

# Consumer packaged goods

Enabling superior partner collaboration and consumer engagement.



Welcome to possible

Consumer Packaged Goods (CPG) enterprises face extraordinary challenges today. Digitization is reshaping consumer behavior, pushing enterprises to engage directly with consumers in innovative ways. Building productive and collaborative relationships with the partner ecosystem has become increasingly important for manufacturers. Growing opportunities in developing markets are forcing them to work in unfamiliar areas.

Mindtree partners with global CPG enterprises including 4 of the top 10 to deliver superior IT solutions. Our solutions help customers improve collaboration with their partner ecosystem and bring them closer to end consumers. Deep domain knowledge, technology leadership and delivery excellence enable us to deliver meaningful business solutions.

## Services focus

Agile	
Analytics and information management	
Application development and maintenance	
Enterprise application integration and business	
process management	
Business technology consulting	

#### Our track record

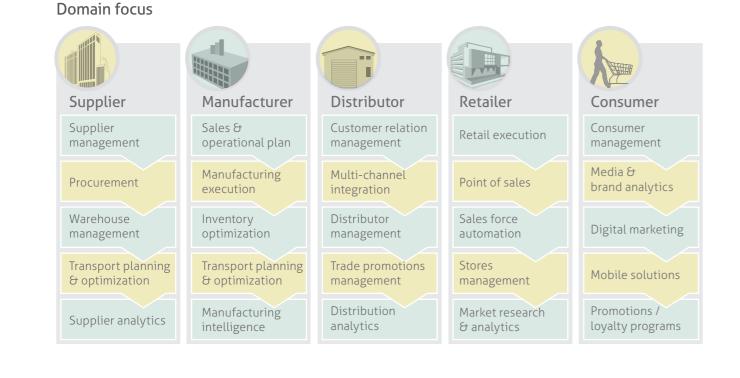
Fortune 10 consumer goods enterprise	Improved consumer engagemer portfolio of 53 brands, 200+ bra
World's leading consumer goods enterprise with over	Enabled 10,000 distributors and distribute and merchandize proc
400 brands globally	Managed trade promotions of ov optimized trade spend and impr
World's leading footwear and apparel enterprise	Defined, built and ran the next g enhanced collaboration, reduce customer satisfaction.
Global beverage company	Achieved significant annual cos processes. Consolidated 8 lega 300,000+ customers.

## **Solutions**

<b>mPromo:</b> Trade promotion management solution to manage, measure and optimize trade promotions in a smart and cost effective way.	mSales: Sales force collaboration solution.
<b>mKonnect:</b> Multi-channel customer engagement and loyalty solution.	Digital marketing kit and integrated services delivery platform: Digital solutions to increase consumer engagement.

## The Mindtree edge

Domain led approach	Business solution to
Differentiated domain solutions	Improved collaborat engagement with th
Global delivery excellence	Faster deployment
Solutions / frameworks	Reduced time-to-m



Cloud
Digital business
Independent testing
Infrastructure management services
Mobility
Product engineering

nt, through digital business solutions, for a global and-country combinations, 385 sites and 7 regions.

d 41,000 salesmen in emerging markets, to sell, ducts with our distribution management solution.

ver USD 1.5 billon across 35+ countries in enabling roved promotions.

generation digital marketing platform. This created ed the "concept-to-shelf" time cycle and improved

st savings by re-engineering master data management cy systems into one application that managed

o a technology problem

ation with the customer and enhanced he consumer

narket and low TCO

#### Our customers



#### About Mindtree

Mindtree is a global information technology solutions company with revenues of over USD 400 million. Our team of 11,000 experts engineer meaningful technology solutions to help businesses and societies flourish. We enable our customers achieve competitive advantage through flexible and global delivery models, agile methodologies and expert frameworks.