

## SCALING THE DIGITAL QUOTIENT





## The Digital Reality

Digital has become critical to how businesses innovate and differentiate from the competition

Clients want
partners to offer
business acumen
and thought
leadership — Not
just technology
prowess

CXOs are playing a more formal and aggressive role

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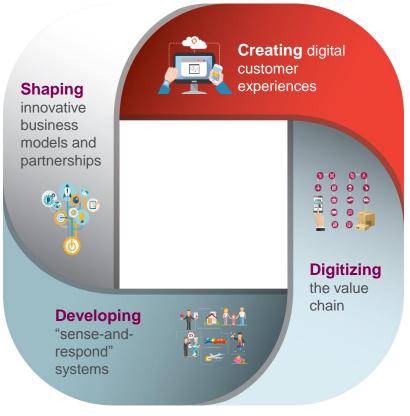
Industry is still
struggling with the
narrative as to what
digital
transformation
entails—Beyond
semantics

The new war for talent — Shortage of digital skills has gone unprecedented coupled with broken approaches to build digital skills



# Solidified Our Positioning and Driving Digital Opportunities at Scale

Compelling POV with strong client referenceability





## Services to Make Digital Real

Defining digital business

Digital assessments/workshops Tool and partner evaluation

#### **Orchestrating ecosystem**

API management Cloud orchestration Architecture design and management



#### **Creating touch point**

App development factory user experience design Wearable apps and IOT Analytics

#### Simplifying back-end

Application consolidation
Data architecture Lean and
agile implementation



#### Implementing platforms

Next-generation content and commerce Personalization





## Anchor Partner to Orchestrate Digital Change



Revenue growth, efficiency and delight

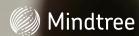


Industry Specific IP and Acquisitions



Digital Engineers of tomorrow





## **Driving Business Outcomes**

#### Revenue uplift

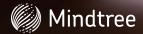
Widening the funnel and driving faster conversion

#### **Efficiency**

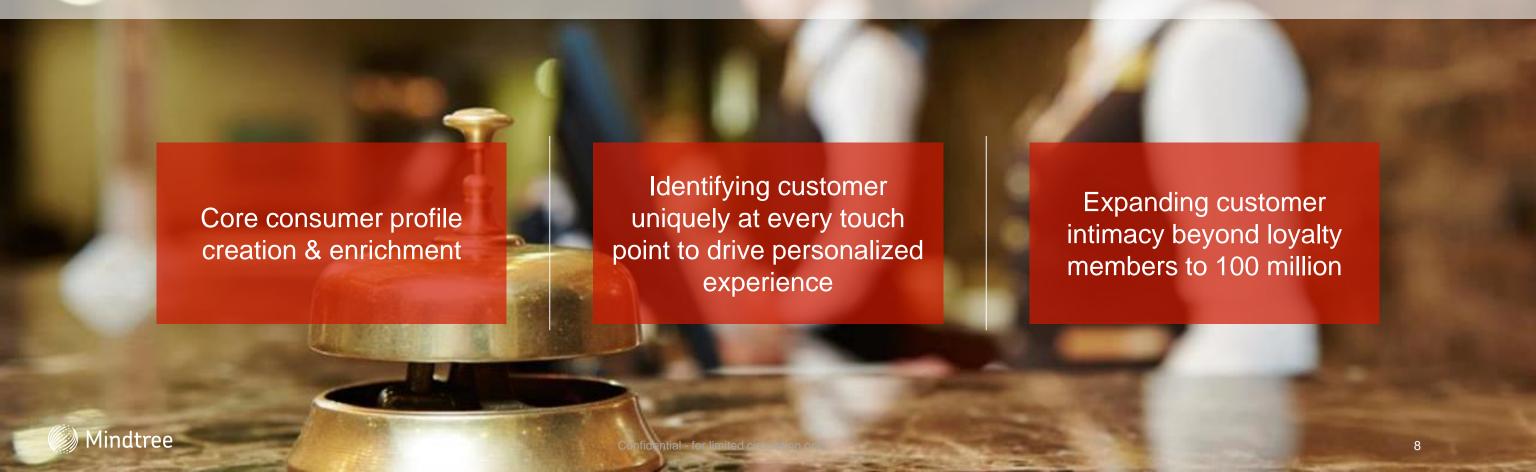
Driving costs down, Improving speed to execution and collaboration

#### Service

Creating customer delight



## Global Hotel Chain Creating Personalized and Intimate Engagement with 100M Consumers across Channels





## Delighting Travelers with a Next-gen Airport Platform for Self Baggage and Boarding







#### **Delivery Excellence**

New delivery models, development approaches, and automation investments

## Decision Moments: Simplifies and Accelerates Data Analytics

20 industry-specific machinelearning algorithms based on deep learning techniques 25 business apps across retail, consumer goods, travel, banking and insurance industries

A data store with 35 pre-built technology components for big data programs

100 pre-populated data sets easily combine with heterogeneous data

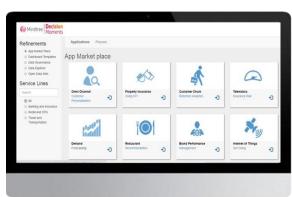
Cloud-native solution powered by Microsoft Azure services, including the Cortana Intelligence Suite

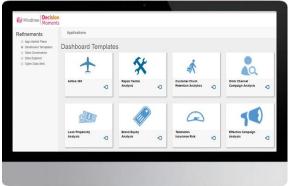
Modeling sandbox to perform rapid exploratory data analysis before investing at scale



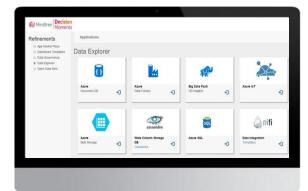
## Easy to Use Data Science Platform







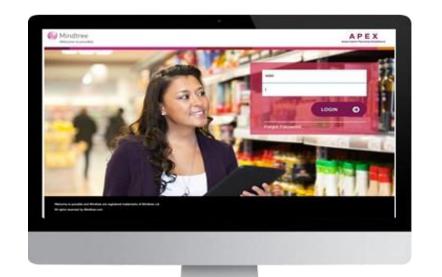






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## APEX (Assortment Planning Excellence) Platform







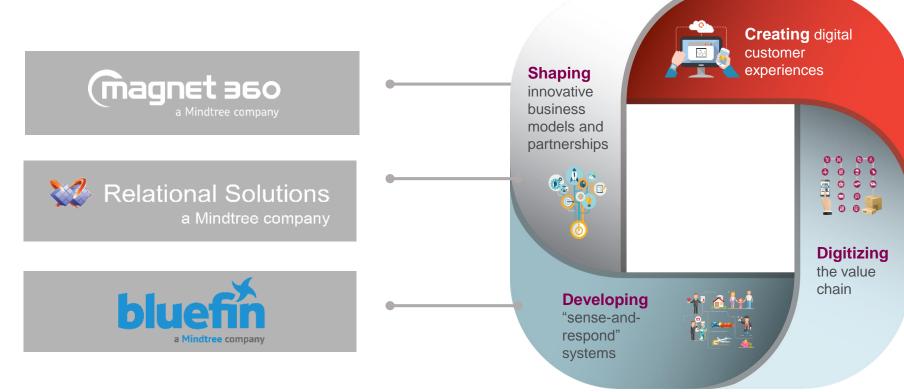
Drives assortment width and depth while reducing out of stock (OOS)

Improves lines per productive call & average order value per store





## Solidifying Digital Transformation Offerings























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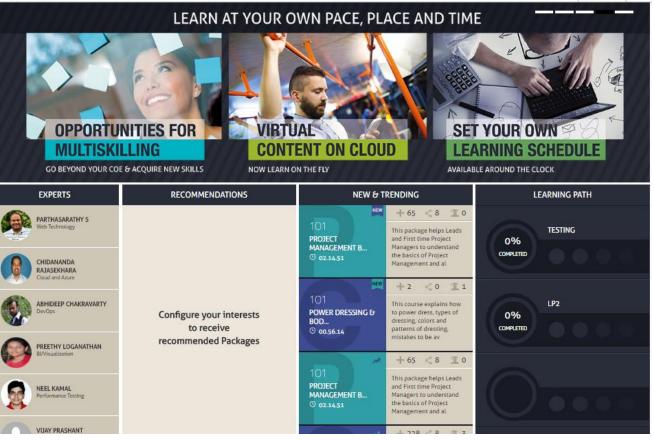
PAVE YOUR LEARNING PATH

BITE SIZED CONTENT

POPULAR ONLINE TRAINING COURSES

**FUN WHILE** YOU LEARN

LEARN ANYTHING **ANYWHERE** ANYTIME







Significant play with 38% revenues, well articulated POV, and strong client programs

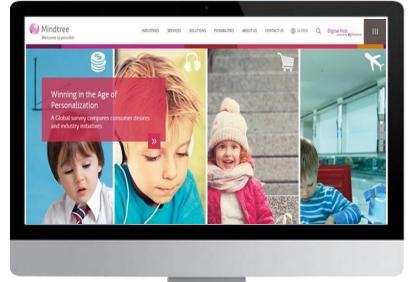
Collaborative 'Anchor' partner to orchestrate digital change

Bringing the right multidimensional expertise
- Fusion of experience design, domain/industry, Data,
Analytics, Agile, DevOps, Continuous integration

Deep rooted product engineering experience

Industry-specific IP and platforms to accelerate time-to-market

## Shaping Market Leading Thought Leadership in Big Bet Areas









Global Customer and Decison Maker Study



Personalization Ebook



Digital Content Hub

