



**MindTree Limited**

Registered Office: Global Village, RVCE Post, Mysore Road, Bangalore - 560 059

**AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2011**

(Rs. In Millions, except per share data)

Particulars	Quarter ended			Six months ended		Year ended March 31, 2011
	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010	
Income from software services	4,567	4,131	3,844	8,698	7,331	15,090
<b>Expenses</b>						
Employee benefit expenses	3,047	2,793	2,525	5,840	4,734	9,853
Depreciation	174	180	177	354	322	712
Other expenses	932	878	873	1,810	1,709	3,459
<b>Profit from operations before other income and interest</b>	<b>414</b>	<b>280</b>	<b>269</b>	<b>694</b>	<b>566</b>	<b>1,066</b>
Other income	70	31	22	101	43	86
Foreign exchange gain/(loss)	171	91	21	262	3	156
<b>Profit before interest</b>	<b>655</b>	<b>402</b>	<b>312</b>	<b>1,057</b>	<b>612</b>	<b>1,308</b>
Interest	1	-	-	1	-	4
<b>Profit before tax</b>	<b>654</b>	<b>402</b>	<b>312</b>	<b>1,056</b>	<b>612</b>	<b>1,304</b>
Tax expense	109	57	80	166	221	288
<b>Net Profit for the period</b>	<b>545</b>	<b>345</b>	<b>232</b>	<b>890</b>	<b>391</b>	<b>1,016</b>
Paid up equity share capital (face value Rs. 10/- each)	403	401	398	403	398	400
Reserves	7,871	7,724	6,661	7,871	6,661	7,362
Basic EPS (Rs.)	13.56	8.61	5.85	22.18	9.85	25.53
Fully diluted EPS (Rs.)	13.47	8.53	5.68	22.00	9.54	24.85
<b>Aggregate non-promoter shareholding</b>						
Number of shares	30,498,432	29,540,621	26,942,632	30,498,432	26,942,632	27,248,193
Percentage of shareholding	75.74%	73.62%	67.74%	75.74%	67.74%	68.06%
<b>Promoters and promoter group shareholding</b>						
<b>Pledged/Encumbered</b>						
Number of shares	-	-	-	-	-	-
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
<b>Non-encumbered</b>						
Number of shares	9,769,124	10,586,994	12,829,693	9,769,124	12,829,693	12,786,994
Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100%	100%	100%	100%	100%	100%
Percentage of shares (as a % of the total share capital of the company)	24.26%	26.38%	32.26%	24.26%	32.26%	31.94%

**AUDITED SEGMENT WISE REVENUE AND RESULTS**

**Primary segment information (Rs in millions)**

Particulars	Quarter ended			Six months ended		Year ended March 31, 2011
	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010	
<b>Segment revenue</b>						
PE Services	1,638	1,494	1,652	3,132	3,252	6,307
IT Services	2,929	2,637	2,192	5,566	4,079	8,783
<b>Total</b>	<b>4,567</b>	<b>4,131</b>	<b>3,844</b>	<b>8,698</b>	<b>7,331</b>	<b>15,090</b>
<b>Segment operating income</b>						
PE Services	169	106	76	275	254	463
IT Services	417	355	325	772	526	1,120
<b>Total</b>	<b>586</b>	<b>461</b>	<b>401</b>	<b>1,047</b>	<b>780</b>	<b>1,583</b>
<b>Unallocable</b>						
Expenses	172	181	132	353	214	517
Interest	1	-	0	1	-	4
Other income	241	122	43	363	46	242
<b>Profit before tax</b>	<b>654</b>	<b>402</b>	<b>312</b>	<b>1,056</b>	<b>612</b>	<b>1,304</b>

**Notes on segment information**

**Principal segments**

The Company's operations predominantly relate to providing IT services and Product Engineering services (PE services). Accordingly, revenues represented along IT services and PE services comprise the primary segment information.

Effective April 1, 2011, the Company has reorganized its business units to be better aligned to market needs. Consequently the financial reporting of the business unit performance to the Management has also been updated with the new organization structure. Pursuant to such re-organization, Wireless business unit which was a separate reportable segment is now considered as part of PE services for the purpose of evaluating the unit's performance and for making decisions about future allocations of resources (as these are now part of same services). Consequently, Wireless business unit is no longer considered a separate business segment. The Group has presented its segment results under IT services and PE services which are the only reportable business segments. The previous period figures have been presented after incorporating the necessary reclassification pursuant to this change in reportable segments.

**Segmental capital employed**

Segregation of assets, liabilities, depreciation and other non-cash expenses into various primary segments has not been carried out as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segment assets and liabilities has been made.

**AUDITED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES**

Rs in millions

Particulars	As at	
	September 30, 2011	March 31, 2011
<b>Shareholders funds</b>		
Share capital	403	400
Reserves and surplus	7,871	7,362
Unsecured loans	42	46
<b>Total</b>	<b>8,316</b>	<b>7,808</b>
<b>Application of Funds</b>		
Fixed assets	2,867	3,034
Investments	1,558	1,112
Deferred tax assets	278	216
<b>Current assets, loans and advances</b>		
Sundry debtors	3,635	2,825
Cash and bank balances	533	459
Loans and advances	2,587	2,514
<b>Less: Current liabilities and provisions</b>		
Current liabilities	2,324	1,822
Provisions	818	530
Net current assets	3,613	3,446
<b>Total</b>	<b>8,316</b>	<b>7,808</b>

**Notes to consolidated financial results for the quarter and six months ended September 30, 2011**

1 The above results were reviewed by the Audit Committee and thereafter have been adopted by the Board at its meeting held on October 17, 2011

2 Effective April 1, 2011 the Company has adopted the format prescribed by Revised Schedule VI to the Companies Act, 1956 ('the schedule') issued by the Ministry of Corporate Affairs for preparation of interim financial statements from which these financial results have been prepared. As required by the schedule, the expenses have been presented in the statement of profit and loss based on their nature as compared to functional classification adopted until previous year. Consequently, expenses have been presented based on their nature in the financial results. Previous years' figures also have been recast/restated to confirm to the classification required by the revised Schedule VI.

3 Item of expenditure exceeding 10% of total expenditure (Rs in millions)

Particulars	Quarter ended			Six months ended		Year ended March 31, 2011
	September 30, 2011	June 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010	
Staff cost	3,023	2,571	2,507	5,795	4,697	9,767

4 Information on investor complaints pursuant to clause 41 of the Listing Agreement for the quarter ended September 30, 2011:

Nature of Investor complaints	Opening balance	Additions	Disposal	Closing balance
Allotment/Refund/others	-	28	28	-

5 During the quarter 139,941 shares have been issued upon exercise of stock options by employees.

6 EPS for the quarter is not annualized.

7 In accordance with the share purchase agreement entered with Kyocera Wireless Corporation and Kyocera International Inc ('Kyocera Group') for the acquisition of Kyocera Wireless (India) Private Limited ('KWI'), the Company has reassessed the contingent consideration payable to the Kyocera Group in the current quarter. Consequent to the assessment, the Company has written back the contingent consideration payable for the financial year 10-11 amounting to Rs. 37 million as liability no longer required as the annual revenue threshold was not met by the Kyocera Group.

8 The Honourable High Court of Karnataka, on December 10, 2010, approved the scheme of amalgamation ('the Scheme') of MindTree Wireless Private Limited ('MWPL') with the Company w.e.f April 1, 2010 (the Appointed Date). Pursuant to the Scheme, the Company has accounted for the amalgamation in its books from the Appointed date. The figures for the quarter and six months ended September 30, 2010 reported above have been recast to consider the effect of this merger effective April 1, 2010.

9 The Board of Directors at its meeting held on October 17, 2011 have recommended an interim dividend of 15% (Re 1.5 per equity share of par value Rs 10/- each) for the six months ended September 30, 2011 and a special dividend of 10% (Re 1 per equity share of par value Rs 10/- each) on the occasion of the Company crossing \$ 100 million in revenues and 10,000 MindTree minds in this quarter.

10 Previous period figures have been reclassified/regrouped wherever necessary.

For and on behalf of the Board  
For MindTree Limited

Bangalore, India  
October 17, 2011

Krishnakumar Natarajan  
CEO & Managing Director