

MindTree Limited

Registered Office: Block A, #42, 27th Cross, Banashankari II Stage, Bangalore-560 070.

CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2009

(Rs. In Lakhs, except per share data)

| | | Quarter ended | | |
|--|------------------|------------------|------------------|----------------|
| Particulars | June 30, 2009 | June 30, 2008 | March 31, 2009 | March 31, 2009 |
| | (Limited review) | (Limited review) | (Limited review) | (Audited) |
| Revenues | 30,477 | 22,359 | 33,806 | 123,747 |
| Cost of revenues | 19,338 | 13,508 | 19,599 | 69,678 |
| Gross profit | 11,139 | 8,851 | 14,207 | 54,069 |
| Selling, general and administrative expenses | 5,935 | 4,017 | 5,441 | 20,168 |
| Provision for bad and doubtful debts | 136 | 149 | 115 | 806 |
| Operating profit before interest and depreciation | 5,068 | 4,685 | 8,651 | 33,095 |
| Interest including finance charges | 240 | 244 | 415 | 1,620 |
| Depreciation | 1,610 | 1,079 | 1,593 | 5,696 |
| Operating profit | 3,218 | 3,362 | 6,643 | 25,779 |
| Foreign exchange gain/(loss) | 3,048 | (5,009) | (4,933) | (20,892) |
| Other income | 276 | 440 | 134 | 1,152 |
| Profit before tax | 6,542 | (1,207) | 1,844 | 6,039 |
| Provision for taxation including fringe benefit tax | 876 | 229 | 336 | 1,386 |
| Deferred tax credit | (7) | (146) | (573) | (681) |
| MAT credit entitlement | - ' ' | - | (33) | (33) |
| Net profit after tax before share of profits of associates and minority interest | 5,673 | (1,290) | 2,114 | 5,367 |
| Share of profits of associates | - | 42 | - | 274 |
| Minority interest | - | - | 234 | 410 |
| Net Profit after tax, share of profits of associates and minority interest | 5,673 | (1,248) | 1,880 | 5,231 |
| Paid up equity share capital (face value Rs. 10/- each) (Refer Note 2) | 3,912 | 3,796 | 3,800 | 3,800 |
| Reserves (Refer Note 2) | 46,721 | 46,992 | 51,417 | 51,417 |
| Basic EPS (Rs.) | 14.51 | (3.42) | 4.97 | 13.84 |
| Fully diluted EPS (Rs.) | 14.26 | (3.42) | 4.94 | 13.70 |
| Aggregate non-promoter shareholding | | | | |
| Number of shares | 26,055,456 | 24,685,335 | 24,886,029 | 24,886,029 |
| Percentage of shareholding | 66.60% | 65.03% | 65.50% | 65.50% |
| Number of promoter shares pledged | - | NA | 101,428 | - |
| Percentage of shares to total shares outstanding | - | NA | 0.77% | - |
| | 1 | | | |

SEGMENT WISE REVENUE AND RESULTS

Primary segment information (Rupees in lakhs)

| | | Quarter ended | | |
|--------------------------|------------------|------------------|------------------|----------------|
| Particulars | June 30, 2009 | June 30, 2008 | March 31, 2009 | March 31, 2009 |
| | (Limited review) | (Limited review) | (Limited review) | (Audited) |
| Segment revenue | | | | |
| PE Services | 13,236 | 4,807 | 14,091 | 44,500 |
| IT Services | 17,241 | 17,552 | 19,715 | 79,247 |
| Total | 30,477 | 22,359 | 33,806 | 123,747 |
| Segment operating income | | | | |
| PE Services | 2,107 | 550 | 4,249 | 9,541 |
| IT Services | 2,744 | 4,168 | 4,517 | 21,900 |
| Total | 4,851 | 4,718 | 8,766 | 31,441 |
| Unallocable | | | | |
| Expenses | 1,393 | 6,121 | 6,641 | 24,934 |
| Interest | 240 | 244 | 415 | 1,620 |
| Other income | 3,324 | 440 | 134 | 1,152 |
| Profit before tax | 6,542 | (1,207) | 1,844 | 6,039 |

Notes on segment information

Principal segments

In the earlier periods, the Company considered R& D Services, IT Services and Aztecsoft business as the primary segments. Subsequent to the amalgamation of Aztecsoft w.e.f April 1, 2009 (as explained in note 2) and subsequent integration, the primary segments of the group are restructured into Product Engineering Services (PE Services), and IT Services. The previous period comparative segment information has been reclassified/aligned to the current presentation. Revenues represented along IT and PE services comprise the primary segmental information.

Segmental capital employed

Segregation of assets, liabilities, depreciation and other non-cash expenses into various primary segments has not been carried out as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segmental assets and liabilities has been made.

Notes to financial results for the quarter ended June 30, 2009

- 1 The above results were reviewed by the Audit Committee and thereafter have been taken on record by the Board at its meeting held on July 20, 2009.
- 2 The Honourable High Court of Karnataka, on June 3, 2009, approved the scheme of amalgamation ('the scheme') of Aztecsoft Limited ('Aztec') with the Company w.e.f April 1, 2009. Pursuant to the scheme of amalgamation, the Company has accounted for the amalgamation in its books. As per the scheme, 13,00,965 equity shares of the Company were issued to the erstwhile shareholders of Aztec. In accordance with the scheme, goodwill arising on amalgamation of Rs14,072 lakhs has been adjusted against securities premium account. Additionally, as approved in the scheme 189,110 shares held by MindTree Benefit trust have been cancelled w.e.f April 1, 2009.
- 3 During the quarter 12,872 shares have been issued upon exercise of stock options by employees.
- 4 Item of expenditure exceeding 10% of total expenditure (Rupees in lakhs)

| | Quarter ended | | | Year ended |
|-----------------------|---------------|---------------|----------------|----------------|
| Particulars | June 30, 2009 | June 30, 2008 | March 31, 2009 | March 31, 2009 |
| Personnel cost | 19,053 | 12,195 | 18,176 | 62,865 |
| Travel and conveyance | 1,748 | 2,014 | 2,209 | 8,651 |

5 Information on investor complaints pursuant to clause 41 of the Listing Agreement for the quarter ended June 30, 2009:

| Nature of Investor complaints | Opening balance | Additions | Disposal | Closing balance |
|-------------------------------|-----------------|-----------|----------|-----------------|
| Allotment/Refund/others | ı | 12 | 12 | - |

 $\ensuremath{6}$ The uses of IPO proceeds are as under: (Rupees in lakhs)

| Particulars | Projection in Prospectus | Revised projections as approved in | Actual funds utilized till | |
|--|--------------------------|------------------------------------|----------------------------|--|
| Particulars Projection in Pro | | AGM | June 30, 2009 | |
| Fund a new development centre in Chennai | 12,074 | 8,125 | 8,125 | |
| Prepay certain loans | 1,877 | 1,138 | 1,138 | |
| General corporate purposes | 7,527 | 12,622 | 11,422 | |
| Share issue expenses paid | 2,294 | 1,887 | 1,887 | |
| Total | 23,772 | 23,772 | 22,572 | |

Funds from IPO proceeds have been invested in bank deposits at June 2009, pending utilisation.

- 7 During the current quarter, the Company has reassessed the estimated useful life of certain fixed assets and accordingly has recorded an additional depreciation of Rs 100 lakhs.
- 8 EPS for the quarter is not annualized.
- 9 Previous period figures have been reclassified/regrouped wherever necessary.

For and on behalf of the Board For MindTree Limited

Bangalore, India Krishnakumar Natarajan
July 20, 2009 CEO & Managing Director