

Revenue by Geographical Segment	MindTree			
	Quarter Ended			
	31-Mar-11		30-Jun-11	
	USD 000s	%	USD 000s	%
US	51,752	60.0%	55,789	60.3%
Europe	18,920	21.9%	21,072	22.8%
India	7,754	9.0%	7,955	8.6%
Rest of World	7,838	9.1%	7,711	8.3%
<b>Total</b>	<b>86,264</b>	<b>100.0%</b>	<b>92,527</b>	<b>100.0%</b>

Growth in USD terms (%)	MindTree	
	F12Q1 Vs F11Q4	F12Q1 Vs F11Q1
Revenues	7.3%	20.2%
PAT	9.7%	120.6%

Growth in INR terms (%)	MindTree	
	F12Q1 Vs F11Q4	F12Q1 Vs F11Q1
Revenues	5.6%	18.5%
PAT	7.8%	117.0%

Rupee Dollar rate	MindTree	
	Quarter Ended	
	31-Mar-11	30-Jun-11
Period Closing rate	44.60	44.70
Period Average rate	45.34	44.65

Revenue by Business	MindTree	
	Quarter Ended	
	31-Mar-11	30-Jun-11
ITS	61.9%	63.8%
Product Engineering Services (PES)	38.1%	36.2%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

Revenue by Service Offering	MindTree	
	Quarter Ended	
	31-Mar-11	30-Jun-11
Development	42.9%	40.0%
Maintenance	23.9%	25.3%
Consulting & IP Licensing	4.0%	4.0%
Package Implementation	3.2%	2.9%
Independent Testing	17.8%	18.3%
Infrastructure Management & Tech Support	8.2%	9.5%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

Revenue by Industry	MindTree	
	Quarter Ended	
	31-Mar-11	30-Jun-11
ITS - Manufacturing	16.0%	15.1%
ITS - BFSI	20.3%	21.5%
ITS - T & T	11.7%	11.4%
ITS - Others	13.9%	15.8%
PES	38.1%	36.2%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

Revenue by Project Type	MindTree	
	Quarter Ended	
	31-Mar-11	30-Jun-11
Fixed Cost , Fixed Monthly	33.8%	33.2%
Time & Materials	66.2%	66.8%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>



Revenue Mix	MindTree	
	Quarter Ended	
	31-Mar-11	30-Jun-11
<b>Effort</b>		
Onsite	11.7%	12.4%
Offshore	88.3%	87.6%
<b>Revenue</b>		
Onsite	30.9%	32.5%
Offshore	69.1%	67.5%

Effort & Utilization	MindTree		
	Quarter Ended		Seq Growth
	31-Mar-11	30-Jun-11	
<b>Billed Hours</b>			
Onsite	372,718	417,828	12.2%
Offshore	2,801,923	2,952,513	5.4%
<b>Total</b>	<b>3,174,641</b>	<b>3,370,341</b>	<b>6.2%</b>
<b>Fee Revenue (\$ 000s)</b>			
Onsite	26,268	29,648	12.9%
Offshore	58,817	61,609	4.7%
<b>Total</b>	<b>85,085</b>	<b>91,257</b>	<b>7.3%</b>
<b>Utilization</b>			
Including Trainees	70.9%	72.5%	
Excluding Trainees	72.5%	72.9%	

Client Details	MindTree	
	Quarter Ended	
	31-Mar-11	30-Jun-11
Number of active clients	277	283
New client added	39	25
Number of million dollar Clients		
\$ 1 Mn Clients	67	67
\$ 5 Mn Clients	14	14
\$ 10 Mn Clients	6	7

Client contribution to revenue	MindTree	
	Quarter Ended	
	31-Mar-11	30-Jun-11
Top Customer	7.0%	7.0%
Top 5 Customers	24.7%	24.9%
Top 10 Customers	38.5%	39.4%
Fortune 500 accounts	48	42
Revenue from Repeat Business	98.4%	98.5%
DSO	70	74

MindTree Minds	MindTree	
	Quarter Ended	
	31-Mar-11	30-Jun-11
Total MindTree Minds	9,547	9,577
Software Professionals	8,862	8,887
Sales and Support	685	690
Gross Addition	435	630
Net Addition	(124)	30
Attrition (LTM)*	25.1%	25.6%
* Last Twelve Months		

MindTree Infrastructure	As at 30 June 2011			
	Completed		Available for expansion	
	Built up area (sq ft 000)	No of Seats	Built up area (sq ft 000)	No of Seats
Bangalore	1,049	9,004	-	-
Chennai	156	1,239	144	1,385
Pune	115	885	34	400
Hyderabad	27	256	-	-
<b>Total</b>	<b>1,347</b>	<b>11,384</b>	<b>178</b>	<b>1,785</b>

Note: Land available for expansion: 2 acres in Bangalore and 20 acres in Bhubaneshwar

