# MindTree Limited Balance sheet

|   |          |                 | (Rs)            |
|---|----------|-----------------|-----------------|
|   | Schedule | As at           | As at           |
|   |          | March 31, 2010  | March 31, 2009  |
| SOURCES OF FUNDS  |          |                 |                 |
| Shareholders' funds                                       |          |                 |                 |
| Share capital   | 1        | 395,149,940     | 379,966,860     |
| Share application money                                   | •        | -               | 3,000           |
| Reserves and surplus                                      | 2        | 6,064,824,493   | 4,923,608,198   |
|   |          | 6,459,974,433   | 5,303,578,058   |
| Loan funds  |          |                 |                 |
| Secured loans   | 3        |                 | 1,375,666,670   |
| Secured roans   | 3        | -               | 1,373,000,070   |
| Unsecured loans   | 4        | 30,536,000      | 18,006,000      |
| Chiscoarea found  | •        | 30,330,000      | 10,000,000      |
|   | •        | 6,490,510,433   | 6,697,250,728   |
|   | •        |                 | .,,,            |
| APPLICATION OF FUNDS                                      |          |                 |                 |
| Fixed assets  | 5        |                 |                 |
| Gross block   |          | 4,512,179,494   | 3,889,321,000   |
| Less: Accumulated depreciation                            |          | (1,973,193,804) | (1,494,142,324) |
| Net block   |          | 2,538,985,690   | 2,395,178,676   |
| Capital work-in-progress                                  |          | 242,161,185     | 42,735,763      |
|   |          | 2,781,146,875   | 2,437,914,439   |
|   |          |                 |                 |
| Investments   | 6        | 1,962,586,912   | 3,108,360,192   |
| D.C. 14   | 16(5)    | 150 244 410     | 1.44.744.222    |
| Deferred tax assets, net                                  | 16(7)    | 158,344,410     | 144,744,323     |
| Current assets, loans and advances                        |          |                 |                 |
| Sundry debtors  | 7        | 2,217,547,867   | 2,149,858,964   |
| Cash and bank balances                                    | 8        | 348,500,307     | 179,752,776     |
| Loans and advances  | 9        | 1,954,643,074   | 1,339,712,023   |
|   |          | 4,520,691,248   | 3,669,323,763   |
|   | •        | .,,             |                 |
| Current liabilities and provisions                        |          |                 |                 |
| Current liabilities                                       | 10       | 2,494,626,672   | 2,498,820,621   |
| Provisions  | 11       | 437,632,340     | 164,271,368     |
| Net current assets  |          | 1,588,432,236   | 1,006,231,774   |
|   |          |                 |                 |
|   | :        | 6,490,510,433   | 6,697,250,728   |
| Significant accounting policies and notes to the accounts | 16       |                 |                 |
|   |          |                 |                 |

The schedules referred to above form an integral part of the balance sheet.

As per our report attached For **B S R & Associates** Chartered Accountants Firm registration No. 116231W

For MindTree Limited

Rajesh Arora Partner Membership No. 076124 Ashok Soota N. Krishnakumar Executive Chairman CEO & Managing Director

Rostow Ravanan Chief Financial Officer Rajesh Srichand Narang Company Secretary

Place: Bangalore
Date: April 28, 2010

Place: Bangalore
Date: April 28, 2010

### MindTree Limited Profit and loss account

|   |              |                                      | (Rs)                                 |
|---|--------------|--------------------------------------|--------------------------------------|
|   | Schedule     | For the year ended<br>March 31, 2010 | For the year ended<br>March 31, 2009 |
| Income  |              |                                      |                                      |
| Income from software development  |              |                                      |                                      |
| - Overseas  |              | 11,417,496,007                       | 9,484,196,140                        |
| - Domestic  |              | 915,002,396                          | 641,503,390                          |
|   | <del>-</del> | 12,332,498,403                       | 10,125,699,530                       |
| Expenditure   |              |                                      |                                      |
| Software development expenses   | 12           | 7,673,555,870                        | 5,694,373,711                        |
| Administrative and other expenses   | 13           | 2,365,179,128                        | 3,554,091,512                        |
|   |              | 10,038,734,998                       | 9,248,465,223                        |
| Operating profit before interest, depreciation, other income and tax            |              | 2,293,763,405                        | 877,234,307                          |
| Interest  | 14           | 25,278,594                           | 161,991,560                          |
| Depreciation  | 5            | 610,557,498                          | 468,579,708                          |
| Operating profit before other income and tax                                    |              | 1,657,927,313                        | 246,663,039                          |
| Other income  | 15           | 804,237,821                          | 78,790,841                           |
| Profit before tax   |              | 2,462,165,134                        | 325,453,880                          |
| Provision for taxation including FBT  |              | 349,500,111                          | 80,296,923                           |
| Deferred tax charge/ (credit)   | _            | 31,699,814                           | (54,895,172)                         |
| Net profit after tax  |              | 2,080,965,209                        | 300,052,129                          |
| Balance in profit and loss account brought forward                              |              | 2,220,674,852                        | 1,972,609,642                        |
| Amount available for appropriation  | -<br>-       | 4,301,640,061                        | 2,272,661,771                        |
| Dividend  |              |                                      |                                      |
| Interim   |              | 39,187,759                           | 38,023,517                           |
| Proposed  |              | 79,029,988                           | -                                    |
| Total dividend  | <del>-</del> | 118,217,747                          | 38,023,517                           |
| Dividend tax  |              | 20,091,106                           | 6,462,098                            |
| Amount transferred to general reserve   |              | 208,096,521                          | 7,501,304                            |
| Balance in profit and loss account carried forward                              | =            | 3,955,234,687                        | 2,220,674,852                        |
| Paris and a second and  | 16(20)       |                                      |                                      |
| Earnings per share  | 16(20)       |                                      |                                      |
| (Equity shares, par value Rs 10 each) Basic                                     |              | 53.04                                | 7.94                                 |
| —   |              |                                      |                                      |
| Diluted Weighted average number of shores used in computing courings per shores |              | 51.13                                | 7.86                                 |
| Weighted average number of shares used in computing earnings per shares assic   | ie           | 20 222 474                           | 27 704 044                           |
|   |              | 39,232,474<br>40,607,655             | 37,784,844                           |
| Diluted   |              | 40,697,655                           | 38,174,898                           |
|   |              |                                      |                                      |

The schedules referred to above form an integral part of the profit and loss account.

Significant accounting policies and notes to the accounts

As per our report attached For **B S R & Associates** Chartered Accountants Firm registration No. 116231W

For MindTree Limited

Rajesh AroraAshok SootaN. KrishnakumarPartnerExecutive ChairmanCEO & Managing DirectorMembership No. 076124

16

Rostow RavananRajesh Srichand NarangChief Financial OfficerCompany Secretary

Place: Bangalore
Date: April 28, 2010

Place: Bangalore
Date: April 28, 2010

|  | For the year ended         | (Rs)<br>For the year ended |
|--|----------------------------|----------------------------|
|  | March 31, 2010             | March 31, 2009             |
| Cash flow from operating activities  |                            |                            |
| Profit before tax  | 2,462,165,134              | 325,453,880                |
| Adjustments for:   |                            |                            |
| Depreciation   | 610,557,498                | 468,579,708                |
| Amortization of stock compensation   | 5,140,592                  | 9,982,210                  |
| Interest expense   | 25,278,594                 | 161,991,560                |
| Interest / dividend income   | (49,077,198)               | (49,521,037)               |
| (Profit)/ loss on sale of fixed assets   | 562,524                    | (16,295,083)               |
| Profit on sale of investments  | (11,008,385)               | (9,600,939)                |
| Exchange difference on derivatives   | (980,697,270)              | 1,432,554,634              |
| Effect of exchange differences on translation of foreign   | 7,333,024                  | (4,142,100)                |
| currency cash and cash equivalents   | , ,                        |                            |
| Operating profit before working capital changes  | 2,070,254,513              | 2,319,002,833              |
| Decrease/ (increase) in sundry debtors   | 506,359,947                | (387,641,053)              |
| (Increase) in loans and advances   | (67,964,406)               | (114,440,202)              |
| Increase/ (decrease) in current liabilities and provisions   | 272,609,661                | (128,295,250)              |
| Income taxes and FBT paid  | (384,716,122)              | (255,968,986)              |
| Net cash provided by operating activities  | 2,396,543,593              | 1,432,657,342              |
| Cash flow from investing activities  |                            |                            |
| Purchase of fixed assets   | (426,282,619)              | (347,853,872)              |
| Proceeds from sale of fixed assets   | 4,933,875                  | 62,102,640                 |
| Purchase of business/acquisition   | (292,478,805)              | (2,919,519,314)            |
| Investment in subsidiaries   | (23,045,000)               |                            |
| Interest /dividend received from investments   | 49,077,198                 | 25,174,506                 |
| Inter-corporate advances granted   | (61,500,000)               | (108,500,000)              |
| Purchase of investments  | (10,447,863,336)           | (4,627,522,504)            |
| Sale/maturities of investments   | 10,199,674,798             | 5,884,707,031              |
| Net cash used in investing activities  | (997,483,889)              | (2,031,411,513)            |
| Cash flow from financing activities  |                            |                            |
| Issue of share capital (net of issue expenses paid)  | 94,116,090                 | 5,588,850                  |
| Receipt of share application money   | (3,000)                    | 3,000                      |
| Interest paid on loans   | (25,278,594)               | (158,568,493)              |
| Proceeds from term loans   | (25,270,551)               | 1,018,006,000              |
| Repayment of term loans  | (515,666,670)              | (1,369,107,327)            |
| Repayment of finance lease obligation  | (515,000,070)              | (38,201,551)               |
| Proceeds / (repayments) of other loans, net  | (847,470,000)              | 858,272,931                |
| Dividends paid (including distribution tax)  | (45,847,719)               | (88,102,850)               |
| Net cash (used in)/ provided by financing activities   | (1,340,149,893)            | 227,890,560                |
| Effect of exchange differences on translation of foreign   |                            |                            |
| currency cash and cash equivalents   | (7,333,024)                | 4,142,100                  |
| Net (decrease)/ increase in cash and cash equivalents  | 51,576,787                 | (366,721,511)              |
| •  | 117,170,744                | (300,721,311)              |
| Cash and cash equivalents of Aztecsoft Limited at the beginning of the year*   | · · ·                      | -<br>546 474 207           |
| Cash and cash equivalents of Aztecsoft Limited at the beginning of the year*   | 179 752 776                |                            |
| Cash and cash equivalents of Aztecsoft Limited at the beginning of the year*  Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the end of the year** | 179,752,776<br>348,500,307 | 546,474,287<br>179,752,776 |

\*\*Refer Schedule 8

As per our report attached

For B S R & Associates For MindTree Limited

Chartered Accountants
Firm registration No. 116231W

 Rajesh Arora
 Ashok Soota
 N. Krishnakumar

 Partner
 Executive Chairman
 CEO & Managing Director

Membership No. 076124

Rostow RavananRajesh Srichand NarangChief Financial OfficerCompany Secretary

Place: Bangalore
Date: April 28, 2010

Place: Bangalore
Date: April 28, 2010

1.

2.

|  | As at<br>March 31, 2010                    | (Rs)<br>As at<br>March 31, 2009         |
|--|--|---|
| . Share capital  |  |   |
| Authorised capital 79,620,000 equity shares of Rs 10 each (previous year 79,620,000 equity shares of Rs 10 each)   | 796,200,000                                | 796,200,000                             |
| Issued, subscribed and paid-up capital 39,514,994 equity shares of Rs 10 each fully paid (previous year 37,996,686 equity shares of Rs 10 each) (of the above shares, 1,300,965 equity shares of Rs. 10 each fully paid up were allotted at a premium of Rs. 201.50 to the shareholders of erstwhile Aztecsoft Limited for consideration other than cash pursuant to the scheme of amalgamation) | 395,149,940                                | 379,966,860                             |
|  | 395,149,940                                | 379,966,860                             |
| For details of options, in respect of the above equity shares, refer Note 6 of Schedule 16   |  |   |
| . Reserves and surplus   |  |   |
| Capital reserve  |  |   |
| At the commencement of the year<br>Additions during the year   | 1,891,100<br>1,891,100                     |   |
| Securities premium account At the commencement of the year Additions during the year Allotment of shares to shareholders of Aztecsoft Limited in   | 2,543,559,465                              | 2,761,421,384                           |
| accordance with the scheme of amalgamation (Refer Note 4 of Schedule 16) On exercise of employee stock options   | 261,559,013<br>90,051,560                  | 5,374,670                               |
| Deductions during the year Adjustment of goodwill arising on amalgamation of MindTree Technologies Private Limited, in accordance with scheme of amalgamation.   | 2,895,170,038                              | 2,766,796,054                           |
| (Refer Note 3 of Schedule 16) Adjustment of goodwill arising on amalgamation of Aztecsoft Limited in accordance with scheme of   | -  | 223,236,589                             |
| amalgamation. (Refer Note 4 of Schedule 16)  | 1,535,225,813                              | 2,543,559,465                           |
| General reserve At the commencement of the year  | 201,732,829                                | 194,231,525                             |
| Add: Transfer from profit and loss account   | 208,096,521<br>409,829,350                 | 7,501,304<br>201,732,829                |
| Stock option outstanding account<br>Add: Deferred employee compensation expense  | 49,607,368<br>(2,198,401)<br>47,408,967    | 51,848,455<br>(9,580,080)<br>42,268,375 |
| Hedge reserve (Refer Note 24 of Schedule 16)   | (0.4                                       |   |
| At the commencement of the year<br>Additions during the year   | (84,627,323)<br>199,861,899<br>115,234,576 | (84,627,323)<br>(84,627,323)            |
| Balance in profit and loss account   | 3,955,234,687<br><b>6,064,824,493</b>      | 2,220,674,852<br>4,923,608,198          |

#### MindTree Limited Schedules to the balance sheet (continued)

|    |   |                | (Rs)           |
|----|---|----------------|----------------|
|    |   | As at          | As at          |
|    |   | March 31, 2010 | March 31, 2009 |
| 3. | Secured loans   |                |                |
|    | From banks  |                |                |
|    | - Term loans  | -              | 515,666,670    |
|    | (Term loans are secured by a first, pari passu charge   |                |                |
|    | on fixed assets)  |                |                |
|    | - Other loans   | _              | 860,000,000    |
|    | (Loans from banks are secured by a pari passu charge on |                | 000,000,000    |
|    | book debts and other current assets)                    |                |                |
|    |   |                |                |
|    |   |                | 1,375,666,670  |
|    |   |                |                |
| 4. | Unsecured loans   |                |                |
|    | Council for Scientific and Industrial Research          | 30,536,000     | 18,006,000     |
|    | Council for Selection and Industrial Resolution         | 20,230,000     | 13,000,000     |
|    |   | 30,536,000     | 18,006,000     |
|    |   |                |                |

#### 5. Fixed assets

(Rs.)

|                                       | Gross block Accumulated depreciation |             |             |                |               |              | Net block   |                |                |                |
|---------------------------------------|--------------------------------------|-------------|-------------|----------------|---------------|--------------|-------------|----------------|----------------|----------------|
|                                       | As at                                | Additions   | Deletions   | As at          | As at         | For the year | Deletions   | As at          | As at          | As at          |
| Assets                                | April 1, 2009                        | during      | during      | March 31, 2010 | April 1, 2009 |              |             | March 31, 2010 | March 31, 2010 | March 31, 2009 |
|                                       |                                      | the year    | the year    |                |               |              |             |                |                |                |
|                                       |                                      |             |             |                |               |              |             |                |                |                |
| Leasehold land                        | 391,875,820                          | 32,939,070  | -           | 424,814,890    | 23,507,779    | 11,635,689   | -           | 35,143,468     | 389,671,422    | 368,368,041    |
| Buildings                             | 1,305,526,095                        | 205,194,385 | -           | 1,510,720,480  | 66,037,788    | 52,739,395   | -           | 118,777,183    | 1,391,943,297  | 1,239,488,307  |
| Leasehold improvements                | 768,159,191                          | 148,547,844 | 121,262,396 | 795,444,639    | 360,854,041   | 152,018,797  | 117,576,950 | 395,295,888    | 400,148,751    | 407,305,150    |
| Computer systems (including software) | 983,703,598                          | 186,683,198 | 26,884,913  | 1,143,501,883  | 788,310,376   | 228,044,854  | 5,963,291   | 1,010,391,939  | 133,109,944    | 195,393,222    |
| Furniture and fixtures                | 69,096,573                           | 66,582,750  | 4,083,724   | 131,595,599    | 57,695,263    | 32,610,206   | 3,567,122   | 86,738,347     | 44,857,252     | 11,401,310     |
| Electrical installations              | 100,963,700                          | 65,670,860  | 2,456,979   | 164,177,581    | 57,005,580    | 55,007,799   | 1,801,532   | 110,211,847    | 53,965,734     | 43,958,120     |
| Office equipment                      | 268,251,500                          | 69,271,238  | 470,485     | 337,052,253    | 138,986,974   | 75,542,974   | 280,961     | 214,248,987    | 122,803,266    | 129,264,526    |
| Motor vehicles                        | 1,744,523                            | 5,893,189   | 2,765,543   | 4,872,169      | 1,744,523     | 2,957,784    | 2,316,162   | 2,386,145      | 2,486,024      | -              |
| Total                                 | 3,889,321,000                        | 780,782,534 | 157,924,040 | 4,512,179,494  | 1,494,142,324 | 610,557,498  | 131,506,018 | 1,973,193,804  | 2,538,985,690  | 2,395,178,676  |
| Previous year                         | 3,474,420,178                        | 552,728,507 | 137,827,685 | 3,889,321,000  | 1,117,582,744 | 468,579,708  | 92,020,128  | 1,494,142,324  | 2,395,178,676  |                |

Leasehold land includes land acquired on leases. The ownership of the land does not transfer to the Company at the end of the lease term and accordingly the cost is amortised over the period of the respective lease Additions to fixed assets include net block of Rs. 441,381,760 relating to fixed assets of Aztecsoft Limited, pursuant to the scheme of amalgamation. Refer Note of 4 of Schedule 16.

| Assets                                | Net block on the date |
|---------------------------------------|-----------------------|
|                                       | of merger             |
| Leasehold land                        | 32,939,070            |
| Buildings                             | 192,183,233           |
| Leasehold improvements                | 20,181,508            |
| Computer systems (including software) | 65,202,200            |
| Furniture and fixtures                | 46,857,238            |
| Electrical installations              | 39,742,497            |
| Office equipment                      | 38,382,825            |
| Motor vehicles                        | 5,893,189             |
| Total                                 | 441,381,760           |

6.

| A  | Investments   |                         |                      | As at<br>March 31, 2010 | (Rs)<br>As at<br>March 31, 2009 |
|--|---|-------------------------|----------------------|-------------------------|---------------------------------|
| Description   Camp and agring options   1,98,216   1, | A. Long-term investments - unquoted (fully paid equity shares)  |                         |                      |                         |                                 |
| permiss of US 50257 each is 100 Second Software five Incidency Private Lamined   | Unquoted (fully paid equity shares)   | imited                  |                      | 1,398,216               | 1,398,216                       |
| 12.6400 (specious year. 12.641.950) (speciou |   | \$ 0.0001 each fully pa | id at                | 6,745,334               | -                               |
| 1.00 (previous year Nil) common stack Artessoft Plais Inc. (15.4 a wholly owned subsidiary at 1.00 (10.5 cm) at 1.00 ( | 12,640 (previous year: 12,640) equity shares in Worldcast Technologie: 357,142,851 (previous year: Nil) common stock of Aztec Software Inc. |                         | ed                   |                         | 126,400                         |
| All 2.00 (percoansy sers All 2.00 (percoansy | 1,000 (previous year: Nil) common stock Aztecsoft Disha Inc., U.S.A.  | a wholly owned subsid   | iary at              | 1,180,500               | -                               |
| Case Provision for diminition in the value of investments  | 412,500 (previous year: Nil) equity shares of Rs 10 each in MindTree V  | Vireless Private Limite |                      |                         | -                               |
| Material paid equity shares   Part   Part  |   |                         |                      | 698,358,395             | ,- ,                            |
| Discreption   Control    | Less: Provision for diminution in the value of investments  |                         |                      |                         | 1,524,616                       |
| Contract   Institute   Contract   Contract |   | ft Limited              |                      | -                       | 2,919,519,314                   |
| Name   | 4   |                         |                      | 696,833,779             |                                 |
| Number of Units as at March 31,2010   March 31,2000   March  |   |                         |                      | Market -                |                                 |
| Name of Units as at March 31,2010   March 31 | B. Current investments  |                         |                      |                         |                                 |
| Ref   Content   Fund   Fund  | Non-trade investments - quoted (valued at lower of cost or market value   |                         | Units as at          |                         |                                 |
| CA 00.74.57.74.60 units purchased  | HDFC Mutual Fund  |                         |                      | 188.180.475             | 41.422.954                      |
| CLICIP Productinial Mutual Fund  | (74,675,466 units purchased /   | 10,750,757              | 1,127,200            | 100,100,175             | 11,122,23                       |
| S.7.88.38 is into referenced during the year)  | ICICI Prudential Mutual Fund  | 1,914,603               | 5,249,496            | 202,440,591             | 55,505,549                      |
| 155,192,490 mins purchased   |   |                         |                      |                         |                                 |
| Market   M |   | 7,119,217               | -                    | 71,202,844              | -                               |
| RSBC Mutual Fund   |   | 8.111.422               | _                    | 191,507,994             | -                               |
| RISEC Mutual Fund   11,871,364   120,012,366   120,012,367   120,012,367   120,012,368   120,012,3 | (8,816,770 units purchased /  | 2,,                     |                      | ,                       |                                 |
| Pranklin Fumpleton Mutual Fund   1,390,626   206,132,583   1   | HSBC Mutual Fund  | 11,871,364              | -                    | 120,012,366             | =                               |
| CRS.579.31 units purchased   45,1816.685 units redeemed during the year)   7,500,000   75,000, | 249,840,680 units redeemed during the year)   | 12 200 525              |                      | 207 122 502             |                                 |
| Post    | (58,579,311 units purchased /   | 13,390,626              | -                    | 206,132,583             | -                               |
| Page    | DSP Blackrock Mutual Fund   | 7,500,000               | -                    | 75,000,000              | =                               |
| 1,265,753,133   36,928,263    |   | 21,096,967              | -                    | 211,276,280             | =                               |
| Description  | (69,850,693 units purchased /   |                         |                      |                         |                                 |
| Description   188,180,475   41,422,954     HDFC Mutual Fund   188,180,475   41,422,954     ICICI Prudential Mutual Fund   202,440,591   55,505,549     IDFC Mutual Fund   71,202,844   |   |                         |                      | 1,265,753,133           | 96,928,503                      |
| HDFC Mutual Fund   188,180,475   41,422,954   101Cl Prudential Mutual Fund   202,440,591   55,505,549   101FC Mutual Fund   71,202,844   |   | oft Limited. (Refer Not | e 4 of Schedule 16). | Manket                  | V-I                             |
| ICICI Prudential Mutual Fund   | •   |                         |                      |                         |                                 |
| UTI Mutual Fund  | ICICI Prudential Mutual Fund  |                         |                      |                         |                                 |
| HSBC Mutual Fund   120,012,366   - 1   200,825,558   - 1   200,8 |   |                         |                      |                         | =                               |
| Franklin Templeton Mutual Fund         206,825,558         -           DSP Blackrock Mutual Fund         75,241,500         -           Birla Sun Life Mutual Fund         211,357,134         -           C. Current investments - Balance IPO money           Non-Trade Investments - quoted (valued at lower of cost or market value)         Number of Units as at March 31, 2010         Service of March 31, 2010         March 31, 2009         -         -         60,476,995         -         60,476,995         -         60,476,995         -         60,476,995         -         60,476,995         -         31,435,380         -         31,435,380         -         31,435,380         -         91,912,375<   |   |                         |                      |                         | =<br>-                          |
| Birla Sun Life Mutual Fund   211,357,134   1,267,022,862   96,928,503  |   |                         |                      | 206,825,558             | =                               |
| 1,267,022,862   96,928,503   |   |                         |                      |                         | -                               |
| Number of Units as at March 31, 2010   March 31, 2009  | Biria Sun Life Mutuai Fund  |                         |                      |                         | 96,928,503                      |
| March 31, 2010   March 31, 2009  |   |                         |                      |                         |                                 |
| (65,805 units purchased / 5,785,481 units redeemed during the year)  Tata Mutual Fund  |   |                         |                      |                         |                                 |
| 5,785,481 units redeemed during the year)  Tata Mutual Fund - 3,132,387 - 31,435,380  (24,313 units purchased / 3,156,700 units redeemed during the year)  Description   |   | -                       | 5,719,676            | -                       | 60,476,995                      |
| (24,313 units purchased / 3,156,700 units redeemed during the year)         - 91,912,375         Description       Market Value         ICICI Prudential Mutual Fund       - 60,476,995         Tata Mutual Fund       - 31,435,380         Tata Mutual Fund       - 91,912,375         In 1,962,586,912       3,108,360,192   | 5,785,481 units redeemed during the year)   |                         |                      |                         |                                 |
| Description         Market Value           ICICI Prudential Mutual Fund         -         60,476,995           Tata Mutual Fund         -         31,435,380           -         91,912,375           -         1,962,586,912         3,108,360,192  | (24,313 units purchased /   | -                       | 3,132,387            | -                       | 31,435,380                      |
| CICI Prudential Mutual Fund   - 60,476,995   |   |                         |                      | <del></del>             | 91,912,375                      |
| CICI Prudential Mutual Fund   - 60,476,995   | Description   |                         |                      | Market                  | Value                           |
| Tata Mutual Fund     -     31,435,380       -     91,912,375       -     1,962,586,912     3,108,360,192   | •   |                         |                      | <del></del>             |                                 |
| 1,962,586,912 3,108,360,192  |   |                         |                      |                         | 31,435,380                      |
|  |   |                         |                      | 1 962 596 012           |                                 |
|  | Refer Note 25 of Schedule 16  |                         |                      | 1,702,500,712           | 5,100,500,172                   |

(Rs)

| 7. | Sundry debtors  | As at<br>March 31, 2010   | (Rs)<br>As at<br>March 31, 2009 |
|----|---|---------------------------|---------------------------------|
|    | (Unsecured)   |                           |                                 |
|    | Debts outstanding for a period exceeding six months                             |                           |                                 |
|    | - considered good   | 8,887,285                 | 55,138,350                      |
|    | - considered doubtful   | 37,206,921                | 212,154,347                     |
|    | Other debts   |                           |                                 |
|    | - considered good*  | 2,208,660,582             | 2,094,720,614                   |
|    | Less: Provision for doubtful debts  | 37,206,921                | 212,154,347                     |
|    |   | 2,217,547,867             | 2,149,858,964                   |
|    | *includes amounts due from the companies under the same management as defined   |                           |                                 |
|    | under Section 370(1B) of the Companies Act, 1956 (refer Note 17 of Schedule 16) |                           |                                 |
|    | MindTree Wireless Private Limited Aztecsoft Limited                             | 744,262                   | -                               |
|    | Aziecson Limited  |                           | 9,050,498                       |
| 8. | Cash and bank balances  |                           |                                 |
|    | Cash on hand  | 64,081                    | 28,186                          |
|    | Balances with scheduled banks   | - 1,000                   | ,                               |
|    | Current accounts Deposit accounts   | 29,692,695<br>179,969,709 | 34,924,294                      |
|    | Balances with non-scheduled banks - in current accounts                         | 179,969,709               | 2,842,471                       |
|    | Wachovia Bank, N.A., USA  | -                         | 5,897,914                       |
|    | HSBC Bank, Swindon, UK  | 8,342,815                 | 1,569,919                       |
|    | Deutsche Bank, Singapore<br>Bank of Tokyo, Mitsubishi                           | 2,533,129                 | 571,742<br>13,977,136           |
|    | Silicon Valley Bank, USA  | 73,129,229                | 96,967,134                      |
|    | HSBC, Dubai   | 3,854,076                 | 968,330                         |
|    | HSBC, Germany   | 8,252,533                 | 4,731,868                       |
|    | May Bank, Malaysia<br>UBS, Basel  | 869,543                   | 349,728<br>2,436,230            |
|    | HSBC, Australia   | 10,073,263                | 528,548                         |
|    | HSBC, Singapore   | 6,497,393                 | 4,007,453                       |
|    | HSBC, Netherlands   | 3,210,688                 | 9,951,823                       |
|    | National Westminster Bank, UK<br>Wells Fargo, Seattle, USA                      | 776,919<br>15,641,699     | -                               |
|    | HSBC, Canada  | 5,592,535                 | -                               |
|    |   | 249 500 207               | 179,752,776                     |
|    | Maximum amount outstanding at any time during the year                          | 348,500,307               | 173,732,770                     |
|    | with non-scheduled banks is as under:   |                           |                                 |
|    | in current accounts Wachovia Bank, N.A., USA                                    | 72,927,532                | 78,057,331                      |
|    | HSBC Bank, Swindon, UK  | 40,271,265                | 26,982,412                      |
|    | Deutsche Bank, Singapore  | 571,742                   | 22,191,608                      |
|    | Bank of Tokyo, Mitsubishi   | 30,063,534                | 25,019,067                      |
|    | Silicon Valley Bank, USA<br>HSBC, Dubai   | 711,423,619               | 624,338,211                     |
|    | HSBC, Germany   | 20,714,629<br>16,247,209  | 9,002,648<br>19,977,436         |
|    | May Bank, Malaysia  | 349,728                   | 349,728                         |
|    | UBS, Basel  | 2,436,230                 | 5,803,246                       |
|    | HSBC, Australia   | 24,911,857                | 49,999,984                      |
|    | HSBC, Singapore HSBC, Netherlands   | 38,756,633<br>9,951,823   | 46,370,803<br>10,168,704        |
|    | Bank of America, California, USA  | 44,730,086                | 10,106,704                      |
|    | Wells Fargo, Seattle, USA   | 105,882,577               | -                               |
|    | National Westminster Bank, UK   | 776,919                   | =                               |
|    | HSBC, Canada  | 5,592,535                 | =                               |
|    | in deposit accounts Silicon Valley Bank, California, USA                        | 1,401,125                 | -                               |
|    |   | , , , ,                   |                                 |

## MindTree Limited Schedules to the balance sheet (continued)

|   | chedules to the balance sheet (continued)                                |  | (Rs                              |
|---|--|--|----------------------------------|
|   |  | As at                                    | As a                             |
| 0 | Loans and advances   | March 31, 2010                           | March 31, 2009                   |
| , | (Unsecured, considered good unless otherwise stated)                     |  |                                  |
|   | Advances recoverable in cash or in kind or for value to be received*     | 880,667,960                              | 668,084,825                      |
|   | Inter-corporate deposits   | 170,000,000                              | 108,500,000                      |
|   | Unbilled revenue   | 366,408,182                              | 274,533,907                      |
|   | Advance tax and tax deducted at source, net of provision for taxes       | 534,302,215                              | 288,593,291                      |
|   | MAT credit entitlement   | 3,264,717                                | -                                |
|   |  | 1,954,643,074                            | 1,339,712,023                    |
|   |  |  |                                  |
|   | * includes amounts due from - directors                                  | 1.020.020                                |                                  |
|   |  | 1,939,029                                | -                                |
|   | - companies under the same management as defined under                   |  |                                  |
|   | Section 370(1B) of the Companies Act, 1956                               |  |                                  |
|   | MindTree Wireless Private Limited  | 72,313,222                               | -                                |
|   | MindTree Software (Shenzhen) Co Limited                                  | 229,208                                  | =                                |
|   | (Refer Note 17 of Schedule 16)   |  |                                  |
|   | Maximum amount outstanding at anytime during the year from               |  |                                  |
|   | - directors  | 2,164,093                                | =                                |
|   | <ul> <li>companies under the same management as defined under</li> </ul> |  |                                  |
|   | Section 370(1B) of the Companies Act, 1956                               |  |                                  |
|   | MindTree Wireless Private Limited  | 72,313,222                               | -                                |
|   | MindTree Software (Shenzhen) Co Limited                                  | 229,208                                  |                                  |
| 1 | ). Current liabilities   |  |                                  |
|   | Advances from customers  | 38,728,556                               | 44,089,722                       |
|   | Interest accrued but not due   | =  | 3,635,808                        |
|   | Unearned revenue   | 55,718,090                               | 44,834,333                       |
|   | Sundry creditors   | 33,710,070                               | 11,051,555                       |
|   | - dues to micro and small enterprises (Refer Note 15 of Schedule 16)     | _  | _                                |
|   | - dues to other than micro and small enterprises                         |  |                                  |
|   | Expenses   | 83,001,585                               | 143,000,977                      |
|   | Capital goods  | 39,309,254                               | 35,302,638                       |
|   | Capital goods Other liabilities *  |  |                                  |
|   |  | 1,785,025,989                            | 2,143,391,967                    |
|   | Unclaimed dividend   | 2,154,052                                | 1,509,971                        |
|   | Book overdraft   | 39,882,797                               | 76,390,887                       |
|   | Amount due to subsidiaries (Refer Note 17 of Schedule 16)                | 450,806,349                              | 6,664,318<br>2,498,820,621       |
|   |  | 2,494,626,672                            | 2,498,820,021                    |
|   | * includes employee related liabilities                                  | 566,517,739                              | 126,807,339                      |
| 1 | 1. Provisions  |  |                                  |
|   | Compensated absences   | 117,164,685                              | 92,175,650                       |
|   | Post contract support services   | 4,908,438                                | 10,000,000                       |
|   | Provision for discount   | 50,435,295                               | 51,354,403                       |
|   | Provision for foreseeable loss on contracts                              | 23,938,369                               | 51,551,165                       |
|   | Proposed dividend  | 79,029,988                               |                                  |
|   | rioposed dividend  | 79,029,988                               | -                                |
|   | Provision for  |  |                                  |
|   | Provision for  | 12 421 146                               |                                  |
|   | tax on dividend  | 13,431,146                               | 10.741.015                       |
|   |  | 13,431,146<br>148,724,419<br>437,632,340 | 10,741,315<br><b>164.271.368</b> |

|   | For the year ended<br>March 31, 2010 | (Rs)<br>For the year ended<br>March 31, 2009 |
|---|--------------------------------------|--|
| 12 Software development expenses                                    |                                      |  |
| Salary and allowances   | 5,627,351,262                        | 3,933,857,426                                |
| Contribution to provident and other funds                           | 504,686,979                          | 386,564,329                                  |
| Staff welfare   | 55,880,397                           | 57,565,837                                   |
| Travel and conveyance   | 505,595,245                          | 660,760,255                                  |
| Communication expenses  | 43,595,401                           | 54,978,052                                   |
| Sub-contractor charges  | 384,381,006                          | 138,149,651                                  |
| Software purchases  | 42,808,410                           | 19,644,784                                   |
| Computer consumables  | 304,042,737                          | 237,040,266                                  |
| Rent  | 210,305,995                          | 206,293,171                                  |
| Post contract support services                                      | (5,091,562)                          | (480,060)                                    |
|   | 7,673,555,870                        | 5,694,373,711                                |
| 13 Administrative and other expenses                                |                                      |  |
| Salary and allowances   | 1,189,960,428                        | 787,979,191                                  |
| Contribution to provident and other funds                           | 59,548,514                           | 33,278,354                                   |
| Travel and conveyance   | 135,565,422                          | 123,713,326                                  |
| Power and fuel  | 151,475,469                          | 124,458,446                                  |
| Rent  | 92,827,482                           | 32,760,958                                   |
| Lease rentals/ charges  | 19,961,923                           | 13,625,268                                   |
| Telephone charges   | 78,660,194                           | 78,192,188                                   |
| Printing and stationery   | 17,545,747                           | 20,274,920                                   |
| Office maintenance  | 65,903,663                           | 66,859,295                                   |
| Exchange loss, net  | -                                    | 1,763,950,795                                |
| Staff training expenses   | 32,282,934                           | 37,116,670                                   |
| Advertisement   | 10,471,644                           | 3,426,801                                    |
| Bank charges  | 5,941,869                            | 17,899,004                                   |
| Insurance   | 20,991,837                           | 13,893,108                                   |
| Rates and taxes   | 31,023,494                           | 13,477,961                                   |
| Auditor's remuneration  | 9,060,199                            | 6,619,848                                    |
| Recruitment expenses  | 56,584,362                           | 59,621,525                                   |
| Repairs and maintenance   |                                      |  |
| - Plant and machinery   | 9,647,816                            | 19,529,325                                   |
| - Others  | 8,428,708                            | 3,147,667                                    |
| Marketing expenses  | 59,224,279                           | 53,219,962                                   |
| Donations   | 2,912,545                            | 5,286,180                                    |
| Legal and professional expenses                                     | 135,439,841                          | 115,304,897                                  |
| Loss on sale of fixed assets  | 562,524                              | -  |
| Provision for bad and doubtful debts                                | 23,285,050                           | 80,055,508                                   |
| Bad debts written off   | 38,904,609                           | -  |
| Provision for foreseeable loss on contracts                         | 23,938,369                           | -  |
| Miscellaneous expenses  | 85,030,206                           | 80,400,315                                   |
| 14 Interest   | 2,365,179,128                        | 3,554,091,512                                |
|   |                                      |  |
| Interest on term loans  | 11,575,546                           | 108,611,090                                  |
| Interest on short term credit / finance charges                     | 13,703,048<br>25,278,594             | 53,380,470<br><b>161,991,560</b>             |
|   | 25,216,574                           | 101,331,300                                  |
| 15 Other income   |                                      |  |
| Interest on deposits  | 13,335,112                           | 14,547,036                                   |
| [tax deducted at source: Rs 1,333,511(previous year: Rs 3,616,066)] | 11 000 005                           | 0.600.000                                    |
| Profit on sale of investments                                       | 11,008,385                           | 9,600,939                                    |
| Profit from sale of fixed assets, net                               | -                                    | 16,295,083                                   |
| Dividend from investments   | 35,742,086                           | 34,974,001                                   |
| Exchange gain, net  | 709,033,862                          | -  |
| Bad debts recovered   | 16,301,832                           | -  |
| Liabilities no longer required written back                         | 14,276,295                           | 2 272 792                                    |
| Miscellaneous income  | 4,540,249<br><b>804,237,821</b>      | 3,373,782<br><b>78,790,841</b>               |
|   | 004,437,041                          | /0,/70,041                                   |