



MindTree Limited

Registered Office: Global Village, RVCE Post, Mysore Road, Bangalore - 560 059

STAND-ALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2010

(Rs. In Lakhs, except per share data)

Particulars	Quarter ended			Nine months ended		Year ended
	December 31, 2010	September 30, 2010	December 31, 2009	December 31, 2010	December 31, 2009	March 31, 2010
	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)
Revenues	38,476	38,438	30,955	111,786	91,001	123,325
Cost of revenues	25,858	25,592	18,967	74,548	57,736	76,736
Gross profit	12,618	12,846	11,988	37,238	33,265	46,589
Selling, general and administrative expenses	8,060	8,572	6,019	23,826	16,082	23,419
Provision for bad and doubtful debts	62	(208)	6	24	303	233
Operating profit before interest and depreciation	4,496	4,482	5,963	13,388	16,880	22,937
Interest including finance charges	11	3	-	16	249	253
Depreciation	2,057	1,772	1,488	5,281	4,642	6,106
Operating profit	2,428	2,707	4,475	8,091	11,989	16,578
Foreign exchange gain/(loss)	781	212	1,791	815	5,379	7,090
Other income	163	215	276	2,794	641	952
Profit before tax	3,372	3,134	6,542	11,700	18,009	24,620
Provision for taxation	236	940	1,670	2,696	3,103	3,495
Deferred tax charge/(credit)	87	(138)	(252)	(97)	(424)	317
MAT credit entitlement	-	-	77	-	-	-
Net profit after tax	3,049	2,332	5,047	9,101	15,330	20,808
Paid up equity share capital (face value Rs. 10/- each)	-	-	-	-	-	-
Reserves	70,013	66,608	3,977	70,013	NA	60,648
Basic EPS (Rs.)	7.66	5.85	12.86	22.92	39.14	53.04
Fully diluted EPS (Rs.)	7.46	5.68	12.29	22.24	37.77	51.13
Aggregate non-promoter shareholding						
Number of shares	27,098,508	26,942,632	26,464,915	27,098,508	26,464,915	26,684,801
Percentage of shareholding	67.96%	67.74%	67.29%	67.96%	67.29%	67.53%
Promoters and promoter group shareholding						
Pledged/Encumbered						
Number of shares	-	-	-	-	-	-
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
Non-encumbered						
Number of shares	12,775,653	12,829,693	12,867,293	12,775,653	12,867,293	12,830,193
Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100%	100%	100%	100%	100%	100%
Percentage of shares (as a % of the total share capital of the company)	32.04	32.26	32.71	32.04	32.71	32.47

SEGMENT WISE REVENUE AND RESULTS

Primary segment information (Rupees in lakhs)

Particulars	Quarter ended			Nine months ended		Year ended
	December 31, 2010	September 30, 2010	December 31, 2009	December 31, 2010	December 31, 2009	March 31, 2010
	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)
Segment revenue						
PE Services	13,823	14,549	13,986	42,405	39,553	53,522
IT Services	22,843	21,919	16,969	63,631	51,448	69,803
Wireless Services	1,810	1,970	-	5,749	-	-
Total	38,476	38,438	30,955	111,785	91,001	123,325
Segment operating income						
PE Services	1,588	1,890	3,232	5,502	7,556	10,504
IT Services	3,282	3,248	2,446	8,540	8,170	11,346
Wireless Services	(674)	(1,138)	-	(2,029)	-	-
Total	4,196	4,010	5,678	12,013	15,726	21,850
Unallocable						
Expenses	1,756	1,300	1,203	3,906	3,488	5,019
Interest	12	3	0	16	249	253
Other income	944	427	2,067	3,609	6,020	8,042
Profit before tax	3,372	3,134	6,542	11,700	18,009	24,620

Notes on segment information

Principal segments

The Company's operations predominantly relate to providing IT Services and Product Engineering services (PE Services). Accordingly, revenues represented along IT and PE services comprise the primary segment information. In the current quarter, The Honourable High Court of Karnataka, on December 10, 2010, approved the scheme of amalgamations (the Scheme) of MindTree Wireless Private Limited (MWPL) with the Company w.e.f April 1, 2010 (the Appointed Date). Results from this entity are grouped under Wireless Services in the segmental reporting given above.

Segmental capital employed

Segregation of assets, liabilities, depreciation and other non-cash expenses into various primary segments has not been done as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segment assets and liabilities has been made.

AUDITED STATEMENT OF ASSETS AND LIABILITIES

Rs in lakhs

Particulars	As at	
	December 31, 2010	March 31, 2010
	(Audited)	(Audited)
Shareholders funds		
Share capital	3,987	3,951
Reserves and surplus	70,014	60,648
Unsecured loans	431	305
Total	74,432	64,904
Application of funds		
Fixed assets	31,423	27,811
Investments	9,849	21,326
Deferred tax assets	2,232	1,583
Current assets, loans and advances		
Sundry debtors	27,286	22,175
Cash and bank balances	3,940	3,485
Loans and advances	23,020	17,846
Less: Current liabilities and provisions		
Current liabilities	19,422	24,946
Provisions	3,896	4,376
Net current assets	30,928	14,184
Total	74,432	64,904

Notes to financial results for the quarter and nine months ended December 31, 2010

1 The above results were reviewed by the Audit Committee and thereafter have been adopted by the Board at its meeting held on January 18, 2011.

2 Item of expenditure exceeding 10% of total expenditure (Rupees in lakhs)

Particulars	Quarter ended			Nine months ended		Year ended March 31, 2010
	December 31, 2010	September 30, 2010	December 31, 2009	December 31, 2010	December 31, 2009	
	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)
Personnel cost	24,855	20,401	18,786	71,827	54,506	73,815

3 Information on investor complaints pursuant to clause 41 of the Listing Agreement for the quarter ended December 31, 2010:

Nature of investor complaints	Opening balance	Additions	Disposal	Closing balance
Allotment/Refund/others	-	13	13	-

4 During the quarter 101,836 shares have been issued upon exercise of stock options by employees.

5 The Honourable High Court of Karnataka, on December 10, 2010, approved the scheme of amalgamation (the Scheme) of MWPL with the Company w.e.f April 1, 2010 (the Appointed Date). Pursuant to the Scheme, the Company has accounted for the amalgamation in its books during the current quarter and has also given effect of this amalgamation to prior quarters of the current financial year. As per the scheme, 412,500 equity shares held by the Company in MWPL were cancelled and extinguished and the assets and liabilities of MWPL were recognized in the books of the Company at their book values as on the Appointed Date. Cost of investment in excess of net assets recorded amounting to Rs 20 million was recognized as goodwill. The Management has assessed this goodwill as impaired and recognized an impairment loss to that extent during the current quarter.

The figures for the quarter ended September 30, 2010 reported above have been recast to consider the effect of merger of MWPL effective April 1, 2010. The current quarter numbers and the year to date numbers being inclusive of MindTree Wireless Private Limited which was merged w.e.f April 1, 2010 are not comparable with the same period for the previous year. Results from this merger are grouped under Wireless Services in the segmental reporting given above.

6 EPS for the quarter is not annualized.

7 Previous period figures have been reclassified/regrouped wherever necessary.

For and on behalf of the Board
For MindTree Limited

Bangalore, India
January 18, 2011

Krishnakumar Natarajan
CEO & Managing Director