using the "percentage-of-completion" method. When services are performed through an indefinite number of repetitive acts over a specified period of time, revenue is recognized on a straight line basis over the specified period or under some other method that better represents the stage of completion.

In arrangements for software development and related services and maintenance services, the Group has applied the guidance in IAS 18, Revenue, by applying the revenue recognition criteria for each separately identifiable component of a single transaction. The arrangements generally meet the criteria for considering software development and related services as separately identifiable components. For allocating the consideration, the Group has measured the revenue in respect of each separable component of a transaction at its fair value, in accordance with principles given in IAS 18

The Group accounts for volume discounts and pricing incentives to customers by reducing the amount of revenue recognized at the time of sale.

Revenues are shown net of sales tax, value added tax, service tax and applicable discounts and allowances.

The Group accrues the estimated cost of post contract support services at the time when the revenue is recognized. The accruals are based on the Group's historical experience of material usage and service delivery costs.

# (xiii) Finance income and expense

Finance income consists of interest income on funds invested, dividend income and gains on the disposal of FVTPL financial assets. Interest income is recognized as it accrues in the statement of profit or loss, using the effective interest method.

Dividend income is recognized in the statement of profit or loss on the date that the Group's right to receive payment is established.

Finance expenses consist of interest expense on loans and borrowings and impairment losses recognized on financial assets (other than trade receivables). Borrowing costs are recognized in the statement of profit or loss using the effective interest method.

Foreign currency gains and losses are reported on a net basis. This includes changes in the fair value of foreign exchange derivative instruments, which are accounted at fair value through profit or loss.

#### (xiv) Income tax

Income tax comprises current and deferred tax. Income tax expense is recognized in the statement of profit or loss except to the extent it relates to items directly recognized in equity or in other comprehensive income.

### a) Current income tax

Current income tax for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities based on the taxable income for the period. The tax rates and tax laws used to compute the current tax amount are those that are enacted or substantively enacted by the reporting date and applicable for the period. The Group offsets current tax assets and current tax liabilities, where it has a legally enforceable right to set off the recognized amounts and where it intends either to settle on a net basis or to realize the asset and liability simultaneously.

# b) Deferred income tax

Deferred income tax is recognized using the balance sheet approach. Deferred income tax assets and liabilities are recognized for deductible and taxable temporary differences arising between the tax base of assets and liabilities and their carrying amount in financial statements, except when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profits or loss at the time of the transaction.

Deferred income tax asset are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized.

Deferred income tax liabilities are recognized for all taxable temporary differences.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

### (xv) Earnings per share

Basic earnings per share is computed using the weighted average number of equity shares outstanding during the year.

Diluted EPS is computed by dividing the net profit after tax by the weighted average number of equity shares considered for deriving basic EPS and also weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares. Dilutive potential equity shares are deemed converted as of the beginning of the year, unless issued at a later date. Dilutive potential equity shares are determined independently for each year presented. The number of equity shares and potentially dilutive equity shares are adjusted for bonus shares, as appropriate.

### (xvi) Government grants

Grants from the government are recognised when there is reasonable assurance that:

- (i) the Group will comply with the conditions attached to them; and
- (ii) the grant will be received.

Government grants related to revenue are recognised on a systematic basis in the statement of profit or loss over the periods necessary to match them with the related costs which they are intended to compensate. Such grants are deducted in reporting the related expense. Where the Group receives non-monetary grants, the asset is accounted for on the basis of its acquisition cost. In case a non-monetary asset is given free of cost it is recognised at fair value.

### New standards and interpretations adopted

### **IFRS 9 Financial Instruments:**

The group has elected to early adopt IFRS 9. IFRS 9 has introduced new requirements for classification, measurement and derecognition of financial assets, liabilities and hedge accounting. The impairment model of financial instruments in IFRS 9 is based on the premise of providing for expected losses.

The group has applied the changes retrospectively and has restated the comparatives in accordance with the transition provisions under IFRS 9. Refer note 6 for impact on account of adoption of IFRS 9.

### New standards and interpretations not yet adopted

a) IFRS 15 Revenue from Contracts with Customers: In May 2014, the IASB issued IFRS 15, Revenue from Contracts with Customers. The standard replaces IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue – Barter Transactions Involving Advertising Services.

The new standard applies to contracts with customers. The core principle of the new standard is that an entity should recognize revenue to depict transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Further, the new standard requires enhanced disclosures about the nature, timing and uncertainty of revenues and cash flows arising from the entity's contracts with customers. The new standard offers a range of transition options. An entity can choose to apply the new standard to its historical transactions - and retrospectively adjust each comparative period. Alternatively, an entity can recognize the cumulative effect of applying the new standard at the date of initial application - and make no adjustments to its comparative information. The chosen transition option can have a significant effect on revenue trends in the financial statements. A change in the timing of revenue recognition may require a corresponding change in the timing of recognition of related costs.

The standard is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted under IFRS. The company is currently evaluating the requirements of IFRS 15, and has not yet determined the impact on the consolidated interim financial statements.

b) IFRS 16 Leases: On January 13, 2016, the International Accounting Standards Board issued the final version of IFRS 16, Leases. IFRS 16 will replace the existing leases Standard, IAS 17 Leases, and related Interpretations. The Standard sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract i.e., the lessee and the lessor. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. Currently, operating lease expenses are charged to the statement of comprehensive income. The Standard also contains enhanced disclosure requirements for lessees. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. The effective date for adoption of IFRS 16 is annual periods beginning on or after January 1, 2019, though early adoption is permitted for companies applying IFRS 15 Revenue from Contracts with Customers. The Group is yet to evaluate the requirements of IFRS 16 and the impact on the consolidated financial statements.

# 4. Property, plant and equipment

Particulars	Land	Buildings	Computer systems	Furniture, fixtures and equipment	Vehicles	Total	
Gross carrying value:							
As at April 1, 2015	97	2,839	2,041	3,535	29	8,541	
Additions	-	384	447	395	-	1,226	
Disposal/Adjustments	-	14	45	49	-	108	
Foreign exchange revaluation	-	-	2	1	-	3	
Acquisition through business combination	-	-	95	34	-	129	
As at December 31, 2015	97	3,209	2,536	3,914	29	9,785	
Accumulated depreciation/impairment:							
As at April 1, 2015	7	497	1,397	2,338	5	4,244	
Depreciation	1	165	413	303	7	889	
Disposal/Adjustments	-	6	45	49	-	100	
Foreign exchange revaluation	-	-	2	1	-	3	
Acquisition through business combination	-	-	75	33	-	108	
As at December 31, 2015	8	656	1,838	2,624	12	5,138	
Capital work-in-progress				,	1	181	
Net carrying value as at December 31, 2015	89	2,553	698	1,290	17	4,828	
Gross carrying value:							
As at April 1, 2015	97	2,839	2,041	3,535	29	8,541	
Additions	-	417	644	586	_	1,647	
Disposal/Adjustments	13	993	69	159	-	1,234	
Translation Adjustment Loss/(Gain)	-	-	4	1	_	5	
Acquisition through business combination	-	-	133	86	_	219	
As at March 31, 2016	84	2,263	2,745	4,047	29	9,168	
Accumulated depreciation/impairment:	-	_,	=,,	3,		-,	
As at April 1, 2015	7	497	1,397	2,338	5	4,244	
Depreciation	1	216	567	419	9	1,212	
Disposal/Adjustments	1	360	69	158		588	
Translation Adjustment Loss/(Gain)		-	4	2	_	6	
Acquisition through business combination	_	_	99	56	_	155	
As at March 31, 2016	7	353	1,990	2,653	14	5,017	
Capital work-in-progress		333	1,770	2,033	17	232	
Net carrying value as at March 31, 2016	77	1,910	755	1,394	15	4,383	
Gross carrying value:	- 11	1,710	133	1,074	13	4,505	
As at April 1, 2016	84	2,263	2,745	4,047	29	9,168	
Additions	04	2,203	361		29		
	-	211	115	165 20	-	737 135	
Disposal/Adjustments Translation Adjustment Leas((Cain))	-	-			-		
Translation Adjustment Loss/(Gain)	84	2,474	11	4 100	29	13	
As at December 31, 2016	84	2,4/4	2,980	4,190	29	9,757	
Accumulated depreciation/impairment:	7	252	1 000	2 (52	1.4	5.017	
As at April 1, 2016	7	353	1,990	2,653	14	5,017	
Depreciation Discount of the state of the st	-	150	428	361	6	945	
Disposal/adjustments	-	-	99	20	-	119	
Translation Adjustment Loss/(Gain)			10	2 000	-	14	
As at December 31, 2016	7	503	2,309	2,990	20	5,829	
Capital work-in-progress		4 0=4	/=-	4.400		214	
Net carrying value as at December 31, 2016	77	1,971	671	1,200	9	4,142	

The depreciation expense for the period ended December 31, 2016 and December 31, 2015 is included in the following line items in the statement of profit or loss.

Particulars	Three months ended De	cember 31,	Nine months ended December 31,		
	2016	2015	2016	2015	
Cost of revenues	306	280	861	792	
Selling, general and administrative expenses	6	36	84	97	
Total	312	316	945	889	

# 5. Intangible assets and Goodwill

# a. Intangible assets

Particulars	Intellectual property	Computer software	Business Alliance Relationships	Customer Relationships	Non compete agreement	Vendor Relationship	Tradename	Technology	Total
Gross carrying value:					.,				
As at April 1, 2015	67	921	71	111	24	-	-	-	1,194
Additions	-	72	-	-	-	-	-	-	72
Disposal/Adjustments	-	5	-	-	-	-	-	-	5
Foreign exchange revaluation	-	-	-	19	-	5	4	(10)	18
Acquisition through business combination		7	-	1,011	-	249	205	257	1,729
As at December 31, 2015	67	995	71	1,103	24	244	201	267	2,972
Accumulated amortisation/impairment:	·								
As at April 1, 2015	66	802	3	6	1	-	-	-	878
Amortisation	1	93	13	127	4	24	10	14	286
Disposal/Adjustments	-	5	-	-	-	-	-	-	5
Foreign exchange revaluation	-	_	_	_	_	-	_	_	_
Acquisition through business combination	_	4	_	_	_	_	_	_	4
As at December 31, 2015	67	894	16	133	5	24	10	14	1,163
Net carrying value as at December 31, 2015		101	55	970	19	220	191	253	1,809
Gross carrying value:		-			,				,,,,,,
As at April 1, 2015	67	922	71	111	24	_	_	_	1,195
Additions	-	90		-		_	_	_	90
Disposal/Adjustments	_	5	_	_	_	_	_	_	5
Translation Adjustment Loss/(Gain)	_		_	44	_	11	9	(11)	53
Acquisition through business combination	_	16	_	1,346	30	739	327	257	2,715
As at March 31, 2016	67	1,023	71	1,413	54	728	318	268	3,942
Accumulated amortisation/impairment:		1,023	,,	1,113		,20	310	200	5,7.2
As at April 1, 2015	65	804	3	6	1	_	_	_	879
Amortisation	1	118	18	205	6	50	19	19	436
Disposal/Adjustments	_ •	5	-	203	_	-			5
Translation Adjustment Loss/(Gain)	_	3	_	7	_	2	1	(1)	9
Acquisition through business combination		9	_	,	_	2		(1)	9
As at March 31, 2016	66	926	21	204	7	48	18	20	1,310
Net carrying value as at March 31, 2016	1	97	50	1,209	47	680	300	248	2,632
Gross carrying value:		- 71	30	1,207		000	300	240	2,032
As at April 1, 2016	67	1,023	71	1,413	54	728	318	268	3,942
Additions	07	1,023	/1	1,413	34	120	516	200	16
	-	10	-	-	-	-		-	16
Disposal/Adjustments	-	-	-	100	- (1)	- 10	-	- (7)	-
Translation Adjustment Loss/(Gain)		1.020	- 71	109	(1)	18	22	(7)	141
As at December 31, 2016	67	1,039	71	1,304	55	710	296	275	3,817
Accumulated amortisation/impairment:					_				
As at April 1, 2016	66	926	21	204	7	48	18	20	1,310
Amortisation	-	68	13	230	8	74	25	19	437
Disposal/Adjustments	-	-	-	-	-			- (2)	-
Translation Adjustment Loss/(Gain)		(1)		39	<del>-</del>	9	4	(2)	49
As at December 31, 2016	66	995	34	395	15	113	39	41	1,698
Net carrying value as at December 31, 2016	1	44	37	909	40	597	257	234	2,119
Estimated useful life (in years)	-	2 - 3	4	3 - 5	5	5 - 10	10	10	
Estimated remaining useful life (in years)	-	0.05 - 1.74	2.25	1.25 - 4	3.25-4	3.50 - 9	8.5 - 9	8.5	

The amortisation expense for the period ended December 31, 2016 and December 31, 2015 is included in the following line items in the statement of profit or loss.

Particulars	Three months ended Dec	ember 31,	Nine months ended December 31,		
	2016	2015	2016	2015	
Cost of revenues	132	105	397	260	
Selling, general and administrative expenses	13	11	40	26	
Total	145	116	437	286	

#### b. Goodwill

Particulars	As at	As at	As at
	December 31, 2016	March 31, 2016	<b>April 1, 2015</b>
Balance at the beginning of the period	4,815	740	740
Translation Adjustment Loss/(Gain)	192	204	-
Acquisition through business combination	-	4,279	-
Balance at the end of the period	4,623	4,815	740

The recoverable amount of a CGU is the higher of its fair value less cost to sell and its value-inuse. The fair value of a CGU is determined based on the market capitalization. The value-in-use is determined based on specific calculations. These calculations use pre-tax cash flow projections over a period of five years, based on financial budgets approved by management and an average of the range of each assumption mentioned below.

As of March 31, 2016, the estimated recoverable amount of the CGU exceeded its carrying amount, hence impairment is not triggered. The key assumptions used for the calculations are as follows:

	As at
	March 31, 2016
Long term growth rate	14.50%
Operating margins	26.30%
Discount rate	21.70%

The above discount rate is based on the Weighted Average Cost of Capital (WACC) of the Company. These estimates are likely to differ from future actual results of operations and cash flows.

# 6. Investments

Investments in liquid and short term mutual fund units, non-convertible bonds, term deposits, unlisted equity securities and preference shares are classified as Investments.

Cost and fair value of the above are as follows:

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Particulars	As at
	<b>December 31, 2016</b>
Non-current	
Investment in non-convertible bonds, unlisted equity	
securities and preference shares	
Cost	59
Gross unrealised holding gains	(1)
Fair value	58
Current	
Investment in non-convertible bonds, term deposits,	
liquid and short-term mutual funds	
Cost	4,820
Gross unrealised holding gains	236
Gross unrealised holding (losses)	_
Fair value	5,056
<b>Total Investments</b>	5,114

As at March 2016 and April 1, 2015

Particulars	As at	As at
	March 31, 2016	April 1, 2015
Non-current		
Investment in non-convertible bonds, unlisted equity securities and preference shares		
Cost	59	9
Gross unrealised holding gains	3	3
Fair value	62	12
Current		
Investment in non-convertible bonds, term deposits, liquid and short-term mutual funds		
Cost	2,105	5,346
Gross unrealised holding gains	164	148
Gross unrealised holding (losses)	(3)	(4)
Fair value	2,266	5,490
<b>Total Investments</b>	2,328	5,502

# Impact on account of adoption of IFRS 9

Certain investments which were earlier carried at fair value through other comprehensive income under IAS 39, Financial Instruments: Recognition and measurement are now carried at fair value through profit or loss and amortised cost under IFRS 9.

Details showing the changes in the classification and the corresponding differences on transition, in carrying amounts as of March 31, 2016:

As per IAS 39 As per IFRS 9				
Instrument	Category	Carrying value	Category	Carrying value
(i) Current				
Investments in Mutual Funds (quoted)	Available for sale financial assets*	1,916	Fair value through profit or loss	1,916
Investment in non-convertible bonds (quoted)	Available for sale financial assets*	100	Amortised cost	100
Investments in term deposit (unquoted)	Amortised cost	250	Amortised cost	250
Total		2,266	•	2,266
(i) Non current			-	
Investments in equity instruments (unquoted)	Available for sale financial assets*	1	Fair value through other comprehensive income	r 1
Investments in preference shares (unquoted)	Available for sale financial assets*	11	Fair value through other comprehensive income	r 11
Investments in non-convertible bonds (quoted)	Available for sale financial assets*	50	Amortised cost	50
Total		62	<del>-</del> -	62
Total Investments		2,328	<u>.</u>	2,328

<sup>\*</sup> Fair value changes through other comprehensive income

Details showing the changes in the classification and the corresponding differences on transition, in carrying amounts as of April 1, 2015:

	As per IAS 39		As per IFRS 9	•
Instrument	Category	Carrying value	Category	Carrying value
(i) Current				
Investments in Mutual Funds (quoted)	Available for sale financial assets*	4,790	Fair value through profit or loss	4,790
Investment in non-convertible bonds (quoted)	Available for sale financial assets*	-	Amortised cost	-
Investments in term deposit (unquoted)	Amortised cost	700	Amortised cost	700
Total		5,490	_	5,490
(i) Non current			_	
Investments in equity instruments (unquoted)	Available for sale financial assets*	1	Fair value through othe comprehensive income	r 1
Investments in preference shares (unquoted)	Available for sale financial assets*	11	Fair value through othe comprehensive income	r 11
Investments in non-convertible bonds (quoted)	Available for sale financial assets*	-	Amortised cost	-
Total		12	- -	12
Total Investments		5,502	- -	5,502

<sup>\*</sup> Fair value changes through other comprehensive income

### 7. Trade receivables

Particulars	As at	As at	As at
	December 31, 2016	March 31, 2016	April 1, 2015
Trade receivables	10,166	9,853	7,046
Allowance for doubtful trade receivable	(156)	(125)	(83)
Total	10,010	9,728	6,963

The Group uses a provision matrix to determine impairment loss on portfolio of its trade receivable. The provision matrix is based on its historically observed default rates over the expected life of the trade receivable and is adjusted for forward-looking estimates. At every reporting date, the historical observed default rates are updated and changes in forward-looking estimates are analysed.

		A	geing	
	1-90 days	91-180 days	181-360 days	More than 360 days
Default rate	0.2%	3%	25%	40%

<sup>\*</sup>In case of probability of non-collection, default rate is 100%

## 8. Cash and cash equivalents

Cash and cash equivalents consist of the following:

Particulars	As at	As at	As at
	December 31, 2016	March 31, 2016	<b>April 1, 2015</b>
Cash balances	-	1	-
Current and time deposits with banks #	1,069	2,331	3,763
Cash and cash equivalents in the interim statement			
of financial position	1,069	2,332	3,763
Book overdrafts used for cash management purposes			
(Refer note 12)	(4)	(395)	(155)
Bank overdrafts used for cash management purposes			
(Refer note 10)	(76)	-	-
Cash and cash equivalents in the statement of cash			
flow	989	1,937	3,608

#Balance with banks amounting to Rs 9, Rs 343 and Rs 5 as of December 31, 2016, March 31, 2016 and April 1, 2015 respectively includes unpaid dividends.

The deposits maintained by the Group with banks comprise of time deposits, which can be withdrawn by the Group at any point without prior notice or penalty on the principal.

### 9. Other assets

Particulars	As at	As at	As at
	<b>December 31, 2016</b>	March 31, 2016	<b>April 1, 2015</b>
Non-current			
Capital advances	30	42	107
Security deposits	667	655	614
Prepaid expenses	152	171	196
Service tax credit receivable	109	138	-
Others	220	206	17
	1,178	1,212	934
Current			
Prepaid expenses	459	820	526
Advance to employees	257	417	232
Advance to suppliers	123	94	249
Interest accrued and not due	18	19	99
Deposits	12	38	136
Others	310	379	210
	1,179	1,767	1,452
Total	2,357	2,979	2,386

## 10. Loans and borrowings

A summary of loans and borrowings is as follows:

Particulars	As at	As at	As at
	December 31, 2016	March 31, 2016	April 1, 2015
Non-current			
Unsecured long-term loan and borrowings	14	14	18
	14	14	18
Current			
Current portion of unsecured long-term loan and			
borrowings	5	5	5
Secured bank loans	-	415	-
Unsecured bank overdraft	76	-	-
	81	420	5
Total	95	434	23

Unsecured long term borrowings represent the amount received from Council for Scientific and Industrial Research (CSIR) to develop a project under "Development of Intelligent Video Surveillance Server (IVSS) system".

The Non-current loan is an unsecured loan carrying a simple interest of 3% p.a on the outstanding amount of loan. Repayment of loan is in 10 equal annual installments commencing from June 2011. The project implementation period was a moratorium period ending May 2011 and the Group was not liable for repayment of installments and interest during the said period. However, the interest accrued during the period is amortized and is payable in 3 equal annual

installments commencing from June 2011. Any delay in repayment entails a liability of 12% p.a. compounded monthly for the period of delay.

## 11. Trade payables and accrued expenses

Trade payables and accrued expenses consist of the following:

Particulars	As at	As at	As at
	<b>December 31, 2016</b>	March 31, 2016	<b>April 1, 2015</b>
Trade payables	394	734	753
Accrued expenses	1,108	1,155	956
Total	1,502	1,889	1,709

## 12. Other liabilities and provisions

Particulars	As at	As at	As at
	<b>December 31, 2016</b>	March 31, 2016	April 1, 2015
Non-current			
Others	650	832	337
	650	832	337
Current			
Book Overdraft	4	395	155
Advances from customers	53	44	27
Dividend payable	-	336	-
Employee and other liabilities	1,340	1,192	1,438
Statutory dues payable	380	469	249
Other liabilities	752	896	158
	2,529	3,332	2,027
Total	3,179	4,164	2,364
Current			
Provisions			
Provision for discount	459	667	367
Provision for disputed dues*	80	76	68
Provision for post contract support services	8	7	5
Provision for forseeable losses on contracts	31	-	-
Total	578	750	440

### Note:

<sup>\*</sup>Represents disputed tax dues provided pursuant to unfavourable order received from the tax authorities against which the Group has preferred an appeal with the relevant authority.

## **Provision for discount**

Provision for discount are for volume discounts and pricing incentives to customers accounted for by reducing the amount of revenue recognized at the time of sale.

Particulars	,	Three months ended December 31,		Nine months ended December 31,	
	2016	2015	2016	2015	March 31, 2016
Balance as at beginning of the period	559	493	667	367	367
Provisions made during the period	137	114	374	361	490
Utilisations during the period	(235)	(27)	(540)	(146)	(172)
Released during the period	(2)	-	(42)	(2)	(18)
Provision as at the end of the period	459	580	459	580	667

# **Provision for post contract support services**

Provision for post contract support services represents cost associated with providing sales support services which are accrued at the time of recognition of revenues and are expected to be utilized within a period of one year

Particulars	Three months ended December 31,		Nine months December	For the year ended	
	2016	2015	2016	2015	March 31, 2016
Balance as at beginning of the period	7	6	7	5	5
Provisions made during the period	1	-	1	1	2
Released during the period	-	-	-	-	-
Provision as at the end of the period	8	6	8	6	7

# **Provision for disputed dues**

Particulars	Three months ended December 31,		Nine months ended December 31,		For the year ended	
	2016	2015	2016	2015	March 31, 2016	
Balance as at beginning of the period	79	73	76	68	68	
Provisions made during the period	1	1	4	6	8	
Released during the period	-	-	-	-	-	
Provision as at the end of the period	80	74	80	74	76	

# **Provision for foreseeable losses on contracts**

Provision for foreseeable losses on contracts represents excess of estimated cost over the future revenues to be recognised and expected to be utilized within a period of one year

Particulars	Three months ended December 31,		Nine months ended December 31,		For the year ended	
	2016	2015	2016	2015	March 31, 2016	
Balance as at beginning of the period	51	-	-	-	-	
Provisions made during the period	(20)	-	31	-	-	
Released during the period	-	-	-	-	-	
Provision as at the end of the period	31	-	31	-	-	

# 13. Employee benefit obligations

Employee benefit obligations comprises of following:

Particulars	As at	As at	As at
	December 31, 2016	March 31, 2016	April 1, 2015
Gratuity	83	134	15
Compensated absences	571	538	356
Total	654	672	371

# 14. Financial instruments

# Financial instruments by category

The carrying value and fair value of financial instruments by categories as at December 31, 2016, March 31, 2016 and April 1, 2015 is as follows:

Δc	at	Decem	her	31	2016
AS	аı	Decem	ner	31.	<b>4</b> 010

Particulars	Financial assets/ liabilities at fair value through profit or loss	Financial assets/liabilities measured at amortized cost	Financial assets at fair value through OCI	Total carrying amount	Fair value
Assets					
Trade receivables	-	10,010	-	10,010	10,010
Unbilled revenue	-	1,761	-	1,761	1,761
Investments	4,586	520	8	5,114	5,114
Cash and cash equivalents	-	1,069	-	1,069	1,069
Derivative assets	13	-	-	13	13
Other assets	-	1,305	-	1,305	1,305
Total assets	4,599	14,665	8	19,272	19,272
Liabilities					
Loans and borrowings	=	95	=	95	95
Trade payables and accrued expenses	=	1,502	=	1,502	1,502
Derivative Liabilities	4	=	-	4	4
Contingent consideration	1,042	=	-	1,042	1,042
Other liabilities		1,591	-	1,591	1,591
Total liabilities	1,046	3,188	-	4,234	4,234

## As at March 31, 2016

Particulars	Financial assets/ liabilities at fair value through profit or loss	Financial assets/liabilities measured at amortized cost	Financial assets at fair value through OCI	Total Carrying amount	Fair value
Assets					
Trade receivables	-	9,728	-	9,728	9,728
Unbilled revenue	-	2,132	-	2,132	2,132
Investments	1,916	400	12	2,328	2,328
Cash and cash equivalents	-	2,332	-	2,332	2,332
Derivative assets	53	-	-	53	53
Other assets	-	1,460	-	1,460	1,460
Total assets	1,969	16,052	12	18,033	18,033
Liabilities					
Loans and borrowings	-	434	-	434	434
Trade payables and accrued expenses	-	1,889	-	1,889	1,889
Derivative Liabilities	1	-	-	1	1
Contingent consideration	1,431	-	-	1,431	1,431
Other liabilities	-	1,748	-	1,748	1,748
Total liabilities	1,432	4,071	-	5,503	5,503

As a	at A	pril	1, 2	015
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Particulars	Financial assets/ liabilities at fair value through profit or loss	Financial assets/liabilities measured at amortized cost	Financial assets at fair value through OCI	Total Carrying amount	Fair value
Assets					
Trade receivables	-	6,963	-	6,963	6,963
Unbilled revenue	-	982	-	982	982
Investments	4,790	700	12	5,502	5,502
Cash and cash equivalents	-	3,763	-	3,763	3,763
Derivative assets	24	-	-	24	24
Other assets	-	1,099	-	1,099	1,099
Total assets	4,814	13,507	12	18,333	18,333
Liabilities					
Loans and borrowings	-	23	-	23	23
Trade payables and accrued expenses	-	1,709	-	1,709	1,709
Derivative Liabilities	3	-	-	3	3
Contingent consideration	458	-	-	458	458
Other liabilities	-	1,507	-	1,507	1,507
<b>Total liabilities</b>	461	3,239	-	3,700	3,700

The management assessed that fair value of cash and short-term deposits, trade receivables, other current assets, trade payables, book overdrafts and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

- i) Long-term fixed-rate and variable-rate receivables/borrowings are evaluated by the Group based on parameters such as interest rates, specific country risk factors, individual creditworthiness of the customer and the risk characteristics of the financed project. Based on this evaluation, allowances are taken into account for the expected losses of these receivables.
- The fair value of the quoted bonds and mutual funds are based on price quotations at reporting date. The fair value of unquoted instruments, loans from banks and other financial liabilities, as well as other non-current financial liabilities is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities. In addition to being sensitive to a reasonably possible change in the forecast cash flows or discount rate, the fair value of the equity instruments is also sensitive to a reasonably possible change in the growth rates. The valuation requires management to use unobservable inputs in the model, of which the significant unobservable inputs are disclosed in the tables below. Management regularly assesses a range of reasonably possible alternatives for those significant unobservable inputs and determines their impact on the total fair value.

- iii) Fair values of the Group's interest-bearing borrowings and loans are determined by using DCF method using discount rate that reflects the issuer's borrowing rate as at the end of the reporting period. The own non- performance risk as at 30 September 2016 was assessed to be insignificant.
- iv) The fair values of the unquoted equity shares have been estimated using a DCF model. The valuation requires management to make certain assumptions about the model inputs, including forecast cash flows, discount rate, credit risk and volatility/ the probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unquoted equity investments.
- v) The fair values of the remaining FVTOCI financial assets are derived from quoted market prices in active markets.
- vi) The Company enters into derivative financial instruments with various counterparties, principally financial institutions with investment grade credit ratings. Interest rate swaps, foreign exchange forward contracts are valued using valuation techniques, which employs the use of market observable inputs. The most frequently applied valuation techniques include forward pricing and swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates, yield curves of the respective currencies, currency basis spreads between the respective currencies, interest rate curves etc. As at December 31, 2016 the marked-to-market value of derivative asset positions is net of a credit valuation adjustment attributable to derivative counterparty default risk. The changes in counterparty credit risk had no material effect on the hedge effectiveness assessment for derivatives designated in hedge relationships and other financial instruments recognised at fair value.

# Fair Value

The fair value of cash and cash equivalent, trade receivables, unbilled revenue, trade payables, current financial liabilities and borrowings approximate their carrying amount largely due to short term nature of these instruments.

### Fair value hierarchy

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 - Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

The following table presents fair value hierarchy of assets and liabilities measured at fair value on a recurring basis as of December 31, 2016, March 31, 2016 and April 1, 2015:

# As at December 31, 2016

Particulars	As of December 31, 2016	Fair value measurement at end of the reporting period using			
	•	Level 1	Level 2	Level 3	
Assets					
Investments in mutual fund units	4,586	4,586	-	-	
Investments in unlisted equity securities and preference shares	8	-	-	8	
Derivative financial instruments-gain on outstanding					
foreign exchange forward and option contracts	13	-	13	-	
Liabilities					
Derivative financial instruments-loss on outstanding					
foreign exchange forward and option contracts	4	-	4	-	
Contingent consideration	1,042	-	-	1,042	

There have been no transfers between level 1, level 2 and level 3 for the period ended December 31,2016.

As at March 31, 2016

Particulars	As of March 31, 2016	Fair value measurement at end of the reporting year using			
	,	Level 1	Level 2	Level 3	
Assets					
Investments in mutual fund units	1,916	1,916	-	-	
Investments in unlisted equity securities and preference					
shares	12	-	-	12	
Derivative financial instruments-gain on outstanding					
foreign exchange forward and option contracts	53	-	53	-	
Liabilities					
Derivative financial instruments-loss on outstanding					
foreign exchange forward and option contracts	1	-	1	-	
Contingent consideration	1,431	-	-	1,431	

As at April 1, 2015

Particulars	As of April 1, 2015	Fair value measurement at en reporting year using	ue measurement at end of the reporting year using		
	_	Level 1		Level 2	Level 3
Assets					
Investments in mutual fund units	4,790		4,790	-	-
Investments in unlisted equity securities and preference					
shares	12		-	-	12
Derivative financial instruments-gain on outstanding					
foreign exchange forward and option contracts	24		-	24	-
Liabilities					
Derivative financial instruments-loss on outstanding					
foreign exchange forward and option contracts	3		-	3	-
Contingent consideration	458		-	-	458

There have been no transfers between level 1, level 2 and level 3 for the year ended March 31, 2016 and April 1, 2015.

A reconciliation of changes in the fair value measurement of investments in unlisted securities in level 3 of the fair value hierarchy is given below:

Particulars	As at December 31, 2016	As at March 31, 2016	As at April 1, 2015
Balance at the beginning of the period	12	12	12
Remeasurement recognised in OCI	(4)	-	-
Balance at the end of the period	8	12	12

Details of Income and interest expense are as follows:

Dead'enland	Nine months ended December 31,		
Particulars	2016	2015	
Income from Investments in mutual funds	245	162	
Interest income on financial asset at amortized cost	81	180	
Interest expense	(144)	(98)	

D 2 1	Three months ended December 31,		
Particulars	2016	2015	
Income from Investments in mutual funds	79	31	
Interest income on financial asset at amortized cost	26	37	
Interest expense	(46)	(43)	

#### **Derivative financial instruments**

The Group is exposed to foreign currency fluctuations on foreign currency assets/ liabilities and forecasted cash flows denominated in foreign currency. The Group follows established risk management policies, including the use of derivatives to hedge foreign currency assets/ liabilities and foreign currency forecasted cash flows. The counter party in these derivative instruments is a bank and the Group considers the risks of non-performance by the counterparty as non-material.

The following table presents the aggregate contracted principal amounts of the Group's derivative contracts outstanding:

Particulars	As at December 31,	As at March 31, 2016	As at April 1,
Non-designated derivative instruments (Sell)	2010	2010	2013
In US \$ millions	31	31	32
In Euro millions	2	3	5
In GBP millions	2	2	2

As at December 31, 2016 and December 31, 2015 there were no significant gains or losses on derivative transactions or portions thereof that have become ineffective as hedges, or associated with an underlying exposure that did not occur.

The foreign exchange forward and option contracts mature anywhere between 0-1 year. The table below analyzes the derivative financial instruments into relevant maturity groupings based on the remaining period as at the reporting date:

Particulars	As at December 31,	As at March 31,	As at April 1,
	2016	2016	2015
Non-designated derivative instruments (Sell)			
Not later than 1 month			
in USD millions	12	12	13
in EUR millions	1	1	2
in GBP millions	1	1	1
Later than 1 month but not later 3 months			
in USD millions	19	19	19
in EUR millions	1	2	3
in GBP millions	1	1	1

#### Financial risk management

The Group's activities expose it to a variety of financial risks: Credit risk, liquidity risk, foreign currency risk and interest rate risk. The Group's primary focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The primary market risk to the Group is foreign exchange risk. The Group uses derivative financial instruments to mitigate foreign exchange related risk exposures.

All derivative activities for risk management purposes are carried out by specialist teams that have the appropriate skills, experience and supervision. It is the Company's policy that no

trading in derivative for speculative purposes maybe undertaken.

The Board of Directors reviews and agrees policies for managing each of these risks, which are summarised below:

#### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investment securities. Credit risk is managed through credit approvals, establishing credit limits, continuously monitoring the creditworthiness of customers to which the Group grants credit terms in the normal course of business. The Group also assesses the financial reliability of customers taking into account the financial condition, current economic trends and historical bad debts and ageing of accounts receivables. The Group establishes an allowance for doubtful debts and impairment that represents its estimate of incurred losses in respect of trade and other receivables and investments.

#### Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the customer, including the default risk of the industry and country in which the customer operates, also has an influence on credit risk assessment.

The following table gives details in respect of percentage of revenues generated from top customer and top 5 customers:

Particulars	Nine months ended Dec	ember 31,	Three months ended December 31,	
	2016	2015	2016	2015
Revenue from top customer	5,428	3,522	1,824	1,232
Revenue from top 5 customer	11,720	10,595	3,905	3,694

One customer accounted for more than 10% of the revenue during the three and nine months ended December 31, 2016 and December 31, 2015; however, none of the customer accounted for more than 10% of the receivables for the period ended December 31, 2016 and December 31, 2015.

#### Investments

The Group limits its exposure to credit risk by generally investing in liquid securities and only with counterparties that have a good credit rating. The Group does not expect any losses from non-performance by these counter-parties, and does not have any significant concentration of exposures to specific industry sectors.

## Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they become due. The Group manages its liquidity risk by ensuring, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due. Also, the Group has unutilized credit limits with banks.

The Group's corporate treasury department is responsible for liquidity, funding as well as settlement management. In addition, processes and policies related to such risks are overseen by senior management.

The working capital position of the Group is given below:

David colour	As at December 31,	As at March 31,	As at April 1,
Particulars	2016	2016	2015
Cash and cash equivalents	1,069	2,332	3,763
Investments in mutual funds (quoted)	4,586	1,916	4,790
Investments in non-convertible bonds	100	100	-
Interest bearing deposits with corporates	370	250	700
Total	6,125	4,598	9,253

The table below provides details regarding the contractual maturities of significant financial liabilities as at December 31, 2016, March 31, 2016 and April 1, 2015:

	As at December 31, 2016					
Particulars	Less than 1 year	1-2 years	2 years and above			
Loans and borrowings	81	5	9			
Trade payables and accrued expenses	1,502	-	-			
Derivative Liabilities	4	-	-			
Other liabilities	2,055	578				

	As at March 31, 2016					
Particulars	Less than 1 year	1-2 years	2 years and above			
Loans and borrowings	420	5	9			
Trade payables and accrued expenses	1,889	-	-			
Derivative Liabilities	1	-	-			
Other liabilities	2,037	555	192			

	As at April 1, 2015					
Particulars	Less than 1 year	1-2 years	2 years and above			
Loans and borrowings	-	5	18			
Trade payables and accrued expenses	1,709	-	-			
Derivative Liabilities	3	-	-			
Other liabilities	1,810	-	-			

#### Foreign Currency risk

The Group's exchange risk arises from its foreign operations, foreign currency revenues and expenses, (primarily in U.S. dollars, British pound sterling and euros) and foreign currency borrowings (in U.S. dollars). A significant portion of the Group's revenues are in these foreign currencies, while a significant portion of its costs are in Indian rupees. As a result, if the value of the Indian rupee appreciates relative to these foreign currencies, the Group's revenues measured in rupees may decrease. The exchange rate between the Indian rupee and these foreign currencies has changed substantially in recent periods and may continue to fluctuate substantially in the future.

The Group has a foreign currency advisory committee which meets on a periodic basis to formulate the strategy for foreign currency risk management.

Consequently, the Group uses derivative financial instruments, such as foreign exchange forward and option contracts, to mitigate the risk of changes in foreign currency exchange rates in respect of its forecasted cash flows and trade receivables.

The Group has designated certain derivative instruments as cash flow hedge to mitigate the foreign exchange exposure of forecasted highly probable cash flows.

The details in respect of the outstanding foreign exchange forward and option contracts are given under the derivative financial instruments section.

In respect of the Group's forward and option contracts, a 1% decrease/increase in the respective exchange rates of each of the currencies underlying such contracts would have resulted in:

- a) an approximately Rs 33 increase and Rs 15 decrease in the Group's net profit as at December 31, 2016;
- b) an approximately Rs 2 increase and Rs 2 decrease in the Group's net profit as at December 31, 2015;

The following table presents foreign currency risk from non-derivative financial instruments as of December 31, 2016, March 31, 2016 and April 1,2015.

As at December 31, 2016				Amoun	t in Rs million
Particulars	US \$	Euro	Pound Sterling	Other currencies *	Total
Assets					
Trade Receivables	6,794	886	1,198	843	9,721
Unbilled Revenue	1,150	90	322	129	1,691
Cash and cash equivalents	702	61	83	175	1,021
Other assets	6	94	28	31	159
Liabilities					
Loans and borrowings	-	-	76	-	76
Trade payables and accrued expenses	177	385	198	28	788
Other liabilities	783	540	563	65	1,951
Net assets/liabilities	7,692	206	794	1,085	9,777

<sup>\*</sup> Others include currencies such as Singapore \$, Australian \$, Canadian \$, Japanese Yen, Malaysian Ringgit, etc.

As at March 31, 2016 Amount in Rs million **Particulars** US\$ **Euro Pound Sterling** Other Total currencies \* Assets Trade Receivables 875 672 6.704 1.320 9,571 Unbilled Revenue 1,385 95 542 58 2,080 Cash and cash equivalents 1,270 70 231 341 1.912 18 39 25 Other assets 148 230 Liabilities Loans and borrowings 15 15 387 2 503 Trade payables and accrued expenses 113 Other liabilities 1,385 38 912 76 2,411 7,720 1,019 1,107 1,018 10,864 Net assets/liabilities

<sup>\*</sup> Others include currencies such as Singapore \$, Australian \$, Canadian \$, Japanese Yen, Malaysian Ringgit, etc.

As at April 1, 2015			Amount	in Rs million
Particulars	US \$	Euro Pound Sterling	Other	Total

Particulars	US \$	Euro Pou	nd Sterling	Other	Total	
				currencies *	encies *	
Assets						
Trade Receivables	4,791	831	656	392	6,670	
Unbilled Revenue	693	128	138	29	988	
Cash and cash equivalents	1,335	72	124	236	1,767	
Other assets	161	6	39	19	225	
Liabilities						
Trade payables and accrued expenses	167	1	8	8	184	
Other liabilities	299	30	67	110	506	
Net assets/liabilities	6,514	1,006	882	558	8,960	

<sup>\*</sup> Others include currencies such as Singapore \$, Australian \$, Canadian \$, Japanese Yen, Malaysian Ringgit, etc.

For the three and nine months ended December 31, 2016, every 1% increase/decrease of the respective foreign currencies compared to functional currency of the Group would impact operating margins by 0.2%/(0.3)% and 0.2%/(0.2)% respectively. For the three and nine months ended December 31, 2015, the impact on operating margins would be 0.6%/0.1% and (0.1)%/(0.6)% respectively.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Company's debt obligations with fixed interest rates and investments.

The Group's borrowings and investments are primarily short-term, which do not expose it to significant interest rate risk.

For details of the Group's borrowings and investments, refer to note 6 and 10 above.

## 15. Income tax expense

Income tax expense in the statement of profit or loss consists of:

Particulars	Three months ended I	December 31,	Nine months ended December 31,	
	2016	2015	2016	2015
Current taxes				
In respect of the current period	335	457	1,178	1,383
Deferred taxes				
In respect of the current period	14	(35)	(75)	(136)
Grand total	349	422	1,103	1,247

Income tax expense has been allocated as follows:

Particulars	Three months ende	ed December 31,	Nine months ended D	ecember 31,
_	2016	2015	2016	2015
Income tax expense as per the statement of profit or loss	349	422	1,103	1,247
Income tax included in other comprehensive income on:				
- Net loss / (gain) on investment in equity shares at FVTOCI	-	-	1	-
- Net loss/ (gain) on remeasurement of defined benefit plan	-	-	3	6
	-	-	4	6
Total	349	422	1,099	1,241

The reconciliation between the provision of income tax of the Group and amounts computed by applying the Indian statutory income tax rate to profit before taxes is as follows:

Particulars	Nine months ended December 31,			
	2016	2015		
Profit before tax	4,290	5,462		
Enacted income tax rate in India	34.61%	34.61%		
Computed expected tax expense	1,485	1,890		
Effect of:				
Income exempt from tax	(833)	(855)		
Temporary differences reversed during the tax holiday period	17	12		
Expenses that are not deductible in determining taxable profit	45	84		
Diffferent tax rates of branches operating in other jurisdictions	362	99		
Others	27	17		
Total income tax expense	1,103	1,247		

Particulars	Three months ended I	December 31,	
	2016	2015	
Profit before tax	1,379	1,835	
Enacted income tax rate in India	34.61%	34.61%	
Computed expected tax expense	478	635	
Effect of:			
Income exempt from tax	(224)	(262)	
Temporary differences reversed during the tax holiday period	(20)	(13)	
Expenses that are not deductible in determining taxable profit	12	68	
Diffferent tax rates of branches operating in other jurisdictions	90	(15)	
Others	13	9	
Total income tax expense	349	422	

The tax rates under Indian Income Tax Act, for the period ended December 31, 2016 and December 31, 2015 is 34.61% and 34.61% respectively.

The Group has not created deferred tax assets on the following:

Particulars	As at	As at	
	<b>December 31, 2016</b>	March 31, 2016	
Unused tax losses (long term capital loss) which expire in		_	
- FY 2016-17	2	2	
- FY 2018-19	163	163	
- FY 2019-20	34	34	
- FY 2021-22	48	48	
- FY 2022-23	28	28	
- FY 2023-24	22	-	
Unused tax losses of foreign jurisdiction	156	152	

The components of deferred tax assets are as follows: Deferred tax assets/(liabilities) as at December 31, 2016 in relation to:

Particulars	As at April 1, 2016	Recognised in profit and loss	Recognised in Other Comprehensive Income	Recognised directly in equity	As at December 31, 2016
Property, plant and equipment	254	60	-	-	314
Provision for doubtful debts	22	1	-	-	23
Provision for compensated absence	203	11	-	-	214
Intangibles	(337)	55	-	-	(282)
Others	123	(6)	-	-	117
Net gain on fair value of mutual funds	(30)	(46)	-	-	(76)
FVTOCI financial investments	(1)	-	1	-	-
Deferred tax related to Net loss/(gain) on remeasurements of					
defined benefit plans recognised in OCI during the year	-	-	3	-	3
MAT Credit entitlement	198	-	-	3	201
	432	75	4	3	514

Deferred tax assets/(liabilities) as at March 31, 2016 in relation to:

	Recognised in				
	As at April 1,		Other	Recognised	As at March 31,
	2015	Recognised in	Comprehensive	directly in	2016
Particulars		profit and loss	Income	equity	
Property, plant and equipment	205	49	-	-	254
Provision for doubtful debts	16	6	-	-	22
Provision for compensated absence	117	86	-	-	203
Intangibles	(67)	52	-	(322)	(337)
Others	111	12	-		123
Net gain on fair value of mutual funds	(27)	(3)	-	-	(30)
FVTOCI financial investments	(1)	-	-	-	(1)
Deferred tax related to Net loss/(gain) on remeasurements of					
defined benefit plans recognised in OCI during the year	(6)	-	(	· -	-
MAT Credit entitlement	145	-	-	53	198
	493	202	(	(269)	432

Deferred tax assets/(liabilities) as at December 31, 2015 in relation to:

	Recognised in				As at December
	As at April 1,	D ' 1'	Other	Recognised	31, 2015
Particulars	2015	profit and loss	Comprehensive Income	directly in equity	
Property, plant and equipment	205	6	-		211
Provision for doubtful debts	16	8	-		24
Provision for compensated absence	117	29	-	•	146
Intangibles	(67)	47	-	(386)	(406)
Others	111	44	-		155
Net gain on fair value of mutual funds	(27)	2	-		(25)
FVTOCI financial investments	(1)	-	-		(1)
Deferred tax related to Net loss/(gain) on remeasurements of					
defined benefit plans recognised in OCI during the year	(6)	-	5	-	(1)
MAT Credit entitlement	145	-	-	6	151
	493	136	5	(380)	254

The Group has units at Bengaluru, Hyderabad, Chennai and Bhubaneshwar registered as Special Economic Zone (SEZ) units which are entitled to a tax holiday under Section 10AA of the Income Tax Act, 1961.

The Group also has STPI units at Bengaluru and Pune which are registered as a 100 percent Export Oriented Unit, which were earlier entitled to a tax holiday under Section 10B and Section 10A of the Income Tax Act, 1961.

A substantial portion of the profits of the Group's India operations are exempt from Indian income taxes being profits attributable to export operations from undertakings situated in Special Economic Zone (SEZ). Under the Special Economic Zone Act, 2005 scheme, units in designated special economic zones providing service on or after April 1, 2005 will be eligible for a deduction of 100 percent of profits or gains derived from the export of services for the first five years from commencement of provision of services and 50 percent of such profits and

gains for a further five years. Certain tax benefits are also available for a further five years subject to the unit meeting defined conditions.

Dividend income from certain category of investments is exempt from tax. The difference between the reported income tax expense and income tax computed at statutory tax rate is primarily attributable to income exempt from tax.

Pursuant to the changes in the Indian income tax laws in fiscal 2007, Minimum Alternate Tax (MAT) has been extended to income in respect of which deduction is claimed under the tax holiday schemes discussed above; consequently, the Company has calculated its tax liability for current domestic taxes after considering MAT. The excess tax paid under MAT provisions over and above normal tax liability can be carried forward and set-off against future tax liabilities computed under normal tax provisions.

The Group is also subject to tax on income attributable to its permanent establishments in the foreign jurisdictions due to operation of its foreign branches and subsidiaries.

## 16. Equity

#### a) Share capital and share premium

The Group has only one class of equity shares. The authorized share capital of the Group is 800,000,000 equity shares of Rs 10 each. Par value of the equity shares is recorded as share capital and the amount received in excess of the par value is classified as share premium.

The Issued, subscribed and paid-up capital of the Group is 167,992,150 equity shares of Rs 10 each amounting to Rs 1,680.

The Group has only one class of shares referred to as equity shares having a par value of Rs 10.

Each holder of the equity share, as reflected in the records of the Group as of the date of the shareholder meeting, is entitled to one vote in respect of each share held for all matters submitted to vote in the shareholder meeting.

The Group declares and pays dividends in Indian rupees. A final dividend, including tax thereon, on common stock is recorded as a liability on the date of approval by the shareholders.

An interim dividend, including tax thereon, is recorded as a liability on the date of declaration by the board of directors.

Indian law mandates that any dividend be declared out of accumulated distributable profits only. The remittance of dividends outside India is governed by Indian law on foreign exchange and is subject to applicable taxes.

The amount of per share dividend recognized as distributions to equity shareholders for the period ended December 31, 2016, year ended March 31, 2016 and March 31, 2015 was Rs 6, Rs 23 and Rs 17 respectively.

The Board of Directors at its meeting held on April 18, 2016 had recommended a final dividend of 30% (Rs 3 per equity share of par value Rs 10 each). The proposal was approved by shareholders at the Annual General Meeting held on July 19, 2016, this has resulted in a cash outflow of Rs 589, inclusive of corporate dividend tax of Rs 86. Also, the Board of Directors at its meeting held on October 21, 2016 had declared an interim dividend of 30% (Rs 3 per equity share of par value of Rs 10 each) and the same was paid during the quarter ended December 31, 2016. Further, the Board of Directors at its meeting held on January 19, 2017 have declared an interim dividend of 20% (Rs 2 per equity share of par value of Rs 10 each).

In the event of liquidation of the Group, the holders of equity shares will be entitled to receive any of the remaining assets of the Group after distribution of all preferential amounts. However, no such preferential amounts exist currently. The distribution will be in proportion to the number of equity shares held by the shareholders.

#### b) Retained earnings

Retained earnings comprises of the prior years' undistributed earnings after taxes. A portion of these earnings amounting to Rs 87 is not freely available for distribution.

#### c) Share based payment reserve

The share based payment reserve is used to record the value of equity-settled share based payment transactions with employees. The amounts recorded in share based payment reserve are transferred to share premium upon exercise of stock options by employees.

#### d) Other reserve

Changes in the fair value of equity instruments is recognized in other comprehensive income (net of taxes), and presented within equity in other reserve.

#### e) Foreign currency translation reserve

Exchange difference relating to the translation of the results and net assets of the company's foreign operations from their functional currencies to the Group's presentation currency are recognized directly in other comprehensive income and accumulated in the foreign currency translation reserve.

#### **Capital Management**

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group monitors the return on capital as well as the level of dividends on its equity shares. The Group's objective when managing capital is to maintain an optimal structure so as to maximize shareholder value.

The capital structure is as follows:

Particulars	As at	As at	As at	
	December 31, 2016	March 31, 2016	April 1, 2015	
Total equity attributable to the equity				
share holders of the company	25,845	24,179	21,280	
As percentage of total capital	100%	97%	99%	
Current loans and borrowings	81	420	5	
Non-current loans and borrowings	14	14	18	
Total loans and borrowings	95	434	23	
As a percentage of total capital	0%	2%	0%	
Total capital (loans and borrowings				
and equity)	25,940	24,613	21,303	

The Group is predominantly equity financed which is evident from the capital structure table. Further, the Group has always been a net cash Group with cash and bank balances along with available-for-sale financial assets which is predominantly investment in liquid and short term mutual funds being far in excess of debt.

## 17. Expenses by nature

Particulars	Three months ended De	cember 31,	Nine months ended	December 31,
	2016	2015	2016	2015
Employee benefits	8,474	7,180	25,243	19,659
Depreciation and amortisation	457	432	1,382	1,175
Recruitment, staff welfare and training expenses	169	184	506	471
Travel and conveyance	518	554	1,699	1,733
Communication expenses	188	183	557	473
Sub-contractor charges/Outsourced technical	753	852	2,438	2,278
services/software purchases				
Consumables/maintenance and repairs	285	237	880	690
Post contract support services	1	-	1	1
Power and fuel	73	78	244	237
Lease rentals/charges	245	215	735	624
Printing and stationery	4	5	19	16
Advertisement	13	13	39	42
Bank charges	5	4	13	10
Rates, taxes and insurance	62	52	186	174
Marketing expenses	115	130	391	342
Legal and professional expenses	164	161	459	398
Provision/write off of bad and doubtful trade				
receivables	20	(13)	43	36
Others	124	120	419	336
Total cost of revenues, selling, general and				
administrative expenses	11,670	10,387	35,254	28,695

## 18. Employee benefits

Particulars	Three months ended De	cember 31,	Nine months ended	December 31,
	2016	2015	2016	2015
Salary and allowances	7,619	6,512	22,781	17,868
Defined benefit plan - Gratuity cost	25	24	73	68
Contribution to provident and other funds	812	603	2,334	1,640
Share based compensation	18	41	55	83
Total	8,474	7,180	25,243	19,659

The employee benefit cost is recognized in the following line items in the statement of profit or loss:

articulars Three months ended December 31, Nine m		Nine months ended	December 31,	
	2016	2015	2016	2015
Cost of revenues	7,047	6,119	21,005	16,841
Selling, general and administrative expenses	1,427	1,061	4,238	2,818
Total	8,474	7,180	25,243	19,659

#### Defined benefit plans

Amount recognized in the statement of profit or loss in respect of gratuity cost (defined benefit plan) is as follows:

Particulars	Three months ended Do	ecember 31,	Nine months ended December 31,	
	2016	2015	2016	2015
Gratuity Cost				
Service cost	24	24	73	68
Net interest on net defined liability/(asset)	1	-	3	-
Re-measurement - actuarial gain/(loss) recognised in OCI	(5)	2	14	27
Net gratuity cost	20	26	90	95
Assumptions				
Interest rate	6.70%	7.90%	6.70%	7.90%
Salary increase	4.00%	5.00%	4.00%	5.00%

The estimates of future salary increases, considered in actuarial valuation, takes into account inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.

The expected return on plan assets is based on expectation of the average long term rate of return expected on investments of the fund during the estimated term of the obligations.

The following table sets out the status of the gratuity plan.

Particulars	As at December 31, 2016	As at March 31, 2016	As at April 1, 2015
Change in projected benefit obligations			
Obligations at the beginning of the period	517	411	365
Service cost	73	91	79
Interest cost	23	29	29
Benefits settled	(58)	(50)	(55)
Actuarial (gain)/loss - Experience	12	60	(31)
Actuarial (gain)/loss – demographic assumptions	2	-	3
Actuarial (gain)/loss – financial assumptions	1	(24)	21
Obligations at end of the period	570	517	411

Change in plan assets			
Plan assets at the beginning of the period, at			
fair value	376	396	363
Interest income on plan assets	23	29	32
Re-measurement - actuarial gain/(loss)	-	(2)	3
Return on plan assets greater/(lesser) than	1	3	53
discount rate			
Contributions	142	-	-
Benefits settled	(55)	(50)	(55)
Plan assets at the end of the period, at fair			
value	487	376	396

#### Historical Information: -

	As at December				
Particulars	31,		h 31,		
	2016	2016	2015	2014	2013
Present value of defined benefit obligation	(570)	(517)	(411)	(365)	(324)
Fair Value of Plan	487	376	396	363	313
Asset/ (liability) recognized	(83)	(141)	(15)	(2)	(11)

The experience adjustments, meaning difference between changes in plan assets and obligations expected on the basis of actuarial assumption and actual changes in those assets and obligations are as follows:

Particulars	As at December 31, 2016	As at March 31, 2016	As at April 1, 2015
Experience adjustment on plan liabilities	12	55	32
Experience adjustment on plan assets	(1)	2	6

## **Sensitivity Analysis**

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

	As at December 31, 2016		As at March 31, 2016		As at April 1, 2015	
	Increase	Decrease	Increase	Decrease	Increase	Decrease
Discount rate (1% movement)	(28)	31	(26)	29	(21)	29
Future salary growth (1% movement)	30	(28)	28	(26)	23	(26)

## Maturity profile of defined benefit obligation:

	As at	As at	As at
<b>Particulars</b>	<b>December 31, 2016</b>	March 31, 2016	<b>April 1, 2015</b>
Within 1 year	94	77	68
1-2 year	99	86	77
2-3 year	107	95	85
3-4 year	116	101	96
4-5 year	126	117	108
5-10 year	590	603	565

The Group expects to contribute Rs 83 to its defined benefit plans during the next fiscal year.

As at December 31, 2016, March 31, 2016 and April 1, 2015, 100% of the plan assets were invested in insurer managed funds.

The Group has established an income tax approved irrevocable trust fund to which it regularly contributes to finance liabilities of the plan. The fund's investments are managed by certain insurance companies as per the mandate provided to them by the trustees and the asset allocation is within the permissible limits prescribed in the insurance regulations.

#### 19. Finance and other income

Particulars	Three months ended Dec	ember 31,	Nine months ended December 31,		
	2016	2015	2016	2015	
Interest income on financial assets at amortised cost	26	37	81	180	
Net gain on sale of investments in mutual funds	22	5	57	15	
Gain on sale of property, plant and equipment	3	5	8	16	
Dividend income from investments in mutual funds	1	14	4	63	
Net gain on financial assets designated at fair value					
through profit and loss	56	12	184	84	
Others	2	2	79	9	
Total	110	75	413	367	

#### 20. Earnings per equity share

Reconciliation of the number of equity shares used in the computation of basic and diluted earnings per equity share is set out below:

Particulars	Three months December 3			months ended ber 31, 2015*
	Basic EPS	Diluted EPS	Basic EPS	Diluted EPS
Weighted average number of equity shares outstanding during the period	167,972,219	167,972,219	167,709,200	167, 709,200
Weighted average number of equity shares resulting from assumed exercise of employee stock options	-	270,909	-	462,873
Weighted average number of equity shares for calculation of earnings per share	167,972,219	168,243,128	167,709,200	168,172,073

<sup>\*</sup>Adjusted for bonus issue

Particulars		months ended nber 31, 2016		Nine months ended December 31, 2015*		
	Basic EPS	Diluted EPS	Basic EPS	Diluted EPS		
Weighted average number of equity shares outstanding during the period	167,888,954	167,888,954	167,605,475	167,605,475		
Weighted average number of equity shares resulting from assumed exercise of employee stock options	-	274,791	-	474,531		
Weighted average number of equity shares for calculation of earnings per share	167,888,954	168,163,745	167, 605,475	168,080,006		

<sup>\*</sup>Adjusted for bonus issue

#### 21. Employee stock incentive plans

The Group instituted the Employees Stock Option Plan ('ESOP') in fiscal 2000, which was approved by the Board of Directors (Board). The Group currently administers seven stock option programs, a restricted stock purchase plan and a phantom stock options plan.

## Program 1 [ESOP 1999]

This plan was terminated on September 30, 2001 and there are no options outstanding as at September 30, 2016, March 31, 2016 and April 1, 2015.

#### Program 2 [ESOP 2001]

Options under this program have been granted to employees at an exercise price of Rs 50 per option (Rs. 12.5 per option post bonus issue). All stock options have a four-year vesting term and vest and become fully exercisable at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees who have joined on or after October 1, 2001 or have been issued employment offer letters on or after August 8, 2001 or options granted to existing employees with grant date on or after October 1, 2001. This plan was terminated on April 30, 2006. The contractual life of each option is 11 years after the date of grant.

	Thro	e months ended D	ecember 31,	
	2016		2015*	
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price
Outstanding options, beginning of the period	10,872	12.50	13,826	25.00
Granted during the period	-	-	-	-
Exercised during the period	-	-	2,572	25.00
Lapsed during the period	-	-	-	-
Forfeited during the period	-	-	-	-
Outstanding options, end of the period	10,872	12.50	11,254	25.00
Options vested and exercisable, end of the period	10,872	12.50	11,254	25.00

<sup>\*</sup>Pre bonus issue. Refer note 31

	Nine months ended December 31,					
	2016		2015*			
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price		
Outstanding options, beginning of the period	18,360	12.50	23,072	25.00		
Granted during the period	•	-	-	-		
Exercised during the period	7,208	12.50	10,524	25.00		
Lapsed during the period	280	12.50	1,294	25.00		
Forfeited during the period	-	-	-	-		
Outstanding options, end of the period	10,872	12.50	11,254	25.00		
Options vested and exercisable, end of the period	10,872	12.50	11,254	25.00		

<sup>\*</sup>Pre bonus issue. Refer note 31

#### Program 3 [ESOP 2006 (a)]

This plan was terminated on October 25, 2006 and there are no options outstanding as at September 30, 2016, March 31, 2016 and April 1, 2015.

#### Program 4 [ESOP 2006 (b)]

Options under this program are granted to employees at an exercise price periodically determined by the Nomination and remuneration Committee. All stock options have a four-year vesting term and vest and become fully exercisable at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees to whom the options are granted on or after October 25, 2006. The contractual life of each option is 5 years after the date of grant.

	Thi	ee months ended l	December 31,	
	2016	2015*		
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price
Outstanding options, beginning of the period	-	-	15,000	260.00
Granted during the period	•	-	-	-
Exercised during the period	-	-	15,000	260.00
Lapsed during the period	•	-	-	-
Forfeited during the period	•	-	-	-
Outstanding options, end of the period	-	-	-	-
Options vested and exercisable, end of the period	-	-	-	-

<sup>\*</sup>Pre bonus issue. Refer note 31

	Nine months ended December 31,					
	2016	2015*				
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price		
Outstanding options, beginning of the period	-	-	74,000	265.07		
Granted during the period	-	-	-	-		
Exercised during the period	•	-	74,000	265.07		
Lapsed during the period	•	-	-	-		
Forfeited during the period	•	-	-	-		
Outstanding options, end of the period	-	-	-	-		
Options vested and exercisable, end of the period	-	-	-	-		

<sup>\*</sup>Pre bonus issue. Refer note 31

## Program 5 [ESOP 2008A]

Options under this program are granted to employees of erstwhile Aztecsoft Limited as per swap ratio of 2:11 as specified in the merger scheme. Each new option is entitled to 1 equity share of Rs 10 each.

	Three months ended December 31,				
	2016		2015*		
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price	
Outstanding options, beginning of the period	150,956	106.38	76,168	212.99	
Granted during the period	-	-	-	-	
Exercised during the period	5,500	119.63	-	-	
Lapsed during the period	-	-	-	-	
Forfeited during the period	-	-	-	-	
Outstanding options, end of the period	145,456	105.88	76,168	212.99	
Options vested and exercisable, end of the period	145,456	105.88	76,168	212.99	

<sup>\*</sup>Pre bonus issue. Refer note 31

	Nine months ended December 31,				
	2016		2015*		
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price	
Outstanding options, beginning of the period	152,336	106.50	83,076	215.18	
Granted during the period	-	-	-	-	
Exercised during the period	6,880	119.63	6,908	239.25	
Lapsed during the period	-	-	-	-	
Forfeited during the period	-	-	-	-	
Outstanding options, end of the period	145,456	105.88	76,168	212.99	
Options vested and exercisable, end of the period	145,456	105.88	76,168	212.99	

<sup>\*</sup>Pre bonus issue. Refer note 31

## Directors' Stock Option Plan, 2006 ('DSOP 2006')

Options under this program have been granted to independent directors at an exercise price periodically determined by the Nomination and remuneration Committee. All stock options vest and become fully exercisable equally over three year vesting term at the end of 1, 2 and 3 years respectively from the date of the grant. Each option is entitled to 1 equity share of Rs 10 each. The contractual life of each option is 4 years after the date of the grant.

	Three months ended December 31,				
	2016		2015*		
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price	
Outstanding options, beginning of the period	-	-	40,000	278.00	
Granted during the period		-	-	-	
Exercised during the period	-	-	20,000	309.50	
Lapsed during the period	-	-	-	-	
Forfeited during the period		-	-	-	
Outstanding options, end of the period	-	-	20,000	246.50	
Options vested and exercisable, end of the period		-	20,000	246.50	

<sup>\*</sup>Pre bonus issue. Refer note 31

	Nine months ended December 31,				
	2016		2015*		
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price	
Outstanding options, beginning of the period	40,000	123.25	40,000	278.00	
Granted during the period	-	-	-	-	
Exercised during the period	40,000	123.25	20,000	309.50	
Lapsed during the period	-	-	-	-	
Forfeited during the period	-	-	-	-	
Outstanding options, end of the period	-	-	20,000	246.50	
Options vested and exercisable, end of the period	-	-	20,000	246.50	

<sup>\*</sup>Pre bonus issue. Refer note 31

## Program 7 [ESOP 2010A]

In-principle approvals for administering the seventh stock option program i.e. ESOP 2010 (A) have been received by the Group from the BSE and NSE for 1,135,000 equity shares of Rs 10 each. No options have been granted under the program as at September 30, 2016, March 31, 2016 and April 1, 2015.

#### Employee Restricted Stock Purchase Plan 2012 ('ERSP 2012')

ERSP 2012 was instituted with effect from July 16, 2012 to issue equity shares of nominal value of Rs 10 each. Shares under this program are granted to employees at an exercise price of not less than Rs 10 per equity share or such higher price as determined by the Nomination and Remuneration Committee. Shares shall vest over such term as determined by the Nomination and Remuneration Committee not exceeding ten years from the date of the grant. All shares will have a minimum lock in period of one year from the date of allotment.

	Three months ended December 31,					
	2016	2015*				
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price		
Outstanding options, beginning of the period	21,280	10.00	4,958	10.00		
Granted during the period	35,232	10.00	14,562	10.00		
Exercised during the period	30,136	10.00	15,770	10.00		
Lapsed during the period	-	-	-	-		
Forfeited during the period	-	-	-	-		
Outstanding options, end of the period	26,376	10.00	3,750	10.00		
Options vested and exercisable, end of the period	26,376	10.00	3,750	10.00		

<sup>\*</sup>Pre bonus issue. Refer note 31

	Nine months ended December 31,				
	2016		2015*		
Particulars	Number of share options	Weighted average Exercise price	Number of share options	Weighted average Exercise price	
Outstanding options, beginning of the period	-	-	-	-	
Granted during the period	178,262	10.00	48,914	10.00	
Exercised during the period	151,886	10.00	45,164	10.00	
Lapsed during the period	-	-	-	-	
Forfeited during the period	-	-	-	-	
Outstanding options, end of the period	26,376	10.00	3,750	10.00	
Options vested and exercisable, end of the period	26,376	10.00	3,750	10.00	

<sup>\*</sup>Pre bonus issue. Refer note 31

The following tables summarize information about the options/ shares outstanding under various programs as at December 31, 2016, March 31, 2016 and April 1, 2015.

Particulars	As at December 31, 2016			
	Number of options/shares	Weighted average remaining contractual life (in years)	Weighted average exercise price (in Rs)	
Program 2	10,872	0.19	12.50	
Program 5	145,456	0.58	105.88	
ERSP 2012	26,376	0.08	10.00	

Particulars		As at March 31, 2016	
	Number of options/shares	Weighted average remaining contractual life (in years)	Weighted average exercise price (in Rs)
Program 2	18,360	0.67	12.50
Program 5	152,336	1.33	106.50
DSOP 2006	40,000	0.04	123.25

Particulars	lars As at April 1, 2015*		
	Number of options/shares	Weighted average remaining contractual life (in years)	Weighted average exercise price (in Rs)
Program 2	23,072	0.70	25.00
Program 4	74,000	0.32	265.07
Program 5	83,076	2.32	215.18
DSOP 2006	40,000	1.10	278.00

<sup>\*</sup>Pre bonus issue. Refer note 31

## Other stock based compensation arrangements

The Group has also granted phantom stock options and letter of intent to issue shares under ERSP 2012 plan to certain employees which is subject to certain vesting conditions. Details of the grant/issue as at December 31, 2016 are given below:

Particulars	Phantom stock options plan
Total no. of units/ shares	1,195,000
Vested units/ shares	-
Lapsed units/ shares	537,750
Forfeited units/ shares	-
Cancelled units/ shares	-
Outstanding units/shares as at the end of the period	657,250
Contractual life	2 years
Date of grant	21-Oct-15
Price per share/ unit	Grant price of Rs 686

Particulars	ERSP 2012 Plan**
Outstanding units/shares as at the beginning of	342,700
the period  Number of units/shares covered under letters of intent issued	80,000
Vested units/ shares	143,030
Lapsed units/ shares	4,970
Forfeited units/ shares	-
Cancelled units/ shares	42,000
Outstanding units/shares as at the end of the period	232,700
Contractual life	1-4 years
Date of grant*	18-Jul-13, 12-May-15, 21-Oct-15, 27-Oct-15, 25-Feb-16, 24-Aug-16
Price per share/ unit*	Exercise price of Rs 10

<sup>\*</sup>Based on Letter of Intent

The weighted average fair value of each unit under the above mentioned ERSP 2012 plan, granted during the three and nine months ended was Rs 418.78 and Rs 501.21 respectively using the Black-Scholes model with the following assumptions:

	As at December
	31, 2016
Weighted average grant date share price	526.23
Weighted average exercise price	Rs 10
Dividend yield %	2.62%
Expected life	1-2 years
Risk free interest rate	6.75%
Volatility	89.10%

## 22. Operating leases

The Group has various operating leases, mainly for office buildings including land. Lease rental expense under such non-cancellable operating lease during three months ended and nine months ended December 31, 2016 amounted to Rs 120 and Rs 358 respectively and December 31, 2015 amounted to Rs 119 and Rs 340 respectively.

Future minimum lease payments under non-cancellable operating lease as at December 31, 2016 is as below:

<sup>\*\*</sup>Excludes direct allotment of shares

Minimum lease payments	As at	As at	As at
	December 31, 2016	March 31, 2016	April 1, 2015
Payable – Not later than one	349	372	414
Payable – Later than one year and not later than five years	569	475	585
Payable – Later than five years	341	258	286

Additionally, the Group leases office facilities and residential facilities under cancellable operating leases. The rental expense under cancellable operating lease during three months and nine months ended December 31, 2016 amounted to Rs 125 and Rs 377 respectively and December 31, 2015 amounted to Rs 73 and Rs 207 respectively.

#### 23. Related party relationships and transactions

Name of related party	Nature of relationship
Coffee Day Global Limited	
Tanglin Developments Limited ('TDL')	These entities are part of Coffee Day Group which through various entities and its promoters holds 19.96%
Mysore Amalgamated Coffee Estate Ltd	equity stake in Mindtree
Janaagraha Centre for Citizenship & Democracy*	Entity with common key managerial person
Mindtree Foundation	Entity with common key managerial person

<sup>\*</sup>Upto October 21, 2016

*Transactions with the above related parties during the period were:* 

Name of	Nature of transaction	Three months ended December 31,	
related party		2016	2015
Mysore Amalgamated Coffee Estate Ltd	Reimbursement of travel expenses	-	-
Mindtree Foundation	Donation paid	10	8
Coffee Day Global Limited	Procurement of supplies	7	6
	Software services rendered	6	20
Tanglin Developments Limited	Leasing office buildings and lan	nd 96	92

Advance/ deposits paid:		
- towards lease rentals	-	-
Advance/ deposits received back:		
<ul> <li>towards electricity deposit/ charges</li> </ul>	-	-
- towards lease rentals	56	54

Name of related party	Nature of transaction	Nine months December 31,	ended
		2016	2015
Mysore Amalgamated Coffee Estate Ltd	Reimbursement of travel expenses	-	1
Mindtree Foundation	Donation paid	35	32
Coffee Day Global Limited	Procurement of supplies	17	16
	Software services rendered	30	20
Tanglin Developments Limited	Leasing office buildings and land	305	277
	Advance/ deposits paid:		
	- towards lease rentals	117	-
	Advance/ deposits received back:		
	<ul> <li>towards electricity deposit/ charges</li> </ul>	-	16
	- towards lease rentals	101	150

Balances payable to related parties are as follows:

Name of related party	As at December 31, 2016	As at March 31, 2016	As at April 1, 2015
Coffee Day Global Limited	1	1	-

Balances receivable from related parties are as follows:

Name of related party	Nature of transactions	As at December 31, 2016	As at March 31, 2016	As at April 1, 2015
Coffee Day Global Limited	Trade Receivables	35	25	-
Tanglin Developments Limited	Short-term loans and advances			
	Rental advance	51	-	94
	Long-term loans and advances			
	Advance towards electricity charges	-	-	16
	Security deposit (including electricity deposit) returnable on termination of lease	270	298	375

The amounts outstanding are unsecured and will be settled in cash. No guarantee has been given or received.

## **Key Managerial Personnel:**

Krishnakumar Natarajan****	Executive Chairman		
Rostow Ravanan	CEO and Managing Director		
N.S. Parthasarathy**** Subroto Bagchi	Executive Vice Chariman, President and Chief Operating Officer Non-Executive Director		
	Non-Executive Vice Chairman and Independent		
Dr. Albert Hieronimus	Director		
Apurva Purohit	Independent Director		
Manisha Girotra	Independent Director		
Prof. Pankaj Chandra	Independent Director		
Ramesh Ramanathan***	Independent Director		

V.G.Siddhartha	Non-Executive Director
Milind Sarwate*	Independent Director
Akshaya Bhargava**	Independent Director
Jagannathan Chakravarthi	Chief Financial Officer
Vedavalli Sridharan	Company Secretary

<sup>\*</sup>Appointed with effect from July 19, 2016

Transactions with key management personnel are as given below:

Key management personnel comprise directors and members of the executive council. Particulars of remuneration and other benefits paid to key management personnel during the period ended December 31, 2016 and December 31, 2015 have been detailed below:

Doutionland	Three months ended December 31,		
Particulars	2016	2015	
Whole-time directors			
Salaries	9	11	
Contribution to Provident fund	0	-	
Bonus and Incentives	8	14	
Reimbursement of expenses	1	-	
Share-Based payments as per IFRS 2	0	6	
<b>Total Remuneration</b>	18	31	
Non-whole-time directors			
Commission	7	6	
Total Remuneration	7	6	
Total	25	37	

Particulars	Nine months ended December 31,		
Particulars	2016	2015	
Whole-time directors			
Salaries	28	31	
Contribution to Provident fund	1	1	
Bonus and Incentives	30	37	
Reimbursement of expenses	1	1	
Share-Based payments as per IFRS 2	2	17	
Total Remuneration	62	87	
Non-whole-time directors			
Commission	20	14	
Total Remuneration	20	14	
Total	82	101	

<sup>\*\*</sup> Appointed with effect from December 12, 2016

<sup>\*\*\*</sup> Resigned with effect from October 21, 2016

<sup>\*\*\*\*</sup>Appointed as Executive Vice Chairman with effect from October 21, 2016

<sup>\*\*\*\*\*</sup>The Board of Directors at their meeting held on January 19, 2017 have approved the extension of terms of employment of Mr. Krishnakumar Natarajan as Executive Chairman from July 01, 2017 to June 30, 2020.

The above remuneration excludes gratuity and compensated absences which cannot be separately identified from the composite amount advised by the actuary.

Dividends paid to directors during the three months and nine months ended December 31, 2016 amounts to Rs 67 and Rs 177 respectively and for three months and nine months ended December 31, 2015 amounts to Rs 44 and Rs 186 respectively. Further, during the nine months ended December 31, 2016, 44,340 shares were allotted to the key management personnel.

#### 24. Acquisition of Discoverture Solutions L.L.C. ('DS LLC')

On February 13, 2015, the Group acquired 100% of the membership interest in DS LLC, thereby obtaining control.

DS LLC is an IT services and solutions firm specializing in the property and casualty (P&C) insurance and health care customers. The acquisition of DS LLC will enable the Group to increase its foot print in (P&C) insurance industry through access to DS LLC's customer base, its expertise and brand value in the market. The Group also believes that P&C insurance industry has potential for growth.

The acquisition was executed through an equity interest agreement to acquire 100% of the membership interest in DS LLC and asset purchase and employee transition facilitation agreement of the India operations of DS LLC.

The fair value of purchase consideration of Rs 1,051 comprised upfront cash consideration of Rs 581, deferred consideration of Rs 361 and contingent consideration of Rs 109.

The details are provided below:

Sl. No.	Nature of consideration	Amount (Rs)	Fair value (Rs)	Terms
1.	Upfront cash consideration	581	581	
2.	Deferred consideration	371	361	USD 4 million payable in February 2016 and USD 2 million in September 2016
3.	Contingent consideration	120	109	Payable in two installments for Fiscal Years 2015 and 2016 determined based on achievement of certain financial targets
	Total	1,072	1,051	•

The fair value of the contingent consideration, recognized on the acquisition date is determined by discounting the estimated amount payable to the previous owners on achievement of certain financial targets applying the Discounted Cash Flow approach. The fair value of estimates are based on discount rate of 23.9% and probability adjusted revenue and earnings estimates.

The fair value of net assets acquired on the acquisition date as a part of the transaction amounted to Rs 311. The excess of purchase consideration over the fair value of net assets acquired has been attributed towards goodwill.

The purchase price has been allocated based on Management's estimates as follows:

Component Acquiree's carrying	Fair value	Purchase price
-------------------------------	------------	----------------

	amount	adjustments	allocated
Property, plant and	12		12
equipment			
Net current assets	162	-	162
Intangible assets	1	206	207
Deferred tax	-	(70)	(70)
liabilities on			
intangible assets			
Total	175	136	311
Goodwill			740
Total purchase			1,051
price			

The intangible assets are amortised over a period of three to five years as per management's estimate of its useful life, based on the life over which economic benefits are expected to be realized.

The goodwill amounting to Rs 740 comprises value of benefits of expected synergies, future revenue, future market developments, assembled workforce, etc.

The goodwill amounting to Rs 740 is expected to be deductible for tax purposes

Results from this acquisition are grouped under BFSI in the segmental reporting.

#### Note:

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the cash generate units (CGU) or groups of CGU's, which benefit from the synergies of the acquisition. The chief operating decision maker reviews the goodwill for any impairment at the operating segment level, which is represented through groups of CGU's.

The entire goodwill on acquisition of Discoverture is allocated to the operating segment 'BFSI". The recoverable amount of a CGU is the higher of its fair value less cost to sell and its value-inuse. The fair value of a CGU is determined based on the market capitalization. The value-in-use is determined based on specific calculations. These calculations use pre-tax cash flow projections over a period of five years, based on financial budgets approved by management and an average of the range of each assumption mentioned below.

As of March 31, 2016, the estimated recoverable amount of the CGU exceeded its carrying amount, hence impairment is not triggered. The key assumptions used for the calculations are as follows:

	As at
	March 31, 2016
Long term growth rate	14.50%
Operating margins	26.30%
Discount rate	21.70%

The above discount rate is based on the Weighted Average Cost of Capital (WACC) of the Company. These estimates are likely to differ from future actual results of operations and cash flows.

## 25. Acquisition of Bluefin Solutions Limited ('Bluefin')

On July 16, 2015, the Group acquired 100% of equity interest in Bluefin, thereby obtaining control.

Bluefin provides SAP based business and technology consulting services. It offers SAP implementation and integration services; and business advisory services in areas of business growth strategy, operational excellence, business change management and information technology excellence. The acquisition of Bluefin will enable the Group to increase its foot print in SAP implementation and integration space.

The acquisition was executed through stock purchase agreement to acquire 100% of the equity interest in Bluefin.

The fair value of purchase consideration of Rs 3,981 comprised upfront cash consideration of Rs 3,379 and contingent consideration of Rs 602.

The details are provided below:

Sl.	Nature of	Amount (Rs)	Fair value (Rs)	Terms
No.	consideration			
1.	Upfront cash consideration	3,379	3,379	
2.	Contingent consideration	835	602	Payable in three installments for the financial year ending March 2016, 2017 and 2018 determined based on achievement of certain financial targets
	Total	4,214	3,981	

The fair value of the contingent consideration, recognized on the acquisition date is determined by discounting the estimated amount payable to the previous owners on achievement of certain financial targets applying the Discounted Cash Flow approach. The fair value of estimates are based on discount rate of 23.9% and probability adjusted revenue and earnings estimates.

The fair value of net assets acquired on the acquisition date as a part of the transaction amounted to Rs 1,829. The excess of purchase consideration over the fair value of net assets acquired has been attributed towards goodwill.

The purchase price has been allocated based on Management's estimates as follows:

Component	Acquiree's carrying	Fair value	Purchase price
	amount	adjustments	allocated
Property, plant and	25	-	25
equipment			
Net current assets	644	-	644
Intangible assets	7	1,441	1,448
Deferred tax	-	(288)	(288)
liabilities on			
intangible assets			

Total	676	1,153	1,829
Goodwill			2,152
Total purchase			3,981
price			

The transaction costs related to the acquisition amounting to Rs 21 have been included under Selling, general and administrative expenses in the statement of income for the year ended March 31, 2016.

The intangible assets are amortised over a period of five to ten years as per management's estimate of its useful life, based on the life over which economic benefits are expected to be realized.

The goodwill amounting to Rs 2,152 comprises value of benefits of expected synergies, future revenue, future market developments, assembled workforce, etc.

None of the goodwill arising on the acquisition is expected to be deductible for tax purposes.

From the date of acquisition, Bluefin has contributed revenues amounting to Rs 2,197 and profits amounting to Rs 157 to the Group's results for the period ended March 31, 2016. If the acquisition had occurred on April 1, 2015, management estimates that consolidated revenues and profits for the period would have been Rs 2,925 and Rs 179 respectively. The proforma amounts are not necessarily indicative of results that would have occurred if the acquisition had occurred on dates indicated or that may result in the future.

Results from this acquisition are grouped under operating segments in the segmental reporting.

## 26. Acquisition of Relational Solutions, Inc ('RSI')

On July 16, 2015, the Group acquired 100% of equity interest in RSI, thereby obtaining control.

RSI develops data warehouses and business intelligence solutions. The acquisition of RSI will enable the Group to increase its foot print in development of data warehouses and business intelligence solutions space

The acquisition was executed through common stock purchase agreement to acquire 100% of equity interest in RSI.

The fair value of purchase consideration of Rs 522 comprised upfront cash consideration of Rs 454 and contingent consideration of Rs 68.

The details are provided below:

Sl. No.	Nature of consideration	Amount (Rs)	Fair value (Rs)	Terms
1.	Upfront cash consideration	454	454	
2.	Contingent consideration	95	68	Payable in two installments for the fiscal year ending June 2016 and 2017 determined based on

		achievement of certain financial targets
Total	549	522

The fair value of the contingent consideration, recognized on the acquisition date is determined by discounting the estimated amount payable to the previous owners on achievement of certain financial targets applying the Discounted Cash Flow approach. The fair value of estimates are based on discount rate of 23.9% and probability adjusted revenue and earnings estimates.

The fair value of net assets acquired on the acquisition date as a part of the transaction amounted to Rs 183. The excess of purchase consideration over the fair value of net assets acquired has been attributed towards goodwill.

The purchase price has been allocated based on Management's estimates as follows:

Component	Acquiree's carrying	Fair value	Purchase price
	amount	adjustments	allocated
Net current assets	(0.3)	-	(0.3)
Intangible assets	-	281	281
Deferred tax	-	(98)	(98)
liabilities on			
intangible assets			
Total	(0.3)	183	183
Goodwill			339
Total purchase			522
price			

The transaction costs related to the acquisition amounting to Rs 11 have been included under Selling, general and administrative expenses in the statement of income for the year ended March 31, 2016.

The intangible assets are amortised over a period of five to ten years as per management's estimate of its useful life, based on the life over which economic benefits are expected to be realized.

The goodwill amounting to Rs 339 comprises value of benefits of expected synergies, future revenue, future market developments, assembled workforce, etc.

None of the goodwill arising on the acquisition is expected to be deductible for tax purposes.

From the date of acquisition, RSI has contributed revenues amounting to Rs 115 and profits amounting to Rs 9 to the Group's results for the period ended March 31, 2016. If the acquisition had occurred on April 1, 2015, management estimates that consolidated revenues and loss for the period would have been Rs 145 and Rs 17 respectively. The proforma amounts are not necessarily indicative of results that would have occurred if the acquisition had occurred on dates indicated or that may result in the future.

Results from this acquisition are grouped under RCM in the segmental reporting.

## 27. Acquisition of Magnet 360 LLC

On January 18, 2016, the Group acquired 100% of membership interest in Magnet 360 LLC, thereby obtaining control.

Magnet 360, LLC provides Sales force multi-cloud implementation strategies and consulting services. It assesses go-to-market goals of organizations and specializes in multi-cloud, marketing automation and community cloud solutions. The acquisition of Magnet will enable the Group to increase its foot print in sales force multi-cloud implementation space.

The acquisition was executed through unit purchase agreement to acquire 100% of the membership interest in Magnet.

The fair value of purchase consideration of Rs 2,962 comprised upfront cash consideration of Rs 2,526 and contingent consideration of Rs 436.

The details are provided below:

Sl. No.	Nature of consideration	Amount (Rs)	Fair value (Rs)	Terms
1.	Upfront cash consideration	2,526	2,526	
2.	Contingent consideration	566	436	Payable in two installments for the year ending Dec 2016, and Dec 2017 determined based on achievement of certain financial targets
	Total	3,092	2,962	

The fair value of the contingent consideration, recognized on the acquisition date is determined by discounting the estimated amount payable to the previous owners on achievement of certain financial targets applying the Discounted Cash Flow approach. The fair value of estimates are based on discount rate of 23.9% and probability adjusted revenue and earnings estimates.

The fair value of net assets acquired on the acquisition date as a part of the transaction amounted to Rs 1,174. The excess of purchase consideration over the fair value of net assets acquired has been attributed towards goodwill.

The purchase price has been allocated based on Management's estimates as follows:

Component	Acquiree's carrying amount	Fair value adjustments	Purchase price allocated
Property, plant and equipment	39	-	39
Net current assets	158	-	158
Intangible assets	-	977	977
Total	197	977	1,174
Goodwill			1,788
Total purchase price			2,962

The intangible assets are amortized over a period of five to ten years as per management's

estimate of its useful life, based on the life over which economic benefits are expected to be realized.

The goodwill amounting to Rs 1,788 comprises value of benefits of expected synergies, future revenue, future market developments, assembled workforce, etc.

The goodwill amounting to Rs 1,788 is expected to be deductible for tax purposes

From the date of acquisition, Magnet 360 has contributed revenues amounting to Rs 428 and profits / (loss) amounting to Rs (16) to the Group's results for the period ended March 31, 2016. If the acquisition had occurred on April 1, 2015, management estimates that consolidated revenues and profits for the year would have been Rs 1,647 and Rs 356 respectively. The proforma amounts are not necessarily indicative of results that would have occurred if the acquisition had occurred on dates indicated or that may result in the future.

Results from this acquisition are grouped under operating segments as defined by the management.

#### 28. Segment information

The CEO & MD of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by IFRS 8 Operating Segments. The CODM evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by industry classes. Accordingly, segment information has been presented for industry classes.

The Group is structured into four reportable business segments – RCM, BFSI, TMS and TH. During the year, the Group has restructured its verticals and accordingly, as required by accounting standards, comparatives have been restated and presented in line with the current segments. The reportable business segments are in line with the segment wise information which is being presented to the CODM.

Each segment item reported is measured at the measure, it is reported to the chief operating decision maker for the purposes of making decisions about allocating resources to the segment and assessing its performance.

The accounting principles used in the preparation of the financial statements are consistently applied to record revenue and expenditure in individual segments, and are as set out in the significant policies.

Geographic information is based on business sources from that geographic region and delivered from both on-site and off-shore. America comprises of United States of America and Canada, Europe includes continental Europe and United Kingdom; and the rest of the world comprises of all other geographies except those mentioned above and India.

Income and direct expenses in relation to segments are categorized based on items that are individually identifiable to that segment, while the remainder of costs are apportioned on an appropriate basis. Certain expenses are not specifically allocable to individual segments as the underlying services are used interchangeably. The management therefore believes that it is not practical to provide segment disclosures relating to such expenses and accordingly such expenses are separately disclosed as "unallocated" and directly charged against total income.

The assets of the Group are used interchangeably between segments, and the management believes that it is currently not practical to provide segment disclosures relating to total assets and liabilities since a meaningful segregation is not possible.

Geographical information on revenue and industry revenue information is collated based on individual customers invoices or in relation to which the revenue is otherwise recognized.

# **Industry Segments:**

Statement of income	Three months ended D	Three months ended December 31,		
	2016	2015		
Segment revenue				
RCM	3,116	3,044		
BFSI	3,122	3,125		
TMS	4,757	4,017		
TH	1,958	1,909		
Total	12,953	12,095		
Segment operating income				
RCM	341	543		
BFSI	222	459		
TMS	922	776		
TH	255	362		
Total	1,740	2,140		
Depreciation and Amortization expense	(457)	(432)		
Profit for the year before finance	,	,		
expenses, other income and tax	1,283	1,708		
Finance costs	(46)	(43)		
Other income	84	38		
Interest income	26	37		
Foreign exchange gain/(loss)	32	95		
Net profit before taxes	1,379	1,835		
Income taxes	(349)	(422)		
Net profit after taxes	1,030	1,413		

Other information	Three months ended December 31,		
	2016	2015	
Other significant non-cash expense			
(Allocable)			
RCM	(3)	(5)	
BFSI	3	(5)	
TMS	12	1	
TH	(25)	-	

Statement of income	Nine months ended December 31,			
	2016	2015		
Segment revenue				
RCM	9,444	8,246		
BFSI	9,632	8,739		
TMS	14,296	11,454		
TH	5,811	5,088		
Total	39,183	33,527		
Segment operating income				
RCM	1,162	1,671		
BFSI	873	1,283		
TMS	2,718	2,229		
TH	558	824		
Total	5,311	6,007		
Depreciation and Amortization expense	(1,382)	(1,175)		
Profit for the year before finance		( ) /		
expenses, other income and tax	3,929	4,832		
Finance costs	(144)	(98)		
Other income	332	187		
Interest income	81	180		
Foreign exchange gain/(loss)	92	361		
Net profit before taxes	4,290	5,462		
Income taxes	(1,103)	(1,247)		
Net profit after taxes	3,187	4,215		

Other information	Nine months ended December 31,		
	2016	2015	
Other significant non-cash expense			
(Allocable)			
RCM	25	3	
BFSI	7	5	
TMS	21	18	
TH	8	8	

**Geographical information** 

	Three months ended December 31,		Nine months ended December 31,	
Revenues	2016	2015	2016	2015
America	8,896	7,660	26,511	21,612
Europe	2,690	3,203	8,538	8,452
India	402	335	1,266	1,039
Rest of world	965	897	2,868	2,424
Total	12,953	12,095	39,183	33,527

#### 29. Contingent liabilities

a) The Group has received an income tax assessment order for the financial year 2008-09 wherein demand of Rs 24 has been raised against the Group on account of certain disallowances, adjustments made by the income tax department. A significant portion of this amount arises from the manner of adjustment of brought forward losses in arriving at the taxable profits of the Group and disallowance of portion of profit earned outside India from the STP and SEZ units.

Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal against the demands received.

The Group has received a favourable order from the Commissioner of Income tax (Appeals) for majority of grounds and considering the order passed, there will not be any demand on the Group. On the other grounds which are not favourable, the Group has filed an appeal before the Income Tax Appellate Tribunal ('ITAT'). The Group has received a favourable order from ITAT. The assessment was reopened under section 148 and order has been passed under section 147 wherein demand of Rs 630 has been raised against the Group on account of certain disallowance made by the Income Tax department. The Group has filed for rectification application for arithmetical error in the computation of demand, once rectified there will be no demand. The Group has also filed a writ application with Honorable High Court of Karnataka against the order.

- b) The Group has received income tax assessment order for financial years 2006-07 and 2007-08 for the erstwhile subsidiary Mindtree Technologies Private Limited (MTPL) with demands amounting to Rs 11 and Rs 10 respectively on account of certain disallowances/adjustments made by income tax department. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal against the demand received. The Group has not deposited the amount of demand with the department. The department has adjusted pending refunds amounting to Rs 18 against these demands.
- c) The Group has received income tax assessment order under Section 143(3) of the Incometax Act 1961 pertaining to erstwhile subsidiary Aztecsoft Limited for the financial years 2001-02, 2002-03, 2003-04, 2004-05, 2005-06, 2006-07, 2007-08 and 2008-09 wherein demand of Rs 215, Rs 49, Rs 61, Rs 28, Rs 58, Rs 119, Rs 214 and Rs 63 respectively has been raised against the Group. These demands have arisen mainly on account of transfer pricing adjustments made in the order. The Group has not accepted these orders and has been advised by its legal counsel/ advisors to prefer appeals before appellate authorities and

accordingly the Group has filed appeals before the Commissioner of Income Tax (Appeals) and ITAT. The Group has deposited Rs 15 with the department against these demands. The department has adjusted pending refunds amounting to Rs 478 against these demands.

The Group received a favourable order from the Commissioner of Income Tax (Appeals) for the year 2001-02 where in the Commissioner of Income Tax (Appeals) accepted the Company's contentions and quashed the demand raised. The Income tax department appealed against the above mentioned order with ITAT. ITAT, in an earlier year passed an order setting aside both the orders of the Commissioner of Income Tax (Appeals) as well as the Assessing Officer and remanded the matter back to the Assessing Officer for reassessment. The Group preferred an appeal with the Hon'ble High Court of Karnataka against the order of the ITAT. The Hon'ble High Court of Karnataka has dismissed the appeal filed against the order of ITAT and upheld the order passed by the ITAT and accordingly the case is pending before Assessing Officer for re-assessment. The Deputy Commissioner of Income tax has completed the reassessment & has issued a Final assessment order with a revised demand amounting to Rs 202 due to transfer pricing adjustments. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Company has filed an appeal with Commissioner of Income Tax (Appeals).

The Group has received the order from the Commissioner of Income Tax (Appeals) for the year 2004-05 and on the unfavorable grounds, the Group has a filed an appeal with ITAT. Bengaluru.

The Group has received the order from ITAT for the FY 2006-07 and ITAT has remanded the matter back to the Assessing Officer for re-assessment.

The Group has received revised order for the FY 2008-09 under section 263 from Assessing officer raising an additional demand of Rs 61, taking the total demand to Rs 124. The Group has filed an appeal before ITAT. The order giving effect to the said order has been received and appeal is filed with Commissioner Appeals.

The Group has appealed against the demands received for financial years 2002-03, 2003-04, 2004-05, 2005-06, 2006-07, 2007-08 and 2008-09. Based on favourable order received by the Group for the financial year 2001-02 from the Commissioner of Income Tax (Appeals) and an evaluation of the facts and circumstances, no provision has been made against the above orders in the financial statements.

d) The Group received an assessment order for financial year 2006-07 for the erstwhile subsidiary Mindtree Wireless Private Limited from the Assistant Commissioner of Incometax ('ACIT') with a demand amounting to Rs 39 on account of certain other disallowances/ transfer pricing adjustments made by income tax department. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal with Commissioner of Income Tax (Appeals) against the demand received.

The Group has received the order from the Commissioner of Income Tax (Appeals) wherein the Commissioner of Income Tax (Appeals) accepted the grounds in part and in respect of unfavorable grounds, the Group has filed an appeal before Income Tax Appellate Tribunal. The final order giving effect by the Assessing Officer is completed and the demand is reduced to Rs 33. The Group has deposited Rs 5 with the department against this demand.

e) The Group has received a final assessment order for financial year 2009-10 from the Deputy Commissioner of Income Tax with a demand amounting to Rs 61 due to non-adjustment of brought forward losses and transfer pricing adjustments. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal with Commissioner of Income Tax (Appeals).

The Group has received the revised order under section 263 for financial year 2009-10 from Assessing officer reducing the demand to Rs 6. The Group has filed an appeal before ITAT. Order giving effect has been received.

- f) The Company has received a final assessment order for financial year 2012-13 from the Deputy Commissioner of Income Tax with a demand amounting to Rs 15 on account of certain disallowances. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Company has filed an appeal with Commissioner of Income Tax (Appeals).
- **30.** Estimated amount of contracts remaining to be executed on capital account and not provided for as at December 31, 2016 is Rs 303 (March 31, 2016: Rs 262 and April 1, 2015: Rs 508).
- **31.** The Group has allotted 83,893,088 and 41,765,661 fully paid up equity shares during the quarter ended March 31, 2016 and June 30, 2014 respectively, pursuant to 1:1 bonus share issue approved by shareholders. Consequently, options/ units granted under the various employee share based plans are adjusted for bonus share issue. The Group has not bought back any equity shares. The Group has not allotted any equity shares as fully paid up without payment being received in cash.
- **32.** The Group has a development center at Gainesville, Florida, US. The state of Florida has offered various incentives targeted to the needs of the development center. The nature and the extent of the government grant is given below:

Nature of expenses	Three months ended I	Three months ended December 31,		Nine months ended December 31,	
	2016	2015	2016	2015	
Grant towards workforce training	1	8	3	9	
Total	1	8	3	9	

The Group had availed a grant of USD 950,000 for renovation of project facility. This grant is subject to fulfillment of certain conditions such as creation of minimum employment with specified average salary and capital investment at the development center at Gainesville, Florida, US.

The Group's subsidiary Bluefin has claimed R&D tax relief under UK corporation tax rules. Bluefin undertakes R&D activities and incurs qualifying revenue expenditure which is entitled to an additional deduction under UK corporation tax rules, details of which are given below.

Nature of expenses	Three months ended De	Three months ended December 31,		Nine months ended December 31,	
_	2016	2015	2016	2015	
Grant towards R & D credit	32	19	50	40	
Total	32	19	50	40	

As at December 31, 2016, the grant recognized in the balance sheet is Rs 22. (As at March 31, 2016: Rs 59 and April 1, 2015: Rs Nil)