



MindTree Limited
(formerly MindTree Consulting Limited)

Registered Office: Block A, #42, 27th Cross, Banashankari II Stage, Bangalore-560 070.

FINANCIAL RESULTS FOR THE QUARTER AND THE YEAR ENDED MARCH 31, 2008

(Rs. In Lakhs, except per share data)

Particulars	Quarter ended			Year ended	
	March 31, 2008	March 31, 2007	December 31, 2007	March 31, 2008	March 31, 2007
	(Limited review)	(Limited review)	(Limited review)	(Audited)	(Audited)
Revenues	20,389	15,656	18,650	73,384	59,035
Cost of revenues	12,768	9,741	12,064	46,778	36,598
Gross profit	7,621	5,915	6,586	26,606	22,437
Selling, general and administrative expenses	3,689	3,024	3,359	13,875	11,377
Provision for bad and doubtful debts	103	(30)	23	151	96
Operating profit before interest and depreciation	3,829	2,921	3,204	12,580	10,964
Interest including finance charges	159	66	158	590	300
Depreciation	1,006	669	891	3,493	2,444
Operating profit	2,664	2,186	2,155	8,497	8,220
Foreign exchange gain/(loss)	350	125	(239)	399	45
Other income	464	161	587	2,377	691
Profit before tax	3,478	2,472	2,503	11,273	8,956
Provision for taxation including fringe benefit tax	272	147	474	1,290	415
Deferred tax charge/(credit)	(357)	(129)	(52)	(436)	(464)
Net profit after tax	3,563	2,454	2,081	10,419	9,005
Paid up equity share capital (face value Rs. 10/- each)	3,792	3,775	3,785	3,792	3,775
Reserves as at	-	-	-	49,605	39,771
Basic EPS (Rs.)	9.45	7.32	5.53	27.69	28.98
Fully diluted EPS (Rs.)	9.26	7.00	5.39	26.75	27.70
Aggregate non-promoter shareholding					
Number of shares	24,528,284	24,365,258	24,460,932	24,528,284	24,365,258
Percentage of shareholding	64.68%	64.54%	64.62%	64.68%	64.54%

SEGMENT WISE REVENUE AND RESULTS

Primary segment information (Rupees in lakhs)

Particulars	Quarter ended			Year ended	
	March 31, 2008	March 31, 2007	December 31, 2007	March 31, 2008	March 31, 2007
	(Limited review)	(Limited review)	(Limited review)	(Audited)	(Audited)
Segment revenue					
R&D Services	4,187	3,956	4,197	16,087	14,446
IT Services	16,202	11,700	14,453	57,297	44,589
Total	20,389	15,656	18,650	73,384	59,035
Segment operating income					
R&D Services	403	702	690	1,838	2,540
IT Services	3,438	2,210	2,521	10,784	8,704
Total	3,841	2,912	3,211	12,622	11,244
Unallocable					
Expenses	1,018	660	898	3,535	2,724
Interest	159	66	158	590	300
Other income	814	286	348	2,776	736
Profit before tax	3,478	2,472	2,503	11,273	8,956

Notes on segment information

Principal segments

The Company's operations predominantly relate to providing IT Services and Research and Development services (R&D Services). Accordingly, revenues represented along IT and R&D services comprise the primary segmental information.

Segmental capital employed

Segregation of assets, liabilities, depreciation and other non-cash expenses into various primary segments has not been done as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segmental assets and liabilities.

Audited Consolidated results of MindTree Limited and its subsidiary for the year ended March 31, 2008

(Rs. In Lakhs, except per share data)

Particulars	Year ended	
	March 31, 2008	March 31, 2007
	(Audited)	(Audited)
Revenues	73,979	59,035
Cost of revenues	47,247	36,598
Gross profit	26,732	22,437
Selling, general and administrative expenses	14,041	11,377
Provision for bad and doubtful debts	152	96
Operating profit before interest and depreciation	12,539	10,964
Interest including finance charges	590	300
Depreciation	3,560	2,444
Operating profit	8,389	8,220
Foreign exchange gain/(loss)	417	45
Other income	2,377	691
Profit before tax	11,183	8,956
Provision for taxation including fringe benefit tax	1,290	415
Deferred tax charge/(credit)	(436)	(464)
Net profit after tax	10,329	9,005
Paid up equity share capital (face value Rs. 10/- each)	3,792	3,775
Reserves	49,516	39,771
Basic EPS (Rs.)	27.45	28.98
Fully diluted EPS (Rs.)	26.52	27.70
Aggregate non-promoter shareholding		
Number of shares	24,528,284	24,365,258
Percentage of shareholding	64.68%	64.54%

SEGMENT WISE REVENUE AND RESULTS

Primary segment information (Rupees in lakhs)

Particulars	Year ended	
	March 31, 2008	March 31, 2007
	(Audited)	(Audited)
Segment revenue		
R&D Services	16,682	14,446
IT Services	57,297	44,589
Total	73,979	59,035
Segment operating income		
R&D Services	1,744	2,540
IT Services	10,784	8,704
Total	12,528	11,244
Unallocable		
Expenses	3,549	2,724
Interest	590	300
Other income	2,794	736
Profit before tax	11,183	8,956

Notes to financial results for the quarter and the year ended March 31, 2008

1 The above results were reviewed by the Audit Committee and thereafter have been taken on record by the Board at its meeting held on April 16, 2008.

2 167,981 shares have been issued during the year upon exercise of the stock options by employees.

3 Item of expenditure exceeding 10% of total expenditure (Rupees in lakhs) for MindTree Limited

Particulars	Quarter ended			Year ended	Year ended
	March 31, 2008	March 31, 2007	December 31, 2007	March 31, 2008	March 31, 2007
Personnel cost	11,388	8,363	10,879	42,601	32,253
Travel and conveyance	1,792	1,535	1,634	6,618	5,459

4 Item of expenditure exceeding 10% of total expenditure (Rupees in lakhs) for MindTree Limited and its subsidiary

Particulars	Year ended	Year ended
	March 31, 2008	March 31, 2007
Personnel cost	43,089	32,253
Travel and conveyance	6,672	5,459

5 In accordance with the Institute of Chartered Accountants of India (ICAI) guidelines, the weighted average number of shares held by MindTree Benefit Trust have been reduced from the weighted average equity shares outstanding for computing basic and diluted earnings per share.

6 The Board of Directors recommended a final dividend of Re.1 per share (10% on an equity share of par value of Rs.10 each) for fiscal 2008. The payment is subject to the approval of the shareholders in the ensuing Annual General Meeting of the Company. Including the interim dividend of Re.1 per share (10% on an equity share of par value of Rs.10 each) declared at the Board meeting held on October 23, 2007, the total dividend recommendation for the year is Rs.2 per share (20.0% on an equity share of par value of Rs.10 each).

7 Information on investor complaints pursuant to clause 41 of the Listing Agreement for the quarter ended March 31, 2008:

Nature of Investor complaints	Opening balance	Additions	Disposal	Closing balance
Allotment/Refund/others	2	104	102	4

8 The uses of IPO proceeds are as under: (Rupees in lakhs)

Particulars	Projection in Prospectus	Revised as per postal ballot	Actual funds utilized till March 31, 2008 *
Fund a new development centre in Chennai	12,074	12,074	8,125
Prepay certain loans	1,877	1,138	1,138
General corporate purposes	7,527	8,673	Nil
Share issue expenses paid	2,294	1,887	1,887
Total	23,772	23,772	11,150

* funds from IPO proceeds have been invested in short-term mutual funds and bank deposits at March 31, 2008, pending utilisation.

9 Share issue expenses of Rs 1,893 have been offset against balance available in securities premium account. Out of this, Rs 1,887 has been paid till March 31, 2008

10 The Finance Act, 2007 has introduced Fringe Benefit Tax (FBT) on employee stock options. The Company will recover such FBT from the employee, upon the exercise of stock options. The FBT liability and related recovery would be recorded at the time of exercise.

11 In December 2007, the Company acquired 100% of the outstanding equity shares of TES PV Electronic Solutions Private Limited, a software consulting services company, for a consideration of Rs.2597.18 (USD 6.55 million) including direct costs of acquisition amounting to Rs.17.62. Subsequent to the acquisition, TES PV is a fully owned subsidiary of MindTree. The name of the subsidiary was subsequently changed to MindTree Technologies Private Limited. Upon consolidation, the Group has recognised Rs.2,141 as goodwill.

12 EPS for the quarter is not annualized.

13 On March 28, 2008, the Company changed its name from "MindTree Consulting Limited" to "MindTree Limited". There was no change in the business activities by the Company.

14 The ICAI had issued a clarificatory note on March 29, 2008 which requires provision for losses in respect of all outstanding derivative contracts at March 31, 2008, which are not covered by AS 11, Accounting for effects of changes in foreign exchange rates, by marking them to market. This did not have any accounting consequence on the financial results of the Company since the Company did not have any net mark-to-market losses on such derivatives.

15 Previous period figures have been reclassified/regrouped wherever necessary.

For and on behalf of the Board
For MindTree Limited

Bangalore, India
April 16, 2008

Ashok Soota
Chairman & Managing Director