

**Mindtree Limited**

CIN: L72200KA1999PLC025564

Registered Office: Global Village, RVCE Post, Mysore Road, Bengaluru - 560 059

Website: www.mindtree.com ; email: investors@mindtree.com ; Ph: +91 80 6706 4000 ; Fax: +91 80 6706 4100

**AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021**
*Rs in million, except per share data*

Particulars	Quarter ended			Nine months ended		Year ended
	December 31, 2021	September 30, 2021	December 31, 2020	December 31, 2021	December 31, 2020	March 31, 2021
Revenue from operations	27,500	25,862	20,237	76,279	58,585	79,678
Other income, net	708	747	616	2,173	1,128	1,517
<b>Total income</b>	<b>28,208</b>	<b>26,609</b>	<b>20,853</b>	<b>78,452</b>	<b>59,713</b>	<b>81,195</b>
<b>Expenses</b>						
Employee benefits expense	16,458	15,644	12,610	45,775	38,009	51,132
Finance costs	127	125	127	381	390	504
Depreciation and amortisation expenses	632	610	717	1,824	1,883	2,596
Other expenses	5,121	4,911	2,948	14,630	8,635	11,981
<b>Total expenses</b>	<b>22,338</b>	<b>21,290</b>	<b>16,402</b>	<b>62,610</b>	<b>48,917</b>	<b>66,213</b>
<b>Profit before tax</b>	<b>5,870</b>	<b>5,319</b>	<b>4,451</b>	<b>15,842</b>	<b>10,796</b>	<b>14,982</b>
Tax expense						
Current tax	1,612	1,387	1,386	4,248	3,075	4,214
Deferred tax	(117)	(56)	(200)	(204)	(211)	(335)
<b>Net profit for the period</b>	<b>4,375</b>	<b>3,988</b>	<b>3,265</b>	<b>11,798</b>	<b>7,932</b>	<b>11,103</b>
Other comprehensive income:						
A. (i) Items that will not be reclassified to profit or loss	(4)	41	(132)	65	(162)	(117)
(ii) Income tax relating to items that will not be reclassified to profit or loss	1	(10)	31	(15)	38	28
B. (i) Items that will be reclassified to profit or loss	982	876	1,252	1,778	4,817	5,206
(ii) Income tax relating to items that will be reclassified to profit or loss	(343)	(306)	(437)	(621)	(1,683)	(1,819)
<b>Total other comprehensive income</b>	<b>636</b>	<b>601</b>	<b>714</b>	<b>1,207</b>	<b>3,010</b>	<b>3,298</b>
<b>Total comprehensive income for the period</b>	<b>5,011</b>	<b>4,589</b>	<b>3,979</b>	<b>13,005</b>	<b>10,942</b>	<b>14,401</b>
Paid up equity share capital (face value Rs.10 each)	1,648	1,648	1,647	1,648	1,647	1,647
Reserves	48,453	44,940	38,046	48,453	38,046	41,539
Earnings per share (EPS) (refer note 6):						
Basic EPS (Rs.)	26.54	24.20	19.82	71.60	48.18	67.43
Diluted EPS (Rs.)	26.50	24.19	19.81	71.56	48.16	67.39

**AUDITED SEGMENT REVENUE AND RESULTS**
*Rs in million*

Particulars	Quarter ended			Nine months ended		Year ended
	December 31, 2021	September 30, 2021	December 31, 2020	December 31, 2021	December 31, 2020	March 31, 2021
<b>Segment revenue</b>						
Retail, CPG and Manufacturing	6,674	6,566	4,331	18,299	12,297	16,956
Banking, Financial Services and Insurance	4,805	4,536	3,956	13,503	11,757	15,632
Communications, Media and Technology	11,857	10,995	9,362	33,272	27,277	36,937
Travel, Transportation and Hospitality	3,804	3,489	2,394	10,346	6,638	9,317
Healthcare	360	276	194	859	616	836
<b>Total</b>	<b>27,500</b>	<b>25,862</b>	<b>20,237</b>	<b>76,279</b>	<b>58,585</b>	<b>79,678</b>
<b>Segment results</b>						
Retail, CPG and Manufacturing	1,089	1,141	1,031	2,780	2,711	3,628
Banking, Financial Services and Insurance	931	922	911	2,755	2,547	3,309
Communications, Media and Technology	2,981	2,453	2,319	7,984	6,050	8,453
Travel, Transportation and Hospitality	867	765	372	2,215	426	905
Healthcare	53	26	46	140	207	270
<b>Total</b>	<b>5,921</b>	<b>5,307</b>	<b>4,679</b>	<b>15,874</b>	<b>11,941</b>	<b>16,565</b>
<b>Unallocable</b>						
Expenses	632	610	717	1,824	1,883	2,596
Finance costs	127	125	127	381	390	504
Other income	708	747	616	2,173	1,128	1,517
<b>Profit before tax</b>	<b>5,870</b>	<b>5,319</b>	<b>4,451</b>	<b>15,842</b>	<b>10,796</b>	<b>14,982</b>

**Notes on segment information**
**Principal segments**

The Company is structured into five industry verticals – Retail, CPG and Manufacturing (RCM), Banking, Financial Services and Insurance (BFSI), Communications, Media and Technology (CMT), Travel, Transportation and Hospitality (TTH) (erstwhile Travel and Hospitality - TH) and Healthcare (HCARE). With effect from April 1, 2021, the Company has expanded its foray into Healthcare industry and has revisited the classification of existing customers. This has resulted in HCARE being introduced as a new segment and expanding the TTH segment to include customers who were involved directly or indirectly with the real estate sector. Accordingly, the Company has regrouped certain customers between the segments and the comparative numbers have been restated to give effect to such change. The Company has presented its segment results under these business segments.

**Segment assets and liabilities**

Segregation of assets, liabilities, depreciation and other non-cash expenses into various business segments has not been carried out as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segment assets and liabilities has been made.

<b>AUDITED STANDALONE BALANCE SHEET</b>		<i>Rs in million</i>	
<b>Particulars</b>	<b>As at</b>		
	<b>December 31, 2021</b>	<b>March 31, 2021</b>	
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	3,948	3,039	
Capital work-in-progress	87	224	
Right-of-use assets	4,883	4,773	
Goodwill	4,730	4,730	
Other intangible assets	84	214	
Financial assets			
Investments	2,094	1,177	
Other financial assets (refer note 7)	2,617	1,701	
Deferred tax assets (net)	-	351	
Other non-current assets	1,462	1,665	
	<b>19,905</b>	<b>17,874</b>	
<b>Current assets</b>			
Inventories	40	-	
Financial assets			
Investments	23,965	19,307	
Trade receivables	17,428	12,742	
Cash and cash equivalents	4,671	7,575	
Other financial assets (refer note 7)	5,236	2,964	
Other current assets	3,739	3,144	
	<b>55,079</b>	<b>45,732</b>	
<b>TOTAL ASSETS</b>	<b>74,984</b>	<b>63,606</b>	
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Equity share capital	1,648	1,647	
Other equity	48,453	41,539	
	<b>50,101</b>	<b>43,186</b>	
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Financial liabilities			
Lease liabilities	4,758	4,492	
Other financial liabilities	6	6	
Deferred tax liabilities (net)	66	-	
	<b>4,830</b>	<b>4,498</b>	
<b>Current liabilities</b>			
Financial liabilities			
Lease liabilities	883	885	
Trade payables			
Total outstanding dues of micro enterprises and small enterprises	45	43	
Total outstanding dues of creditors other than micro enterprises and small enterprises	4,690	2,630	
Other financial liabilities	5,935	5,250	
Other current liabilities	3,860	2,509	
Provisions	2,306	2,227	
Current tax liabilities (net)	2,334	2,378	
	<b>20,053</b>	<b>15,922</b>	
	<b>24,883</b>	<b>20,420</b>	
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>74,984</b>	<b>63,606</b>	

**AUDITED STANDALONE STATEMENT OF CASH FLOWS**
*Rs in million*

Particulars	Nine months ended	
	December 31, 2021	December 31, 2020
<b>Cash flow from operating activities</b>		
Profit for the period	11,798	7,932
<i>Adjustments for :</i>		
Income tax expense	4,044	2,864
Depreciation and amortization expenses	1,824	1,883
Impairment loss recognized on non-current assets held for sale	-	2
Share based payments to employees	296	65
Allowance for expected credit losses (net)	93	142
Finance costs	381	390
Interest income on financial assets at amortised cost	(274)	(121)
Interest income on financial assets at fair value through profit or loss	(24)	-
Net gain on disposal of property, plant and equipment	(5)	(45)
Net gain on disposal of right-of-use assets	-	(1)
Net gain on financial assets designated at fair value through profit or loss	(630)	(785)
Unrealised exchange difference on lease liabilities	42	(60)
Unrealised exchange difference on fair value hedges	(144)	(298)
Effect of exchange differences on translation of foreign currency cash and cash equivalents	(72)	57
<i>Changes in operating assets and liabilities</i>		
Trade receivables	(4,647)	1,951
Inventories	5	-
Other assets	(1,817)	1,147
Bank balances other than cash and cash equivalents	-	1,961
Trade payables	1,898	(67)
Other liabilities	1,049	247
Provisions	69	1,322
<b>Net cash provided by operating activities before taxes</b>	<b>13,886</b>	<b>18,586</b>
Income taxes paid, net of refunds	(4,118)	(2,184)
<b>Net cash provided by operating activities</b>	<b>9,768</b>	<b>16,402</b>
<b>Cash flow from investing activities</b>		
Purchase of property, plant and equipment and intangible assets	(1,401)	(288)
Proceeds from sale of property, plant and equipment	6	57
Payment towards initial direct cost of right-of-use assets	-	(5)
Payment towards transfer of business (refer note 9)	(1,076)	-
Interest income on financial assets at amortised cost	179	133
Interest income on financial assets at fair value through profit or loss	24	-
Proceeds from sale of non-current assets held for sale	-	459
Purchase of investments	(27,049)	(31,241)
Proceeds from sale of investments	22,176	16,703
<b>Net cash (used in) investing activities</b>	<b>(7,141)</b>	<b>(14,182)</b>
<b>Cash flow from financing activities</b>		
Issue of share capital (net of issue expenses paid)	1	1
Payment of lease liabilities	(694)	(601)
Finance costs (including interest towards lease liabilities)	(381)	(390)
Repayment of long-term borrowings	-	(5)
Dividends paid	(4,529)	(2,880)
<b>Net cash (used in) financing activities</b>	<b>(5,603)</b>	<b>(3,875)</b>
Effect of exchange differences on translation of foreign currency cash and cash equivalents	72	(57)
<b>Net (decrease) in cash and cash equivalents</b>	<b>(2,904)</b>	<b>(1,712)</b>
Cash and cash equivalents at the beginning of the period	7,575	3,894
<b>Cash and cash equivalents at the end of the period</b>	<b>4,671</b>	<b>2,182</b>

**Cash and cash equivalents**
*Rs in million*

Particulars	As at	
	December 31, 2021	December 31, 2020
Balances with banks in current accounts and deposit accounts	4,644	2,158
Other bank balances	27	24
<b>Cash and cash equivalents as per balance sheet</b>	<b>4,671</b>	<b>2,182</b>
Book overdrafts used for cash management purposes	-	-
<b>Cash and cash equivalents as per statement of cash flows</b>	<b>4,671</b>	<b>2,182</b>

**Reconciliation of liabilities from financing activities for the nine months ended December 31, 2021**
*Rs in million*

Particulars	As at April 1, 2021	Proceeds/ Impact of Ind AS 116	Repayment	Fair value changes	As at December 31, 2021
Lease liabilities	5,377	916	(694)	42	5,641
<b>Total liabilities from financing activities</b>	<b>5,377</b>	<b>916</b>	<b>(694)</b>	<b>42</b>	<b>5,641</b>

**Reconciliation of liabilities from financing activities for the nine months ended December 31, 2020**
*Rs in million*

Particulars	As at April 1, 2020	Proceeds/ Impact of Ind AS 116	Repayment	Fair value changes	As at December 31, 2020
Long-term borrowings (including current portion)	5	-	(5)	-	-
Lease liabilities	5,663	503	(601)	(60)	5,505
<b>Total liabilities from financing activities</b>	<b>5,668</b>	<b>503</b>	<b>(606)</b>	<b>(60)</b>	<b>5,505</b>

### Notes to audited standalone financial results for the quarter and nine months ended December 31, 2021

- 1 The information presented above is extracted from the audited standalone interim financial statements for the quarter and nine months ended December 31, 2021, audited standalone interim financial statements for the quarter and six months ended September 30, 2021 and the audited standalone financial statements for the year ended March 31, 2021. The standalone interim financial statements for the quarter and nine months ended December 31, 2021 have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 – 'Interim Financial Reporting' (Ind AS 34). The above results were reviewed by the Audit Committee on January 12, 2022 and thereafter have been adopted by the Board at its meeting held on January 13, 2022.
- 2 The statement of standalone financial results have been audited by the Company's auditors. The Company's auditors have issued an unmodified audit opinion on the standalone financial results. The audit report has been filed with the stock exchanges and is also available on the Company's website.
- 3 **Estimation uncertainty relating to COVID-19 outbreak:**  
The Company has considered internal and certain external sources of information including credit reports, economic forecasts and industry reports, up to the date of approval of the standalone financial results in determining the impact on various elements of its standalone financial results. The Company has used the principles of prudence in applying judgements, estimates and assumptions including sensitivity analysis and based on the current estimates, the Company has accrued its liabilities and also expects to fully recover the carrying amount of inventories, trade receivables including unbilled receivables, goodwill, intangible assets, investments and derivatives. The eventual outcome of impact of the global health pandemic may be different from that estimated as on the date of approval of these standalone financial results.
- 4 The Board of Directors at its meeting held on April 16, 2021 had recommended a final dividend of 175% (Rs 17.5 per equity share of par value Rs 10 each) for the financial year ended March 31, 2021 which was approved by the shareholders at the Annual General Meeting held on July 13, 2021. The Board of Directors at its meeting held on October 13, 2021 had declared an interim dividend of 100% (Rs 10 per equity share of par value Rs 10 each). The aforesaid dividends were paid during the nine months ended December 31, 2021.
- 5 **Board changes and changes in Key Managerial Personnel:**  
Mr. Dayapatra Nevatia resigned as Executive Director and Chief Operating Officer with effect from January 3, 2022.
- 6 EPS for the interim periods are not annualized.
- 7 On March 24, 2021, the Ministry of Corporate Affairs (MCA) through a notification, amended Schedule III of the Companies Act, 2013, applicable for financial periods commencing from April 1, 2021. Pursuant to such amendments, non-current security deposits of Rs 476 million and current security deposits of Rs 41 million as at March 31, 2021 have been reclassified from 'Loans' to 'Other financial assets'.
- 8 The Code on Social Security, 2020 (the Code) has been enacted, which would impact the contributions by the Company towards Provident Fund and Gratuity. The effective date from which the changes are applicable is yet to be notified. The Ministry of Labour and Employment (Ministry) has released draft rules for the Code on November 13, 2020. The Company will complete its evaluation and will give appropriate impact in its standalone financial results in the period in which the Code becomes effective and the related rules are published.
- 9 Pursuant to the approval by the Board of Directors on May 14, 2021, the Company entered into a Business Transfer Agreement on May 20, 2021 to acquire the digital transformation business undertaking, incubated and conducted under L&T-NxT ('NxT Digital Business') from Larsen & Toubro Limited (L&T) to enhance the Company's Cloud based IoT and AI capabilities for Industry 4.0, for a cash consideration of Rs 1,980 million (determined based on an independent valuation) and net working capital as on the closing date. The Company has consummated the above transfer of business on July 1, 2021.  
The transaction between the Parent (L&T) and Subsidiary (the Company) has been recorded in the books of the Company in accordance with Appendix C – 'Business combinations of entities under common control' of Ind AS 103 – 'Business Combinations' using the pooling of interests method. The financial information pertaining to the transfer of business is not material and accordingly, financial information of the Company in respect of the prior periods has not been restated. Details of the transfer of business is as follows:

Particulars	Amount (Rs in million)
Total net assets transferred	209
Purchase consideration	2,065
<b>Excess of consideration over net assets transferred</b>	<b>1,856</b>
<b>Adjusted against:</b>	
a) Capital reserve	87
b) Retained earnings	1,769

For and on behalf of the Board of Mindtree Limited

Mumbai, India  
January 13, 2022

Debashis Chatterjee  
CEO & Managing Director