## Mindtree Limited Consolidated balance sheet

			Rs in million
	Note	As at	As at
		March 31, 2015	March 31, 2014
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	3.1.1	837	417
Reserves and surplus	3.1.2	19,287	15,988
		20,124	16,405
Share application money pending allotment	3.1.1 (g)	4	-
Non-current liabilities			
Long-term borrowings	3.2.1	23	27
Other long-term liabilities	3.2.2	334	129
Long-term provisions	3.2.3	-	39
		357	195
Current liabilities			
Trade payables		536	82
Other current liabilities	3.3.1	3,465	2,738
Short-term provisions	3.3.2	2,063	1,574
		6,064	4,394
		26,549	20,994
ASSETS			
Non-current assets			
Fixed assets			
Tangible assets	3.4.1	4,513	3,266
Intangible assets	3.4.1	1,042	170
Capital work-in-progress		354	496
Non-current investments	3.4.2	8	175
Deferred tax assets (net)	3.4.3	449	402
Long-term loans and advances	3.4.4	654	758
Other non-current assets	3.4.5	1,003	1,039
Current assets		8,023	6,306
Current investments	3.5.1	5,343	5,160
Trade receivables	3.5.2	6,963	6,004
Cash and bank balances	3.5.3	3,763	1,184
Short-term loans and advances	3.5.4	836	613
Other current assets	3.5.5	1,621	1,727
Oner current assets	3.3.3	18,526	14,688
		26,549	20,994
Significant accounting policies and notes to the accounts	2 & 3	20,549	20,334
organicant accounting poncies and notes to the accounts	2 & 3		

The notes referred to above form an integral part of the consolidated financial statements

For B S R & Co. LLP For Mindtree Limited

Chartered Accountants

Firm Registration Number: 101248W/W-100022

Supreet SachdevSubroto BagchiN. KrishnakumarPartnerChairmanCEO & Managing Director

Membership Number: 205385

Jagannathan Chakravarthi

Chief Financial Officer

Place: Bangalore
Date: April 16, 2015

Place: Bangalore
Date: April 16, 2015

## Consolidated statement of profit and loss

			Rs in million
Particulars	Note	For the year 6	ended
		March 31, 2015	March 31, 2014
Revenue from operations		35,619	30,316
Other income	3.6	835	496
Total revenues	-	36,454	30,812
Expense:			
Employee benefits expense	3.7	20,747	17,820
Finance costs	3.7	1	4
Depreciation and amortisation expense	3.4.1	1,018	809
Other expenses	3.7	7,780	6,396
Total expenses	-	29,546	25,029
Profit before tax		6,908	5,783
Tax expense:	3.4.3		
Current tax		1,592	1,317
Deferred tax		(47)	(42)
Profit for the year	- -	5,363	4,508
Earnings per equity share	3.12		
Equity shares of par value Rs 10/- each			
Basic		64.14	54.20
Diluted		63.85	53.85
Weighted average number of equity shares used in computing earning	ngs per share		
Basic		83,619,436	83,177,516
Diluted		83,998,716	83,716,693
Significant accounting policies and notes to the accounts	2 & 3		

The notes referred to above form an integral part of the consolidated financial statements

As per our report of even date attached

For B S R & Co. LLP

Chartered Accountants

Firm Registration Number: 101248W/W-100022

For Mindtree Limited

Supreet SachdevSubroto BagchiN. KrishnakumarPartnerChairmanCEO & Managing Director

Membership Number: 205385

**Jagannathan Chakravarthi** Chief Financial Officer

Place: Bangalore
Date: April 16, 2015

Place: Bangalore
Date: April 16, 2015

Consolidated cash flow statement		D. ' 'II'
	E. d.	Rs in million
	•	ended March 31,
Cook flow from an austing a stirition	2015	2014
Cash flow from operating activities Profit before tax	6,009	£ 792
	6,908	5,783
Adjustments for:	1.010	900
Depreciation and amortisation	1,018	809
Amortization of stock compensation cost	168	79
Interest expense	1	4
Interest / dividend income	(294)	(215)
Profit on sale of fixed assets	(6)	(3)
Profit on sale of investments	(286)	(130)
Exchange difference on derivatives	(21)	-
Effect of exchange differences on translation of foreign	-	25
currency borrowings		
Effect of exchange differences on translation of foreign	6	(70)
currency cash and cash equivalents		
Operating profit before working capital changes	7,494	6,282
Changes in trade receivables	(742)	(1,496)
Changes in loans and advances and other assets	(35)	(839)
Changes in liabilities and provisions	805	569
Net cash provided by operating activities before taxes	7,522	4,516
Income taxes paid	(1,539)	(1,297)
Net cash provided by operating activities	5,983	3,219
Cash flow from investing activities		
Purchase of fixed assets	(1,995)	(1,520)
Proceeds from sale of fixed assets	8	3
Investment in Subsidiary	(600)	-
Interest/ dividend received from investments	219	222
Purchase of investments	(9,982)	(11,444)
Sale/maturities of investments	10,252	10,495
Net cash used in investing activities	(2,098)	(2,244)
Cash flow from financing activities		
Issue of share capital (net of issue expenses paid)	67	63
Interest paid on loans	(1)	(5)
Repayment of borrowings	(4)	(811)
Proceeds from loans	-	564
Dividends paid (including distribution tax)	(1,438)	(924)
Net cash used in financing activities	(1,376)	(1,113)
Effect of exchange differences on translation of foreign		
currency cash and cash equivalents	(6)	70
Net increase/ (decrease) in cash and cash equivalents	2,503	(68)
Opening cash balance in Discoverture Solutions L.L.C. (Refer note 3.15)	76	-
Cash and cash equivalents at the beginning of the year	1,184	1,252
Cash and cash equivalents at the end of the period (Refer note 3.5.3)	3,763	1,184

The notes referred to above form an integral part of the consolidated financial statements

As per our report of even date attached

For B S R & Co. LLP

For Mindtree Limited

Chartered Accountants

Firm Registration Number: 101248W/W-100022

Supreet SachdevSubroto BagchiN. KrishnakumarPartnerChairmanCEO & Managing Director

Membership Number: 205385

Place: Bangalore

Date : April 16, 2015

Jagannathan Chakravarthi

Chief Financial Officer

Place: Bangalore Date : April 16, 2015

Significant accounting policies and notes to the accounts

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

# 1. Background

Mindtree Limited ('Mindtree' or 'the Company') together with its subsidiaries Mindtree Software (Shanghai) Co. Ltd, Discoverture Solutions L.L.C., Discoverture Solutions U.L.C. and Discoverture Solutions Europe Limited collectively referred to as 'the Group' is an international Information Technology consulting and implementation Group that delivers business solutions through global software development. The Group is structured into five verticals – Manufacturing, BFSI, Hitech, Travel & transportation and Others. The Group offers services in the areas of agile, analytics and information management, application development and maintenance, business process management, business technology consulting, cloud, digital business, independent testing, infrastructure management services, mobility, product engineering and SAP services.

The Group is head quartered in Bangalore and has offices in India, United States of America, United Kingdom, Japan, Singapore, Malaysia, Australia, Germany, Switzerland, Sweden, UAE, Netherlands, Canada, Belgium, France, Ireland and Republic of China.

## 2. Significant accounting policies

## 2.1 Basis of preparation of consolidated financial statements

The consolidated financial statements are prepared and presented in accordance with Indian Generally Accepted Accounting Principles (GAAP) under the historical cost convention on the accrual basis except for certain financial instruments which are measured at fair values. GAAP comprises mandatory accounting standards as prescribed under Section 133 of the Companies Act, 2013 ('Act') read with Rule 7 of the Companies (Accounts) Rules, 2014 and guidelines issued by the Securities and Exchange Board of India (SEBI).

## 2.2 Principles of consolidation

The consolidated financial statements include the financial statements of Mindtree and its subsidiaries as set out below.

Name of the subsidiary	Country of incorporation	Proportion of interest
Mindtree Software (Shanghai) Co. Ltd.	Republic of China	100%
Discoverture Solutions L.L.C.*	U.S.A.	100%
Discoverture Solutions U.L.C.*	Canada	100%
Discoverture Solutions Europe Limited*	U.K.	100%

<sup>\*</sup>Consolidated with effect from February 13, 2015.

The financial statements of Mindtree and its wholly owned and controlled subsidiaries have been combined on a line-by-line basis by adding together the book values of all items of assets, liabilities, incomes and expenses after eliminating all inter-company balances/ transactions and the resultant unrealized gain/loss from the date the parent company acquired control of those subsidiaries. The excess / deficit of cost to the

Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

Company of its investment in the subsidiaries over its portion of equity at the respective dates on which investment in such entities were made is recognised in the financial statements as goodwill / capital reserve. The parent Company's portion of equity in such entities is determined on the basis of the book values of assets and liabilities as per the financial statements of such entities as on the date of investment and if not available, the financial statements for the immediately preceding period are adjusted for the effects of significant transactions, up to the date of investment.

The consolidated financial statements are prepared using uniform accounting policies for similar transactions and other events in similar circumstances.

### 2.3 Use of estimates

The preparation of consolidated financial statements in conformity with the generally accepted accounting principles ('GAAP') in India requires management to make estimates and assumptions that affect the reported amounts of income and expenses of the period, assets and liabilities and disclosures relating to contingent liabilities as of the date of the consolidated financial statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognised prospectively in future periods.

## 2.4 Fixed assets and depreciation

- 2.4.1 Fixed assets are carried at cost of acquisition (including directly attributable costs such as freight, installation, etc.) or construction less accumulated depreciation. Borrowing costs directly attributable to acquisition or construction of those fixed assets, which necessarily take a substantial period of time to get ready for their intended use, are capitalised.
- 2.4.2 Acquired intangible assets are capitalised at the acquisition price. Internally generated intangible assets are recorded at cost that can be measured reliably during the development phase and when it is probable that future economic benefits that are attributable to the assets will flow to the Group.
- 2.4.3 Leases under which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Such assets are capitalised at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognised as an expense in the statement of profit and loss on a straight-line basis over the lease term
- 2.4.4 Advances paid towards the acquisition of fixed assets, outstanding at each balance sheet date are shown under capital advances. The cost of the fixed asset not ready for its intended use on such date, is disclosed under capital work-in-progress.

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

2.4.5 Depreciation on tangible assets is provided on the straight-line method over the useful lives of assets estimated by the Group. Depreciation for assets purchased/sold during a period is proportionately charged. Intangible assets are amortised over their respective individual estimated useful lives on a straight-line basis, commencing from the date the asset is available to the Group for its use. The Group estimates the useful lives for fixed assets as follows:

Asset classification	Useful life
Buildings	5-30 years
Computer systems	2-3 years
Computer software	2 years
Test equipment	3 years
Furniture and fixtures	5 years
Electrical installations	3 years
Office equipment	4 years
Motor vehicles	4 years
Plant and machinery	4 years
Intellectual property	5 years

The Group believes that the useful lives as given above best represent the useful lives of these assets based on internal assessment and supported by technical advice where necessary.

2.4.6 The cost of leasehold land is amortised over the period of the lease. Leasehold improvements and assets acquired on finance lease are amortised over the lease term or useful life, whichever is lower.

#### 2.5 Investments

- 2.5.1 Non-current investments are carried at cost less any other-than-temporary diminution in value, determined on the specific identification basis.
- 2.5.2 Current investments are carried at the lower of cost and fair value. The comparison of cost and fair value is carried out separately in respect of each investment.
- 2.5.3 Profit or loss on sale of investments is determined as the difference between the sale price and carrying value of investment, determined individually for each investment.

## 2.6 Cash and cash equivalents

Cash and cash equivalents in the consolidated cash flow statement comprises cash in hand and balance in bank in current accounts and deposit accounts.

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## 2.7 Consolidated cash flow statement

Cash flows are reported using the indirect method, whereby consolidated net profit before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from regular revenue generating, investing and financing activities of the Group are segregated.

## 2.8 Employee benefits

- 2.8.1 Gratuity is a defined benefit scheme and is accrued based on actuarial valuations at the balance sheet date, carried out by an independent actuary. The Group has an employees' gratuity fund managed by ICICI Prudential Life Insurance Company, SBI Life Insurance Company and Life Insurance Corporation of India. Actuarial gains and losses are charged to the statement of profit and loss.
- 2.8.2 Compensated absences are a long-term employee benefit and is accrued based on actuarial valuations at the balance sheet date, carried out by an independent actuary. The Group accrues for the expected cost of short-term compensated absences in the period in which the employee renders services.
- 2.8.3 Contributions payable to the recognised provident fund, which is a defined contribution scheme, are charged to the statement of profit and loss.

## 2.9 Revenue recognition

2.9.1 The Group derives its revenues primarily from software services. Revenue from software development on time-and-material basis is recognised as the related services are rendered. Revenue from fixed price contracts is recognised using the proportionate completion method, which is determined by relating the actual project cost of work performed to date to the estimated total project cost for each contract. Unbilled revenue represents cost and earnings in excess of billings while unearned revenue represents the billing in excess of cost and earnings. Provision for estimated losses, if any, on incomplete contracts are recorded in the period in which such losses become probable based on the current contract estimates.

Maintenance revenue is recognised ratably over the period of the maintenance contract.

- 2.9.2 Provision for discounts is recognised on an accrual basis in accordance with contractual terms of agreements with customers. Revenues are stated net of discount.
- 2.9.3 Dividend income is recognised when the right to receive payment is established.
- 2.9.4 Interest income is recognised using the time proportion method, based on the transactional interest rates.

## 2.10 Foreign exchange transactions

- 2.10.1 The Group is exposed to foreign currency transactions including foreign currency revenues, receivables and borrowings. With a view to minimize the volatility arising from fluctuations in currency rates, the Group enters into foreign exchange forward contracts and other derivative instruments.
- 2.10.2 Foreign exchange transactions are recorded using the exchange rates prevailing on the dates of the respective transactions. Exchange differences arising on foreign exchange transactions settled during the period are recognised in the statement of profit and loss for the period.
- 2.10.3 Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rates on that date; the resultant exchange differences are recognised in the statement of profit and loss. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction.
- 2.10.4 In respect of integral operations, monetary assets and liabilities are translated at the exchange rate prevailing at the date of the balance sheet. Non-monetary items are translated at the historical rate. The items in the statement of profit and loss are translated at the rates prevailing on the dates of the respective transactions. The differences arising out of the translation are recognised in the statement of profit and loss.
- 2.10.5 Forward exchange contracts and other similar instruments that are not in respect of forecasted transactions are accounted for using the guidance in Accounting Standard ('AS') 11, 'The effects of changes in foreign exchange rates'. For such forward exchange contracts and other similar instruments covered by AS 11, based on the nature and purpose of the contract, either the contracts are recorded based on the forward rate/fair value at the reporting date, or based on the spot exchange rate on the reporting date. For contracts recorded at the spot exchange rates, the premium or discount at the inception is amortised as income or expense over the life of the contract.
- 2.10.6 For forward exchange contracts and other derivatives that are not covered by AS 11 and that relate to a firm commitment or highly probable forecasted transactions, the Group has adopted Accounting Standard ('AS') 30, 'Financial Instruments: Recognition and Measurement' to the extent that the adoption did not conflict with existing accounting standards and other authoritative pronouncements of the Company Law and other regulatory requirements. In accordance with AS 30, such derivative financial instruments, which qualify for cash flow hedge accounting and where Group has met all the conditions of cash flow hedge accounting, are fair valued at balance sheet date and the resultant exchange loss/(gain) is debited/credited to the hedge reserve until the transaction is completed. Other derivative instruments are recorded at fair value at the reporting date and the resultant exchange loss/ (gain) has been debited/ credited to statement of profit and loss.

## 2.11 Warranties

Warranty costs (i.e. post contract support services) are estimated by the management on the basis of technical evaluation and past experience. Provision is made for estimated liability in respect of warranty costs in the year of recognition of revenue.

## 2.12 Provision and contingent liabilities

The Group creates a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event, based on a reliable estimate of such obligation.

## 2.13 Taxation

The current income tax charge is determined in accordance with the relevant tax regulations applicable to respective entities within the Group. Deferred tax charge or credit are recognised for the future tax consequences attributable to timing difference that result between the profit offered for income taxes and the profit as per the financial statements. Deferred tax in respect of timing difference which originate during the tax holiday period but reverse after the tax holiday period is recognised in the period in which the timing difference originate. For this purpose the timing differences which originate first are considered to reverse first. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future; however, when there is a brought forward loss or unabsorbed depreciation under taxation laws, deferred tax assets are recognised only if there is virtual certainty of realisation of such assets. Deferred tax assets are reviewed as at each balance sheet date and written down or written up to reflect the amount that is reasonably/ virtually certain to be realised.

Minimum alternate tax ('MAT') paid in accordance with the tax laws, which gives rise to future economic benefits in the form of tax credit against future income tax liability, is recognised as an asset in the balance sheet if there is a convincing evidence that the Group will pay normal tax after the tax holiday period and the resultant assets can be measured reliably. MAT credit entitlement can be carried forward and utilized for a period of ten years from the period in which such credit is availed.

The entities within the Group offset, on a year on year basis, the current tax assets and liabilities, where it has a legally enforceable right and where it intends to settle such assets and liabilities on a net basis.

## 2.14 Earnings per share

In determining earnings per share, the Group considers the consolidated net profit after tax and includes the post-tax effect of any extra-ordinary item. The number of equity shares used in computing basic earnings per share is the weighted average number of equity shares outstanding during the period. The number of equity shares used in computing diluted earnings per share comprises weighted average number of equity shares considered for deriving basic earnings per share and also weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

## 2.15 Impairment of assets

The Group assesses at each balance sheet date whether there is any indication that an asset (including goodwill) may be impaired. If any such indication exists, the Group estimates the recoverable amount of the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the statement of profit and loss. If at the balance sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount. An impairment loss is reversed only to the extent that the carrying amount of asset does not exceed the net book value that would have been determined; if no impairment loss had been recognised. In respect of goodwill, impairment loss will be reversed only when it is caused by specific external events and their effects have been reversed by subsequent external events.

## 2.16 Employee stock based compensation

The Group measures the compensation cost relating to employee stock options, restricted shares and phantom stock options using the intrinsic value method. The compensation cost is amortised over the vesting/service period.

#### 2.17 Goodwill

Goodwill arising on consolidation/ acquisition of assets is not amortised. It is tested for impairment on a periodic basis and written off, if found impaired.

## 2.18 Government grants

Grants from the government are recognised when there is reasonable assurance that:

- (i) the Group will comply with the conditions attached to them; and
- (ii) the grant will be received.

Government grants related to revenue are recognised on a systematic basis in the statement of profit and loss over the periods necessary to match them with the related costs which they are intended to compensate. Such grants are deducted in reporting the related expense. Where the Group receives non-monetary grants, the asset is accounted for on the basis of its acquisition cost. In case a non-monetary asset is given free of cost it is recognised at a nominal value.

Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

#### 3. Notes to the accounts

#### 3.1 Shareholders' funds

#### 3.1.1 Share capital

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	ι		

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Authorised		
800,000,000 (March 31, 2014 : 79,620,000) equity	8,000	796
shares of Rs 10 each		
Issued, subscribed and paid-up capital		
83,732,372 (March 31, 2014 : 41,689,731) equity		
shares of Rs 10 each fully paid	837	417
Total	837	417

b) Reconciliation of the number of equity shares outstanding at the beginning and at the end of the reporting year is as given below:

	As at		As at
March	31, 2015	March	31, 2014
No of shares	Rs	No of shares	Rs
41,689,731	417	41,535,055	415
276,980	2	154,676	2
41,765,661	418	-	-
83,732,372	837	41,689,731	417
	No of shares 41,689,731 276,980 41,765,661	March 31, 2015       No of shares     Rs       41,689,731     417       276,980     2       41,765,661     418	March 31, 2015         March           No of shares         Rs         No of shares           41,689,731         417         41,535,055           276,980         2         154,676           41,765,661         418         -

<sup>\*</sup>Refer note 3.1.1 (e).

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

c) The Group has only one class of shares referred to as equity shares having a par value of Rs 10 each.

Each holder of the equity share, as reflected in the records of the Group as of the date of the shareholder meeting, is entitled to one vote in respect of each share held for all matters submitted to vote in the shareholder meeting.

The Group declares and pays dividends in Indian rupees and foreign currency. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the Annual General Meeting.

The Board of Directors at its meeting held on October 15, 2014 declared an interim dividend of 30% (Rs 3 per equity share of par value Rs 10/- each) for the quarter ended September 30, 2014. At its meeting held on January 19, 2015, the Board declared a second interim dividend of 40% (Rs 4 per equity share of par value Rs 10/-each) for the quarter ended December 31, 2014. Further, the Board of Directors at its meeting held on April 16, 2015 have recommended a final dividend of 100% (Rs 10 per equity share of par value Rs 10 each).

During the year ended March 31, 2014, the amount of per share dividend recognized as distributions to equity shareholders was Rs 25 per equity share.

In the event of liquidation of the Group, the holders of equity shares will be entitled to receive any of the remaining assets of the Group after distribution of all preferential amounts. However, no such preferential amounts exist currently. The distribution will be in proportion to the number of equity shares held by the shareholders.

d) Equity shareholder holding more than 5 percent of equity shares along with the number of equity shares held at the beginning and at the end of the year is as given below:

Sr. No	o. Name of the shareholder	As at March 31, 2	As at March 31, 2015		2014
		Number of shares	%	Number of shares	%
1	Coffee Day Enterprises Limited	8,730,884	10.4%	4,365,442	10.5%
2	Nalanda India Fund Limited	7,898,178	9.4%	3,949,089	9.5%
3	Global Technology Ventures Limited	5,297,122	6.3%	2,648,561	6.4%

- e) In the period of five years immediately preceding March 31, 2015:
  - a. The Group has allotted 41,765,661 fully paid up equity shares during the quarter ended June 30, 2014 pursuant to 1:1 bonus share issue approved by shareholders. Consequently, options/ units granted under the various employee share based plans are adjusted for bonus share issue.
  - b. The Group has not bought back any class of equity shares.
  - c. The Group has allotted a total of 1,300,965 equity shares as fully paid up without payment being received in cash. These shares were allotted to the shareholders of erstwhile Aztecsoft Limited pursuant to the scheme of amalgamation during the financial year ended March 31, 2010.

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## f) Employee stock based compensation

The Group instituted the Employees Stock Option Plan ('ESOP') in fiscal 2000, which was approved by the Board of Directors ('the Board'). The Group currently administers seven stock option programs, a restricted stock purchase plan and a phantom stock options plan.

## **Program 1 [ESOP 1999]**

Options under this program are exercisable at an exercise price of Rs 10 per option. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees who have joined on or before September 30, 2001 or have been issued employment offer letters on or before August 7, 2001. This plan was terminated on September 30, 2001. The contractual life of each option is 11 years after the date of grant. There are no options outstanding as at the reporting date.

## Program 2 [ESOP 2001]

Options under this program have been granted to employees at an exercise price of Rs 50 per option (Rs. 25 per option post bonus issue). All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees who have joined on or after October 1, 2001 or have been issued employment offer letters on or after August 8, 2001 or options granted to existing employees with grant date on or after October 1, 2001. This plan was terminated on April 30, 2006. The contractual life of each option is 11 years after the date of grant.

Particulars	Year ended March 31,	
	2015	2014
Outstanding options, beginning of the year	54,777*	47,918
Granted during the year	-	-
Exercised during the year	29,401	12,868
Lapsed during the year	2,304	3,821
Forfeited during the year	-	-
Outstanding options, end of the year	23,072	31,229
Options vested and exercisable, end of the year	23,072	31,229

<sup>\*</sup>Adjusted for bonus issue. Refer note 3.1.1 (e)

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## **Program 3 [ESOP 2006 (a)]**

Options under this program have been granted to employees at an exercise price of Rs 250 per option. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees to whom the options are granted on or after May 1, 2006. This plan was terminated on October 25, 2006. The contractual life of each option is 5 years after the date of grant. There are no options outstanding as at the reporting dates.

## **Program 4 [ESOP 2006 (b)]**

Options under this program are granted to employees at an exercise price periodically determined by the Nomination and remuneration Committee. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees to whom the options are granted on or after October 25, 2006. The contractual life of each option is 5 years after the date of grant.

Particulars	Year ended March 31,	
	2015	2014
Outstanding options, beginning of the year	213,750*	304,650
Granted during the year	-	-
Exercised during the year	92,000	57,600
Lapsed during the year	-	28,475
Forfeited during the year	47,750	71,325
Outstanding options, end of the year	74,000	147,250
Options vested and exercisable, end of the year	74,000	89,175

<sup>\*</sup>Adjusted for bonus issue. Refer note 3.1.1 (e)

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## Program 5 [ESOP 2008A]

Options under this program are granted to employees of erstwhile Aztecsoft Limited as per swap ratio of 2:11 as specified in the merger scheme. Each new option is entitled to 1 equity share of Rs 10 each.

Particulars	Year ended March 31	
	2015	2014
Outstanding options, beginning of the year	168,295*	108,248
Granted during the year	-	-
Exercised during the year	51,293	20,614
Lapsed during the year	33,926	2,610
Forfeited during the year	-	-
Outstanding options, end of the year	83,076	85,024
Options vested and exercisable, end of the year	83,076	85,024

<sup>\*</sup>Adjusted for bonus issue. Refer note 3.1.1 (e)

## Directors' Stock Option Plan, 2006 ('DSOP 2006')

Options under this program have been granted to independent directors at an exercise price periodically determined by the Nomination and remuneration Committee. All stock options vest equally over three year vesting term at the end of 1, 2 and 3 years respectively from the date of the grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. The contractual life of each option is 4 years after the date of the grant.

Particulars	Year ended Marcl	
	2015	2014
Outstanding options, beginning of the year	75,000*	135,000
Granted during the year	-	-
Exercised during the year	35,000	45,000
Lapsed during the year	-	10,000
Forfeited during the year	-	25,000
Outstanding options, end of the year	40,000	55,000
Options vested and exercisable, end of the year	26,666	41,666

<sup>\*</sup>Adjusted for bonus issue. Refer note 3.1.1 (e)

## Program 7 [ESOP 2010A]

In-principle approvals for administering the seventh stock option program i.e. ESOP 2010 (A) has been received by the Group from the BSE and NSE for 1,135,000 equity shares of Rs 10 each. No options have been granted under the program as at March 31, 2015.

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## Employee Restricted Stock Purchase Plan 2012 ('ERSP 2012')

ERSP 2012 was instituted with effect from July 16, 2012 to issue equity shares of nominal value of Rs 10 each. Shares under this program are granted to employees at an exercise price of not less than Rs 10 per equity share or such higher price as determined by the Nomination and Remuneration Committee. Shares shall vest over such term as determined by the Nomination and Remuneration Committee not exceeding ten years from the date of the grant. All shares will have a minimum lock in period of one year from the date of allotment.

Particulars	Year ended March 31	
	2015	2014
Outstanding shares, beginning of the year	-	-
Granted during the year	69,286	18,594
Exercised during the year	69,286	18,594
Lapsed during the year	-	-
Forfeited during the year	-	-
Outstanding shares, end of the year	-	_
Shares vested and exercisable, end of the year	-	-

During the year ended March 31, 2015, 69,286 equity shares were granted by the Group under Employee Restricted Stock Purchase Plan 2012 ('ERSP 2012')

The weighted average fair value of each unit under the above mentioned ERSP 2012 plan, granted during the year was Rs 840 using the Black-Scholes model with the following assumptions:

Weighted average grant date share price	Rs 851
Weighted average exercise price	Rs 10
Dividend yield %	0.31%
Expected life	1-2 years
Risk free interest rate	8.53%
Volatility	84.99%

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

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The Group has also granted phantom stock options and letter of intent to issue shares under ERSP 2012 plan to certain employees which is subject to certain vesting conditions. Details of the grant/issue as at March 31, 2015 are given below:

Particulars	Phantom stock	ERSP 2012
	options plan*	plan*
Total no. of units/ shares	765,000	230,000
Vested units/ shares	100,980	28,248
Lapsed units/ shares	13,770	3,852
Forfeited units/ shares	-	16,000
Cancelled units/ shares (Refer note below)	497,250	-
Outstanding units/ shares as at the end of the		
year	153,000	181,900
Contractual life	2 years	5 years
Date of grant	18-Jul-13	18-Jul-13**
Price per share/ unit	Grant price of	Exercise price of
	Rs 455	Rs 10**

<sup>\*</sup>Adjusted for bonus issue. Refer note 3.1.1 (e).

During the year ended March 31, 2015, the Phantom stock units which were expected to vest during the financial years 2015-16 and 2016-17 have been cancelled by the Group. As a result of the cancellation of these units, the Group has reversed the stock based compensation recorded in earlier periods/ years of Rs 57 in the statement of profit and loss for the year ended March 31, 2015.

The following table summarizes information about the weighted average exercise price of options/ shares exercised under various programs:

		Amount in Rs
Particulars	Year ended March 31,	
	2015*	2014
Program 1	-	-
Program 2	30.25	50.00
Program 3	-	-
Program 4	344.77	507.14
Program 5	201.88	387.64
DSOP 2006	560.00	560.00
ERSP 2012	10.00	10.00

<sup>\*</sup>Exercise price is adjusted post bonus issue.

<sup>\*\*</sup>Based on Letter of Intent

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

The following tables summarize information about the options/ shares outstanding under various programs as at March 31, 2015 and March 31, 2014 respectively:

Particulars		As at March 31, 2015		
	Number of options/shares*	Weighted average remaining contractual life (in years)	Weighted average exercise price* (in Rs)	
Program 1	-	-	-	
Program 2	23,072	0.70	25.00	
Program 3	-	-	-	
Program 4	74,000	0.32	265.07	
Program 5	83,076	2.32	215.18	
DSOP 2006	40,000	1.10	278.00	
ERSP 2012	-	-	-	

<sup>\*</sup>Adjusted for bonus issue. Refer note 3.1.1 (e).

Particulars		As at March 31, 2014		
	Number of options/ shares	Weighted average remaining contractual life (in years)	Weighted average exercise price (in Rs)	
Program 1	-	-	-	
Program 2	31,229	1.13	50.00	
Program 3	-	-	-	
Program 4	147,250	1.78	496.58	
Program 5	85,024	2.28	393.90	
DSOP 2006	55,000	1.24	558.55	
ERSP 2012	-	-	-	

The Group has recorded compensation cost for all grants using the intrinsic value-based method of accounting, in line with prescribed SEBI guidelines.

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

Had the compensation cost been determined according to the fair value approach described in the Guidance Note on "Accounting for employee share based payments" issued by ICAI, the Group's net profit and EPS as reported would have been adjusted to the pro-forma amounts indicated below:

Particulars	Year ended March 31,	
	2015	2014
Net profit as reported	5,363	4,508
Add: Stock-based employee compensation expense (intrinsic value method)	168	79
Less: Stock-based employee compensation expense (fair value method)	(173)	18
Pro forma net profit	5,358	4,605
Basic earnings per share as reported	64.14	54.20
Pro forma basic earnings per share	64.08	55.37
Diluted earnings per share as reported	63.85	53.85
Pro forma diluted earnings per share	63.79	55.01

g) The Group has received Rs 4 towards allotment of 15,000 equity shares and 276 equity shares at exercise prices of Rs 285 each and Rs 25 each respectively and is shown under Share application money pending allotment. The Group expects to make the allotment during the quarter ended June 30, 2015. The Group has sufficient authorized share capital to cover the share capital amount on allotment of shares out of share application money.

Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

# 3.1.2 Reserves and surplus

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Capital reserve		
Opening balance	87	87
	87	87
Securities premium reserve		
Opening balance	2,170	2,087
Additions during the year on exercise of employee	108	83
stock options/ restricted shares		
Less: Amount utilised for bonus shares	(418)	-
	1,860	2,170
General reserve		
Opening balance	1,542	1,091
Add: Transfer from statement of profit and loss	· <u>-</u>	451
•	1,542	1,542
Share option outstanding account	,	,
Opening balance	68	48
Additions during the year	10	20
	78	68
Hedge reserve		
Opening balance	49	173
Movement during the year	(49)	(124)
	-	49
Surplus (Balance in the statement of profit and loss)		
Opening balance	12,072	9,236
Add: Amount transferred from statement of profit	5,363	4,508
and loss	,	,
Amount available for appropriations	17,435	13,744
Appropriations:	,	,
Interim dividend	(586)	(624)
Final dividend	(838)	(417)
Dividend distribution tax	(291)	(180)
Amount transferred to general reserve	-	(451)
	15,720	12,072
Total	19,287	15,988

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

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## 3.2 Non-current liabilities

3.2.1 Long-term borrowings

Particulars	As at	As at
	March 31, 2015	March 31, 2014
(Unsecured)		
Other loans and advances	23	27
Total	23	27

Long-term borrowings represent the amount received from Council for Scientific and Industrial Research (CSIR) to develop a project under "Development of Intelligent Video Surveillance Server (IVSS) system".

The loan is an unsecured loan carrying a simple interest of 3% p.a on the outstanding amount of loan. Repayment of loan is in 10 equal annual installments from June 2011. Any delay in repayment entails a liability of 12% p.a. compounded monthly for the period of delay.

There is no continuing default in the repayment of the principal loan and interest amounts.

3.2.2 Other long-term liabilities

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Other long-term liabilities	334	97
Employee related liabilities	-	32
Total	334	129

3.2.3 Long-term provisions

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Provision for discount	-	39
Total	-	39

Refer note 3.3.2 for the disclosure of provisions movement as required under the provisions of Accounting Standard – 29 'Provisions, Contingent Liabilities and Contingent Assets' ('AS 29').

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

#### 3.3 Current liabilities

#### 3.3.1 Other current liabilities

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Current maturities of long-term debt*	5	5
Interest accrued but not due on borrowings	1	1
Unearned income	225	100
Unpaid dividends	5	4
Creditors for capital goods	218	175
Advances from customers	27	103
Employee related liabilities	1,477	1,264
Book overdraft	155	85
Other liabilities**	1,352	1,001
Total	3,465	2,738

<sup>\*</sup>The details of interest rates, repayment and other terms are disclosed under note 3.2.1.

As at March 31, 2015, the Group has outstanding forward contracts amounting to USD 32 million (As at March 31, 2014: USD 47. 5 million), GBP 2.25 million (As at March 31, 2014: Nil) and Euro 4.5 million (As at March 31, 2014: Euro 5 million). These derivative instruments have been entered to hedge highly probable forecasted sales.

In accordance with the provisions of AS 30, those forward contracts which qualify for cash flow hedge accounting have been fair valued at balance sheet date and the resultant exchange gain/ (loss) has been credited/ (debited) to hedge reserve (Refer Note 3.1.2). Other derivative instruments have been fair valued at the balance sheet date and resultant exchange gain of Rs 21 for the year ended March 31, 2015 (for the year ended March 31, 2014: Nil) has been recorded in the statement of profit and loss.

3.3.2 Short-term provisions

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Provision for employee benefits		
- Gratuity	18	2
- Compensated absences	357	320
Provision for taxes, net of advance tax and tax		
deducted at source	239	219
Provision for discount	367	231
Dividend payable	837	626
Dividend distribution tax payable	172	106
Provision for foreseeable losses on contracts	-	3
Provision for post contract support services	5	4
Provision for disputed dues*	68	63
Total	2,063	1,574

<sup>\*</sup>Represents disputed tax dues provided pursuant to unfavourable order received from the tax authorities against which the Group has preferred an appeal with the relevant authority. In respect of the provisions of AS 29, the disclosures required have not been provided in accordance with paragraph 72 of AS 29.

<sup>\*\*</sup>Includes derivative liability of Rs 3 (As at March 31, 2014: Rs 44).

Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

The following table sets out the status of the gratuity plan as required under AS 15 -Employee Benefits.

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Change in projected benefit obligations		
Obligations at the beginning of the year	365	324
Service cost	81	74
Interest cost	29	26
Benefits settled	(55)	(36)
Actuarial (gain)/ loss	(7)	(23)
Obligations at end of the year	413	365
Change in plan assets		
Plan assets at the beginning of the year, at fair		
value	363	313
Expected return on plan assets	29	26
Actuarial gain/ (loss)	5	-
Contributions	53	60
Benefits settled	(55)	(36)
Plan assets at the end of the year, at fair	, ,	, ,
value	395	363

# Reconciliation of the present value of the obligation and the fair value of the plan assets

Particulars	As at March 31,						
	2015	2014	2013	2012	2011		
Fair value of plan assets at the end of the year	395	363	313	275	257		
Present value of defined obligations at							
the end of the year	(413)	(365)	(324)	(276)	(265)		
Asset/ (liability) recognised in the							
balance sheet	(18)	(2)	(11)	(1)	(8)		

Mindtree Limited
Significant accounting policies and notes to the accounts (continued)
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Particulars	For the year end	led March 31,
	2015	2014
Gratuity cost		
Service cost	81	74
Interest cost	29	26
Expected return on plan assets	(29)	(26)
Actuarial (gain)/loss	(12)	(23)
Net gratuity cost	69	51
Actual return on plan assets	29	26
Assumptions		
Interest rate	7.80%	8.80%
Expected rate of return on plan assets	8.75%	8.00%
Salary increase	6.00%	6.00%
Attrition rate	14.23%	13.00%
Retirement age	60	60

The estimates of future salary increases, considered in actuarial valuation, take into account inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

The disclosure of provisions movement as required under the provisions of AS 29 is as follows:-

## Provision for post contract support services

Particulars	For the year ended M	Tarch 31,	
	2015	2014	
Balance at the beginning of the year	4	3	
Provisions made during the year	2	1	
Utilisations during the year	-	-	
Released during the year	(1)	-	
Provision at the end of the year	5	4	

## **Provision for discount**

Particulars	For the year ended N	March 31,
	2015	2014
Balance at the beginning of the year	270	145
Provisions made during the year	433	290
Utilisations during the year	(328)	(154)
Released during the year	(8)	(11)
Provision at the end of the year	367	270
Current	367	231
Non-current	-	39

## **Provision for foreseeable losses on contracts**

Particulars	For the year ended March 3			
	2015	2014		
Balance at the beginning of the year	3	-		
Provisions made during the year	-	3		
Released during the year	(3)	-		
Provision at the end of the year	-	3		

The current provisions are expected to be utilized over a period of one year and the non-current provisions are expected to be utilized over a period of two to three years.

# 3.4 Non-current assets

## 3.4.1 Fixed assets

			Gross block				Accu	ımulated deprecia	ition		Net book value
	As at	Additions on	Additions	Deletions	As at	As at	Additions on	For the year	Deletions	As at	As at
Assets	April 1, 2014	account of	during	during	March 31, 2015	April 1, 2014	account of		during	March 31, 2015	March 31, 2015
		acquisition*	the year	the year			acquisition*		the year		
Tangible assets											
Leasehold land	425	-	-	-	425	83	-	12	-	95	330
Buildings	2,694	-	928	1	3,621	957	-	149	1	1,105	2,516
Leasehold improvements	819	-	197	-	1,016	428	-	126	-	554	462
Computer systems	1,570	10	569	102	2,047	1,085	6	416	101	1,406	641
Test equipment	218	-	-	1	217	217	-	1	1	217	-
Furniture and fixtures	191	4	71	5	261	157	2	14	5	168	93
Electrical installations	360	-	167	6	521	256	-	69	6	319	202
Office equipment	600	3	155	24	734	436	3	81	24	496	238
Motor vehicles	2	-	28	1	29	1	-	5	1	5	24
Plant and machinery	8	-	-	-	8	1	-	-	-	1	7
Total (A)	6,887	17	2,115	140	8,879	3,621	11	873	139	4,366	4,513
Intangible assets											
Goodwill	-	922	-	-	922	-	-	-	-	-	922
Intellectual property	67	-	-	-	67	52	-	13	-	65	2
Computer Software	892	14	94	65	935	737	13	132	65	817	118
Total (B)	959	936	94	65	1,924	789	13	145	65	882	1,042
1											,
Total (A+B)	7,846	953	2,209	205	10,803	4,410	24	1,018	204	5,248	5,555

<sup>\*</sup>Refer note 3.15

# 3.4.1. Fixed assets (continued)

		Gross b	lock			Accumulated	l depreciation		Net book value
Assets	As at April 1, 2013	Additions during the year	Deletions during the year	As at March 31, 2014	As at April 1, 2013	For the year	Deletions during the year	As at March 31, 2014	As at March 31, 2014
		5.1.0 y 5.1.2	1111 ) 1111				1110 ) 0111		
Tangible assets									
Leasehold land	425	-	-	425	71	12	-	83	342
Buildings	2,332	362	-	2,694	829	128	-	957	1,737
Leasehold improvements	480	340	1	819	325	104	1	428	391
Computer systems	1,296	483	209	1,570	1,018	276	209	1,085	485
Test equipment	219	-	1	218	198	20	1	217	1
Furniture and fixtures	151	41	1	191	138	20	1	157	34
Electrical installations	247	114	1	360	205	52	1	256	104
Office equipment	482	119	1	600	370	67	1	436	164
Motor vehicles	2	1	1	2	2	-	1	1	1
Plant and machinery	8	-	-	8	1	-	-	1	7
Total (A)	5,642	1,460	215	6,887	3,157	679	215	3,621	3,266
Intangible assets									
Intellectual property	67	-	-	67	39	13	-	52	15
Computer Software	698	197	3	892	622	117	2	737	155
Total (B)	765	197	3	959	661	130	2	789	170
Total (A+B)	6,407	1,657	218	7,846	3,818	809	217	4,410	3,436

Significant accounting policies and notes to the accounts For the year ended March 31, 2015

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#### 3.4.2 **Non-current investments**

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Investment in mutual funds (quoted)	-	168
Trade investments (unquoted)		
- Investment in equity instruments	2	1
- Investment in preference shares	7	7
Less: Provision for diminution in value of	(1)	(1)
investments		
Total	8	175
Aggregate amount of quoted investments	-	168
Aggregate market value of quoted investments	-	170
Aggregate amount of unquoted investments	9	8

Details of investment in mutual funds are as given below:

Particulars	As at Ma	arch 31, 2015	As at March 31, 2014		
	No of units	Amount	No of units	Amount	
Tata Mutual Fund	-	-	4,000,000	40	
Reliance Mutual Fund	-	-	2,850,000	28	
UTI Mutual Fund	-	-	10,000,000	100	
Total	-	-		168	

Details of investment in equity instruments are as given below:

Particulars	As at	As at
	March 31, 2015	March 31, 2014
2,400 (previous year: 2,400) equity shares in Career	1	1
Community.com Limited		
12,640 (previous year: 12,640) equity shares in	-	-
Worldcast Technologies Private Limited		
950,000 (previous year: Nil) equity shares of Rs 1	1	-
each in NuvePro Technologies Private Limited		
Total	2	1

Details of investment in preference shares are as given below:

Particulars	As at	As at
	March 31, 2015	March 31, 2014
643,790 (previous year: 643,790) Series A Convertible Preferred Stock at US\$ 0.0001 each fully paid at premium of US \$ 0.2557 each in 30 Second Software Inc	7	7
Total	7	7

Significant accounting policies and notes to the accounts (continued)

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## **3.4.3** Taxes

Particulars	For the year end	For the year ended March 31,		
	2015	2014		
Tax expense				
Current tax	1,592	1,317		
Deferred tax	(47)	(42)		
Total	1,545	1,275		

The Group has units at Bangalore, Hyderabad, Chennai and Bhubaneshwar registered as Special Economic Zone (SEZ) units which are entitled to a tax holiday under Section 10AA of the Income Tax Act, 1961.

The Group also has STPI units at Bangalore and Pune which are registered as a 100 percent Export Oriented Unit, which were earlier entitled to a tax holiday under Section 10B and Section 10A of the Income Tax Act, 1961.

## Deferred tax assets (net):

Deferred tax assets included in the balance sheet comprises the following:

Particulars	As at March 31, 2015	As at March 31, 2014
Excess of depreciation as per books over depreciation allowed under Income Tax Act, 1961	205	213
Provision for doubtful debts	16	31
Provision for compensated absence	117	100
Provision for volume discount	39	29
Others	72	29
Total deferred tax assets	449	402

Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

3.4.4 Long-term loans and advances

Particulars	As at	As at
	March 31, 2015	March 31, 2014
(Unsecured, considered good)		
Capital advances	107	136
Security deposits*	547	512
Advances recoverable in cash or in kind or for value	-	110
to be received*		
Total	654	758

<sup>\*</sup>Refer note 3.10 for related party balances.

#### 3.4.5 Other non-current assets

Particulars	As at	As at
	March 31, 2015	March 31, 2014
(Unsecured considered good)		
Advance tax and tax deducted at source, net of	834	853
provision for taxes		
MAT credit entitlement	110	160
Other non-current assets	59	26
Total	1,003	1,039

#### 3.5 **Current assets**

#### 3.5.1 **Current investments**

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Investment in mutual funds (quoted)	4,643	4,760
Term deposits	700	400
Total	5,343	5,160
Aggregate amount of quoted investments	4,643	4,760
Aggregate market value of quoted investments	4,790	4,912
Aggregate amount of unquoted investments	700	400

Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

Details of investment in mutual funds are as given below:

Particulars	As at Ma	arch 31, 2015	As at Ma	arch 31, 2014
	No of units	Amount	No of units	Amount
ICICI Prudential Mutual Fund	28,722,324	472	36,627,677	366
IDFC Mutual Fund	37,530,726	433	36,124,257	365
UTI Mutual Fund	13,456,138	158	27,011,640	193
HSBC Mutual Fund	-	-	79,974	80
Franklin Templeton Mutual Fund	11,695,643	290	26,910,401	449
DSP Blackrock Mutual Fund	14,790,537	351	41,938,435	419
Birla Sun Life Mutual Fund	20,007,295	454	44,008,990	440
Reliance Mutual Fund	23,725,772	428	34,640,032	367
Tata Mutual Fund	36,229,022	422	32,316,197	306
DWS Mutual Fund	4,483,697	45	15,626,078	156
SBI Mutual Fund	13,787,278	358	25,554,712	315
HDFC Mutual Fund	27,872,023	424	51,091,613	513
Axis Mutual Fund	100,840	104	103,111	103
Bank of India AXA Mutual Fund	10,000,000	100	-	_
Kotak Mutual Fund	5,681,936	58	5,305,892	54
JP Morgan India Mutual Fund	16,989,901	189	20,253,910	203
Sundaram Mutual Fund	-	-	10,462,576	106
Prinebridge Mutual Fund	-	-	29,641	30
L & T Mutual Fund	98,576	100	140,743	142
IDBI Mutual Fund	254,281	257	152,373	153
Total		4,643		4,760

Details of investments in term deposit are as given below:

Particulars	As at	As at
	March 31, 2015	March 31, 2014
HDFC Limited	700	400
Total	700	400

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## 3.5.2 Trade receivables

Particulars	As at	As at
	March 31, 2015	March 31, 2014
(Unsecured)		
Debts overdue for a period exceeding six months		
- considered good	62	95
- considered doubtful	75	131
Other debts		
- considered good	6,901	5,909
- considered doubtful	8	5
Less: Provision for doubtful debts	(83)	(136)
Total	6,963	6,004

## 3.5.3 Cash and bank balances

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Balances with banks in current and deposit accounts^ *	3,758	1,180
Cash on hand	-	-
Other bank balances**	5	4
Total	3,763	1,184

<sup>^</sup>The deposits maintained by the Group with banks comprises time deposits, which can be withdrawn by the Group at any point without prior notice or penalty on the principal.

<sup>\*</sup> Balances with banks include the following:

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Balance with banks held as margin money towards		
guarantees	-	1

<sup>\*\*</sup>Other bank balances represent balances in respect of unpaid dividends and are considered restricted in nature.

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## 3.5.4 Short-term loans and advances

Particulars	As at	As at
	March 31, 2015	March 31, 2014
(Unsecured, considered good)		
Advances recoverable in cash or in kind or for value to be received*	856	628
Less: Provision for doubtful advances	(20)	(15)
Total	836	613

<sup>\*</sup>Refer note 3.10 for related party balances. This also includes amounts pertaining to housing deposits, vehicles, medical emergencies and salary advances given to employees to the extent of Rs 194 as at March 31, 2015.

## 3.5.5 Other current assets

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Unbilled revenue	982	1,014
MAT credit entitlement	36	-
Other current assets*	603	713
Total	1,621	1,727

<sup>\*</sup>Includes derivative asset of Rs 24 (As at March 31, 2014: Rs 93)

# 3.6 Other income

Particulars	For the year ended March 31,	
	2015	2014
Interest income	140	66
Dividend income	154	150
Net gain on sale of investments	286	130
Foreign exchange gain/ (loss)	179	120
Other non-operating income	76	30
Total	835	496

Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

3.7 **Expenses** 

Employee benefits expense	For the year ended March 31,	
	2015	2014
Salaries and wages	18,767	16,189
Contribution to provident and other funds	1,637	1,404
Expense on employee stock based compensation*	168	79
Staff welfare expenses	175	148
Total	20,747	17,820

Finance costs	For the year ended March 31,	
	2015 20	
Interest expense	1	4
Total	1	4

Other expenses	For the year end	ed March 31,
	2015	2014
Travel expenses	1,740	1,466
Communication expenses	436	370
Sub-contractor charges	2,117	1,406
Computer consumables	441	325
Legal and Professional charges	412	386
Power and fuel	275	255
Rent (Refer note 3.11)	629	538
Repairs to buildings	51	42
Repairs to machinery	35	28
Insurance	49	40
Rates and taxes	95	74
Other expenses	1,500	1,466
Total	7,780	6,396

<sup>\*</sup>Refer note 3.1.1 (f)

#### 3.8 Contingent liabilities and commitments

- a) Estimated amount of contracts remaining to be executed on capital account and not provided for as at March 31, 2015 is Rs 508 (March 31, 2014: Rs 854).
- b) The Group has received an income tax assessment for the financial year 2008-09 wherein demand of Rs 24 has been raised against the Group on account of certain disallowances, adjustments made by the income tax department. A significant portion of this amount arises from the manner of adjustment of brought forward losses in arriving at the taxable profits of the Group and disallowance of portion of profit earned outside India from the STP and SEZ units.

Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal against the demands received.

The Group has received a favourable order from the Commissioner of Income tax (Appeals) for majority of grounds and considering the order passed, there will not be any demand on the Group. On the other grounds which are not favourable, the Group has filed an appeal before the Income Tax Appellate Tribunal ('ITAT').

- c) The Group has received income tax assessments for financial years 2006-07 and 2007-08 for the erstwhile subsidiary Mindtree Technologies Private Limited (MTPL) with demands amounting to Rs 11 and Rs 10 on account of certain disallowances/ adjustments made by income tax department. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal against the demand received. The Group has not deposited the amount of demand with the department.
- d) The Group has received income tax assessments under Section 143(3) of the Incometax Act 1961 pertaining to erstwhile subsidiary Aztecsoft Limited for the financial years 2001-02, 2002-03, 2003-04, 2004-05, 2005-06, 2006-07, 2007-08 and 2008-09 wherein demand of Rs 198, Rs 49, Rs 61, Rs 28, Rs 58, Rs 119, Rs 214 and Rs 63 respectively has been raised against the Group. These demands have arisen mainly on account of transfer pricing adjustments made in the order. The Group has not accepted these orders and has been advised by its legal counsel/ advisors to prefer appeals before appellate authorities and accordingly the Group has filed appeals before the Commissioner of Income Tax (Appeals) and ITAT. The Group has deposited Rs 15 with the department against these demands. The department has adjusted pending refunds amounting to Rs 450 against these demands.

The Group received a favourable order from the Commissioner of Income Tax (Appeals) for the year 2001-02 where in the Commissioner of Income Tax (Appeals) accepted the Group's contentions and quashed the demand raised. The Income tax department appealed against the above mentioned order with ITAT. ITAT, in an earlier year passed an order setting aside both the orders of the Commissioner of Income Tax (Appeals) as well as the Assessing Officer and remanded the matter back to the Assessing Officer for re-assessment. The Group preferred an appeal with the Hon'ble High Court of Karnataka against the order of the ITAT. The Hon'ble High Court of Karnataka has dismissed the appeal filed against the order of ITAT and upheld the order passed by the ITAT and accordingly the case is pending before Assessing Officer for re-assessment. The Assistant Commissioner of Income tax has completed the reassessment & has issued a draft assessment order with a revised demand amounting to Rs 198 due to transfer pricing adjustments. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group will file an appeal with Dispute Resolution Panel.

During the year, the Group has received the order from the Commissioner of Income Tax (Appeals) for the year 2004-05 and on the unfavorable grounds, the Group has a filed an appeal with ITAT, Bangalore.

The Group has appealed against the demands received for financial years 2002-03, 2003-04, 2004-05, 2005-06, 2006-07, 2007-08 and 2008-09. Based on favourable order received by the Group for the financial year 2001-02 from the Commissioner of Income Tax (Appeals) and an evaluation of the facts and circumstances, no provision has been made against the above orders in the financial statements.

e) The Group received an assessment order for financial year 2006-07 for the erstwhile subsidiary Mindtree Wireless Private Limited from the Assistant Commissioner of Income-tax ('ACIT') with a demand amounting to Rs 39 on account of certain other disallowances/ transfer pricing adjustments made by income tax department. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal with Commissioner of Income Tax (Appeals) against the demand received.

The Group has received the order from the Commissioner of Income Tax (Appeals) wherein the Commissioner of Income Tax (Appeals) accepted the grounds in part and in respect of unfavorable grounds, the Group has filed an appeal before Income Tax Appellate Tribunal. The final order giving effect by the Assessing Officer is completed and the demand is reduced to Rs 33. The Group has deposited Rs 5 with the department against this demand.

f) The Group has received a final assessment order for financial year 2009-10 from the Deputy Commissioner of Income Tax with a demand amounting to Rs 61 due to non-adjustment of brought forward losses and transfer pricing adjustments. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal with Commissioner of Income Tax (Appeals).

Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## 3.9 Segmental reporting

The Group is structured into five verticals – RCM, BFSI, HTMS, TH and Others. During the year, the Group has classified results of Media Services in HTMS. The results were previously classified with TH segment. Accordingly, as required by the accounting standards, comparatives have been restated and presented in line with the current segments. The Group considers business segment as the primary segment and geographical segment based on the location of customers as the secondary segment.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income and expenditure in individual segments.

Income and direct expenses in relation to segments are categorised based on items that are individually identifiable to that segment, while the remainder of costs are apportioned on an appropriate basis. Certain expenses are not specifically allocable to individual segments as the underlying services are used interchangeably. The Group therefore believes that it is not practical to provide segment disclosures relating to such expenses and accordingly such expenses are separately disclosed as unallocable and directly charged against total income.

The assets of the Group are used interchangeably between segments, and the management believes that it is currently not practical to provide segment disclosures relating to total assets and liabilities since a meaningful segregation is not possible.

#### **Business segments**

Statement of profit and loss	For the year ended March 31,	
<u></u>	2015	2014
Segment revenue		
RCM	7,720	6,528
BFSI	8,378	6,986
HTMS	11,641	9,806
TH	5,843	4,735
Others	2,037	2,261
Total	35,619	30,316
Segment operating income		
RCM	1,503	1,594
BFSI	939	450
HTMS	2,721	2,471
TH	1,136	697
Others	793	888
Total	7,092	6,100
Unallocable expenses	(1,018)	(809)
Profit for the year before interest, other	6,074	5,291
income and tax	,	,
Interest expense	(1)	(4)
Other income	835	496
Net profit before taxes	6,908	5,783
Income taxes	(1,545)	(1,275)
Net profit after taxes	5,363	4,508

Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## Geographical segments

Revenues	For the year endo	For the year ended March 31,	
	2015	2014	
America	22,059	17,558	
Europe	8,967	8,540	
India	1,350	1,449	
Rest of World	3,243	2,769	
Total	35,619	30,316	

#### 3.10 **Related party transactions**

Name of related party	Nature of relationship
Mindtree Foundation	Entity with common key managerial person
Janaagraha Centre for Citizenship & Democracy	Entity with common key managerial person
Coffee Day Global Limited	These entities are part of Coffee Day Group which
Tanglin Developments Limited ('TDL')	through various entities and its promoters holds 19.76% equity stake in Mindtree, and the group has a nominee on the Mindtree Board.

Transactions with the above related parties during the year were:

Name of related Nature of transaction party		For th	the year ended March 31,	
purty		2015	2014	
Mindtree Foundation	Donation paid	13	-	
Janaagraha Centre for Citizenship & Democracy	Software services rendered	1	-	
	Donation paid	4	3	
Coffee Day Global Limited	Procurement of supplies	17	17	
Tanglin Developments Limited	Leasing office buildings and land	321	399	
	Advances/ deposits paid			

Advances/ deposits paid

# Significant accounting policies and notes to the accounts (continued) For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

<ul> <li>towards electricity deposit/ charges</li> </ul>	9	3
- towards lease rentals	-	486
Advance/ deposits received back:		
<ul> <li>towards electricity deposit/ charges</li> </ul>	51	48
- towards lease rentals	156	327
Interest on advance towards electricity charges/ deposit		
- amount recovered	7	-
- amount accrued	4	22

Balances receivable from related parties are as follows:

Name of related party	Nature of transactions	As at March 31, 2015	As at March 31, 2014
Tanglin	Rental Advance		
Developments Limited	- Current	94	126
Limited	- Non-current	-	94
	Advance towards electricity charges		
	- Current	16	48
	- Non-current	-	16
	Security deposit (including electricity deposit) returnable on termination of lease	375	399
	Interest accrued on advance towards electricity charges	-	3

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

## **Key Managerial Personnel:**

Subroto Bagchi	Executive Chairman
Krishnakumar Natarajan	CEO and Managing Director
S. Janakiraman*	President, Chief Technology Officer and Executive Director
N.S. Parthasarathy	President, Chief Operating Officer and Executive Director
Rostow Ravanan**	Chief Financial Officer and Executive Director
Dr. Albert Hieronimus	Independent Director and Non-Executive Vice Chairman
Apurva Purohit	Independent Director
Prof. David B. Yoffie***	Independent Director
Manisha Girotra	Independent Director
Prof. Pankaj Chandra	Independent Director
Ramesh Ramanathan	Independent Director
V.G.Siddhartha	Non-Executive Director
Rajesh Srichand Narang****	Vice President - Legal and Company Secretary

<sup>\*</sup>S Janakiraman resigned with effect from October 20, 2014.

The Board of Directors appointed Ms. Manisha Girotra as an Independent Director and Mr. Rostow Ravanan as an Executive Director, effective May 20, 2014.

Remuneration to key managerial personnel during the year ended March 31, 2015 amounts to Rs 224 (for the year ended March 31, 2014: Rs 151). Dividends paid to directors during the year ended March 31, 2015 amounts to Rs 173 (for the year ended March 31, 2014 amounts to Rs 134).

The above remuneration excludes gratuity and compensated absences which cannot be separately identified from the composite amount advised by the actuary.

## 3.11 Lease transactions

Lease rental expense under non-cancellable operating lease during the year ended March 31, 2015 amounted to Rs 363 (for the year ended March 31, 2014: Rs 266). Future minimum lease payments under non-cancellable operating lease are as below:

<sup>\*\*</sup> Rostow Ravanan has been designated as Head – Europe and has also taken over certain Key Accounts and Service Lines effective April 1, 2015 and Jagannathan Chakravarthi has been appointed as the Chief Financial Officer, effective April 1, 2015.

<sup>\*\*\*</sup>Prof. David B. Yoffie resigned with effect from March 30, 2015.

<sup>\*\*\*\*</sup> Rajesh Srichand Narang resigned with effect from February 13, 2015.

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

Particulars	As at	As at
	March 31, 2015	March 31, 2014
Payable Not later than one year	403	267
Payable Later than one year and not later	543	473
than five years		
Payable later than five years	106	4

Additionally, the Group leases office facilities and residential facilities under cancellable operating leases. The rental expense under cancelable operating lease during the year ended March 31, 2015 was Rs 266 (for the year ended March 31, 2014: Rs 272).

## 3.12 Earnings per share

Reconciliation of number of equity shares used in the computation of basic and diluted earnings per share is set out below:

Particulars	For the year ended March 31, 2015			
	Basic EPS	Diluted EPS	Basic EPS	Diluted EPS
Weighted average number of equity shares outstanding during the year	83,619,436	83,619,436	83,177,516	83,177,516
Weighted average number of equity shares resulting from assumed exercise of employee stock options	-	379,280	-	539,177
Weighted average number of equity shares for calculation of earnings per share	83,619,436	83,998,716	83,177,516	83,716,693

<sup>\*</sup>In accordance with Accounting Standard 20 on 'Earnings Per Share', basic and diluted earnings per share is adjusted for 1:1 bonus issue for previous period presented

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

3.13 The Group has a development center at Gainesville, Florida, US. The state of Florida has offered various incentives targeted to the needs of the development center. The nature and the extent of the government grant is given below:

Nature of expenses	For the year ended March 31,		
	2015	2014	
Reimbursement of rent	-	3	
Grant towards workforce training	24	28	
Total	24	31	

The Group has availed a non-monetary grant of USD 950,000 for renovation of project facility in the previous year. This grant is subject to fulfillment of certain conditions such as creation of minimum employment with specified average salary and capital investment at the development center at Gainesville, Florida, US.

- 3.14 Total of expenditure incurred on Corporate Social Responsibility activities during the year ended March 31, 2015 is Rs 40.
- 3.15 The Group has acquired 100% equity interest in Discoverture Solutions L.L.C. (Discoverture), a US based IT solution provider to the insurance industry, for a consideration of Rs 1,091. The consideration includes future payments which are based on achievement of certain specific milestones which have currently been provided for based on best estimate of the Group. The transfer of membership interests and control of Discoverture is effective February 13, 2015 and consequently, Discoverture has become a 100% subsidiary of the Group effective that date. From the date of acquiring control, assets, liabilities, income and expenses are consolidated on a line by line basis. The consolidation has resulted in a goodwill of Rs 922. Results from this acquisition are grouped under BFSI in the segmental reporting given above.

Significant accounting policies and notes to the accounts (continued)

For the year ended March 31, 2015

(Rupees in millions, except share and per share data, unless otherwise stated)

3.16 The financial statements are presented in Rs in million. Those items which are required to be disclosed and which were not presented in the financial statement due to rounding off to the nearest Rs in million are given as follows:

Balance Sheet items		Amount in Rs
Particulars	As at	As at
- W- V	March 31, 2015	March 31, 2014
Share application money pending allotment	-	27,235
Cash on hand	21,148	25,277
12,640 (previous year: 12,640) equity shares in Worldcast Technologies Private Limited	126,400	126,400

- 3.17 As of the balance sheet date, the Group's net foreign currency exposure that is not hedged by a derivative instrument or otherwise is Rs 6,444 (March 31, 2014: Rs 5,683).
- 3.18 Corresponding figures for the previous year presented have been regrouped, where necessary, to conform to the current year's classification.

As per our report of even date attached

For Mindtree Limited

For **B S R & Co. LLP**Chartered Accountants

Firm Registration No.: 101248W/W-100022

Supreet SachdevSubroto BagchiN. KrishnakumarPartnerChairmanCEO & Managing Director

Membership No.: 205385

Jagannathan Chakravarthi Chief Financial Officer

Place: Bangalore Place: Bangalore Date: April 16, 2015 Date: April 16, 2015