

Revenue by Geographical Segment	MindTree				MindTree + NIW			
	Quarter Ended				Quarter Ended			
	30-Jun-10		30-Sep-10		30-Jun-10		30-Sep-10	
	USD 000s	%	USD 000s	%	USD 000s	%	USD 000s	%
US	49,051	67.6%	51,543	66.0%	49,712	64.6%	51,973	63.1%
Europe	13,006	17.9%	14,808	18.9%	13,006	16.9%	14,808	18.0%
India	6,213	8.5%	7,075	9.0%	6,196	8.0%	7,031	8.5%
Rest of World	4,393	6.0%	4,800	6.1%	8,080	10.5%	8,584	10.4%
<b>Total</b>	<b>72,663</b>	<b>100.0%</b>	<b>78,226</b>	<b>100.0%</b>	<b>76,994</b>	<b>100.0%</b>	<b>82,396</b>	<b>100.0%</b>

Growth in USD terms (%)	MindTree		MindTree + NIW	
	F11Q2 Vs F11Q1	F11Q2 Vs F10Q2	F11Q2 Vs F11Q1	F11Q2 Vs F10Q2
Revenues	7.7%	19.8%	7.0%	26.2%
PAT	-10.4%	-19.5%	42.8%	-51.7%

Growth in INR terms (%)	MindTree		MindTree + NIW	
	F11Q2 Vs F11Q1	F11Q2 Vs F10Q2	F11Q2 Vs F11Q1	F11Q2 Vs F10Q2
Revenues	10.9%	17.1%	10.2%	22.0%
PAT	-4.9%	-18.0%	47.0%	-53.4%

Rupee Dollar rate	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	30-Jun-10	30-Sep-10	30-Jun-10	30-Sep-10
Period Closing rate	46.45	44.94	46.45	44.94
Period Average rate	45.29	46.66	45.29	46.66

Revenue by Business	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	30-Jun-10	30-Sep-10	30-Jun-10	30-Sep-10
ITS	57.3%	60.1%	54.1%	57.0%
Product Engineering Services (PES)*	42.7%	39.9%	45.9%	43.0%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

\*RDS, SPE & NIW form part of PES

Revenue by Service Offering	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	30-Jun-10	30-Sep-10	30-Jun-10	30-Sep-10
Development	48.3%	47.7%	51.2%	50.3%
Maintenance	20.7%	21.4%	19.6%	20.3%
Consulting & IP Licensing	3.3%	3.2%	3.1%	3.1%
Package Implementation	4.4%	3.0%	4.1%	2.8%
Independent Testing	18.0%	18.5%	17.0%	17.6%
Infrastructure Management & Tech Support	5.3%	6.2%	5.0%	5.9%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Revenue by Industry	MindTree		MindTree + NIW	
	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended
	30-Jun-10	30-Sep-10	30-Jun-10	30-Sep-10
Manufacturing	14.4%	14.8%	13.6%	14.0%
BFSI	18.3%	19.1%	17.3%	18.1%
T & T	14.1%	13.3%	13.3%	12.6%
R&D Services (RDS)	14.1%	12.4%	13.3%	11.8%
Software Product Engineering (SPE)	28.6%	27.5%	27.0%	26.1%
Next In Wireless (NIW)	-	-	5.6%	5.1%
Others	10.5%	12.9%	9.9%	12.3%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Revenue by Project Type	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	30-Jun-10	30-Sep-10	30-Jun-10	30-Sep-10
Fixed Cost, Fixed Monthly	29.7%	30.3%	33.7%	33.9%
Time & Materials	70.3%	69.7%	66.3%	66.1%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Revenue Mix	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	30-Jun-10	30-Sep-10	30-Jun-10	30-Sep-10
<b>Effort</b>				
Onsite	12.2%	12.0%	11.3%	11.3%
Offshore	87.8%	88.0%	88.7%	88.7%
<b>Revenue</b>				
Onsite	31.5%	32.3%	29.8%	30.6%
Offshore	68.5%	67.7%	70.2%	69.4%

Effort & Utilization	MindTree			MindTree + NIW		
	Quarter Ended		Seq Growth	Quarter Ended		Seq Growth
	30-Jun-10	30-Sep-10		30-Jun-10	30-Sep-10	
<b>Billed Hours</b>						
Onsite	326,103	352,197	8.2%	326,103	352,197	8.2%
Offshore	2,352,914	2,579,632	9.4%	2,549,975	2,761,225	8.3%
<b>Total</b>	<b>2,679,017</b>	<b>2,931,829</b>	<b>9.4%</b>	<b>2,876,078</b>	<b>3,113,422</b>	<b>8.2%</b>
<b>Fee Revenue (\$ 000s)</b>						
Onsite	22,409	24,712	10.3%	22,409	24,712	10.3%
Offshore	48,624	51,903	6.7%	52,804	56,049	6.1%
<b>Total</b>	<b>71,033</b>	<b>76,615</b>	<b>7.9%</b>	<b>75,213</b>	<b>80,761</b>	<b>7.4%</b>
<b>Utilization</b>						
Including Trainees	70.0%	69.2%		70.5%	70.0%	
Excluding Trainees	71.4%	72.4%		71.9%	73.0%	

Client Details	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	30-Jun-10	30-Sep-10	30-Jun-10	30-Sep-10
Number of active clients	260	260	261	261
New client added	31	21	31	21
Number of million dollar Clients				
\$ 1 Mn Clients	61	63	62	64
\$ 5 Mn Clients	12	13	13	14
\$ 10 Mn Clients	4	4	5	5

Client contribution to revenue	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	30-Jun-10	30-Sep-10	30-Jun-10	30-Sep-10
Top Customer	7.4%	7.2%	7.0%	6.8%
Top 5 Customers	26.0%	25.6%	26.9%	26.2%
Top 10 Customers	38.8%	38.8%	40.2%	39.9%
Fortune 500 accounts	39	45	39	45
Revenue from Repeat Business	98.9%	99.4%	98.9%	99.4%
DSO	68	76	68	76

MindTree Minds	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	30-Jun-10	30-Sep-10	30-Jun-10	30-Sep-10
Total MindTree Minds	8,349	8,847	9,012	9,584
Software Professionals	7,727	8,199	8,353	8,893
Sales and Support	622	648	659	691
Gross Addition	1,251	1,254	1,324	1,373
Net Addition	692	498	715	572
Attrition (LTM)*	17.2%	21.6%	17.8%	21.9%
* Last Twelve Months				

MindTree Infrastructure	As at 30 Sep 2010			
	Completed		Available for expansion	
	Built up area (sq ft 000)	No of seats	Built up area (sq ft 000)	No of seats
Bangalore	1,049	8,999	-	-
Chennai	156	1,220	144	1,385
Pune	115	935	33	400
Hyderabad	27	258	-	-
<b>Total</b>	<b>1,347</b>	<b>11,412</b>	<b>177</b>	<b>1,785</b>

Note: Land available for expansion: 2 acres in Bangalore and 20 acres in Bhubaneswar

