

Mindtree Limited

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AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2019

| Particulars | Quarter ended | | | Year ended |
|---|------------------|-------------------|-------------------|------------------|
| | June 30, 2019 | March 31, 2019 | June 30, 2018* | March 31 2019 |
| Revenue from operations | 18,342 | 18,394 | 16,395 | 70,215 |
| Other income, net | 220 | 290 | 279 | 893 |
| Total income | 18,562 | 18,684 | 16,674 | 71,108 |
| Expenses | | | | |
| Employee benefits expense | 12,532 | 11,504 | 10,395 | 44,211 |
| Finance costs (refer note 6) | 130 | - | 28 | 29 |
| Depreciation and amortisation expense (refer note 6) | 669 | 428 | 400 | 1,641 |
| Other expenses | 3,969 | 4,088 | 3,690 | 15,360 |
| Total expenses | 17,300 | 16,020 | 14,513 | 61,241 |
| Profit before tax | 1,262 | 2,664 | 2,161 | 9,867 |
| Tax expense | | | | |
| Current tax (refer note 8) | 354 | 712 | 647 | 2,456 |
| Deferred tax | (19) | (31) | (68) | (129) |
| Net profit for the period | 927 | 1,983 | 1,582 | 7,540 |
| Other comprehensive income | | | | |
| A. (i) Items that will not be reclassified to profit or loss | (35) | (7) | (45) | (86) |
| (ii) Income tax relating to items that will not be reclassified to profit or loss | 8 | 2 | 11 | 21 |
| B. Items that will be reclassified to profit or loss | - | - | 121 | 262 |
| Total other comprehensive income | (27) | (5) | 87 | 197 |
| Total comprehensive income for the period | 900 | 1,978 | 1,669 | 7,737 |
| Paid up equity share capital (face value Rs. 10/- each) | 1,645 | 1,642 | 1,640 | 1,642 |
| Reserves | 31,887 | 31,418 | 27,067 | 31,418 |
| Earnings per share (EPS): | | | | |
| Basic EPS (Rs.) | 5.64 | 12.08 | 9.65 | 45.94 |
| Diluted EPS (Rs.) | 5.64 | 12.05 | 9.62 | 45.84 |

AUDITED SEGMENT REVENUE AND RESULTS

| | | | | Rs in million |
|---|----------|---------------|----------|---------------|
| Particulars | | Quarter ended | | |
| | June 30, | March 31, | June 30, | March 31, |
| | 2019 | 2019 | 2018* | 2019 |
| Segment revenue | | | | |
| Retail, CPG and Manufacturing | 4,077 | 4,076 | 3,782 | 15,660 |
| Banking, Financial Services and Insurance | 3,953 | 4,015 | 3,655 | 15,472 |
| High Technology and Media | 7,226 | 7,290 | 6,370 | 27,586 |
| Travel and Hospitality | 3,086 | 3,013 | 2,588 | 11,497 |
| Total | 18,342 | 18,394 | 16,395 | 70,215 |
| Segment results | | | | |
| Retail, CPG and Manufacturing | 575 | 673 | 615 | 2,578 |
| Banking, Financial Services and Insurance | 190 | 184 | 121 | 628 |
| High Technology and Media | 892 | 1,560 | 1,264 | 5,810 |
| Travel and Hospitality | 184 | 385 | 310 | 1,628 |
| Total | 1,841 | 2,802 | 2,310 | 10,644 |
| Unallocable | | | | |
| Expenses | 669 | 428 | 400 | 1,641 |
| Finance costs | 130 | - | 28 | 29 |
| Other income | 220 | 290 | 279 | 893 |
| Profit before tax | 1,262 | 2,664 | 2,161 | 9,867 |

* Refer note 7

Notes on segment information

Principal segments

The Company is structured into four industry verticals – Retail, CPG and Manufacturing (RCM), Banking, Financial Services and Insurance (BFSI), High Technology and Media (Hi-tech) and Travel and Hospitality (TH). Accordingly, the Company has presented its segment results under these business segments.

Segment assets and liabilities

Segregation of assets, liabilities, depreciation and other non-cash expenses into various business segments has not been carried out as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segment assets and liabilities has been made.

| Particulars | As at | Rs in millior | | |
|--|----------|---------------|--|--|
| | June 30, | March 3 | | |
| ASSETS | 2019 | 20 | | |
| Non-current assets | | | | |
| Property, plant and equipment | 3,777 | 3,75 | | |
| Capital work in progress | 474 | 29 | | |
| Right-of-use assets (refer note 6) | 5,998 | - | | |
| Goodwill | 4,730 | 4,73 | | |
| Other intangible assets | 1,070 | 1,18 | | |
| Financial assets | ., | ., | | |
| Investments | 924 | 1,21 | | |
| Loans | 523 | 67 | | |
| Deferred tax assets (Net) | 407 | 38 | | |
| Other non-current assets | 1,806 | 1,88 | | |
| | 19,709 | 1,00 | | |
| Current assets | | | | |
| Financial assets | | | | |
| Investments | 8,534 | 6,83 | | |
| Trade receivables | 13,153 | 13,35 | | |
| Cash and cash equivalents | 1,887 | 2,54 | | |
| Loans | 25 | 12 | | |
| Other financial assets | 2,400 | 2,52 | | |
| Other current assets | 2,185 | 2,26 | | |
| | 28,184 | 27,6 | | |
| TOTAL ASSETS | 47,893 | 41,79 | | |
| EQUITY AND LIABILITIES | | | | |
| Equity | | | | |
| Equity share capital | 1,645 | 1,64 | | |
| Other equity | 31,887 | 31,41 | | |
| | 33,532 | 33,00 | | |
| Liabilities | | | | |
| Non-current liabilities | | | | |
| Financial liabilities | | | | |
| Borrowings | _ | | | |
| Lease liabilities (refer note 6) | 5,122 | - | | |
| Other financial liabilities | 1 | | | |
| Other non current liabilities | - | 17 | | |
| | 5,123 | 1 | | |
| Current liabilities | | | | |
| Financial liabilities | | | | |
| Lease liabilities (refer note 6) | 579 | - | | |
| Trade payables | | | | |
| Total outstanding dues of micro enterprises and small enterprises | 4 | | | |
| Total outstanding dues of creditors other than micro enterprises and small enterprises | 2,347 | 2,12 | | |
| Other financial liabilities | 2,362 | 2,43 | | |
| Other current liabilities | 1,743 | 1,83 | | |
| Provisions | 1,514 | 1,3 | | |
| Current tax liabilities (Net) | 689 | 74 | | |
| | 9,238 | 8,5 | | |
| | 14,361 | 8,73 | | |
| TOTAL EQUITY AND LIABILITIES | 47,893 | 41,79 | | |

| AUDITED STANDALONE CASH FLOW INFORMATION | | | |
|--|------------------|------------------|-------------------|
| | | | Rs in million |
| Particulars | Quarter ended | Quarter ended | Year ended |
| | June 30, 2019 | June 30, 2018 | March 31, 2019 |
| A. Net cash flow from operating activities | 1,912 | 116 | 6,304 |
| B. Net cash flow from / (used in) investing activities | (1,763) | 755 | (1,933) |
| C. Net cash flow (used in) financing activities | (813) | (2,429) | (5,221) |
| D. Effect of exchange differences on translation of foreign currency cash and cash equivalents | 5 | 75 | 132 |
| Net (decrease) in cash and cash equivalents (A+B+C+D) | (659) | (1,483) | (718) |
| Cash and cash equivalents at the beginning of the period | 2,544 | 3,262 | 3,262 |
| Cash and cash equivalents at the end of the period | 1,885 | 1,779 | 2,544 |

Notes to audited standalone financial results for the quarter ended June 30, 2019

1 The above results were reviewed by the Audit Committee and thereafter have been adopted by the Board at its meeting held on July 17, 2019.

- 2 The Board of Directors, at its meeting held on April 17, 2019, had declared an interim dividend of 30% (Rs 3 per equity share of par value Rs 10 each) which was paid during the period and resulted in a cash outflow of Rs 594 million including dividend distribution tax of Rs 101 million. The Board of Directors had recommended a final dividend of 40% (Rs 4 per equity share of par value Rs 10 each) for the financial year ended March 31, 2019 which was approved by the shareholders at the Twentieth Annual General Meeting of the Company held on July 16, 2019. Further, the Board of Directors had recommended a 520% (Rs 20 per equity share of par value Rs 10 each) to celebrate the twin achievements of exceeding USD 1 billion annual revenue milestone and 20th anniversary of the Company which was also approved by the shareholders at the Twentieth Annual General Meeting of up July 16, 2019.
- 3 The statement of financial results have been audited by the Company's auditors. The Company's auditors have issued an unmodified audit opinion on the financial results. The audit report has been filed with the stock exchanges and is also available on the Company's website.
- 4 As per the arrangement mentioned in the draft letter of offer of Larsen & Toubro Limited ('L&T') dated April 02, 2019, received by the Company, the shares held by (a) V. G. Siddhartha (b) Coffee Day Trading Limited and (c) Coffee Day Enterprises Limited aggregating to 19.95% of the shares in Mindtree Limited was transferred to SCB Escrow A/C - Project Carnation, Lotus & Marigold. The above shareholding interest was subsequently transferred to L&T during the quarter. The shareholding of L&T as at June 30, 2019 is 28.86% which has increased to 60.59% subsequent to the balance sheet date pursuant to which, the Company has become a subsidiary of L&T. Accordingly, L&T has become the Promoter / Parent Company of the Company.
- 5 The following board changes have taken place during July 2019;
- i) At the Board meeting held on July 5, 2019, Mr. Krishnakumar Natarajan, Executive Chairman, Mr. Parthasarathy NS, Executive Vice Chairman and Chief Operating Officer and Mr. Rostow Ravanan, CEO and Managing Director of the Company have submitted their resignations, as members of the Board of Directors of Mindtree Limited and as employees of the Company. They will stay as Board members till July 17, 2019 and as employees in line with their employment contracts to ensure smooth transition.
- ii) Mr. Subroto Bagchi, Non-Executive Director of the Company, who retires by rotation did not offer himself for re-appointment at the Twentieth Annual General Meeting held on July 16, 2019.
- iii) The Nomination and Remuneration Committee and the Board of Directors of the Company have approved and recommended the appointments of Mr. Sekharipuram Narayanan Subrahmanyan, Mr. Jayant Damodar Patil and Mr. Ramamurthi Shankar Raman as Non-Executive Directors of the Company with effect from July 16, 2019 and the shareholders have approved the same at the Twentieth Annual General Meeting of the Company held on July 16, 2019.
- iv) The Nomination and Remuneration Committee and the Board of Directors of the Company have approved and recommended the appointment of Mr. Prasanna Rangacharya Mysore as Independent Director of the Company for a period commencing from July 16, 2019 to March 31, 2022 and the shareholders have approved the same at the Twentieth Annual General Meeting of the Company held on July 16, 2019.
- v) The Nomination and Remuneration Committee and the Board of Directors of the Company have approved and recommended the appointment of Mrs. Deepa Gopalan Wadhwa as Independent Director of the Company for a term of five years from July 16, 2019 to July 15, 2024 and the shareholders have approved the same at the Twentieth Annual General Meeting of the Company held on July 16, 2019.
- 6 The Company has adopted Ind AS 116 'Leases' with the date of initial application being April 1, 2019. Ind AS 116 replaces Ind AS 17 Leases and related interpretation and guidance. The Company has applied Ind AS 116 using the modified retrospective approach, under which the cumulative effect of initial application is recognised in retained earnings at April 1, 2019. As a result, the comparative information has not been restated.

On transition to Ind AS 116, the Company recognised right-of-use assets amounting to Rs 6,369 million, related accumulated depreciation amounting to Rs 138 million, lease liabilities amounting to Rs 5,800 million and Rs 157 million (credit) in retained earnings as at April 1, 2019. The Company has discounted lease payments using the applicable incremental borrowing rate as at April 1, 2019 for measuring the lease liability.

During the quarter, the Company has recognised interest expense on lease liabilities amounting to Rs 130 million and depreciation on right-of-use assets amounting to Rs 233 million.

7 The Board of Directors at its meeting held on October 06, 2017, had approved the Scheme of Amalgamation ("the Scheme") of its wholly owned subsidiary, Magnet 360, LLC ("Magnet") ("Transferor Company") with Mindtree Limited ("Transferee Company") with an appointed date of April 01, 2017. The Company had filed an application with the National Company Law Tribunal (NCLT), Bengaluru Bench. The Scheme was approved by NCLT during the year ended March 31, 2019 vide order dated November 29, 2018. The amalgamation has been accounted under the 'pooling of interests' method based on the carrying value of the assets and liabilities of Magnet as included in the consolidated Balance Sheet of the Company as at the earliest period presented.

Since the above transaction results in a common control business combination, considering the requirements of Ind AS 103 – Business Combinations, the accounting for the above transactions have been given effect retrospectively by the Company. Accordingly, the financial statements for the corresponding period (quarter ended June 30, 2018) has been restated to give effect to the above Scheme.

| Rs in million |
|---------------|
| Quarter ended |
| June 30, |
| 2018 |
| 15,947 |
| 2,169 |
| 1,591 |
| |

| The audited standalone total assets, liabilities and equity for the comparative periods as previously published are as follows: | Rs in million |
|---|---------------|
| Particulars | As at |
| | June 30, 2018 |
| Total assets | 37,577 |
| Total liabilities | 8,015 |
| Total equity | 29,562 |

8 Tax expense for the year ended March 31, 2019 is after considering the tax reversal arising pursuant to the Scheme of Amalgamation of the Company's wholly owned subsidiary.

⁹ EPS for the interim periods are not annualized.

For and on behalf of the Board of Mindtree Limited

Bengaluru, India July 17, 2019 Rostow Ravanan CEO & Managing Director