Mindtree

3.X
GREAT QUALITY DELIVERED FASTER

Execute Smart

MANAS CHAKRABORTY
SENIOR VICE PRESIDENT

Key industry trends that are shaping IT services sourcing

54%

....executives will be spending on **Business Apps with bundled spend** on **Cloud and Analytics**

60%

CIOs will implement an IT business model that **shifts focus from IT Projects** to Products by 2020

Forrester has coined the term "Applications Management and Digital Operations Services" (AMDOS) - AMS services with expanded scope for SaaS applications, Agile, DevOps and DX

Source: ISG, IDC, Forrester

What clients
are saying

"...This is what I am driving. I have already **redesigned my organization** from 6 silos into 70 Scrum teams to make this happen"

VP IT , Consumer credit reporting agency, North Americas

What clients are saying

" ...we are **transforming our traditional IT Org structure into a product driven setup** driven by product line owners with an integrated objective... Want to be a technology co. like UBER! "

CIO, Leading US-based real estate technology enterprise

What clients are saying

" ....I want my IT partner to deliver on these 3 priorities
1.Cost Optimization
2.Cost Optimization
3.Business Acceleration "

SVP E-Com, Large B2C & B2B Retail, North America

What clients are saying

> " ... Our software development teams (DevOps) are responsible for end-to-end software solutions and support services ... "

VP IT, Leading Global Car Manufacturer

Integrating the IT Lifecycle: Our response to strategic shifts in Clients

Productized Enterprise IT

Leadership of IT Towers ▶ Leadership of Integrated Product Teams

Investing in Emerging Tech

Point solutions / Automation silos ▶ End-to-end IT Lifecycle Automation

Speed@Quality

Delivery of individual service towers ▶ Single Thread Delivery

Data Driven Enterprise

Siloed Reporting ▶ Insights based on Enterprise IT data

Leading North American, not-for-profit, medical education services provider
Re-platforming IT to a Next-Gen digital ecosystem and modernization and support of Corporate IT through Agile transformation and DevOps

- Re-architecting 70 core applications in a modular, cloud-based architecture platform
- 360 degree view of constituents driving personalized content and commerce experiences
- Application development, maintenance & quality assurance for legacy applications
- Infrastructure monitoring & transformation to "as-a-service"

Powered by
CAPE

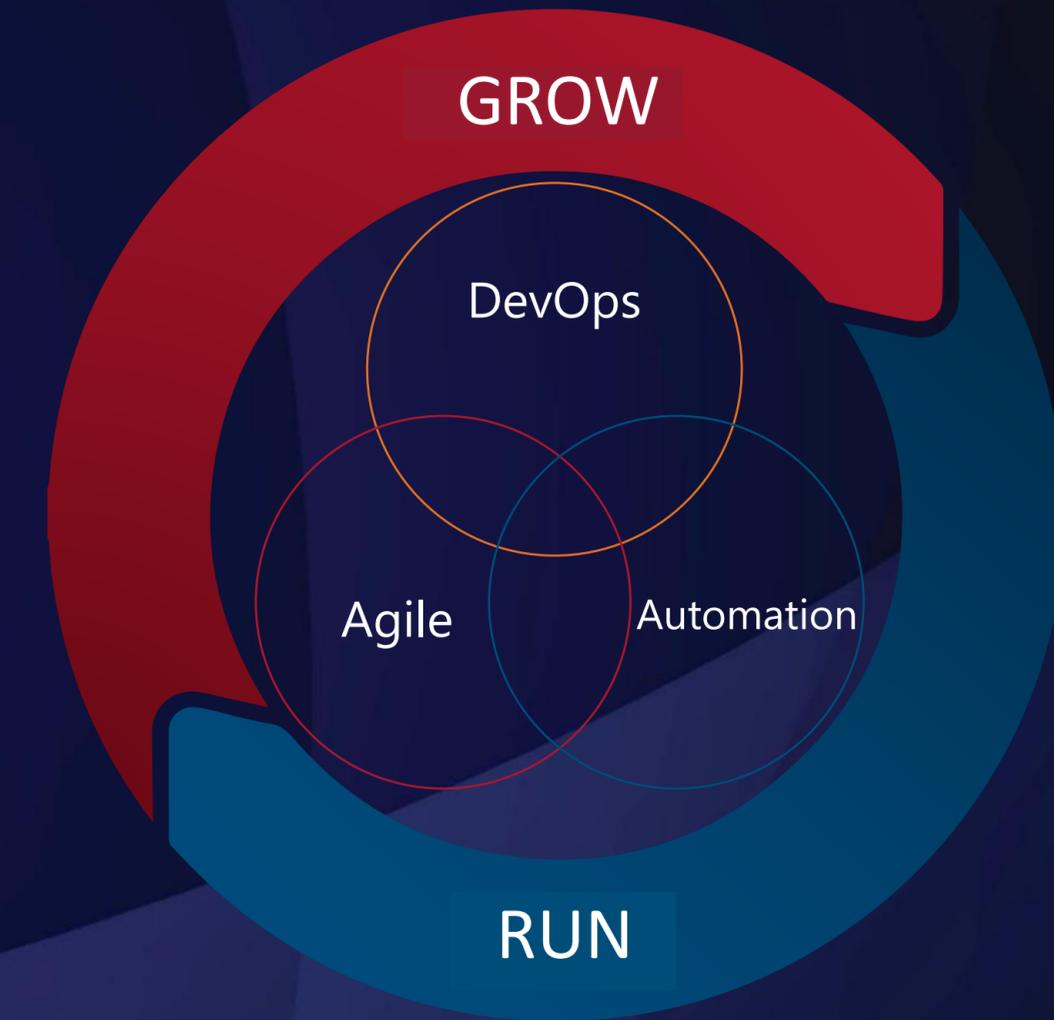# Our Differentiation

Platform led delivery for Product Operating model

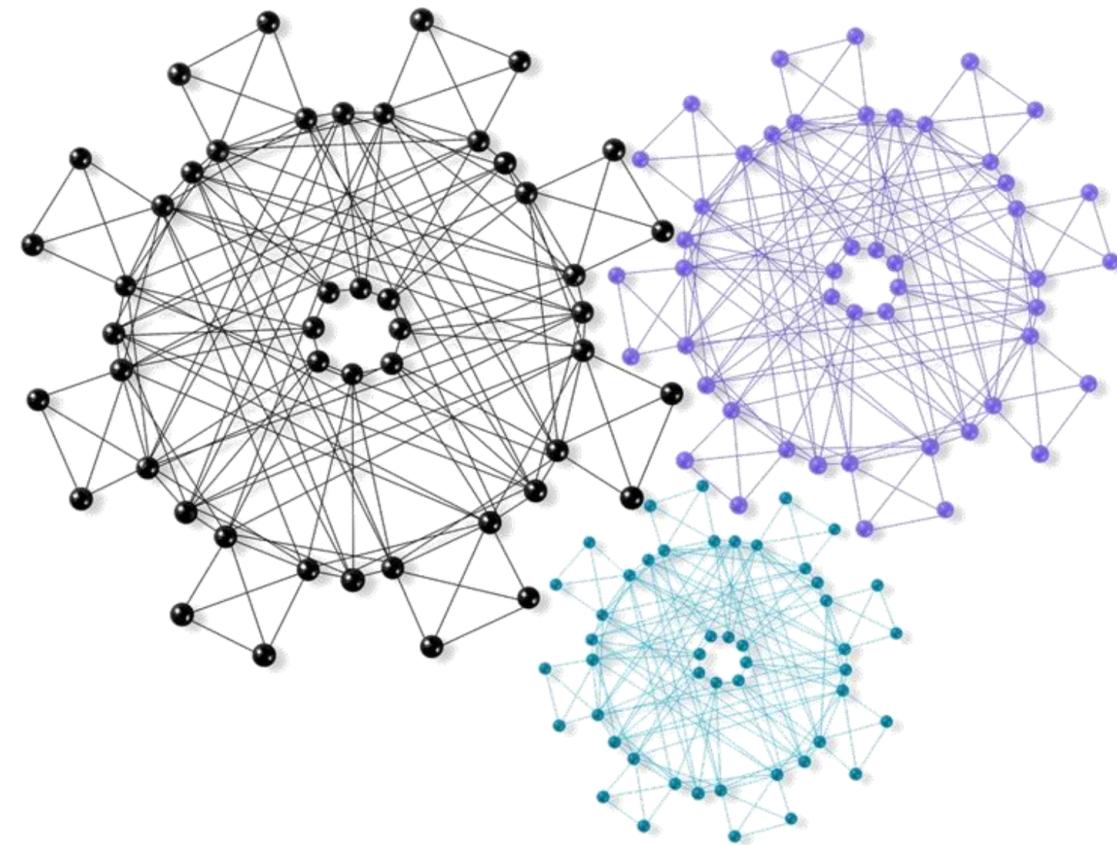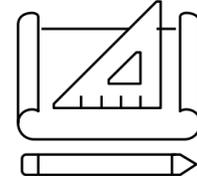Invest in Cognitive Automation

Alignment of Organization Structure

Redesign Learning & Skilling

GROW

DevOps

Agile   Automation

RUN

Visualize and accelerate end-to-end IT Lifecycle

CAPE

20 Ready-to-use templates
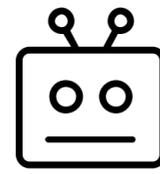
103 Tools Integrated

Compose
Compose Tool pipeline

Build Your Own Pipeline

Provision
Provision on Infra

Build Your Own Infrastructure

Operate
Engineers workbench

Build Your Own Automation

435 Bots

ATLAS

Service Transition & Management

Intelyzers

Application Support
ML & RPA Bots

DEP

Application Dev + Test Engineering

MWatch
MONITOR. MEASURE. MANAGE.

Service Management + Monitoring + Infra Automation

Visualize
Multi Dimensional Dashboards

Build Your Own Dashboards

Leading North American provider of technology Services for Managed Workplace

- Automated transition through BOTS
- BYOP – automated software delivery pipeline
- BYOI – automated infra provisioning
- BYOD – ready to deploy multi dimensional dashboard

55%
Reduced Defect

26%
Increase in Development Productivity

Powered by

CAPE

* MOU Signed

Leading American multi-national consumer goods corporation
Managing digital site & content globally across 600+ sites and 20+ creative agencies

- Scope includes Development, AMS, Infrastructure, RPA
- Transformation to a PaaS model
- Business Demand & Consumption based charging model
- Innovation focused contracting model

25%
Improved Time to Market

50%
Savings Reinvested in Innovation

Powered by
CAPE

Email monitoring processor	ITSM Login	SAP Login	Ticket processor	Ticket dispatcher	SAP password reset	SAP Finance letter provisioning	MF Batch abend monitor
Our Digital Workforce		Auto-classifier	Auto-upgrade	Auto-triager	SAP Job monitoring	Digital assistant for user queries / tasks	Sitecore access management
Security lending dividend claim checks	Oracle login	Oracle Invoice payment checks	Oracle PR creation	Log Anomaly monitoring	Sitecore digital asset content upload	Sitecore digital asset content update	Sitecore node management
Assortment planning	Anti-money laundering	Auto-detect claims	Claims underwriting assistant	SAP Auto access management	Production health checks	Auto document generator	SAP user creation
Automated dividend issuance process	Automated Reconciliation management	Automated first notification of loss (FNOL)	Underwriting recall, notifications	Document classifier	SAP Invoice validator	SAP Invoice priority identifier	SLA breach predictor
Dividend payment processing	Automatic renewals processing	Auto-detect real estate listing anomalies	Claims payment	Duplicate document identifier	SAP PR creation	SAP PO creation	Failure predictor
Client onboarding	KYC processing	Endorsement management	Intelligent query responder	Chatbot handoff to live agent	Monitoring analyzer	Bot classifier	Auto remediation

Intelligent Ops driven by cognitive automation & conversational bots – Leading global ISV

Machine Learning (ML)

Cognitive Services

Incident Lifecycle	Detection	Triage	Engage	Mitigate	Post Mortem
Respond	Anomaly Detector, Predictive Outages, Social Signals	Event Co-relator, Impact Qualification, Recommended KB, Impacted Customer Insights Social Signals	Recommended DRI, Automated Engagement, Service Health Dashboard & Notifications, Social Signals	Social Signals / Service Health Dashboard & Notifications, Mitigation Validator	Service Health Review
Resolve	Monitoring Quality Insights, Recommended Monitoring, Configurations		Impacted Customer Insights, Telemetry, Incident Snapshot	Change Co-relator / Incident Simulator, Access Provider, Automated Deployments & Roll Backs, Automated Remediation	RCA maker, Reliability Insights / Service Health Review
Manage			Impacted Customer Insights, Incident Snapshot	Impacted Customer Insights / Incident Snapshot	Reliability Insights / Customer Reach out, Campaigns, Service Health Review

Leading Global ISV
Providing 24x7 CloudOps, driven by cognitive automation & multi-skilled engineers

- Extreme automation driven CloudOps
- Extreme Reliability - 99.5%
- Platform stability driven by operational excellence and data insights

30%

Reduction in TCO

73x
Increase in Support landscape

2.1x
Increase in Support issues

1.2x
Increase in team size

Leading Low Cost Carrier in North America

Providing efficiency and optimization through Quality Engineering, DevOps and Non-production Infrastructure Management

- Converted QA function into automation driven Test Engineering
- Full Stack responsibility including Environments & automated pipelines for the Testing Function
- Implemented an innovative approach of ML based forecasting defects

25%
Faster Time to Market

24%
Reduced TCO

Internal organization structure re-design

[Applications Management]

[Testing]

[Infrastructure Management]

One Organizational Unit

[DevOps]

[Agile]

[EAI]

YORBIT

Changing learning models to enable skilling at scale

| Precise skill recommendations | Personalized learning paths | Accessible – Self-paced - Learner-led - Micro-learning |

2097 courses on 733 skills

2 million learning hours

Recognition by the Analyst and Advisor Community

Gartner

Oct 2017

Profiled as one of **Top 3 large SIs** for Agile & DevOps

AVASANT

Aug 2018

Innovator in Intelligent Automation Services

FORRESTER

Aug 2018

Leader in Continuous Testing

iSG

Mar 2018

Leader across all five client archetypes for Public Cloud Services

Aug 2018

Leader in Agile Development and Testing

Aug 2018

Leader in Next Generation ADM Services

Road ahead

Helping customers Modernize RUN & Accelerate GROW

Increased engagement with client leadership

Larger deal size at higher margin for Mindtree

Welcome to possible