# **Mindtree Limited Consolidated balance sheet**

			Rs in million
	Note	As at	As at
		<b>December 31, 2013</b>	March 31, 2013
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	3.1.1	416	415
Reserves and surplus	3.1.2	15,266	12,722
		15,682	13,137
Non-current liabilities			
Long-term borrowings	3.2.1	27	32
Other long-term liabilities	3.2.2	131	57
Long-term provisions	3.2.3	30_	
		188	89
Current liabilities			
Short-term borrowings	3.3.1	-	217
Trade payables		138	189
Other current liabilities	3.3.2	2,968	2,166
Short-term provisions	3.3.3	1,173	1,112
		4,279	3,684
		20,149	16,910
ASSETS			
Non-current assets			
Fixed assets			
Tangible assets	3.4.1	3,295	2,485
Intangible assets	3.4.1	160	104
Capital work-in-progress		365	571
Non-current investments	3.4.2	7	230
Deferred tax assets (net)	3.4.3	390	360
Long-term loans and advances	3.4.4	681	617
Other non-current assets	3.4.5	1,002	1,046
		5,900	5,413
Current assets		,	,
Current investments	3.5.1	4,862	4,027
Trade receivables	3.5.2	6,186	4,508
Cash and bank balances	3.5.3	1,641	1,252
Short-term loans and advances	3.5.4	546	430
Other current assets	3.5.5	1,014	1,280
		14,249	11,497
		20,149	16,910
Significant accounting policies and notes to the accounts	2 & 3		

The notes referred to above form an integral part of the consolidated financial statements

As per our report of even date attached

For B S R & Co. LLP

Chartered Accountants
Firm Registration No .: 101248W

For Mindtree Limited

Supreet SachdevSubroto BagchiN. KrishnakumarPartnerChairmanCEO & Managing Director

Membership Number: 205385

Rostow RavananRajesh Srichand NarangChief Financial OfficerCompany Secretary

Place: Bangalore
Date: January 16, 2014
Place: Bangalore
Date: January 16, 2014

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# Consolidated statement of profit and loss

					Rs in million
Particulars	Note	For the quar	ter ended	For the nine m	onths ended
		<b>December 31, 2013</b>	<b>December 31, 2012</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Revenue from operations		7,906	5,901	22,079	17,494
Other income	3.6	(189)	70	794	196
Total revenues		7,717	5,971	22,873	17,690
Expense:					
Employee benefits expense	3.7	4,679	3,517	12,951	10,529
Finance costs	3.7	1	2	4	9
Depreciation and amortisation expense	3.4.1	208	151	586	469
Other expenses	3.7	1,686	1,038	4,798	3,451
Total expenses		6,574	4,708	18,339	14,458
Profit before tax		1,143	1,263	4,534	3,232
Tax expense:	3.4.3				
Current tax		251	262	1,038	642
Deferred tax		7	13	(30)	(14)
Profit for the period		885	988	3,526	2,604
Earnings per equity share	3.12				
Equity shares of par value Rs 10/- each					
Basic		21.25	24.08	84.81	63.78
Diluted		21.08	23.80	84.21	62.92
Weighted average number of equity shares used in computing earn	ings per share				
Basic		41,597,756	41,050,705	41,570,844	40,824,138
Diluted		41,951,509	41,526,731	41,869,805	41,380,000
Significant accounting policies and notes to the accounts	2 & 3				

The notes referred to above form an integral part of the consolidated financial statements

As per our report of even date attached

For B S R & Co. LLP

Chartered Accountants

Firm Registration No . : 101248W

For Mindtree Limited

Subroto Bagchi N. Krishnakumar **Supreet Sachdev** Chairman CEO & Managing Director Partner

Membership Number: 205385

**Rostow Ravanan** Chief Financial Officer

Rajesh Srichand Narang Company Secretary

Place: Bangalore Place: Bangalore Date : January 16, 2014 Date : January 16, 2014

	Rs in mill		
	For the nine months ende	d December 31,	
	2013	2012	
Cash flow from operating activities			
Profit before tax	4,534	3,232	
Adjustments for :			
Depreciation and amortisation	586	469	
Amortization of stock compensation cost	69	-	
Interest expense	4	9	
Interest / dividend income	(161)	(136)	
Profit on sale of fixed assets	(2)	(5)	
Profit on sale of investments	(82)	(55)	
Provision for diminution in the value of investments	2	-	
Exchange difference on derivatives	-	(265)	
Effect of exchange differences on translation of foreign	25	31	
currency borrowings			
Effect of exchange differences on translation of foreign	(53)	(34)	
currency cash and cash equivalents			
Operating profit before working capital changes	4,922	3,246	
Changes in trade receivables	(1,678)	(685)	
Changes in loans and advances and other assets	(67)	(268)	
Changes in liabilities and provisions	547	348	
Net cash provided by operating activities before taxes	3,724	2,641	
Income taxes paid	(927)	(768)	
Net cash provided by operating activities	2,797	1,873	
Cash flow from investing activities			
Purchase of fixed assets	(1,188)	(654)	
Proceeds from sale of fixed assets	2	9	
Interest/ dividend received from investments	155	129	
Purchase of investments	(8,459)	(7,727)	
Sale/maturities of investments	7,926	6,928	
Net cash used in investing activities	(1,564)	(1,315)	
Cash flow from financing activities			
Issue of share capital (net of issue expenses paid)	36	215	
Interest paid on loans	(5)	(10)	
Repayment of borrowings	(811)	(941)	
Proceeds from loans	564	719	
Dividends paid (including distribution tax)	(681)	(214)	
Net cash used in financing activities	(897)	(231)	
Effect of exchange differences on translation of foreign			
currency cash and cash equivalents	53	34	
Net increase in cash and cash equivalents	389	361	
Cash and cash equivalents at the beginning of the period	1,252	602	
Cash and cash equivalents at the end of the period (Refer note 3.5.3)	1,641	963	

The notes referred to above form an integral part of the consolidated financial statements

As per our report of even date attached

For B S R & Co. LLP

Chartered Accountants

Firm Registration No . : 101248W

Supreet SachdevSubroto BagchiN. KrishnakumarPartnerCEO & Managing Director

Membership Number: 205385

Rostow RavananRajesh Srichand NarangChief Financial OfficerCompany Secretary

For Mindtree Limited

Place: Bangalore
Date: January 16, 2014
Place: Bangalore
Date: January 16, 2014

Significant accounting policies and notes to the accounts
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

#### 1. Background

Mindtree Limited ('Mindtree' or 'the Company') together with its subsidiary Mindtree Software (Shanghai) Co. Ltd, collectively referred to as 'the Group' is an international Information Technology consulting and implementation Group that delivers business solutions through global software development. The Group is structured into five verticals – Manufacturing, BFSI, Hitech, Travel & transportation and others. The Group offers services in the areas of agile, analytics and information management, application development and maintenance, business process management, business technology consulting, cloud, digital business, independent testing, infrastructure management services, mobility, product engineering and SAP services.

The Group is head quartered in Bangalore and has offices in India, United States of America, United Kingdom, Japan, Singapore, Malaysia, Australia, Germany, Switzerland, Sweden, UAE, Netherlands, Canada, Belgium, France and Republic of China.

#### 2. Significant accounting policies

#### 2.1 Basis of preparation of consolidated financial statements

The consolidated financial statements have been prepared and presented under the historical cost convention on the accrual basis of accounting except for certain financial instruments which are measured at fair values and comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ('the Act') which as per a clarification issued by the Ministry of Corporate Affairs continue to apply under section 133 of the Companies Act 2013 (which has superseded section 211(3C) of the Companies Act 1956 w.e.f. 12 September 2013), other pronouncements of the Institute of Chartered Accountants of India ('ICAI') and the guidelines issued by Securities and Exchange Board of India ('SEBI').

#### 2.2 Principles of consolidation

The consolidated financial statements include the financial statements of Mindtree and its subsidiary as set out below.

Name of the subsidiary	Country of incorporation	Proportion of interest
Mindtree Software	D 111 AG11	1000
(Shenzhen) Co Ltd.*	Republic of China	100%
Mindtree Software		4.00
(Shanghai) Co. Ltd.	Republic of China	100%

<sup>\*</sup> Dissolved with effect from September 06, 2012.

The financial statements of Mindtree and its wholly owned and controlled subsidiary has been combined on a line-by-line basis by adding together the book values of all items of assets, liabilities, incomes and expenses after eliminating all inter-company balances/ transactions and the resultant unrealized gain/loss from the date the parent company acquired control of those subsidiary.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

The consolidated financial statements are prepared using uniform accounting policies for similar transactions and other events in similar circumstances.

#### 2.3 Use of estimates

The preparation of consolidated financial statements in conformity with the generally accepted accounting principles ('GAAP') in India requires management to make estimates and assumptions that affect the reported amounts of income and expenses of the period, assets and liabilities and disclosures relating to contingent liabilities as of the date of the consolidated financial statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognised prospectively in future periods.

### 2.4 Fixed assets and depreciation

- 2.4.1 Fixed assets are carried at cost of acquisition (including directly attributable costs such as freight, installation, etc.) or construction less accumulated depreciation. Borrowing costs directly attributable to acquisition or construction of those fixed assets, which necessarily take a substantial period of time to get ready for their intended use, are capitalised.
- 2.4.2 Acquired intangible assets are capitalised at the acquisition price. Internally generated intangible assets are recorded at cost that can be measured reliably during the development phase and when it is probable that future economic benefits that are attributable to the assets will flow to the Group.
- 2.4.3 Leases under which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Such assets are capitalised at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognised as an expense in the statement of profit and loss on a straight-line basis over the lease term.
- 2.4.4 Advances paid towards the acquisition of fixed assets, outstanding at each balance sheet date are shown under capital advances. The cost of the fixed asset not ready for its intended use on such date, is disclosed under capital work-in-progress.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

2.4.5 Depreciation is provided on the straight-line method. The rates specified under schedule XIV of the Companies Act, 1956 are considered as minimum rates. If the management's estimate of the useful life of a fixed asset at the time of the acquisition of the asset or of the remaining useful life on a subsequent review is shorter than that envisaged in the aforesaid schedule, depreciation is provided at a higher rate based on the management's estimate of the useful life/remaining useful life. Pursuant to this policy, the management has estimated the useful life as under:

Asset classification	Useful life
Buildings	25-30 years
Computer systems	1-3 years
Computer software	2 years
Test equipment	3 years
Furniture and fixtures	5 years
Electrical installations	3-5 years
Office equipment	4-5 years
Motor vehicles	4-5 years
Plant and machinery	4 years
Intellectual property	5 years

- 2.4.6 Fixed assets individually costing Rs 5,000 or less are fully depreciated in the year of purchase/ installation. Depreciation on additions and disposals during the year is provided on a pro-rata basis.
- 2.4.7 The cost of leasehold land is amortised over the period of the lease. Leasehold improvements and assets acquired on finance lease are amortised over the lease term or useful life, whichever is lower.

#### 2.5 Investments

- 2.5.1 Non-current investments are carried at cost less any other-than-temporary diminution in value, determined on the specific identification basis.
- 2.5.2 Current investments are carried at the lower of cost and fair value. The comparison of cost and fair value is carried out separately in respect of each investment.
- 2.5.3 Profit or loss on sale of investments is determined as the difference between the sale price and carrying value of investment, determined individually for each investment.

#### 2.6 Cash and cash equivalents

Cash and cash equivalents in the consolidated cash flow statement comprises cash in hand and balance in bank in current accounts and deposit accounts.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

#### 2.7 Consolidated cash flow statement

Cash flows are reported using the indirect method, whereby consolidated net profit before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from regular revenue generating, investing and financing activities of the Group are segregated.

#### 2.8 Employee benefits

- 2.8.1 Gratuity is a defined benefit scheme and is accrued based on actuarial valuations at the balance sheet date, carried out by an independent actuary. The Group has an employees' gratuity fund managed by ICICI Prudential Life Insurance Company, SBI Life Insurance Company and Life Insurance Corporation of India. Actuarial gains and losses are charged to the statement of profit and loss.
- 2.8.2 Compensated absences are a long-term employee benefit and is accrued based on actuarial valuations at the balance sheet date, carried out by an independent actuary. The Group accrues for the expected cost of short-term compensated absences in the period in which the employee renders services.
- 2.8.3 Contributions payable to the recognised provident fund, which is a defined contribution scheme, are charged to the statement of profit and loss.

#### 2.9 Revenue recognition

2.9.1 The Group derives its revenues primarily from software services. Revenue from software development on time-and-material basis is recognised as the related services are rendered. Revenue from fixed price contracts is recognised using the proportionate completion method, which is determined by relating the actual project cost of work performed to date to the estimated total project cost for each contract. Unbilled revenue represents cost and earnings in excess of billings while unearned revenue represents the billing in excess of cost and earnings. Provision for estimated losses, if any, on incomplete contracts are recorded in the period in which such losses become probable based on the current contract estimates.

Maintenance revenue is recognised ratably over the period of the maintenance contract.

- 2.9.2 Provision for discounts is recognised on an accrual basis in accordance with contractual terms of agreements with customers. Revenues are stated net of discount.
- 2.9.3 Dividend income is recognised when the right to receive payment is established.
- 2.9.4 Interest income is recognised using the time proportion method, based on the transactional interest rates.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

#### 2.10 Foreign exchange transactions

- 2.10.1 The Group is exposed to foreign currency transactions including foreign currency revenues, receivables and borrowings. With a view to minimize the volatility arising from fluctuations in currency rates, the Group enters into foreign exchange forward contracts and other derivative instruments.
- 2.10.2 Foreign exchange transactions are recorded using the exchange rates prevailing on the dates of the respective transactions. Exchange differences arising on foreign exchange transactions settled during the period are recognised in the statement of profit and loss for the period.
- 2.10.3 Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rates on that date; the resultant exchange differences are recognised in the statement of profit and loss. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction.
- 2.10.4 In respect of integral operations, monetary assets and liabilities are translated at the exchange rate prevailing at the date of the balance sheet. Non-monetary items are translated at the historical rate. The items in the statement of profit and loss are translated at the rates prevailing on the dates of the respective transactions. The differences arising out of the translation are recognised in the statement of profit and loss.
- 2.10.5 Forward exchange contracts and other similar instruments that are not in respect of forecasted transactions are accounted for using the guidance in Accounting Standard ('AS') 11, 'The effects of changes in foreign exchange rates'. For such forward exchange contracts and other similar instruments covered by AS 11, based on the nature and purpose of the contract, either the contracts are recorded based on the forward rate/fair value at the reporting date, or based on the spot exchange rate on the reporting date. For contracts recorded at the spot exchange rates, the premium or discount at the inception is amortised as income or expense over the life of the contract.
- 2.10.6 For forward exchange contracts and other derivatives that are not covered by AS 11 and that relate to a firm commitment or highly probable forecasted transactions, the Group has adopted Accounting Standard ('AS') 30, 'Financial Instruments: Recognition and Measurement' to the extent that the adoption did not conflict with existing accounting standards and other authoritative pronouncements of the Company Law and other regulatory requirements. In accordance with AS 30, such derivative financial instruments, which qualify for cash flow hedge accounting and where Group has met all the conditions of cash flow hedge accounting, are fair valued at balance sheet date and the resultant exchange loss/(gain) is debited/credited to the hedge reserve until the transaction is completed. Other derivative instruments are recorded at fair value at the reporting date and the resultant exchange loss/ (gain) has been debited/ credited to statement of profit and loss.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

#### 2.11 Warranties

Warranty costs (i.e. post contract support services) are estimated by the management on the basis of technical evaluation and past experience. Provision is made for estimated liability in respect of warranty costs in the year of recognition of revenue.

#### 2.12 Provision and contingent liabilities

The Group creates a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event, based on a reliable estimate of such obligation.

#### 2.13 Taxation

The current income tax charge is determined in accordance with the relevant tax regulations applicable to respective entities within the Group. Deferred tax charge or credit are recognised for the future tax consequences attributable to timing difference that result between the profit offered for income taxes and the profit as per the financial statements. Deferred tax in respect of timing difference which originate during the tax holiday period but reverse after the tax holiday period is recognised in the period in which the timing difference originate. For this purpose the timing differences which originate first are considered to reverse first. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future; however, when there is a brought forward loss or unabsorbed depreciation under taxation laws, deferred tax assets are recognised only if there is virtual certainty of realisation of such assets. Deferred tax assets are reviewed as at each balance sheet date and written down or written up to reflect the amount that is reasonably/ virtually certain to be realised.

Minimum alternate tax ('MAT') paid in accordance with the tax laws, which gives rise to future economic benefits in the form of tax credit against future income tax liability, is recognised as an asset in the balance sheet if there is a convincing evidence that the Group will pay normal tax after the tax holiday period and the resultant assets can be measured reliably. MAT credit entitlement can be carried forward and utilized for a period of ten years from the period in which such credit is availed.

The entities within the Group offset, on a year on year basis, the current tax assets and liabilities, where it has a legally enforceable right and where it intends to settle such assets and liabilities on a net basis.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

#### 2.14 Earnings per share

In determining earnings per share, the Group considers the consolidated net profit after tax and includes the post-tax effect of any extra-ordinary item. The number of equity shares used in computing basic earnings per share is the weighted average number of equity shares outstanding during the period. The number of equity shares used in computing diluted earnings per share comprises weighted average number of equity shares considered for deriving basic earnings per share and also weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

# 2.15 Impairment of assets

The Group assesses at each balance sheet date whether there is any indication that an asset (including goodwill) may be impaired. If any such indication exists, the Group estimates the recoverable amount of the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the statement of profit and loss. If at the balance sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount. An impairment loss is reversed only to the extent that the carrying amount of asset does not exceed the net book value that would have been determined; if no impairment loss had been recognised. In respect of goodwill, impairment loss will be reversed only when it is caused by specific external events and their effects have been reversed by subsequent external events.

#### 2.16 Employee stock based compensation

The Group measures the compensation cost relating to employee stock options, restricted shares and stock appreciation rights using the intrinsic value method. The compensation cost is amortised over the vesting/ service period.

#### 2.17 Goodwill

Goodwill arising on consolidation/ acquisition of assets is not amortised. It is tested for impairment on a periodic basis and written off, if found impaired.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

#### 2.18 Government grants

Grants from the government are recognised when there is reasonable assurance that:

- (i) the Group will comply with the conditions attached to them; and
- (ii) the grant will be received.

Government grants related to revenue are recognised on a systematic basis in the statement of profit and loss over the periods necessary to match them with the related costs which they are intended to compensate. Such grants are deducted in reporting the related expense. Where the Group receives non-monetary grants, the asset is accounted for on the basis of its acquisition cost. In case a non-monetary asset is given free of cost it is recognised at a nominal value.

#### 3. Notes to the accounts

#### 3.1 Shareholders' funds

#### 3.1.1 Share capital

a)

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Authorised		
79,620,000 (March 31, 2013 : 79,620,000) equity shares of Rs 10 each	796	796
Issued, subscribed and paid-up capital		
41,626,192 (March 31, 2013 : 41,535,055) equity		
shares of Rs 10 each fully paid	416	415
Total	416	415

b) Reconciliation of the number of equity shares outstanding at the beginning and at the end of the reporting period is as given below:

Particulars	As at			As at	
	December 31, 2013		r 31, 2013 March 31,		
	No of shares	Rs	No of shares	Rs	
Number of shares outstanding at the beginning of the period	41,535,055	415	40,543,923	405	
Add: Shares issued on exercise of employee stock options and restricted shares	91,137	1	991,132	10	
Number of shares outstanding at the end of the period	41,626,192	416	41,535,055	415	

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

c) The Group has only one class of shares referred to as equity shares having a par value of Rs 10.

Each holder of the equity share, as reflected in the records of the Group as of the date of the shareholder meeting, is entitled to one vote in respect of each share held for all matters submitted to vote in the shareholder meeting.

The Group declares and pays dividends in Indian rupees and foreign currency. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the Annual General Meeting.

The Board of Directors at its meeting held on October 16, 2013 had declared an interim dividend of 50% (Rs 5 per equity share on a par value of Rs 10 each). Further, at the meeting held on January 16, 2014, the Board declared a second interim dividend of 50% (Rs 5 per equity share on a par value of Rs 10 each).

During the nine months ended December 31, 2012, the amount of per share dividend recognized as distributions to equity shareholders was Rs 3 per equity share.

In the event of liquidation of the Group, the holders of equity shares will be entitled to receive any of the remaining assets of the Group after distribution of all preferential amounts. However, no such preferential amounts exist currently. The distribution will be in proportion to the number of equity shares held by the shareholders.

d) Equity shareholder holding more than 5 percent of equity shares along with the number of equity shares held at the beginning and at the end of the period is as given below:

Sr. No	o. Name of the shareholder	As at December 31, 2013		As at March 31, 2013	
		Number of shares	%	Number of shares	%
1	Coffee Day Resorts Private Limited	4,365,442	10.5%	4,565,442	11.0%
2	Nalanda India Fund Limited	3,949,089	9.5%	3,949,089	9.5%
3	Global Technology Ventures Limited	2,613,561	6.3%	2,498,561	6.0%
4	Subroto Bagchi *	-	0.0%	2,078,585	5.0%

<sup>\*</sup>Holds less than 5% of equity shares as at the reporting date

e) The Group has not allotted any fully paid up equity shares by way of bonus shares nor has bought back any class of equity shares during the period of five years immediately preceding the balance sheet date. Number of equity shares allotted as fully paid up without payment being received in cash is 1,300,965 during the period of five years immediately preceding December 31, 2013 and March 31, 2013. These shares were allotted to the shareholders of erstwhile Aztecsoft Limited pursuant to the scheme of amalgamation for the financial year ended March 31, 2010.

#### f) Employee stock based compensation

The Group instituted the Employees Stock Option Plan ('ESOP') in fiscal 2000, which was approved by the Board of Directors ('Board'). The Group currently administers seven stock option programs, a restricted stock purchase plan and a stock appreciation rights plan.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

# **Program 1 [ESOP 1999]**

Options under this program are exercisable at an exercise price of Rs 10 per option. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees who have joined on or before September 30, 2001 or have been issued employment offer letters on or before August 7, 2001. This plan was terminated on September 30, 2001. The contractual life of each option is 11 years after the date of grant.

Particulars	Quarter ended December 31,			ths ended ember 31,
	2013	2012	2013	2012
Outstanding options, beginning of the period	-	-	-	4,000
Granted during the period	-	-	-	_
Exercised during the period	-	-	-	500
Lapsed during the period	-	-	-	3,500
Forfeited during the period	-	-	-	-
Outstanding options, end of the	-	-	-	-
period				
Options vested and exercisable, end of the period	-	-	-	-

#### **Program 2 [ESOP 2001]**

Options under this program have been granted to employees at an exercise price of Rs 50 per option. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees who have joined on or after October 1, 2001 or have been issued employment offer letters on or after August 8, 2001 or options granted to existing employees with grant date on or after October 1, 2001. This plan was terminated on April 30, 2006. The contractual life of each option is 11 years after the date of grant.

Particulars	Quarter ended December 31,			nths ended cember 31,
_	2013	2012	2013	2012
Outstanding options, beginning of the period	40,420	63,233	47,918	79,367
Granted during the period	-	-	-	-
Exercised during the period	6,008	9,939	10,536	22,311
Lapsed during the period	501	735	3,471	4,497
Forfeited during the period	-	-	-	-
Outstanding options, end of the period	33,911	52,559	33,911	52,559
Options vested and exercisable, end of the period	33,911	52,559	33,911	52,559

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

#### **Program 3 [ESOP 2006 (a)]**

Options under this program have been granted to employees at an exercise price of Rs 250 per option. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees to whom the options are granted on or after May 1, 2006. This plan was terminated on October 25, 2006. The contractual life of each option is 5 years after the date of grant. There are no options outstanding as at the reporting dates.

#### Program 4 [ESOP 2006 (b)]

Options under this program are granted to employees at an exercise price periodically determined by the Compensation Committee. All stock options have a four-year vesting term and vest at the rate of 15%, 20%, 30% and 35% at the end of 1, 2, 3 and 4 years respectively from the date of grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. This program extends to employees to whom the options are granted on or after October 25, 2006. The contractual life of each option is 5 years after the date of grant.

Particulars	Quarter ended		Nine months ended		
_	De	cember 31,	December 3		
	2013	2012	2013	2012	
Outstanding options, beginning	247,300	965,945	304,650	1,349,038	
of the period					
Granted during the period	-	-	-	-	
Exercised during the period	27,759	271,035	44,509	594,710	
Lapsed during the period	-	8,185	20,350	35,228	
Forfeited during the period	44,600	2,100	64,850	34,475	
Outstanding options, end of the period	174,941	684,625	174,941	684,625	
Options vested and exercisable, end of the period	91,041	460,975	91,041	460,975	

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

#### Program 5 [ESOP 2008A]

Options under this program are granted to employees of erstwhile Aztecsoft Limited as per swap ratio of 2:11 as specified in the merger scheme. Each new option is entitled to 1 equity share of Rs 10 each.

Particulars	Quarter ended		Nine months ended	
<u> </u>	De	cember 31,	De	cember 31,
	2013	2012	2013	2012
Outstanding options, beginning	103,627	115,797	108,248	124,803
of the period				
Granted during the period	-	-	-	-
Exercised during the period	14,196	3,091	16,752	10,510
Lapsed during the period	-	378	2,065	1,965
Forfeited during the period	-	-	-	-
Outstanding options, end of the	89,431	112,328	89,431	112,328
period				
Options vested and exercisable,	89,431	112,328	89,431	112,328
end of the period				

#### Directors' Stock Option Plan, 2006 ('DSOP 2006')

Options under this program have been granted to independent directors at an exercise price periodically determined by the Compensation Committee. All stock options vest equally over three year vesting term at the end of 1, 2 and 3 years respectively from the date of the grant and become fully exercisable. Each option is entitled to 1 equity share of Rs 10 each. The contractual life of each option is 4 years after the date of the grant.

Particulars	Quarter ended		Nine months ended	
_	Dec	cember 31,	De	ecember 31,
<u>-</u>	2013	2012	2013	2012
Outstanding options, beginning	125,000	135,000	135,000	151,667
of the period				
Granted during the period	-	-	-	20,000
Exercised during the period	-	-	10,000	36,667
Lapsed during the period	10,000	-	10,000	-
Forfeited during the period	25,000	-	25,000	-
Outstanding options, end of the period	90,000	135,000	90,000	135,000
Options vested and exercisable, end of the period	76,667	76,667	76,667	76,667

#### Program 7 [ESOP 2010A]

In-principle approvals for administering the seventh stock option program i.e. ESOP 2010 (A) has been received by the Group from the BSE and NSE for 1,135,000 equity shares of Rs 10 each. No options have been granted under the program as at December 31, 2013.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
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#### Employee Restricted Stock Purchase Plan 2012 ('ERSP 2012')

ERSP 2012 was instituted with effect from July 16, 2012 to further issue upto 1,000,000 equity shares of nominal value of Rs 10 each. Shares under this program are granted to employees at an exercise price of not less than Rs 10 per equity share or such higher price as decided by the Board of Directors. Shares shall vest over such term as determined by the Board of Directors not exceeding ten years from the date of the grant. All shares will have a minimum lock in period of one year from the date of allotment.

Particulars	Quarter ended		Nine months ended	
	Dece	ember 31,	Dece	ember 31,
	2013	2012	2013	2012
Outstanding shares, beginning of	-	-	-	-
the period				
Granted during the period	2,703	7,831	11,094	7,831
Exercised during the period	949	7,831	9,340	7,831
Lapsed during the period	-	-	-	-
Forfeited during the period	-	-	-	-
Outstanding shares, end of the	1,754	-	1,754	-
period				
Shares vested and exercisable,	1,754	-	1,754	-
end of the period				

During the nine months ended December 31, 2013, 11,094 shares were granted by the Group under Employee Restricted Stock Purchase Plan 2012 ('ERSP 2012')

The weighted average fair value of each unit under the above mentioned ERSP 2012 plan, granted during the period was Rs 862 using the Black-Scholes model with the following assumptions:

Weighted average grant date share price	Rs 874
Weighted average exercise price	Rs 10
Dividend yield %	0.27%
Expected life	1 year
Risk free interest rate	7.88%
Volatility	105.33%

During the period, the Group has also granted stock appreciation rights ('SAR') units and letter of intent to issue shares under ERSP 2012 plan to some of its employees which is subject to certain vesting conditions. Details of the grant/issue are given below.

Particulars	SAR	ERSP 2012 plan
No of units/ shares	382,500	115,000
Contractual life	4 years	5 years
Date of grant	18-Jul-13	18-Jul-13*
Price per share/ unit	Grant price of	Exercise price of
_	Rs 910	Rs 10*

<sup>\*</sup>Based on Letter of Intent

The weighted average fair value of each unit under the above mentioned ERSP 2012 plan, granted during the period was Rs 898 using the Black-Scholes model with the following

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

# assumptions:

Weighted average grant date share price	Rs 914
Weighted average exercise price	Rs 10
Dividend yield %	0.27%
Expected life	5 years
Risk free interest rate	8.29%
Volatility	104.93%

The following table summarizes information about the weighted average exercise price of options/ shares exercised under various programs:

				Amount in Rs
<b>Particulars</b>	Quarter ended De	cember 31,	Nine months en	ded December 31,
	2013	2012	2013	2012
Program 1	-	-	-	10.00
Program 2	50.00	50.00	50.00	50.00
Program 3	-	-	-	-
Program 4	501.43	332.92	506.01	337.01
Program 5	433.86	316.34	403.82	380.77
DSOP 2006	-	-	560	259.27
ERSP 2012	10.00	10.00	10.00	10.00

The following tables summarize information about the options/ shares outstanding under various programs as at December 31, 2013 and March 31, 2013 respectively:

Particulars		As at December 31, 2013		
	Number of options/ shares	Weighted average remaining contractual life (in years)	Weighted average exercise price (in Rs)	
Program 1		-		
Program 2	33,911	1.24	50.00	
Program 3	-	-	-	
Program 4	174,941	1.97	499.61	
Program 5	89,431	2.46	389.22	
DSOP 2006	90,000	1.30	559.11	
ERSP 2012	1,754	0.10	10.00	

# Mindtree Limited Significant accounting policies and notes to the accounts (continued) For the quarter and nine months ended December 31, 2013 (Rupees in millions, except share and per share data, unless otherwise stated)

Particulars		As at March 31, 2013		
	Number of options/ shares	Weighted average remaining contractual life (in years)	Weighted average exercise price (in Rs)	
Program 1	-	-	-	
Program 2	47,918	2.00	50.00	
Program 3	-	-	-	
Program 4	304,650	2.62	491.45	
Program 5	108,248	3.21	392.82	
DSOP 2006	135,000	1.95	559.41	
ERSP 2012	-	-	-	

The Group has recorded compensation cost for all grants using the intrinsic value-based method of accounting, in line with prescribed SEBI guidelines.

The Group uses the intrinsic value method of accounting for its employee stock options. The Group has therefore adopted the pro-forma disclosure provisions of Guidance Note on "Accounting for Employee Share-based Payments" issued by the ICAI with effect from 1 April 2005.

 $Significant \ accounting \ policies \ and \ notes \ to \ the \ accounts \ (continued)$ 

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

Had the compensation cost been determined according to the fair value approach described in the aforesaid Guidance Note, the Group's net profit and EPS as reported would have been adjusted to the pro-forma amounts indicated below:

	Quarter ended		Nine months ended	
Particulars	December 31,		December 31	
	2013	2012	2013	2012
Net profit as reported	885	988	3,526	2,604
Add: Stock-based employee compensation expense (intrinsic value method)	45	-	69	-
Less: Stock-based employee compensation expense (fair value method)	(14)	(15)	28	(58)
Pro forma net profit	916	973	3,623	2,546
Basic earnings per share as reported	21.25	24.08	84.81	63.78
Pro forma basic earnings per share	21.99	23.70	87.16	62.35
Diluted earnings per share as reported	21.08	23.80	84.21	62.92
Pro forma diluted earnings per share	21.81	23.43	86.54	61.51

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
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3.1.2 Reserves and surplus

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Capital reserve		
Opening balance	87	87
Additions during the period	-	-
_	87	87
Securities premium reserve		
Opening balance	2,087	1,770
Additions during the period on exercise of	43	317
employee stock options/ restricted shares		
<del>-</del>	2,130	2,087
General reserve		
Opening balance	1,091	752
Add: Transfer from statement of profit and loss	353	339
_	1,444	1,091
Share option outstanding account		
Opening balance	48	48
Additions during the period	14	-
_	62	48
Hedge reserve		
Opening balance	173	(250)
Additions during the period	(549)	423
_	(376)	173
Surplus (Balance in the statement of profit and loss	s)	
Opening balance	9,236	6,760
Add: Amount transferred from statement of	3,526	3,393
profit and loss		
Amount avalaible for appropriations	12,762	10,153
Appropriations:		
Interim dividend	(416)	(289)
Final dividend	-	(208)
Dividend distribution tax	(74)	(81)
Amount transfered to general reserve	(353)	(339)
	11,919	9,236
Total	15,266	12,722

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

### 3.2 Non-current liabilities

3.2.1 Long-term borrowings

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
(Unsecured)		
Other loans and advances	27	32
Total	27	32

Long-term borrowings represent the amount received from Council for Scientific and Industrial Research (CSIR) to develop a project under "Development of Intelligent Video Surveillance Server (IVSS) system".

The loan is an unsecured loan carrying a simple interest of 3% p.a on the outstanding amount of loan. Repayment of loan is in 10 equal annual installments from June 2011. Any delay in repayment entails a liability of 12% p.a. compounded monthly for the period of delay.

There is no continuing default in the repayment of the principal loan and interest amounts.

3.2.2 Other long-term liabilities

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Other long-term liabilities	99	57
Employee related liabilities	32	-
Total	131	57

3.2.3 Long-term provisions

Particulars	As at	As at
	December 31, 2013	March 31, 2013
Provision for discount	30	-
Total	30	-

Refer note 3.3.3 for the disclosure of provisions movement as required under the provisions of Accounting Standard – 29 'Provisions, Contingent Liabilities and Contingent Assets' ('AS 29').

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

#### 3.3 Current liabilities

3.3.1 Short-term borrowings

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
(Secured)		
Packing credit loan from banks	-	217
Total	-	217

During the nine months ended December 31, 2013, the Group has availed packing credit loans of USD 10 million and has repaid packing credit loans of USD 14 million. These packing credit loans were secured against the trade receivables of the Group. As at December 31, 2013, the Group has no outstanding packing credit loan (As at March 31, 2013: USD 4 million). The Group had taken forward exchange contracts with respect to this loan. In accordance with 'AS 11' the forward premium arising at inception was amortized as an expense over the life of the contract.

Details of interest rate and repayment terms in respect of above packing credit loan are as below:

Name of the bank	As at	As at December 31, 2013			As at March 31, 2013		
	Rs	Rs Rate of Date of		Rs	Rate of	Date of	
		interest p.a	repayment		interest p.a	repayment	
HSBC	-	-	-	217	1.98%	29-May-13	
Total		-		217			

#### 3.3.2 Other current liabilities

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Current maturities of long-term debt*	5	5
Interest accrued but not due on borrowings	1	2
Unearned income	182	36
Unpaid dividends	4	3
Creditors for capital goods	165	105
Advances from customers	70	42
Employee related liabilities	1,096	1,023
Book overdraft	70	136
Other liabilities**	1,375	814
Total	2,968	2,166

<sup>\*</sup>The details of interest rates, repayment and other terms are disclosed under note 3.2.1.

As at December 31, 2013, the Group has outstanding forward contracts amounting to USD 86.50 million (As at March 31, 2013: USD 112.75 million) and Euro 8.75 million (As at March 31, 2013: Euro 11 million). These derivative instruments have been entered to hedge highly probable forecasted sales.

In accordance with the provisions of AS 30, those derivative instruments which qualify for cash flow hedge accounting have been fair valued at balance sheet date and the resultant exchange gain/ (loss) has been credited/ (debited) to hedge reserve (Refer Note

<sup>\*\*</sup>Includes derivative liability of Rs 389 (As at March 31, 2013: Rs 13).

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

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3.1.2). As of December 31, 2013, the Group does not have any derivative instruments that do not qualify for hedge accounting. However such instruments that were prevalent in the previous year has been fair valued at the balance sheet date and the resultant exchange gain of Rs 32 and Rs 265 for the quarter and nine months ended December 31, 2012 respectively was recorded in the statement of profit and loss.

3.3.3 Short-term provisions

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Provision for employee benefits		
- Gratuity	57	11
- Compensated absences	303	262
Provision for taxes	272	199
Provision for discount	230	145
Dividend payable	208	374
Dividend distribution tax payable	35	61
Provision for forseeable losses on contracts	3	-
Provision for post contract support services	4	3
Provision for disputed dues*	61	57
Total	1,173	1,112

<sup>\*</sup>Represents disputed tax dues provided pursuant to unfavourable order received from the tax authorities against which the Group has preferred an appeal with the relevant authority. In respect of the provisions of AS 29, the disclosures required have not been provided in accordance with paragraph 72 of AS 29.

The following table sets out the status of the gratuity plan as required under AS 15 - Employee Benefits.

Particulars	As at	As at
	December 31, 2013	March 31, 2013
Change in projected benefit obligations		
Obligations at the beginning of the period	324	276
Service cost	46	62
Interest cost	20	19
Benefits settled	(28)	(41)
Actuarial (gain)/ loss	-	8
Obligations at end of the period	362	324
Change in plan assets		
Plan assets at the beginning of the period, at fair		
value	313	275
Expected return on plan assets	17	23
Actuarial gain/ (loss)	3	1
Contributions	-	55
Benefits settled	(28)	(41)
Plan assets at the end of the period, at fair		
value	305	313

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

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# Reconciliation of the present value of the obligation and the fair value of the plan assets

Particulars	As at Dec 31,		As at March 31,		
	2013	2013	2012	2011	2010
Fair value of plan assets at the end of the period	305	313	275	257	212
Present value of defined obligations at the end of the period  Asset/ (liability) recognised in the	(362)	(324)	(276)	(265)	(208)
balance sheet	(57)	(11)	(1)	(8)	4

Particulars	For t	he quarter	For the n	For the nine months		
Farticulars	ended Dec	ember 31,	ended De	ended December 31,		
	2013	2012	2013	2012		
Gratuity cost						
Service cost	27	9	46	52		
Interest cost	7	5	20	15		
Expected return on plan assets	(5)	(4)	(17)	(14)		
Actuarial (gain)/loss	(2)	(1)	(3)	(6)		
Net gratuity cost	27	9	46	47		
Actual Return on plan assets	7	5	20	19		
Assumptions						
Interest rate	8.83%	8.05%	8.83%	8.05%		
Expected rate of return on plan assets	7.50%	8.05%	7.50%	8.05%		
Salary increase	6.00%	6.00%	6.00%	6.00%		
Attrition rate	12.06%	15.00%	12.06%	15.00%		
Retirement age	60	60	60	60		

The estimates of future salary increases, considered in actuarial valuation, take into account inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

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The disclosure of provisions movement as required under the provisions of AS 29 is as follows:-

#### Provision for post contract support services

Particulars	For the nine months ended December 31,				
	2013	2012			
Balance at the beginning of the period	3	5			
Provisions made during the period	1	-			
Utilisations during the period	-	-			
Released during the period	-	-			
Provision at the end of the period	4	5			

#### **Provision for discount**

Particulars	For the nine months ended December 31,				
	2013	2012			
Balance at the beginning of the period	145	109			
Provisions made during the period	222	108			
Utilisations during the period	(98)	(74)			
Released during the period	(9)	-			
Provision at the end of the period	260	143			
Current	230	143			
Non-current	30	-			

#### **Provision for foreseeable losses on contracts**

Particulars	For the nine months ended December 31,				
	2013	2012			
Balance at the beginning of the period	-	4			
Provisions made during the period	3	-			
Utilisations during the period	-	(4)			
Released during the period	-	-			
Provision at the end of the period	3	-			

The current provisions are expected to be utilized over a period of one year and the non-current provisions are expected to be utilized over a period of two to three years.

Significant accounting policies and notes to the accounts
For the quarter and nine months ended December 31, 2013
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# 3.4 Non-current assets

# 3.4.1 Fixed assets

		Gross b	lock			Accumulated	d depreciation		Net bool	k value
	As at	Additions	Deletions	As at	As at	For the	Deletions	As at	As at	As at
Assets	April 1, 2013	during	during	December 31, 2013	April 1, 2013	period	during	December 31, 2013	December 31, 2013	March 31, 2013
		the period	the period				the period			
Tangible assets										
Leasehold land	425	-	-	425	71	9	-	80	345	354
Buildings	1,626	285	-	1,911	289	43	-	332	1,579	1,337
Leasehold improvements	1,186	363	1	1,548	865	126	1	990	558	321
Computer systems	1,296	410	110	1,596	1,018	198	110	1,106	490	278
Test equipment	219	-	1	218	198	19	1	216	2	21
Furniture and fixtures	151	33	1	183	138	17	1	154	29	13
Electrical installations	247	114	1	360	205	38	1	242	118	42
Office equipment	482	102	1	583	370	48	1	417	166	112
Motor vehicles	2	1	1	2	2	-	1	1	1	-
Plant and machinery	8	-	-	8	1	-	-	1	7	7
Total (A)	5,642	1,308	116	6,834	3,157	498	116	3,539	3,295	2,485
Intangible assets										
Intellectual property	67	-	-	67	39	10	-	49	18	28
Computer Software	698	145	3	840	622	78	2	698	142	76
Total (B)	765	145	3	907	661	88	2	747	160	104
Total (A+B)	6,407	1,453	119	7,741	3,818	586	118	4,286	3,455	2,589
Previous year	5,820	626	39	6,407	3,229	624	35	3,818	2,589	

Significant accounting policies and notes to the accounts

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

#### 3.4.2 Non-current investments

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Investment in mutual funds (quoted)	-	223
Investment in equity instruments (unquoted) - trade	8	8
Less: Provision for diminution in value of investments	(1)	(1)
Total	7	230
Aggregate amount of quoted investments	-	223
Aggregate market value of quoted investments	-	224
Aggregate amount of unquoted investments	8	8

Details of investment in mutual funds are as given below:

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
JP Morgan Mutual Fund	-	70
Birla Sun Life Mutual Fund	-	30
IDFC Mutual Fund	-	28
Tata Mutual Fund	-	95
Total	-	223

Details of investment in trade unquoted investment are as given below:

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
2,400 (previous year: 2,400) equity shares in		
Career Community.com Limited	1	1
643,790 (previous year: 643,790) Series A		
Convertible Preferred Stock at US\$ 0.0001 each		
fully paid at premium of US \$ 0.2557 each in 30		
Second Software Inc	7	7
Total	8	8

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

#### **3.4.3** Taxes

Particulars	For the quarter ended	For the quarter ended December 31,		For the nine months ended December 31,	
	2013	2012	2013	2012	
Tax expense					
Current tax	251	262	1,038	642	
Deferred tax	7	13	(30)	(14)	
Total	258	275	1,008	628	

The Group has units at Bangalore, Hyderabad and Chennai registered as Special Economic Zone (SEZ) units which are entitled to a tax holiday under Section 10AA of the Income Tax Act, 1961.

The Group also has STPI units at Bangalore and Pune which are registered as a 100 percent Export Oriented Unit, which were earlier entitled to a tax holiday under Section 10B and Section 10A of the Income Tax Act, 1961.

#### **Deferred tax assets (net):**

Deferred tax assets included in the balance sheet comprises the following:

Particulars	As at December 31, 2013	As at March 31, 2013
Excess of depreciation as per books over depreciation allowed under Income Tax Act, 1961	219	215
Provision for doubtful debts	25	10
Provision for compensated absence	86	84
Provision for volume discount	37	34
Others	23	17
Total deferred tax assets	390	360

Significant accounting policies and notes to the accounts (continued)

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(Rupees in millions, except share and per share data, unless otherwise stated)

#### 3.4.4 Long-term loans and advances

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
(Unsecured, considered good)		
Capital advances	129	127
Security deposits*	524	426
Advances recoverable in cash or in kind or for	28	64
value to be received*		
Total	681	617

<sup>\*</sup>Refer note 3.10 for related party balances.

#### 3.4.5 Other non-current assets

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
(Unsecured considered good)		
Advance tax and tax deducted at source, net of	807	848
provision for taxes		
MAT credit entitlement	165	165
Other non-current assets	30	33
Total	1,002	1,046

#### 3.5 Current assets

#### 3.5.1 Current investments

Particulars	As at	As at
	December 31, 2013	March 31, 2013
Investment in mutual funds (quoted)	4,465	3,628
Less: Provision for diminution in the value of		
investments	(3)	(1)
Term deposits	400	400
Total	4,862	4,027
Aggregate amount of quoted investments	4,465	3,628
Aggregate market value of quoted investments	4,598	3,710
Aggregate amount of unquoted investments	400	400

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

Details of investment in mutual funds are as given below:

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
ICICI Prudential Mutual Fund	347	409
IDFC Mutual Fund	341	228
UTI Mutual Fund	238	248
HSBC Mutual Fund	60	70
Franklin Templeton Mutual Fund	374	310
DSP Blackrock Mutual Fund	378	248
Birla Sun Life Mutual Fund	368	371
Reliance Mutual Fund	366	349
Tata Mutual Fund	305	152
DWS Mutual Fund	206	198
SBI Mutual Fund	384	358
HDFC Mutual Fund	459	440
Axis Mutual Fund	101	51
Principal Mutual Fund	-	30
Kotak Mutual Fund	53	51
JP Morgan Mutual Fund	181	-
Sundaram Mutual Fund	104	50
Pinebridge Mutual Fund	30	30
L & T Mutual Fund	100	-
IDBI Mutual Fund	70	35
Total	4,465	3,628

Details of investments in term deposit are as given below:

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
HDFC Limited	400	400
Total	400	400

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

#### 3.5.2 Trade receivables

Particulars	As at	As at
	December 31, 2013	March 31, 2013
(Unsecured)		
Debts overdue for a period exceeding six months		
- considered good	108	175
- considered doubtful	136	36
Other debts		
- considered good	6,078	4,333
- considered doubtful	5	10
Less: Provision for doubtful debts	(141)	(46)
Total	6,186	4,508

#### 3.5.3 Cash and bank balances

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Balances with banks in current and deposit accounts <sup>^</sup> *	1,637	1,249
Cash on hand	-	-
Other bank balances**	4	3
Total	1,641	1,252

<sup>^</sup>The deposits maintained by the Group with banks comprises time deposits, which can be withdrawn by the Group at any point without prior notice or penalty on the principal.

<sup>\*</sup> Balances with banks include the following:

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Balance with banks held as margin money		_
towards guarantees	1	1

<sup>\*\*</sup>Other bank balances represent balances in respect of unpaid dividends and are considered restricted in nature.

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

#### 3.5.4 Short-term loans and advances

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
(Unsecured, considered good)		
Advances recoverable in cash or in kind or for value to be received*	556	440
Less: Provision for doubtful advances	(10)	(10)
Total	546	430

<sup>\*</sup>Refer note 3.10 for related party balances.

#### 3.5.5 Other current assets

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Unbilled revenue	583	637
MAT credit entitlement	2	-
Other current assets*	429	643
Total	1,014	1,280

<sup>\*</sup> Includes derivative asset of Rs 13 (As at March 31, 2013: Rs 181)

#### 3.6 Other income

Particulars	For the quarter ended	For the quarter ended December 31,		For the nine months ended December 31,	
	2013	2012	2013	2012	
Interest income	15	17	51	46	
Dividend income	41	39	110	90	
Net gain on sale of investments	24	14	82	55	
Foreign exchange gain/ (loss)	(272)	-	546	-	
Other non-operating income	3	-	5	5	
Total	(189)	70	794	196	

Significant accounting policies and notes to the accounts (continued) For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

#### **3.7 Expenses**

Employee benefits expense	For the quarter ended	December 31,	For the nine months ende	ed December 31,
	2013	2012	2013	2012
Salaries and wages	4,225	3,212	11,761	9,615
Contribution to provident and other funds	373	269	1,020	820
Expense on employee stock based compensation	45	-	69	-
Staff welfare expenses	36	36	101	94
Total	4,679	3,517	12,951	10,529

Finance costs	For the quarter	For the quarter ended December 31,		nths ended December 31,
	2013	2012	2013	2012
Interest expense	1	2	4	9
Total	1	2	4	9

Other expenses	For the quarter ended	For the quarter ended December 31,		d December 31,
	2013	2012	2013	2012
Travel expenses	359	239	1,122	673
Sub-contractor charges	394	224	1,004	635
Computer consumables	81	67	243	179
Legal & Professional charges	88	75	302	179
Power and fuel	59	51	193	159
Rent (Refer note 3.11)	132	95	406	297
Repairs to buildings	12	10	29	43
Repairs to machinery	11	6	23	14
Insurance	10	5	26	15
Rates and taxes	26	18	55	52
Exchange loss/ (gain)	-	(142)	-	187
Other expenses	514	390	1,395	1,018
Total	1,686	1,038	4,798	3,451

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

#### 3.8 Contingent liabilities and commitments

- a) Estimated amount of contracts remaining to be executed on capital account and not provided for as at December 31, 2013 is Rs 722 (March 31, 2013: Rs 470).
- b) As of the balance sheet date, the Group's net foreign currency exposure that is not hedged by a derivative instrument or otherwise is Rs 5,854 (March 31, 2013: Rs 4,018).
- c) The Group has received an income tax assessment for the financial year 2008-09 wherein demand of Rs 24 has been raised against the Group on account of certain disallowances, adjustments made by the income tax department. A significant portion of this amount arises from the manner of adjustment of brought forward losses in arriving at the taxable profits of the Group and disallowance of portion of profit earned outside India from the STP and SEZ units.
  - Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal against the demands received.

The Group has received a favourable order from the Commissioner of Income tax (Appeals) for majority of grounds and considering the order passed, there will not be any demand on the Group. On the other grounds which are not favourable, the Group has filed an appeal before the Income Tax Appellate Tribunal ('ITAT').

- d) The Group has received income tax assessments for financial years 2006-07 and 2007-08 for the erstwhile subsidiary Mindtree Technologies Private Limited (MTPL) with demands amounting to Rs 11 and Rs 10 on account of certain disallowances/ adjustments made by income tax department. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal against the demand received. The Group has not deposited the amount of demand with the department.
- e) The Group has received income tax assessments under Section 143(3) of the Incometax Act 1961 pertaining to erstwhile subsidiary Aztecsoft Limited for the financial years 2001-02, 2002-03, 2003-04, 2004-05, 2005-06, 2006-07 and 2007-08 wherein demand of Rs 91, Rs 49, Rs 61, Rs 28, Rs 58, Rs 119 and Rs 214 respectively has been raised against the Group. These demands have arisen mainly on account of transfer pricing adjustments made in the order. The Group has not accepted these orders and has been advised by its legal counsel/ advisors to prefer appeals before appellate authorities and accordingly the Group has filed appeals before the Commissioner of Income Tax (Appeals) and ITAT. The Group has deposited Rs 15 with the department against these demands.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

The Group has received draft assessment order under Section 143(3) of the Income Tax Act 1961 for the financial year 2008-09 wherein demand of Rs 65 has been raised on account of transfer pricing adjustments. The Group has filed an appeal before the Dispute Resolution Panel.

The Group received a favourable order from the Commissioner of Income Tax (Appeals) for the year 2001-02 where in the Commissioner of Income Tax (Appeals) accepted the Group's contentions and quashed the demand raised. The Income tax department appealed against the above mentioned order with ITAT. ITAT, in an earlier year passed an order setting aside both the orders of the Commissioner of Income Tax (Appeals) as well as the Assessing Officer and remanded the matter back to the Assessing Officer for re-assessment. The Group preferred an appeal with the Hon'ble High Court of Karnataka against the order of the ITAT. The Hon'ble High Court of Karnataka has dismissed the appeal filed against the order of ITAT and upheld the order passed by the ITAT and accordingly the case is pending before Assessing Officer for re-assessment

The Group has appealed against the demands received for financial years 2002-03, 2003-04, 2004-05, 2005-06, 2006-07, 2007-08 and 2008-09. Based on favourable order received by the Group for the financial year 2001-02 and an evaluation of the facts and circumstances, no provision has been made against the above orders in the financial statements.

f) The Group received an assessment order for financial year 2006-07 for the erstwhile subsidiary Mindtree Wireless Private Limited from the Assistant Commissioner of Income-tax ('ACIT') with a demand amounting to Rs 39 on account of certain other disallowances/ transfer pricing adjustments made by income tax department. Management believes that the position taken by it on the matter is tenable and hence, no adjustment has been made to the financial statements. The Group has filed an appeal with Commissioner of Income Tax (Appeals) against the demand received. The Group has deposited Rs 5 with the department against this demand.

The Group has received the order from the Commissioner of Income Tax (Appeals) wherein the Commissioner of Income Tax (Appeals) accepted the grounds in part and in respect of unfavorable grounds, the Group has filed an appeal before Income Tax Appellate Tribunal. The order giving effect by the Transfer Pricing Officer and Assessing Officer is under process and the reduction in the demand is dependent upon the final order.

# 3.9 Segmental reporting

Effective April 1, 2013, the Group has restructured its organisational and management structure and its internal financial reporting structure to be better aligned to market needs. Pursuant to such re-organization, the Group has identified Manufacturing, BFSI, Hitech, Travel and Transportation and Others as its reportable business segments. Accordingly, as required by the accounting standards, comparatives have been restated and presented in line with the current segments.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income and expenditure in individual segments.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

Income and direct expenses in relation to segments are categorised based on items that are individually identifiable to that segment, while the remainder of costs are apportioned on an appropriate basis. Certain expenses are not specifically allocable to individual segments as the underlying services are used interchangeably. The Group therefore believes that it is not practical to provide segment disclosures relating to such expenses and accordingly such expenses are separately disclosed as unallocable and directly charged against total income.

The assets of the Group are used interchangeably between segments, and the management believes that it is currently not practical to provide segment disclosures relating to total assets and liabilities since a meaningful segregation is not possible.

#### **Business segments**

Statement of profit and loss	For the quarter ended December 31,	
_	2013	2012
Segment revenue		
Manufacturing	1,700	1,117
BFSI	1,844	1,346
Hitech	2,137	1,766
Travel & Transportation	1,630	1,173
Others	595	499
Total	7,906	5,901
Segment operating income		
Manufacturing	401	222
BFSI	122	140
Hitech	408	394
Travel & Transportation	373	271
Others	237	177
Total	1,541	1,204
Unallocable expenses	(208)	(9)
Profit for the period before interest, other	1,333	1,195
income and tax		
Interest expense	(1)	(2)
Other income	(189)	70
Net profit before taxes	1,143	1263
Income taxes	(258)	(275)
Net profit after taxes	885	988

# Mindtree Limited Significant accounting policies and notes to the accounts (continued) For the quarter and nine months ended December 31, 2013 (Rupees in millions, except share and per share data, unless otherwise stated)

Statement of profit and loss	For the nine months ended D	ecember 31,
<del>-</del>	2013	2012
Segment revenue		
Manufacturing	4,711	3,283
BFSI	5,070	3,958
Hitech	6,205	5,387
Travel & Transportation	4,450	3,469
Others	1,643	1,397
Total	22,079	17,494
Segment operating income		
Manufacturing	1,123	629
BFSI	245	567
Hitech	1,342	1,170
Travel & Transportation	1,002	840
Others	618	495
Total	4,330	3,701
Unallocable expenses	(586)	(656)
Profit for the period before interest, oth	ner 3,744	3,045
income and tax	,	
Interest expense	(4)	(9)
Other income	794	196
Net profit before taxes	4,534	3,232
Income taxes	(1,008)	(628)
Net profit after taxes	3,526	2,604

# **Geographical segments**

Revenues	-	For the quarter ended For the nine months e December 31, December 31		onths ended December 31,
	2013	2012	2013	2012
America	4,508	3,293	12,716	10,026
Europe	2,225	1,781	6,230	5,150
India	449	369	1,141	1,089
Rest of World	724	458	1,992	1,229
Total	7,906	5,901	22,079	17,494

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

# 3.10 Related party transactions

Name of related party	Nature of relationship
Amalgamated Bean Coffee Trading Company Limited ('ABCTCL') Tanglin Developments Limited ('TDL')	These entities are part of Coffee Day Group which through various entities and its promoters holds 19.8 % equity stake in Mindtree, and the group has a nominee on the Mindtree Board.

Transactions with the above related parties during the period were:

Name of related	Nature of For	r the quarter ended <b>D</b>	December 31,
party	transaction	2013	2012
Amalgamated Bean Coffee Trading Company Limited	Procurement of supplies	5	5
Tanglin Developments Limited	Leasing office buildings and	land 89	66
	Advances paid		
	<ul> <li>towards electricity depositions</li> <li>charges</li> </ul>	sit/	100
	- towards lease rentals	150	-
	Advance received back:		
	<ul> <li>towards electricity depositions</li> <li>charges</li> </ul>	sit/ 12	100
	- towards lease rentals	150	38
	Interest on advance towards electricity charges	3	-

# Mindtree Limited Significant accounting policies and notes to the accounts (continued) For the quarter and nine months ended December 31, 2013 (Rupees in millions, except share and per share data, unless otherwise stated)

Name of related	Nature of For t	the nine months ended D	ne months ended December 31,	
party	transaction	2013	2012	
Amalgamated Bean Coffee Trading Company Limited	Procurement of supplies	12	10	
Tanglin Developments Limited	Leasing office buildings a land (net)	and 326	223	
	Advances/ deposits paid			
	<ul> <li>towards electricity de charges</li> </ul>	eposit/	100	
	- towards lease rentals	205	-	
	Advance received back:			
	<ul> <li>towards electricity de charges</li> </ul>	eposit/ 36	100	
	- towards lease rentals	226	78	
	Interest on advance toware electricity charges	rds 9	-	

Balances payable to related parties are as follows:

Name of related party	As at December 31, 2013	As at March 31, 2013
Tanglin Developments Limited	14	9
Amalgamated Bean Coffee Trading Company Limited	1	-

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

Balances receivable from related parties are as follows:

Name of related party	Nature of transactions	As at December 31, 2013	As at March 31, 2013
Tanglin	Rental Advance		
Developments Limited	- Current	10	112
Ellinecu	- Non-current	-	-
	Advance towards electricity charges		
	- Current	48	48
	- Non-current	28	64
	Security deposit returnable on termination of lease	403	345
	Interest accrued on advance towards electricity charges	12	3

# **Key Managerial Personnel:**

Subroto Bagchi	Chairman
Dr. Albert Hieronimus	Independent Director and Non-executive Vice Chairman
Krishnakumar Natarajan	CEO & Managing Director
S. Janakiraman	Executive Director, President and Chief Technology Officer
N.S. Parthasarathy	President, Chief Operating Officer & Alternate Director to Mr. S. Janakiraman
R. Srinivasan*	-
V.G.Siddhartha	Non-executive Director
Prof. David B. Yoffie	Independent Director
Prof. Pankaj Chandra	Independent Director
Ramesh Ramanathan	Independent Director
Anjan Lahiri**	-

<sup>\*</sup>R Srinivasan retired with effect from July 19, 2013

The Board of Directors appointed Apurva Purohit as an Independent Director and N S Parthasarathy as an Executive Director, effective January 1, 2014.

Remuneration paid to key managerial personnel during the quarter and nine months ended December 31, 2013 amounts to Rs 51 and Rs 113 respectively (for the quarter and nine

<sup>\*\*</sup>Anjan Lahiri resigned with effect from May 6, 2013.

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

months ended December 31, 2012: Rs 25 and Rs 66 respectively). Dividends paid to directors during the quarter and nine months ended December 31, 2013 amounts to Rs 34 and Rs 101 respectively (for the quarter and nine months ended December 31, 2012: 20 and Rs 30 respectively).

The above remuneration excludes gratuity and compensated absences which cannot be separately identified from the composite amount advised by the actuary

#### 3.11 Lease transactions

Lease rental expense under non-cancellable operating lease for the quarter and nine months ended December 31, 2013 amounted to Rs 62 and Rs 195 respectively (for the quarter and nine months ended December 31, 2012: Rs 38 and Rs 139 respectively). Future minimum lease payments under non-cancellable operating lease are as below:

Particulars	As at	As at
	<b>December 31, 2013</b>	March 31, 2013
Payable Not later than one year	229	203
Payable Later than one year and not later	437	521
than five years		

Additionally, the Group leases office facilities and residential facilities under cancellable operating leases. The rental expense under cancelable operating lease for the quarter and nine months ended December 31, 2013 was Rs 70 and Rs 211 respectively (for the quarter and nine months ended December 31, 2012: Rs 57 and Rs 158 respectively).

#### 3.12 Earnings per share

Reconciliation of number of equity shares used in the computation of basic and diluted earnings per share is set out below:

Particulars	For the quarter ended		For the quarter ended	
	December 31, 2013		<b>December 31, 2012</b>	
	Basic EPS	Diluted EPS	<b>Basic EPS</b>	<b>Diluted EPS</b>
Weighted average number of equity shares outstanding during the quarter	41,597,756	41,597,756	41,050,705	41,050,705
Weighted average number of equity shares resulting from assumed exercise of	-	353,753	-	476,026
employee stock options Weighted average number of equity shares for calculation of earnings per share	41,597,756	41,951,509	41,050,705	41,526,731

Significant accounting policies and notes to the accounts (continued)

For the quarter and nine months ended December 31, 2013

(Rupees in millions, except share and per share data, unless otherwise stated)

Particulars	For the nine months ended December 31, 2013		For the nine months ended December 31, 2012	
	Basic EPS	<b>Diluted EPS</b>	Basic EPS	<b>Diluted EPS</b>
Weighted average number of equity shares outstanding during the period	41,570,844	41,570,844	40,824,138	40,824,138
Weighted average number of equity shares resulting from assumed exercise of employee stock options	-	298,961	-	555,862
Weighted average number of equity shares for calculation of earnings per share	41,570,844	41,869,805	40,824,138	41,380,000

3.13 The Group has a development center at Gainesville, Florida, US. The state of Florida has offered various incentives targeted to the needs of the development center. The nature and the extent of the government grant is given below:

Nature of expenses	For the quarter ended December 31,		
	2013	2012	
Reimbursement of rent	-	1	
Grant towards workforce training	10	1	
Total	10	2	

Nature of expenses	For the nine months ended December 31,	
	2013	2012
Reimbursement of rent	3	1
Grant towards workforce training	21	1
Total	24	2

The Group has availed a non-monetary grant of USD 950,000 for renovation of project facility in the previous year. This grant is subject to fulfillment of certain conditions such as creation of minimum employment with specified average salary and capital investment at the development center at Gainesville, Florida, US.

3.14 The financial statements are presented in Rs in million. Those items which are required to be disclosed and which were not presented in the financial statement due to rounding off to the nearest Rs in million are given as follows:

Balance Sheet items		Amount in Rs
Particulars	As at	As at March 31, 2013
	<b>December 31, 2013</b>	March 51, 2015
Share application money pending	35,873	-
allotment		
Cash on Hand	38,979	12,328

Significant accounting policies and notes to the accounts (continued)
For the quarter and nine months ended December 31, 2013
(Rupees in millions, except share and per share data, unless otherwise stated)

3.15 Corresponding figures for the previous period presented have been regrouped, where necessary, to conform to the current period's classification.

As per our report attached

For Mindtree Limited

For B S R & Co. LLP

Chartered Accountants

Firm Registration No.: 101248W

**Supreet Sachdev** 

Subroto Bagchi

Chairman

N. Krishnakumar

Partner

Membership No.: 205385

CEO & Managing Director

Rostow Ravanan Chief Financial Officer **Rajesh Srichand Narang** 

Company Secretary

Place: Bangalore Date: January 16, 2014 Place: Bangalore Date: January 16, 2014