

# Mindtree Limited

CIN: L72200KA1999PLC025564
Registered Office: Global Village, RVCE Post, Mysore Road, Bengaluru - 560 059
Website: www.mindtree.com; email: investors@mindtree.com; Ph: +91 80 6706 4000; Fax: +91 80 6706 4100

#### AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2017

Rs in million, except per share data

Particulars		Quarter ended			Six months ended	
	September 30,	June 30, 2017*	September 30, 2016*	September 30, 2017	September 30, 2016*	
	2017					
Revenue from operations	13,037	12,490	12,476	25,527	25,257	50,396
Other income (Refer note 4)	596	654	169	1,250	368	553
Total income	13,633	13,144	12,645	26,777	25,625	50,949
Expenses	13,525	,	1-,-11	,	,	
Employee benefits expense	8,526	8,058	8,121	16,584	16,129	32,438
Finance costs	25	39	47	64	98	191
Depreciation and amortisation expense	408	420	424	828	854	1,703
Other expenses	2,744	3,010	2,682	5,754	5,532	10,773
Total expenses	11,703	11,527	11,274	23,230	22,613	45,105
Profit before tax	1,930	1,617	1,371	3,547	3,012	5,844
Tax expense:	·	·				
Current tax	454	386	382	840	846	1,577
Deferred tax	(45)	(16)	(45)	(61)	(123)	(193
Net profit for the period	1,521	1,247	1,034	2,768	2,289	4,460
Other comprehensive income						
A. (i) Items that will not be reclassified to profit or loss	(32)	6	(23)	(26)	(23)	(14
(ii) Income tax relating to items that will not be reclassified to profit or loss	6	(1)	4	5	4	3
B. Items that will be reclassified to profit or loss	2	125	(182)	127	(338)	(555
Total other comprehensive income	(24)	130	(201)	106	(357)	(566
Total comprehensive income for the period	1,497	1,377	833	2,874	1,932	3,894
Paid up equity share capital (face value Rs. 10/- each)	1,639	1,681	1,680	1,639	1,680	1,680
Reserves	24,283	25,945	23,957	24,283	23,957	24,521
Earnings per share:						
Basic EPS (Rs.)	9.09	7.42	6.16	16.51	13.64	26.56
Diluted EPS (Rs.)	9.07	7.41	6.15	16.48	13.61	26.51

# AUDITED SEGMENT WISE REVENUE AND RESULTS

Rs in million Year ended Primary segment information Particulars Quarter ended June 30 Six months ended Septe March 31 September 30 2017 2017 2016 201 2016 2017 Segment revenue Retail, CPG and Manufacturing 3,081 2,822 2,939 5,903 5,937 11,739 Banking, Financial Services and Insurance Technology, Media and Services Travel and Hospitality 3,176 3.210 3.124 6.386 6.327 12.582 4,823 1,923 4,563 1,850 **12,476** 9,457 3,781 **25,527** 9,169 3,824 **25,257** 18,335 7,740 Total 13.037 12,490 50,396 Segment results
Retail, CPG and Manufacturing 389 162 350 551 834 1.541 273 934 171 Banking, Financial Services and Insurance Technology, Media and Services 282 784 300 923 555 1,718 648 1,810 1,161 3,755 Travel and Hospitality 194 100 365 863 Total 1,767 1,422 1,673 3,189 3,596 7,320 Unallocable Expenses Finance costs 408 420 424 828 854 1.838 47 169 25 596 64 1,250 191 Other income Profit before tax 654 368 553 1.930 1.617 3.547 3.012 5.844

### Notes on segment information

## Principal segments

The Company is structured into four industry verticals – Retail, CPG and Manufacturing (RCM), Banking, Financial Services and Insurance (BFSI), Technology, Media and Services (TMS) and Travel and Hospitality (TH). Accordingly, the Company has presented its segment results under these business segments.

Segment assets and liabilities
Segregation of assets, liabilities, depreciation and other non-cash expenses into various business segments has not been carried out as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segment assets and liabilities has been made.

		Rs in millio		
Particulars		As at		
	September 30, March 3 2017 201			
ASSETS				
Non-current assets				
Property, plant and equipment	3,329 3,77	1 4,13		
Capital work in progress	298 19	23		
Goodwill	2,831 2,76			
Other intangible assets	986 1,14			
Financial assets				
Investments	3,403 3,03	3,04		
Loans	687 66			
Other financial assets	- 20			
Deferred tax assets (net)	555 60			
Other non-current assets	1,426 1,32			
	13,515 13,72			
Current assets	13,55	,		
Financial assets				
Investments	6,330 5,86	9 2,26		
Trade receivables	9,044 8,71			
Cash and cash equivalents	1,492 2,46			
Loans		2		
Other financial assets	3,259 2,19			
Other current assets	887 98			
outer carroin accord	21,027 20,24			
TOTAL ASSETS	34,542 33,96			
EQUITY AND LIABILITIES				
Equity				
Equity share capital	1,639 1,68	1,67		
Other equity	24,283 24,52	22,57		
	25,922 26,20	1 24,25		
Liabilities				
Non-current liabilities				
Financial liabilities				
Borrowings	9	3 1		
Other financial liabilities	- 19	95 74		
Other non current liabilities		1 9		
	91 27	9 85		
Current liabilities				
Financial liabilities				
Borrowings	2,474 94			
Trade payables	1,474 1,55	57 1,76		
Other financial liabilities	1,692 2,49			
Other current liabilities	1,275 1,06			
Provisions	1,217 1,10	1,28		
Current tax liabilities (net)	397 32			
	8,529 7,48			
	8,620 7,76			
TOTAL EQUITY AND LIABILITIES	34,542 33,96	32,59		

#### Notes to audited standalone financial results for the quarter and six months ended September 30, 2017

- 1 The above results were reviewed by the Audit Committee and thereafter have been adopted by the Board at its meeting held on October 25, 2017.
- 2 During the quarter ended September 30, 2017, the Reserve Bank of India has approved the proposal to transfer the business and net assets ("the Scheme") of the Company's wholly owned subsidiary, Bluefin Solution Limited, UK ('Bluefin') to the Company against cancellation and extinguishment of the Company's investment in Bluefin. The Company has given effect to this Scheme during the quarter and has accounted it under the 'pooling of interests' method based on the carrying value of the assets and liabilities of Bluefin as included in the consolidated Balance Sheet of the Company for the comparative periods.

During the quarter ended June 30, 2017, the National Company Law Tribunal (NCLT) had approved the Composite Scheme of Amalgamation ("the Scheme") of Discoverture Solutions L.L.C. and Relational Solutions Inc. wholly owned subsidiaries of the Company (together "the Transferor Companies"), with the Company with an appointed date of April 1, 2015. The Company had given effect to the Scheme during the quarter ended June 30 2017 and the merger has been accounted under the 'pooling of interests' method based on the carrying value of the assets and liabilities of the Transferor Companies as included in the consolidated Balance Sheet of the Company as at the beginning of April 1, 2015.

Since both the above transactions result in a common control business combination, considering the requirements of Ind AS 103 - Business Combinations, the accounting for the transactions has been given effect retrospectively by the Company. Accordingly, the results for the corresponding periods in 2016-17, year ended March 31, 2017 and for the quarter ended June 30, 2017 have been restated to give effect to the above schemes

The audited standalone financial results for the comparative periods as previously published are as follows:				
Particulars	Quarter ended		Six months	Year
			ended	ended
	June 30,	September 30,	September 30,	March 31.
	2017	2016	2016	
Revenues	12,028	11,774	23,805	47,526
Profit before tax	1,882	1,472	3,319	6,317
Profit after tax	1,499	1,141	2,575	4,891

The audited standalone total assets, liabilities and equity for the comparative periods as previously published are as follows: Rs in million **Particulars** Year ended March 31, 2017 April 01, 2016 Total assets 34,794 32,377 Total liabilities 7,216 7,736 27.578 24,641 Total equity

- 3 During the quarter, the Company has bought back 4,224,000 equity shares of Rs 10 each on a proportionate basis, at a price of Rs 625 per equity share for an aggregate consideration of Rs 2,640 million (Rupees Tw thousand six hundred and forty million only), and completed the extinguishment of the equity shares bought back. Capital redemption reserve has been created to the extent of nominal value of share capital extinguished amounting to Rs.42 million. The buyback and creation of capital redemption reserve was effected by utilizing the securities-premium reserve and free reserves.
- 4 During the quarter, the Company has discharged earn out towards acquisition of business to the erstwhile shareholders of Bluefin and has reassessed the remaining liability. Consequently, Rs 303 million representing liability for earn out has been written back and recognised under other income.

During the quarter ended June 30, 2017, the Company had entered into a payment resolution agreement with the erstwhile shareholders of Magnet 360 LLC. Consequently, Rs 374 million representing liability for earn out wa written back and recognised under other income in the previous quarter.

- 5 The Board of Directors at its meeting held on October 06, 2017 have approved the Scheme of Amalgamation ("the Scheme") of its wholly owned subsidiary, Magnet 360 LLC with the Company with an appointed date of April 01, 2017. The Company is in the process of filing an application with the National Company Law Tribunal (NCLT). The Scheme will come into effect on approval from NCLT and other statutory authorities as may be required.
- 6 The Board of Directors at its meeting held on October 25, 2017 have recommended an interim dividend of 20% (Rs 2 per equity share of par value Rs 10 each) and a special dividend of 20% (Rs 2 per equity share of par value Rs 10 each) on completion of ten years of Initial Public Offering (IPO).
- 7 EPS for the quarter and six months ended September 30, 2017 is not annualized.
- 8 The statement of financial results have been audited by the Company's auditors. The Company's auditors have issued an unmodified audit opinion on the financial results. The audit report has been filed with the stock exchanges and is also available on the Company's website

For and on behalf of the Board For Mindtree Limited

Bengaluru. India Rostow Rayanan CEO & Managing Director October 25, 2017