



Mindtree

A Larsen & Toubro Group Company

# Redefining Possibilities for Delivery

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# Safe Harbor

This presentation may contain forward-looking statements, which involves number of risks and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements.

The conditions caused by the COVID-19 pandemic could decrease customer's technology spending, affecting demand for our services, delaying prospective customers' purchasing decisions, and impacting our ability to provide on-site consulting services; all of which could adversely affect our future revenue, margin and overall financial performance. Our operations may also be negatively affected by a range of external factors related to the COVID-19 pandemic that are not within our control. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

# How we delivered during the COVID-19 crisis

## Client delivery

**No**

Billing loss or drop in service quality

**61%**

Minds reported increased productivity

**6.5/7**

Highest-ever customer satisfaction rating

## People focus

**1200+**

Minds and dependents supported for testing

Exclusive tie-up with hospitals across all India locations

**1 Million+ hours**

spent by Mindtree Minds on learning

## Seamless operations

**Secured**

boundary and Internet

Threat intel from **multiple sources**

**Early malware detection** and response capability

Data leakage **monitoring**

# Customer feedback on remote working

"Truly exceeds expectations. Mindtree has done an amazing job ensuring continuity and adapting to the need"

American multinational technology company

"The Mindtree team has been very flexible and has not sacrificed quality whatsoever. They have been proactive, understanding and did well in adapting"

An air transport communications and technology provider

"Mindtree team has done an excellent job in making sure of business continuity and resolved issues quickly and proactively"

An American financial services company

"WFH and challenges due to the pandemic crisis didn't affect productivity and output of the team. Team members handled the situation very well"

A German audio equipment manufacturing company

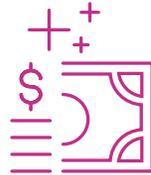
# Changing business dynamics: Fueling an ever-evolving delivery

**Rapid and scalable**



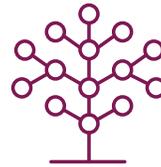
Created a data-driven marketing solution at scale for a global beauty brand

**Business outcomes**



Built price elasticity estimator for an international airline

**Business agility**



Implemented claims solution for a property insurer ahead of hurricane season

**Boundary-less organization**



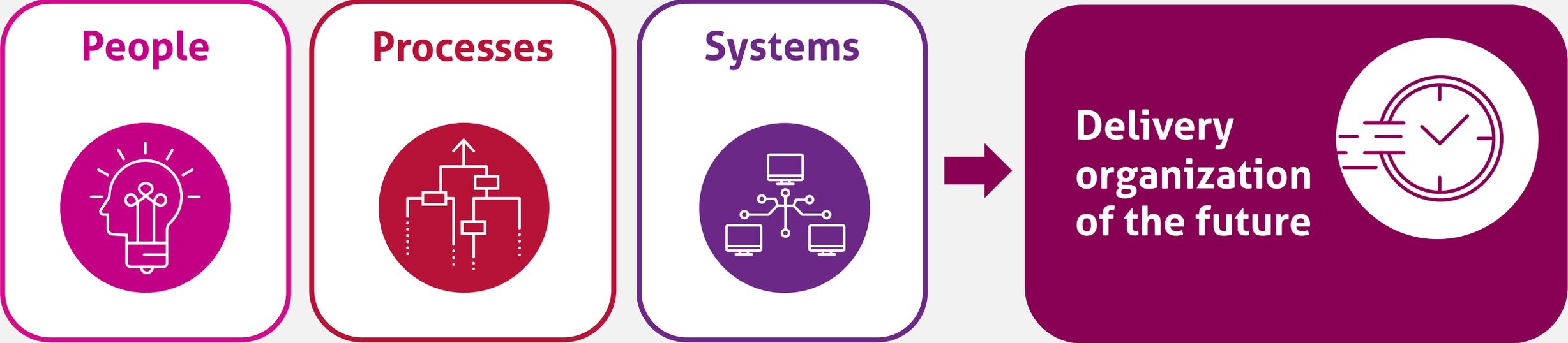
Plugged vulnerability and provided security consulting for a leading HR company

**Aligning business and IT**



Integrated delivery spanning across 7 business portfolios for a real estate and relocations service provider

# A 3-pronged approach for 'Delivery of the future'



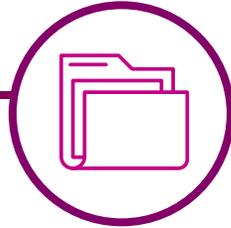


# People

Preparing talent for the future



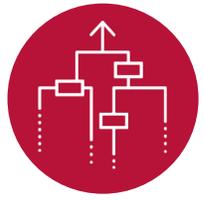
**Delivery  
leadership  
program 'Capstone'**



**Robust 'Full Stack  
Engineers'  
framework**



**Nurturing multi-  
dimensional  
architects**



# Processes

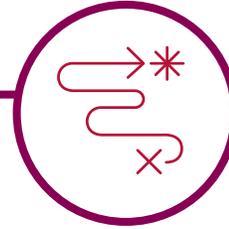
Growth-oriented delivery org design



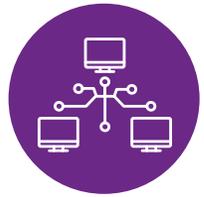
**Product  
mindset**



**Secure delivery  
framework**

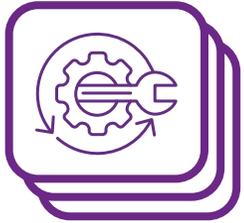


**'Transition' in the  
new normal**

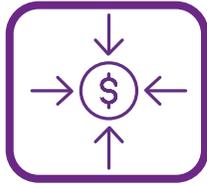


# Systems

Our enterprise components



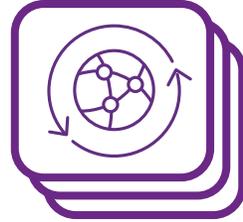
Service Requests



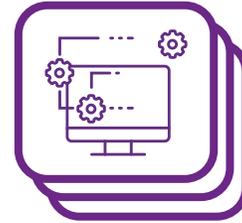
(ERP)  
Order to Cash  
Process



Governance  
Applications



Automation  
Tools/Library



Projects



Process  
Documentation



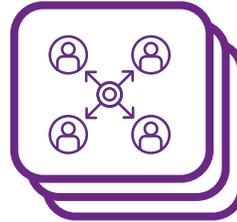
QA Tools



Metrics



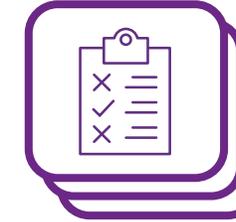
Learning System



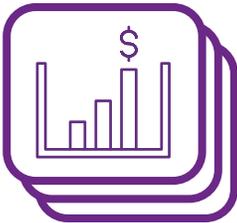
Employee  
Applications



Developer Tools  
& Software



Status Reports



Financials



Schedules



Approvals



Cloud  
Subscriptions



Staffing System



License  
Management



Schedules



Reviews



Dashboards

# Systems Reimagining the enterprise landscape with 'Digital Inside'



Process Documentation



Learning System



Governance Applications



Employee Applications



(ERP)  
Order to Cash  
Process



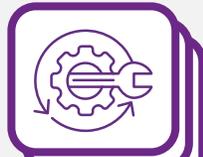
Reviews



Staffing  
System



Approvals



Service  
Requests



License  
Management



Automation  
Tools/Library



Cloud  
Subscriptions



Developer Tools  
& Software



Projects



QA Tools



Schedules



Dashboards



Metrics



Financials



Status Reports

Digitalization

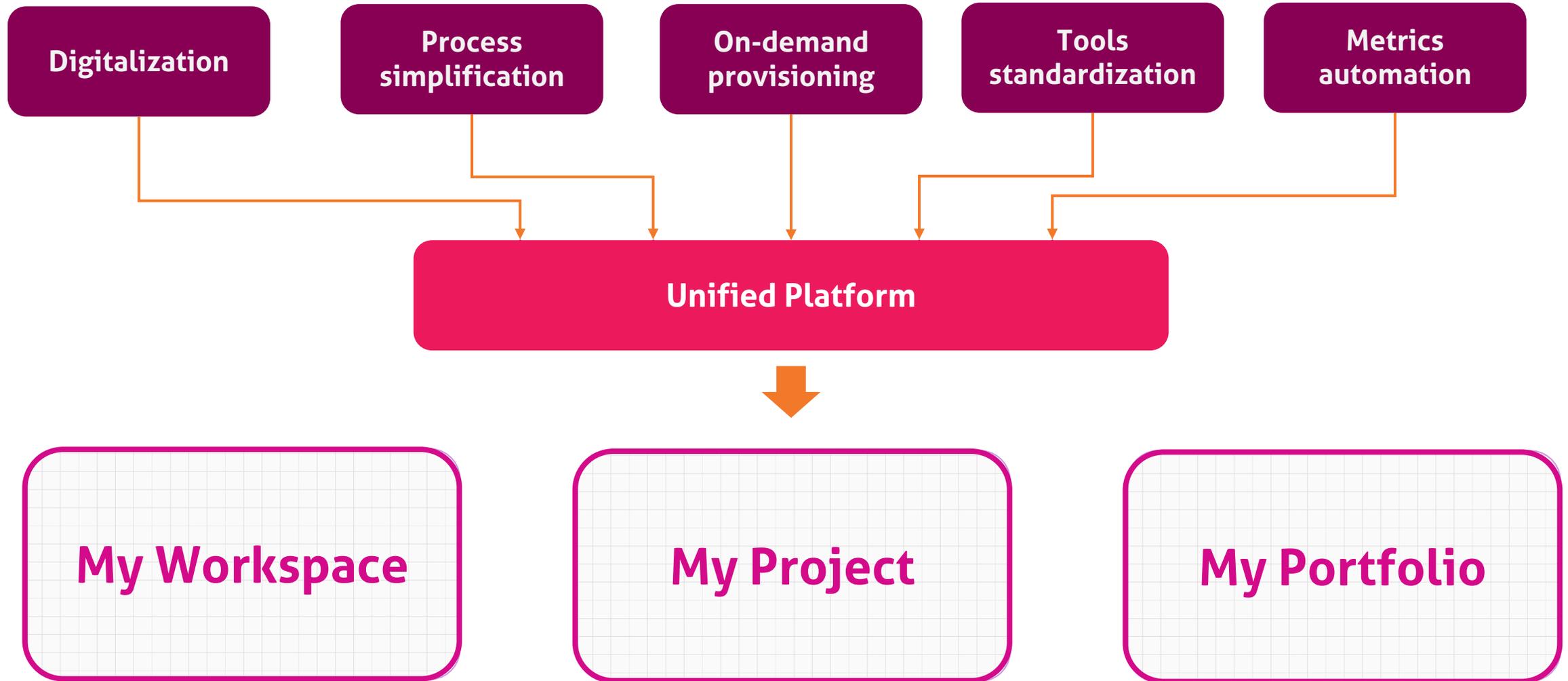
Process  
simplification

On-demand  
provisioning

Tools  
standardization

Metrics  
automation

# Unified and Composable platform for the Enterprise



# Delivery Org of the future

**Resilient** to crisis, utmost focus on security and earning our customers' trust

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Well positioned and prepared to cater to the **Emerging Business Dynamics**

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Nurturing **Future Ready Talent** at all levels

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Delivery org design with **Product mindset, Secure delivery** and **Robust remote transition**

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**Digital Inside** initiative creating the futuristic systems powering our delivery

*Welcome to possible*

