

Revenue by Geographical Segment	MindTree				MindTree + NIW			
	Quarter Ended				Quarter Ended			
	31-Mar-10		30-Jun-10		31-Mar-10		30-Jun-10	
	USD 000s	%	USD 000s	%	USD 000s	%	USD 000s	%
US	46,232	66.2%	49,051	67.6%	47,782	64.2%	49,712	64.6%
Europe	12,859	18.4%	13,006	17.9%	12,859	17.3%	13,006	16.9%
India	5,252	7.5%	6,213	8.5%	5,237	7.0%	6,196	8.0%
Rest of World	5,519	7.9%	4,393	6.0%	8,575	11.5%	8,080	10.5%
Total	69,862	100.0%	72,663	100.0%	74,453	100.0%	76,994	100.0%

Growth in USD terms (%)	MindTree		MindTree + NIW	
	F11Q1 Vs F10Q4	F11Q1 Vs F10Q1	F11Q1 Vs F10Q4	F11Q1 Vs F10Q1
Revenues	4.0%	17.0%	3.4%	24.0%
PAT	-21.3%	-19.5%	-70.3%	-69.7%

Growth in INR terms (%)	MindTree		MindTree + NIW	
	F11Q1 Vs F10Q4	F11Q1 Vs F10Q1	F11Q1 Vs F10Q4	F11Q1 Vs F10Q1
Revenues	1.8%	13.9%	1.3%	14.4%
PAT	-24.1%	-23.7%	-71.0%	-72.1%

Rupee Dollar rate	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	31-Mar-10	30-Jun-10	31-Mar-10	30-Jun-10
Period Closing rate	44.90	46.45	44.90	46.45
Period Average rate	46.22	45.29	46.22	45.29

Revenue by Business	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	31-Mar-10	30-Jun-10	31-Mar-10	30-Jun-10
ITS	56.8%	57.3%	53.3%	54.1%
Product Engineering Services (PES)*	43.2%	42.7%	46.7%	45.9%
Total	100.0%	100.0%	100.0%	100.0%

*RDS , SPE & NIW form part of PES

Revenue by Service Offering	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	31-Mar-10	30-Jun-10	31-Mar-10	30-Jun-10
Development	49.6%	48.3%	52.7%	51.2%
Maintenance	20.1%	20.7%	18.9%	19.6%
Consulting & IP Licensing	2.7%	3.3%	2.5%	3.1%
Package Implementation	5.2%	4.4%	4.8%	4.1%
Independent Testing	18.0%	18.0%	17.0%	17.0%
Infrastructure Management & Tech Support	4.4%	5.3%	4.1%	5.0%
Total	100.0%	100.0%	100.0%	100.0%

Revenue by Industry	MindTree		MindTree + NIW	
	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended
	31-Mar-10	30-Jun-10	31-Mar-10	30-Jun-10
Manufacturing	13.3%	14.4%	12.5%	13.6%
BFSI	18.7%	18.3%	17.5%	17.3%
T & T	15.2%	14.1%	14.3%	13.3%
R&D Services (RDS)	15.4%	14.1%	14.4%	13.3%
Software Product Engineering (SPE)	27.8%	28.6%	26.1%	27.0%
Next In Wireless (NIW)	-	-	6.2%	5.6%
Others	9.6%	10.5%	9.0%	9.9%
Total	100.0%	100.0%	100.0%	100.0%

Revenue by Project Type	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	31-Mar-10	30-Jun-10	31-Mar-10	30-Jun-10
Fixed Cost , Fixed Monthly	31.2%	29.7%	31.2%	33.7%
Time & Materials	68.8%	70.3%	68.8%	66.3%
Total	100.0%	100.0%	100.0%	100.0%



Revenue Mix	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	31-Mar-10	30-Jun-10	31-Mar-10	30-Jun-10
Effort				
Onsite	12.4%	12.2%	11.4%	11.3%
Offshore	87.6%	87.8%	88.6%	88.7%
Revenue				
Onsite	30.0%	31.5%	28.1%	29.8%
Offshore	70.0%	68.5%	71.9%	70.2%

Effort & Utilization	MindTree			MindTree + NIW		
	Quarter Ended		Seq Growth	Quarter Ended		Seq Growth
	31-Mar-10	30-Jun-10		31-Mar-10	30-Jun-10	
Billed Hours						
Onsite	305,207	326,103	7.0%	305,207	326,103	7.0%
Offshore	2,160,342	2,352,914	8.3%	2,380,025	2,549,975	7.1%
Total	2,465,549	2,679,017	8.7%	2,685,232	2,876,078	6.9%
Fee Revenue (\$ 000s)						
Onsite	20,473	22,409	9.5%	20,473	22,409	9.5%
Offshore	47,707	48,624	1.9%	52,298	52,804	1.0%
Total	68,180	71,033	4.2%	72,771	75,213	3.4%
Utilization						
Including Trainees	71.2%	70.0%		71.4%	70.5%	
Excluding Trainees	72.4%	71.4%		72.6%	71.9%	

Client Details	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	31-Mar-10	30-Jun-10	31-Mar-10	30-Jun-10
Number of active clients	257	260	258	261
New client added	27	31	27	31
Number of million dollar Clients				
\$ 1 Mn Clients	59	61	60	62
\$ 5 Mn Clients	12	12	13	13
\$ 10 Mn Clients	4	4	5	5

Client contribution to revenue	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	31-Mar-10	30-Jun-10	31-Mar-10	30-Jun-10
Top Customer	7.7%	7.4%	7.2%	7.0%
Top 5 Customers	26.3%	26.0%	27.9%	26.9%
Top 10 Customers	38.0%	38.8%	40.0%	40.2%
Fortune 500 accounts	40	39	40	39
Revenue from Repeat Business	99.1%	98.9%	99.1%	98.9%
DSO	69	68	68	68

MindTree Minds	MindTree		MindTree + NIW	
	Quarter Ended		Quarter Ended	
	31-Mar-10	30-Jun-10	31-Mar-10	30-Jun-10
Total MindTree Minds	7,657	8,349	8,297	9,012
Software Professionals	7,057	7,727	7,651	8,353
Sales and Support	600	622	646	659
Gross Addition	587	1,251	668	1,324
Net Addition	144	692	170	715
Attrition (LTM)*	13.6%	17.2%	14.1%	17.8%
* Last Twelve Months				

