

MindTree Limited

Registered Office: Global Village, RVCE Post, Mysore Road, Bangalore - 560 059

STAND-ALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2009

(Rs. In Lakhs, except per share data)

except per share data								
Year ende	Half year ended		Quarter ended					
March 31, 200	September 30, 2008	September 30, 2009	June 30, 2009	September 30, 2008	September 30, 2009	Particulars		
(Audited	(Limited review)	(Limited review)	(Limited review)	(Limited review)	(Limited review)			
101,25	47,939	60.046	28,884	25,580	31,162	Revenues		
56,94	27,252	38,628	19,263	13,743	19,365	Cost of revenues		
44,31	20,687	21,418	9,621	11,837	11,797	Gross profit		
17,10	8,365	10,204	4,968	4,348	5,236	Selling, general and administrative expenses		
80	487	298	136	338	162	Provision for bad and doubtful debts		
26,41	11,835	10,916	4,517	7,151	6,399	Operating profit before interest and depreciation		
1,62	690	249	240	446	9	Interest including finance charges		
4,68	2,248	3,154	1,571	1,170	1,583	Depreciation		
20,10	8,897	7,513	2,706	5,535	4,807	Operating profit		
(17,64	(6,600)	3,588	3,296	(1,591)	292	Foreign exchange gain/(loss)		
788	590	366	276	150	90	Other income		
3,25	2,887	11,467	6,278	4,094	5,189	Profit before tax		
803	480	1,435	831	251	604	Provision for taxation including fringe benefit tax		
(54)	39	(173)	(7)	185	(166)	Deferred tax charge/(credit)		
-	-	(77)	-	-	(77)	MAT credit entitlement		
3,000	2,368	10,282	5,454	3,658	4,828	Net profit after tax		
3,800	3,798	3,919	3,912	3,798	3,919	Paid up equity share capital (face value Rs. 10/- each)		
49,23	50,056	NA	NA	50,056	NA	Reserves		
7.9	6.27	26.28	13.95	9.68	12.33	Basic EPS (Rs.)		
7.86	6.12	25.54	13.72	9.52	11.89	Fully diluted EPS (Rs.)		
						Aggregate non-promoter shareholding		
24,886,029	24,689,657	26,207,887	26,055,456	24,689,657	26,207,887	Number of shares		
65.50	65.01%	66.88%	66.60%	65.01%	66.88%	Percentage of shareholding		
101,42	101,428	-	-	101,428	-	Number of promoter shares pledged		
0.779	0.77%	-	-	0.77%	-	Percentage of shares to total shares outstanding		
		-	-					

SEGMENT WISE REVENUE AND RESULTS

	Quarter ended			Half year ended		Year ended
Particulars	September 30, 2009	September 30, 2008	June 30, 2009	September 30, 2009	September 30, 2008	March 31, 2009
	(Limited review)	(Limited review)	(Limited review)	(Limited review)	(Limited review)	(Audited)
Segment revenue						
PE Services	13,924	5,327	11,643	25,567	10,134	21,934
IT Services	17,238	20,253	17,241	34,479	37,805	79,323
Total	31,162	25,580	28,884	60,046	47,939	101,257
Segment operating income						
PE Services	2,941	1,273	1,383	4,324	1,823	4,848
IT Services	2,980	6,041	2,744	5,724	10,209	21,916
Total	5,921	7,314	4,127	10,048	12,032	26,764
Unallocable						
Expenses	1,105	2,924	1,181	2,286	9,045	22,678
Interest	9	446	240	249	690	1,620
Other income	382	150	3,572	3,954	590	788
Profit before tax	5,189	4,094	6,278	11,467	2,887	3,254

Notes on segment information

Principal segments
In the earlier periods, the Company considered R& D Services and Aztecsoft business as the primary segments. Subsequent to the amalgamation of Aztecsoft w.e.f April 1, 2009 and subsequent integration, the primary segments of the group are restructured into Product Engineering Services (PE Services), and IT Services. The previous period comparative segment information has been reclassified/aligned to the current presentation. Revenues represented along IT and PE services comprise the primary segmental information.

Segmental capital employed
Segregation of assets, liabilities, depreciation and other non-cash expenses into various primary segments has not been done as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segmental assets and liabilities has been made.

Notes to financial results for the quarter and half year ended September 30, 2009

1 The above results were reviewed by the Audit Committee and thereafter have been taken on record by the Board at its meeting held on October 26, 2009.

2 Item of expenditure exceeding 10% of total expenditure (Rupees in lakhs)

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	Quarter ended			Half Year ended		Year ended
Particulars	September 30, 2009	September 30, 2008	June 30, 2009	September 30, 2009	September 30, 2008	March 31, 2009
	(Limited review)	(Limited review)	(Limited review)	(Limited review)	(Audited)	(Audited)
Personnel cost	18,079	12,592	17,641	35,720	24,787	51,417
Travel and conveyance	1,366	1,947	1,729	3,095	3,961	7,845

3 Information on investor complaints pursuant to clause 41 of the Listing Agreement for the quarter ended September 30, 2009:

Nature of Investor complaints
Opening balance
Additions
Disposal
Closing balance
Allomment/Refund/others
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4 The uses of IPO proceeds are as under: (Rupees in lakhs)

Particulars	Projection in Prospectus	Revised projections as approved in AGM	Actual funds utilized till September 30, 2009
Fund a new development centre in Chennai	12,074	8,125	8,125
Prepay certain loans	1,877	1,138	1,138
General corporate purposes	7,527	12,622	11,422
Share issue expenses paid	2,294	1,887	1,887
Total	23,772	23,772	22,572

Funds from IPO proceeds have been invested in bank deposits at September 2009, pending utilisation.

- 5 During the quarter, the Company has entered into a share purchase agreement ('SPA') with Kyocera Wireless Corporation ('KWC') and Kyocera International Inc ('KII'). Under this agreement, the Company has on Sep 28, 2009 paid an advance of Rs 2.886 lakhs for acquisition of 412,500 equity shares of Kyocera Wireless (India) Private Limited ('KWI') representing 100% of equity share capital of KWI. Further, an additional consideration of INR equivalent of USD 30 lakhs is contingent upon future revenues as per the terms of the SPA. The equity share transfer and control of composition of the Board of KWI was acquired by the Company on October 1, 2009. Consequently, KWI has become a 100% subsidiary of the Company with effect from October 1, 2009. Therefore, the consolidated financial results for the quarter presented above do not include the results of KWI.
- Deferred tax credit relating to earlier periods amounting to Rs. 944 lakhs has been recorded during the half year ended September 30, 2009 which has been fully offset against the taxable profits for the same period.
- 7 During the quarter 66,346 shares have been issued upon exercise of stock options by employees.
- 8 EPS for the quarter is not annualized.
- 9 During the current quarter, MindTree has applied for dissolution of its two subsidiaries, namely, Aztec Software Inc and Aztecsoft Disha Inc to the US regulatory authorities with effective date as 31 July 2009. The final approval from regulatory authorities is currently awaited.
- 10 The Board of Directors at its meeting held on October 26, 2009 have recommended an interim dividend of 10% (Re 1 per equity share of par value Rs 10/- each) for the half year ended September 30, 2009
- 11 The figures for the quarter ended September 30, 2008 reported above have been recast to consider the effect of merger with MindTree Technologies Private Limited effective April 1, 2008.
- 12 The current period figures are not comparable with corresponding previous period figures on account of merger with Aztecsoft Limited with the Company effective April 1, 2009.

For and on behalf of the Board For MindTree Limited

Bangalore, India October 26, 2009 Krishnakumar Natarajan CEO & Managing Director